

# BRYANT & STRATTON RECORD

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*Offering Current News to Bryant and Stratton Students and Alumni*

## *The Curtain Rings Up on Bryant & Stratton's Fifty-eighth Year*

Day and Night Students of the Bryant & Stratton School:

My heartiest congratulations for the ambition that prompts you to gain further education along business lines, and best wishes for a successful and profitable experience throughout this new school year. The exceptionally large enrollment for the opening of Bryant & Stratton's Fifty-eighth year is a source of great satisfaction to us, and presages well for the making of a bigger, better school than ever before.

It was particularly pleasing to note that not even a driving rainstorm could dampen the enthusiasm of hundreds of our night school students, who came through one to be here at the beginning of our night sessions September 3. The inspiring sight of many workers by day striving to achieve at night, bodes well for the popularity of Bryant & Stratton training.

The policy of the School for its fifty-eighth year will result in not only improvement within, but expansion without. The courses of study and practice have been thoroughly revised and arranged to meet present-day business conditions, and new teachers have been added to insure, at all times, close personal attention to each student's needs.

The Bryant & Stratton Annex in the Lauderdale Building gives room to the special departments of the Pace & Pace Courses in Accountancy and Business Administration, and the Calculating and Bookkeeping Machine Courses.

In helping you to help yourselves, we shall be fulfilling the mission for which Bryant & Stratton School was founded over half a century ago, namely, to offer all that is best in commercial education.

HARRY LOEB JACOBS, President.

## *Mr. Drury's Lecture on Accountancy*

On Thursday evening, September 11, Mr. Horatio N. Drury, a member of the firm of Pace & Pace Accountancy Educators of New York City, delivered a lecture at our school. His subject was "The Accountancy-Educated Man, His Post-War Value."

Mr. Drury not only talked about the great demand for trained accountants, both men and women, but also discussed the personal elements that make for success in the practicing of accountancy.

He analyzed the three great fields of: Professional accountancy—showing the opportunities for trained workers in advisory capacities; Private business—which offers high-salaried executive positions; and Federal Service, where the demand is great on account of present-day complex business conditions.

He dwelt on the importance of having or cultivating a personality that counts fifty per cent in the making of a successful accountant. He laid particular stress on the fact that good reading is a vital factor in acquiring necessary information, good English, and command of oneself in the pursuit of one's profession.

As a public speaker, Mr. Drury is an exponent of his own theory in regard to personality. He looks well, talks pleasingly, having a well-modulated voice, and clear-cut enunciation, and can stimulate his audience even to the degree of action. On the strength of his remarks many of his audience, signed for enrollment into the Pace & Pace Courses which opened at the Bryant & Stratton Annex, Lauderdale Building, September 15.

Previous to Mr. Drury's lecture, President Harry Loeb Jacobs began the meeting with a few well chosen remarks, stating his desire to make the Pace & Pace Courses available to employed men and women interested in accountancy, and that he purposed to have them conducted in the same manner as they are being carried out in New York and other large cities.

He was followed by Vice-President William H. Scott, who as a certified Public Accountant and teacher in Bryant & Stratton School for forty-two years, could trace the development of accountancy from its first

stages to its present importance. Mr. Scott introduced Mr. Drury.

## *Our Business Departments Show a Noticeable Increase*

Both the Initiatory and Business Practice Departments have grown to such proportions that more rooms on the fourth floor of Butler Exchange are to be used for them. Graduates of our Business Course of study and practice receive preparatory training for our Accountancy Courses and many of our students are pursuing their studies with this goal in mind. Former graduates are taking the Pace & Pace Courses as post-graduate work.

The following letter received by Vice-President Scott is typical of what other schools think of the work done in our Office Practice Department, which carries on work with 14 other prominent schools throughout the United States:

Boston Clerical School,  
Boston, Mass.

Mr. William H. Scott,  
Bryant & Stratton School,  
Providence, R. I.

Dear Sir:

All balances of our books will be canceled after June 27, so that in September we may start with a complete set of new accounts.

