Al LaGreca ’76 is connected to Bryant every day
Affiliation. The theme of this *Bryant Review* gives us all an opportunity to reflect on our level of involvement in Bryant College. Alumni participation enriches the College in so many ways. Regional chapter events can connect you with an active network of professionals that will help you keep in touch with Bryant. Your participation in fund-raising leadership and personal and company giving can mean the difference for students struggling to finance their education. By being active in Career Services' networking, shadowing, and recruiting efforts, you can serve as a role model for the students of today. The list of opportunities goes on.

These pages are filled with the stories of alumni who have chosen one or more paths to participation. As you read about this small sample of our many dedicated alumni, I hope you will take a moment to consider your own involvement. And be sure to look for your name and that of your company in the list of donors at the back of the magazine. I thank you for your commitment to your college.

This is the last commentary that I will be making in the *Bryant Review*, at least for a while. My wife, Carol, and I recently began a sabbatical that will keep us away from campus for six months. We intend to travel, take a needed respite from our busy schedules, and consider our options for the future.

While we may be distant geographically, Bryant and all of you will remain close to our hearts and minds. We will be thinking about ways that we can continue to strengthen Bryant and our relationship with colleagues that we have come to care for so deeply. Rest assured that we will not miss Commencement '96 to celebrate another class of outstanding young colleagues. I hope to see you there.

Sincerely,

William E. Trueheart
**Interim President Named**

Bryant’s Board of Trustees has named James A. (Dolph) Norton, chancellor emeritus of the Lamar University System in Texas, to serve as interim president while President William E. Trueheart is on sabbatical leave. Dr. Norton assumed office in November.

Dr. Norton is a retired executive from Charlottesville, Virginia with extensive experience running colleges on an interim basis. For two years (1992-94), he was interim chancellor of the Lamar University system in Southeast Texas, which includes a senior university, three two-year campuses, and a research institute. During his tenure at Lamar, he oversaw the implementation of widespread administrative reforms, which included the recruiting and hiring of four unit chief executives, revision of university policies to meet ongoing problems, and the training of Lamar regents to a new system.

He also served as interim chancellor of the University of Maryland system, which includes more than 120,000 students at 11 campuses and four research centers. Previously, he was interim president of Hiram College, an independent undergraduate liberal arts college of about 1,100 students in Hiram, Ohio, and director of the Center for Public Service at the University of Virginia and professor in the Woodrow Wilson Department of Government and Foreign Affairs. Dr. Norton also served a term as chancellor of the Ohio Board of Regents, where he coordinated policy and administration on 61 campuses serving 353,000 students.

Dr. Norton earned a BS degree from Louisiana Polytechnic Institute and a BA degree from Louisiana State University, where he also earned an MA. He also earned an MA and a PhD from Harvard University.

For 50 years, he has been married to Fay-Tyler Murray Norton. She has extensive experience in higher education, including serving as Dean of Faculty and Instructional Development at Cuyahoga Community College, which has 27,000 students on three campuses in Ohio. At that college she also was a professor and the head of the Division of Social Science. Mrs. Norton earned a PhD in experimental psychology from Florida State University and a BA in music from Louisiana State University.

The Nortons have one daughter, Diana Dicks, who lives in Maine. They have two grown grandchildren and two great-grandchildren.
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# Special Section

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ONE PRESIDENT MEETS ANOTHER

President William E. Trueheart met with President Clinton when a delegation of area college presidents travelled to Washington to celebrate the first year of AmeriCorps, America's national service organization. President Trueheart and the other delegates agreed that their colleges and universities would provide scholarship assistance to AmeriCorps volunteers who complete one year of service. Lawrence K. Fish ’95H, president and CEO of Citizens Financial Group in Providence and chair of the Rhode Island Commission for National and Community Service, issued a challenge to other states to match Rhode Island’s commitment.

ALUMNI SCHOLARSHIP CREATED

Alumni may already be encouraging their own children to attend Bryant because of the quality of education the College offers. Starting with the next academic year, there will be a financial incentive as well.

A new $2,000 scholarship has been created for the children of alumni. Any undergraduate student attending Bryant full-time whose parent is an alumnus or alumna of the College will be eligible to receive the scholarship, beginning with the 1996-97 academic year. The scholarship is renewable if the student remains a full-time undergraduate. To apply, submit an Application for Admission to Bryant by May 1, 1996.