Our Business Practice has been highly successful during the past year which we attribute mostly to the splendid cooperation and high grade work that we have received from you.

I trust that we may resume work with you in September.

Yours very truly,

G. L. HOFFACKER.

With Mr. Jenison as Director of the Business Department, Vice-President Scott in the Office Practice and Mr. Barber in the Initiatory Departments, and their many able assistants, the business courses of study and practice have started with renewed vigor.

Plans are being made to make the Pace & Pace Courses a part of our Day School curriculum, as a Post-graduate Course for students finishing our regular business course.

*The Shorthand Department*

Under the able supervision of Mr. Lewis and his assistant teachers the Shorthand Department began its fall season in a very auspicious manner, with enlarged classes of enthusiastic students. Since the summer vacation the following young ladies have completed their work in the Shorthand Department and are now getting ready to enter the real world of business: Misses Fay, Brennan, Gill, More and Horowitz in the Day School. Miss Hilda Brooks has completed her course in the Night School. We trust this department will bring the school another championship record to sustain its good work of last year.

*The Bryant & Stratton Annex*

The Bryant & Stratton Annex in the Lauderdale Building gives space to our special departments: the Pace & Pace Courses in Accountancy and Business Administration; and the Calculating and Bookkeeping Machine Courses.

The first two classes in the Pace & Pace Courses opened to capacity.

A new one is being organized to open October 7.

The Accountancy Classes are conducted by George Edward Comery, Certified Public Accountant;

Lester Clarendon Crandall, Practicing Accountant;

Harry Osborn Leete, Certified Public Accountant (N. H.)

The law lectures are delivered by John P. Hartigan, A. M., LL. B., Member of the Providence County Bar and United States Supreme Bar.

Philip V. Marcus, A. M., LL. B., Member of the Providence County Bar.

At intervals during the season a lecture board, composed of prominent business men and headed by Mr. George M. Rex, Chairman of the State Board of Accountancy, will discuss business topics most familiar to its individual members.

The Calculating & Bookkeeping Machine Department, with Miss Doran and Miss Hebert in charge, has a complete equipment of Calculating (Burroughs and Comptometers) and Bookkeeping Machines.

New students are hastening to become skilled operators in time to do the inventory work which local business men are to intrust to this department during their stock-taking days. Students will receive payment for this work, and will have the double advantage of receiving immediate salaries and of putting their knowledge of the machines into practice. Mature women find this work a short cut to good paying positions in banks, stores and other business houses.

*From Everywhere to Bryant & Stratton School*

The reputation of the Bryant & Stratton School reaches far beyond the confines of Rhode Island. New students have come to us from all directions; Nova Scotia, Maine, New Hampshire, Vermont, Massachusetts, Connecticut, New York, Washington D. C., Virginia and as far south as Georgia.

Miss Rose A. Gadbois, a young lady who came to us from the Perkins Institute for the Blind in Massachusetts, won a Remington award for typewriting on June 24, writing forty-three words per minute net with only four errors.

Mr. William McWeeney, a graduate of Perkins Institute for the Blind eight years ago, has started work in our typewriting department. He shows every indication, Mr. Ogreaun states, of becoming a very speedy typist.

Eighteen students under the care of the Federal Board for Vocational Training are in our classes. We look forward to sending them forth to lead useful, self-supporting lives despite any injuries they have suffered.

Emanuel Treeful, an ex-service man, has had to return to the Rhode Island Hospital for treatment on his wounded leg.

*New Teachers Added to Our Faculty*

They come to us well-equipped and recommended for their duties.

Mr. Thomas H. Black, a new shorthand teacher, is from Kentucky. He is in Mr. Lewis's Department, and says he likes the methods there even in preference to those of his own Blue Grass State.

Mr. Clarence A. Boswell, our Registrar, was originally a Kentuckian, but, without consulting him, his parents moved into Ohio, where he received his early schooling.

Mr. Roger Sherman Robinson, formerly a teacher at the Hope Street High School, is a strong addition to our faculty and business department.