This is an important component of Bryant’s efforts to attract good students, says Barbara O’Connell, vice president for enrollment management. “As Bryant grows and evolves, we also want to maintain a connection to the past,” she says. “Certainly we hope that our alumni, who appreciate the quality education that Bryant offers, would encourage their children to attend the College. This scholarship should make it a little easier to do so.”

For more information about the alumni scholarship, or one of the many new merit scholarships, contact the Office of Admission at (800) 622-7001.
Alumni who attended Bryant's second "Homecoming" event on September 30 enjoyed sunny skies, a variety of sporting events, and a new twist on Bryant's Shadowing Program.

Homecoming got an early start on Friday during Alumni Day, when nine alumni spent the morning shadowing students as they attended classes. The idea is a variation on the Shadowing Program sponsored by Career Services, in which students spend a day on the job with alumni.

Alumni Day was the brainchild of the Student Alumni Association and was organized with help from the Office of Alumni Relations and the faculty. "Our motto is 'helping students past, present, and future,'" explains David Suaviso '96, co-chair of the event and past president of the Student Alumni Association (SAA). "We thought that having alumni shadow students might involve them more closely with students and reacquaint them with the Bryant community."

Co-chair Anthony Silvestri '96, past vice president of the SAA, says the students wanted to reconnect with alumni. "Alumni Weekend in June is great, but by then students have gone home for the summer. This event provides students with the unique opportunity to interact and network with alumni right here on the Bryant campus."

At this year's homecoming, the alumni attended classes in the morning. Some spoke about changes they've seen since attending Bryant themselves, and offered advice about what students can do to better prepare for the future.

The program gets high marks from Paula Iacono '69, director of alumni relations. "This really involves alumni in a substantive way," she says. Susan Detri-Souve, assistant director of alumni relations and an advisor to the SAA, says it was worth the effort. "It was a great idea and one that was well received."

On Saturday, more alumni arrived and the action moved out of the classroom and onto the playing fields. The day began with a golf and tennis clinic, followed by student-alumni competitions in baseball, basketball, softball, and volleyball. The afternoon also featured two intercollegiate games. The women's soccer team lost to Merrimack, but the women's tennis team edged out Merrimack for a 4-3 victory. A homecoming barbecue and an evening of comedy at the Salzmanon Dining Hall completed the day's activities.
George F. Congdon '63 wants to encourage Bryant graduates who have not been supporting their alma mater to begin giving to the College.

He has proposed a $100,000 challenge grant. George will match, dollar-for-dollar up to $100,000, each donation by an alumnus who has not given in the last five years. To be part of the challenge, a gift must be made to Bryant by December 31, 1996. George will then make a gift to the College that is equal to the amount made under the terms of the challenge.

George decided to pose the challenge after learning that in each of the last five years, fewer than 20 percent of alumni have financially supported the College. Even more distressing to him was the fact that giving declined to 16 percent of alumni during the 1994-95 fiscal year. Yet there is positive news: gifts from all donors have been increasing in size during this period.

"I believe that this challenge encourages alumni to start supporting Bryant for the first time, there is a strong likelihood they will continue to give," George explains.

The executive vice president at Liberty Property Trust, a real estate investment company in Malvern, PA, George is also active in many volunteer and civic organizations. He is on the board of directors for the People's Light and Theatre Company and the Historic Yellow Springs Foundation, among others.

"I have always recognized that Bryant College offered me a quality education," George says. "Now that I am able, I would like to make a significant contribution to help provide for the future of Bryant. The College needs and deserves the support of its alumni. I hope all alumni will accept this challenge and write a check and support their school."

For more information about the challenge, please call Jill Nosach '86, director of annual giving, at (401) 232-6252.

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In Clarification

A report in the last issue of the Bryant Review incorrectly identified one of the Bryant students who won the American Marketing Association's national marketing challenge last spring. The winning team included Eric Nelson '97, the only non-senior in the group. "Developing the marketing plan was a great learning experience," Eric says. "I enjoyed tremendously working with everyone."

Eric was a member of the Marketing Association's executive board at the time of the competition, and is now the club's president. He is a marketing major from Toms River, NJ, who competes on Bryant's cross-country and track teams.

The magazine's case of mistaken identity involved Todd Nelson '95. While he did not participate in the competition, Todd was an active member of the Bryant community during his student days, serving at various times as an orientation leader, a conference coordinator, a resident assistant, and a Bryant Center manager. Todd recently rejoined the community as assistant to the director of conferences and special events.

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**Taking Stock**

**Take the Challenge**

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**Commerence Secretary Visits Bryant**

The Rhode Island Export Assistance Center's International Trade Data Network took center stage when US Secretary of Commerce Ron Brown and Congressman Patrick Kennedy recently visited the Bryant campus for a special demonstration. Brown praised EAC for providing businesses with a database of export opportunities abroad and helping them to develop and expand their export programs. President Trueheart and Secretary Brown are pictured with Jim Segovis, interim director of the Center for International Business and Economic Development; Doug Jobling, director of the Small Business Development Center; and Joe Loddo, district director of the US Small Business Administration.

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COMMENCING A YEAR OF GLOBAL CITIZENSHIP

Peter Meade, president and CEO of The New England Council, the nation’s oldest regional business organization, was the keynote speaker at Convocation ‘95. Bryant students, faculty, and staff gathered in the gymnasium on September 13 to welcome the Class of 1999 and formally usher in the new academic year. “The Challenges and Opportunities of Global Citizenship,” the theme of Convocation ‘95, sets the tone for the school year.

Noting how dramatically the world has changed, Meade urged students to prepare for the future while at Bryant. “I would suggest to you that there is an obligation on your part to prepare yourselves for the world,” he said. “As you look toward tomorrow, you need to think of just what your workplace will be like. I would strongly suggest to you that the workplace you’re going into is the world — and unless you understand it, you won’t be able to do well there.” He urged students to gain an understanding about the rest of the world by learning about each other’s cultures on campus, and recommended that they study at least one language and take advantage of international study programs.

President William E. Trueheart welcomed freshmen, transfer, and graduate students to the Bryant Community. Board of Trustees Chair John E. Wolfe extended greetings from the board and from Chair Emeritus Gregory T. Parkos ’50 ’88H. Michael B. Patterson, vice president of academic affairs/dean of faculty, recognized students’ academic achievements and introduced new faculty members.

Kahkashan (Kate) Adil ’97, president of the Multicultural Students Union, captured the audience’s attention when she offered greetings in several languages representative of the multicultural students at Bryant. Management Professor Hinda Pollard was greeted with a standing ovation from the audience when she received the Distinguished Faculty Award from her colleagues.

THE CHANGING OF THE GUARD

Greg Parkos ’50 ’88H, enjoying Alumni Weekend.

Gregory T. Parkos ’50 ’88H has stepped down as chair of Bryant’s Board of Trustees. He is succeeded by John E. Wolfe (see page 6).

Following a three-year tenure, Greg has been named chair emeritus. He remains an active member of the board and of the executive committee. Greg has served Bryant as a trustee since 1989.

Bryant and its board continue to benefit from Greg’s perspectives as both an alumnus and a business leader. Formerly the head of corporations in both California and Rhode Island, Greg is now the chair of the board of Continental Capital Corporation in Venice, CA.

“We are deeply grateful to Greg Parkos for his years of leadership,” says President William E. Trueheart. “I’m pleased that the board and the College will continue to benefit from his experience.”
A Strong Start

AT PRESS TIME

Bryant athletes got off to a strong start this fall. The women’s cross-country team captured the Shaklette Invitational at Saint Anselm College for the fourth consecutive year. The team finished second at both the Bryant and RIC Invitationals, and third at the Babson Invitational. Jess Duval ‘96 and Mandy Lapiere ‘96 paced the Bryant harriers, finishing among the top places in every meet. In fact, Duval and Lapiere crossed the finish line together at the Shaklette to win the event in 19:37.