With Mr. Joseph C. Cutshaw, back from Honolulu, tropical sights and scenes have become a pleasing memory. He is now conducting classes in cold, calculating mathematics.

*English as It Is Spoken*

Recently Miss Baker had occasion to send out a wordy telegram for Mr. Jacobs in connection with his duties as Chairman of the Penal Commission.

Miss Haven called up the Western Union. In a leisurely manner, two promising Americans-in-the-making called for the message. Miss Haven asked them if it took two messenger boys to carry one telegram.

"Sure!" answered the snub-nose one. "It has so many words."

*The Plugger*

—Edgar A. Guest

He isn't very brilliant and his pace is often slow;

There's nothing very flashy in his style; He has to dig and labor for the things he wants to know

And he's busy learning something all the while.

The clever men go by him in a hurry day by day,

And the stars get all the mention and the fame,

But the patient, steady plugger in a thorough sort of way

Keeps on going and he gets there just the same.

He's a quiet sort of fellow and he's backward in his speech,

You'll never find him clamoring for applause;

He will listen to another who has anything to teach,

And he never wearies working for a cause. He may take a little longer with the task he has to do,

Than the genius whose talents seem to run,

But you'll find the patient plugger at the finish coming through

And there's merit in his labor when it's done.

He is slow in getting started, he must know the reason why

Certain things occur within a certain way; There is nothing in his method to attract the passer-by,

And at times you'd think he's wasted many a day,

But when brilliant men have faded, and the stars have lost their light,

When the clever men have stumbled in despair,

When the great have come to failure with the goal they sought in sight,

You'll find the patient plugger getting there.

*To the Music of the Mendelssohn March.*

Miss A. Gertrude Angell has resigned her accountancy position in our office to systematize a household budget for a certain fortunate young man. We are looking forward to seeing her soon in bridal array, georgette, orange blossoms and all that sort of thing.

*Giddy Gear*

"Yes, in teaching stenography, we are strong on accuracy."

"How are you on speed?"

"Well, the last girl we graduated married her employer in three weeks."

## The Bryant & Stratton Employment Bureau

is ever at the service of students and graduates. Graduates should keep in close touch with it, for in the event of their being dissatisfied with present positions, our bureau will assist them to others more to their liking. Students about to graduate may make use of it by filing their names and consulting with our executive officers in regard to any ambitions they may have along special lines of work.

### Some Recent Employment Calls

July			September		
Winifred McLaughlin	Stenographer	Silverman Brothers	Joseph Waters	Bookkeeper	Beach & Sweet
Harold Udell	Stenographer	Pinkerton's National Detective Agency	Sarah Tuttle	Stenographer	Henry Lederer & Bros. Co.
Caroline Lamprey	Stenographer	E. H. Rollins & Sons	Jean Cumming	Bookkeeper	Barstow Stove Co.
Beatrice Marble	Stenographer	Sanderson Brothers	Paul Mehegan	Bookkeeper	Barstow Stove Co.
Madeline Howarth	Typist	R. I. Hospital Trust Co.	Mabel Wheeler	Bookkeeper	C. R. Ferris Electric Co.
William Webb	Clerk	Davis & Davis	Louise Chatterton	Stenographer	James B. Littlefield
Winnifred Capwell	Stenographer	A. Studley Hart & Co.	Viola Mathewson	Stenographer	Providence Silk Hosiery Co.
William Hutchison	Bookkeeper	Fruit Despatch Company	Viola Taylor	Stenographer	Beach & Sweet, Inc.
August			Laura Nisbet	Stenographer	Allen & Reid
Margaret O'Keefe	Comptometer Operator	Lymansville Company	Gertrude Miller	Bookkeeper	United Wire & Supply Co.
Herbert Cook	Bookkeeper	Gen. Mfg. & Exporting Co.	Mary Coleman	Stenographer	Mechanical & Chemical Equipment Company
James McCarthy	Bookkeeper	Brownell & Field Company	Margaret McLarney	Stenographer	Franklin Process Company
Henry McCabe	Bookkeeper	The Mogul Shoe Store, Pawtucket, R. I.	Anna Smith	Stenographer	Nitrogen Products Company
Florence Davies	Stenographer	Greene Anthony & Co.	Leroy Beresford	Bookkeeper	Providence Gas Company
Francis Pimentel	Bookkeeper	Champlin Lumber Co. Centreville, R. I.	Josephine Fay	Stenographer	Barstow Stove Company
Alice Olson	Stenographer	Sanderson Brothers	Mary Lally	Stenographer	Royal Chemical Company
Thomas Duckworth	Clerical	Home Bleach & Dye Works, Pawtucket, R. I.	Irma Mende	Stenographer	Gen. Fire Extinguisher Co.
Hilda Carlson	Stenographer	New England Consolidated Co.	Mary Quinn	Bookkeeper	Providence News
William Nairn	Comptometer Operator	Brewer & Company, Worcester, Mass.	Blanche Lescoe	Stenographer	National Wholesale Grocery Company
Chester Follett	Cost Clerk	Hope Webbing Company, Pawtucket, R. I.	Philamena Calabrese	Stenographer	Providence Churning Co.
Emeline Smith	Comptometer Operator	Davol Rubber Company			
Richard Geer	Stenographer	Pinkerton's Detective Agency			
Florence Winsor	Stenographer	Providence Telephone Co.			