The men’s golf team has a winning tradition: the team has more championship banners hanging in the gymnasium than any other sport. Archie Boulet has coached 24 All-American collegiate golfers and five Academic All-Americans. So there was more than a little concern when the team trailed leader Quinnipiac by seven strokes after the first round at this year’s NE-10 Championship at Tunxis Plantation. But golfers know that circumstances can change as quickly as the New England weather. On the second day of the tournament, all five Bryant golfers (Ray Issler ’97, Chris Carter ’96, Keith Allcock ’98, Jeff Waber ’97, and Ken Charnley ’98) shaved an average of nine strokes off their scores from the first day, enabling Bryant to win its thirteenth NE-10 title in 15 years by six strokes. The winning tradition continues.

AN ALL-WEATHER PLAYER

Ray Issler ’97 shot a tournament low of 72 during the NE-10 Conference, and for the third year in a row, he was named NE-10 Player-of-the-Year.

Ray began playing golf when he was four years old, when his father introduced him to the game. And he has benefitted from the coaching of Archie Boulet since coming to Bryant. But he never had a formal lesson until last summer, when he got some pointers from pro-golfer Matt Hall at the New England Golf Learning Center. “I changed my swing a little,” as a result of the lessons, Ray says. “I wanted to hit the ball lower so that the wind doesn’t affect the shots.” He laughs. “I guess that makes me an all-weather player.” Having a ‘weather-proof’ swing has certainly paid off for Ray, who earned a trip to the ECAC Golf Championships in New Hartford, NY, in October by shooting a 76 at the New England qualifiers.

This marketing major regularly makes the Dean’s list. Ray says his game has improved since coming to Bryant. Coach Archie Boulet has helped; so has the academic pressure. “With golf, 90 percent of the game is mental. My focus has definitely improved in college. If you don’t work in class, then you don’t make the grade. And it carries over into my golf game.”

CUT ABOVE THE REST

At press time, volleyball captain Meribah Dean ’96 was leading the NE-10 Conference in kills per game (3.96) and digs per game (3.57). She was also one of the top players in hitting percentage (.303). But then, Meribah has always been a cut above the rest. An intense competitor with strength, agility, and quickness, she is capable of starting the offense with a pin-point pass or finishing it with a thunderous kill.

A four-year starter and team captain, Meribah has developed into one of the finest volleyball players at Bryant. An AVCA All-Region and second team All-Conference selection last season, she helped lead the team to its first-ever NCAA appearance in 1994.

Through it all, she has managed to juggle three part-time jobs and an internship— all while maintaining a 3.5 average in her major, accounting. “The less time I have, the better I do something,” says Meribah. But she also thinks volleyball helps her to keep on track. “Being in a sport forces you to manage your time. My GPA is always highest during the volleyball season.”
Interested, Capable, and Caring

BY ELIZABETH S. KELLY

The new chair of Bryant's Board of Trustees has a clear view of the future. John E. (Jack) Wolfe knows how he will lead a group that plays a crucial role at the College.

"Strategic" is how Jack characterizes the board's role. "In addition to their traditional policy-setting and fund-raising responsibilities, boards are becoming far more involved in the strategic issues of their institutions," he notes. "Bryant's board understands the needs of business in the future and the resources that will be required to meet those needs. That understanding benefits the college they serve."

"Business education will change dramatically as the marketplace changes," he adds, pointing to technology as one area of rapid change. "The degree to which Bryant meets the needs of business will dictate the extent to which Bryant is at the leading edge of business education." As chair, Jack is committed to strengthening the bridge that trustees form between the College and the business community. He is well equipped to do so: Jack is the president of Holometrix, Inc. and Tytronics, Inc. The Bedford, MA, companies manufacture and market instruments for thermal analysis and on-line chemical analysis for both process and environmental control.

Jack will continue to strengthen the board throughout his tenure. "The trustees can enhance the Bryant community," he says. "Therefore it is critical that we recruit, develop, and involve a board of interested, caring, and capable individuals."

Many other capable and caring individuals will be invited to participate as well. "I want to reach out widely to those involved in Bryant or those who could assist the College in some way," he says. "This invitation is clearly extended to all alumni. In my eight years on the board, I have particularly valued the input of the alumni trustees. They contribute uniquely through their understanding of Bryant's culture." He sees many vehicles for alumni participation, including the BEST admission network and the regional alumni chapters.

The reasons behind Jack's own dedication to Bryant are two-fold. First, there is the College's mission. "I have long had enormous respect for this college," he says. "Bryant offers an exceptionally high quality education in a market in which I'm interested. I greatly appreciate the value that Bryant provides." Second, there is his personal perspective. "Any success that I have is not only due to what I have done. We all succeed because of our affiliations with whatever we define as our community. This implies an obligation to return something to that community. Bryant is the obvious choice for me."

Many other members of the Bryant community feel the same way, and Jack sees a place for all of them in crafting the College's future. "The strategic plan is always growing, always changing," he says. "I am interested in hearing from alumni and others about the issues our students will face decades after they graduate. Both alumni and students can contribute to our understanding of the future. Bryant College needs their help."

With their input and the leadership of Jack Wolfe as chair of the board, Bryant is ready for the future. ▲
SUSTAINING THE COMMITMENT

Bryant College is more than a collection of buildings scattered across its rural acreage in Smithfield. In many ways, it is the center of an extended community that reaches across generations and around the world.

Throughout the College's long history, Bryant has had legions of friends: dedicated alumni, students, trustees, faculty, administrators, business and community leaders, and just fans — all believers in the importance of Bryant's mission of educating students for business leadership.

But life in the 1990s can be hectic, and sometimes even good friends have trouble staying in touch. That is why the commitment and support that so many friends demonstrate daily — in spite of their busy lives — is so vital in sustaining the College.

There are a lot of ways to stay connected. For Vicente Pina '88 it is staying active in the Hartford Alumni Chapter. "My way of paying back Bryant is to let people know what a great place it is," he says. First Recent Graduate Trustee '95 Dianne Kan is breaking new ground in her new role by bringing a fresh student perspective to the Board of Trustees.

This fall Brad Van Antwerp '87 '93MBA joined the ranks of the Alumni Career Network by offering a program designed to give students an edge in their job search. And Alumni Trustee Jennifer Proud Mearns '82, a successful public relations executive who serves as vice-chair of the Board's Student Affairs Committee, says it best when she adds, "If I have skills to offer, then I want Bryant to benefit."

There are thousands of other stories of people who generously bring their special skills and interests and areas of expertise to the Bryant table: Friends offering the best of themselves to other friends.

And what a feast it is.
Al LaGreca '76 is connected to Bryant every day. A personal computer in his office provides an electronic link to Bryant's International Trade Data Network (ITDN), a service of the Rhode Island Export Assistance Center (EAC).

Al's business, Rome Packing Company, sells 58 different specialty seafood salads to large retail outlets all over the United States and Canada. Although his business is based in Smithfield, Al has been able to access information anywhere in the world through a few deft touches of the keyboard.

It's a connection that has paid off. Before using the ITDN, Rome Packing was doing about $1.4 million in business. Today it averages between $3.4-$3.5 million annually. "I've added to my staff. We've gone from eight employees to 14, and I am actively looking for additional workers," Al says. Morale is great: many of Al's workers jokingly refer to him as the 'Emperor of Rome.' Al takes the ribbing with good humor.

Not bad for a business that began in his parents' kitchen. Al was nervous about starting his own business. "I discussed it with my wife Maureen, and she said that if I didn't try, I would regret it my whole life. We didn't have any children at the time, so we decided to take the risk." Al and Maureen now have three children, including Adam, a sophomore at Bryant.

When Rome Packing was first founded, Al sold chicken and veal cutlets. Later he changed the focus and started selling scungilli (conch/snaill) salad. Slowly the business began to expand. Then the economy hit a downturn about three years ago. "Business was horrible," Al says. "I was looking for ways to hang on. During a down time in the economy most people go to a supermarket and purchase the essentials, like bread and milk. They don't buy expensive specialty salads." Al began to look for a way to expand his business. "It was then that I decided to contact EAC to see if they could help me. I began working with Ray to identify new markets."

Ray Fogarty '79 is director of the EAC, part of Bryant's Center for International Business and Economic Development (CIBED). "The goal of both the EAC and the ITDN is to help as many United States-based businesses as possible identify international markets," Ray says. The ITDN is currently in 20 states, with over 100 sites. Export statistics specifically related to Rhode Island show that more than 30 percent of the state's export business is with Canada, and 42 percent with European countries. Latin America, South America and Asia are also emerging as large export markets.