From January to September, 1113 calls have been received. 595 were filled, 518 left unfilled.

### Employment News

The summer months are a busy season for our employment department.

Opportunities for beginners arise when calls are received for office assistants to take the places of vacationists. In this way recent graduates find out how quickly they can adapt themselves to new surroundings. As one young lady substitute expressed her opinion of her summer experience, "I found out what I can do."

Mr. William Nairn, who distinguished himself as a speedy typist during his connection with our school, is making use of his business training previous to starting a medical career.

### The Right Kind of Discontent

"Do you know what it means to work in a factory from early morning until six o'clock at night, standing up most of the time and operating a machine?" "No?" "Well, I do, and although I made a good salary during the war, I felt that life has something more to offer than just working for money. I saved enough to come to night school because I like to study and read, and already I'm on my way to the things that to me seem worth while."

With a spirit like this, we predict success for a certain young lady in our night school. Given a desire for study and a capacity for hard work, she is bound to win out against obstacles.

Are you looking for a great big job? Don't look; study and grow. The right sized job will come.

Have a definite purpose; set a goal for your ambition; work to, not only toward it.

### The Wonders of a Watch

Mr. Lewis—"I left my watch napping this morning. Mr. Black, may I use yours?"

Mr. Black—"Certainly, but don't watch the face."

Miss Fisher—"There's a reason."

Our enrollment has already reached the 1500 mark and is still going up.

*From the Windy City of Chicago*

We quote from a letter recently received from one of our boys who is making good and hasn't forgotten Bryant & Stratton:

September 13, 1919.

Mr. Harry Loeb Jacobs,  
Bryant & Stratton School,  
Providence, R. I.

Dear Mr. Jacobs:

As Sales Manager for "Hill's Golden Rule" I employ some five hundred boys to solicit the magazine. \* \* \*

I remember well the short talks you used to give me and sometimes I felt hurt, especially when a business letter came back with a dozen blue pencil explanations, but I didn't realize then, that the trouble with many of us is that we think we are always right. I believe your friendly talks were an inspiration to me and hope your boys and girls will see the light and determine to make good at all costs.

Very sincerely yours,

HARRY MALCOLM.

*Three Generations of Graduates*

Three generations of Bryant & Stratton graduates have gone forth to successful business lives. It is not uncommon to find a son or daughter of a former graduate in our classes, and often more than one member of a family. Mr. Barber, who has taught many years in our Business Department, received the letter which expresses the following sentiment:

Howard, R. I.

I thank you for the kindly interest you have manifested in behalf of my boys. I feel that Bryant & Stratton is indeed fortunate to have such an efficient staff of teachers as I have observed there.

The pleasure of seeing my boys develop under the Bryant & Stratton system is truly gratifying.

Sincerely,

W. H. FOLLETT.

It is a noticeable fact that students are thinking more seriously about extended business education. During the war period, short, intensive training was a necessity in order to supply the unusual demand for office assistants. With the return of peace, and as conditions gradually resume a more normal state, a desire for a more thorough and complete preparation is prevalent. This is as it should be for young men and young women to be able to cope with the business affairs of to-day.

*"THE ROAD TO HAPPINESS"*

*"Get Your Happiness Out of Your Work or You'll Never Know What Happiness Is."*

Ask any big business man what he considers the keynote of his success and he'll reveal the fact that he likes his own particular work best. Success comes from within, more than from without, and the young man or young woman who starts out in life with a preference for a certain kind of work, and bends all energy to perfecting that work comes very near realizing what he wants in life.

Recently an eminent banker was asked to explain the rules of his life game and as they serve pretty generally we'll pass them on to you.

"After all it is personality that counts, and your personality is very much what you decide early in life it shall be. Personality embraces the qualities of neatness, cheerfulness, courtesy, alertness, patience, unselfishness and appreciation of human nature. These qualities spell efficiency, and, always, efficiency spells success.

To sum up, therefore, these are the essential rules, as I see them:

- Choose your life work early.
- Make your own rules of conduct early.
- Choose your friends carefully.
- Do more than the routine work of your job.

Decide quickly in all matters, and act promptly.

If right, ignore criticism; if wrong, change without delay.

Practice economy. Be neither extravagant nor niggardly.

Avoid depending upon your friends. Give as much as you receive from them.

Practice diplomacy—it smoothes the rough spots and give you the advantage on the next move.

Cultivate cheerfulness, to enable you to carry the necessary and throw off the unnecessary burdens.

Indulge in sufficient play and recreation to keep the body strong and the mind vigorous.

Be square with yourself as with those with whom you are associated."

*Visitors from Honolulu*

Recent visitors to our school were Mr. L. C. Howland and wife of the Oahu College, Honolulu, Hawaii. They are visiting schools throughout the United States and were recommended to come to Bryant & Stratton School because of its prominence among Eastern Schools for commercial training. Our visitors from overseas were much impressed by our large student body, attractive school rooms and our well arranged curriculum. They considered ours a very up-to-date, progressive school.

*Vice Versa*

Different types of workers are aided by our employment bureau. Miss Mary B——, who graduated some few years ago, called one morning and told Miss Wilbur that she was holding a good position, but that she was just one of many in a large office. She felt that she had reached a point in her business career when she would be happier if she could work along more individual lines and in a smaller office where she would have more responsibilities.

Fortunately the next day another young lady, Miss Agnes C——, came in and said that she was tired of being the only stenographer in her office and wanted to go some place where she would have the advantage of seeing how others worked. This doesn't imply that she is lazy, she simply can work better in association with other people, while the first young lady likes to be left to her own resources.

The business world has a place for both. By shifting positions, Miss B—— and Miss C—— were fitted into their proper places.

*Over the Teacups*

For "auld lang syne" twenty-five Bryant & Stratton girls, who were graduated during 1917, recently held a reunion at the King Fong Restaurant. They preferred an oriental atmosphere to discuss their occidental business ventures.

*Sidewalk Gossip*

"What are you doing now?"  
"I'm learning a touch system."  
:"Sorry I can't help you. I spent all my money for my vacation trip."

We were greatly shocked to hear of the sudden death by drowning of one of our students, Mr. Frank Shaw. Mr. Shaw withdrew temporarily from school, and we were looking forward to his return at an early date. He was a quiet boy, a good student, and was well liked by all of his fellow students and members of the faculty with whom he came in contact.

**WANTED:** All Budding Reporters, Embryo Editors, and Literary Lights in our school are requested to send us any contributions they may have in the way of original remarks or news items, that they may desire to see in print in the Bryant & Stratton Record, which is to be "of the pupils, for the pupils, and by the pupils" of the Bryant & Stratton School.