Al spends about three to five hours a week on the computer looking for leads and examining the information that the ITDN can provide for his company. Updated daily, the ITDN is specifically designed to meet the needs of a variety of companies, educational facilities and other organizations that need information on international trade promotion and economic development. Companies connected to the ITDN may receive the information via e-mail on their own personal computers.

"The assistance has been outstanding," Al says. "The ITDN has identified many markets for us in Canada. I looked at the EAC as a last resort, but now I realize it is a vital part of helping my business continue to grow. Businesses looking for information can use the ITDN to their advantage."

International trade specialists agree. Firms seeking overseas trade opportunities, particularly in non-English language speaking markets, should make international trade an integral part of their long-term development plans. It is estimated those firms which will be most successful in the coming years will attain at least 30 percent of their revenues from international trade. EAC and the ITDN can help make this a reality.

"I looked at the EAC as a last resort, but now I realize it is a vital part of helping my business continue to grow," says Al LaGreca '76, in the kitchen of Rome Packing Company.
MAINTAINING THE STUDENT CONNECTION

BY ANN MACDONALD

All Bryant alumni remember their student days. One group in particular does more than remember; they maintain a connection to the College and the generation that followed them. They are the alumni trustees who serve on the Student Affairs Committee.

One of 11 subcommittees of the Board of Trustees, this group is charged with monitoring student activities and programs, and providing recommendations on how to improve them. The committee also develops policy about codes of conduct on campus.

Chaired by Alan G. Hassenfeld '85H, the committee includes five Bryant alumni among its six trustee-members. For good reason, says vice-chair Jennifer Proud Mearns '82. “As a committee, we function as a bridge between the board and the students, and between Bryant and the outside world. The alumni members function as sort of a human bridge between one generation of students and the next.”

Jenny is joined on the committee by fellow alumni Roger N. Begin '76, Gerald F. Cerce '69, Barbara A. Papitto '83 '85 MBA, and Edwin J. Santos '81. It is a diverse group of people with different backgrounds, careers, and interests, and yet they are united by their Bryant experience.

All cite a positive experience as undergraduates and view their membership on the board and its Student Affairs Committee as a way to give something back to Bryant.

“I felt like I owed the College something,” says Roger Begin, vice president of institutional sales at Fleet Investment Services and the former Lieutenant Governor of Rhode Island.

“One of the reasons I’ve been successful is that I received a good education at Bryant.”

Jenny agrees. “Bryant was a real turning point for me. It gave me a very good base to build on.” A successful public relations executive, Jenny at one time worked as tennis star Ivan Lendl’s publicist and manager. She is now a consultant to CYRK, Inc., a promotional products company, and represents clients such as MasterCard, BMW, and Time Warner. “If I have skills to offer, then I want Bryant to benefit.”

Each member comes to the committee with specific goals. Barbara Papitto wanted do something that would have a direct impact on the students. “A top priority of any trustee should be helping current students,” she says. “Benefitting the students of today helps the institution of tomorrow.”

As Ed Santos sees it, alumni have something special to offer students. “We can provide insight into what the corporate world is looking for, and contacts that might lead to employment.”
employment.” The executive vice president and director of corporate auditing at Fleet Financial Group, Ed has done just that: he’s recruited so many Bryant students to work at Fleet that he’s lost count.

Helping students prepare for the future is an important component of what the Student Affairs Committee does. “We want to make sure that we’re responding to the students’ needs, and maximizing their college experience, so that they have options later on,” Roger says.

Alumni on the Student Affairs Committee feel a deep connection to Bryant, but they also understand how much the College has evolved over the years. “At one time, Bryant was mainly a commuter school,” Barbara says. “Now most students live on campus. The curriculum has changed as well. As alumni trustees, we have to be aware that Bryant students today may be having quite a different experience than the one that we had.”

“Bryant has become a real community, and that is reflected in the issues that we discuss on the Student Affairs Committee,” says Gerry Cerce, chairman of Accessories Associates, Inc., a manufacturing distribution service of costume jewelry, sunglasses, and other accessories. “Students today are concerned not just with classes, but with how to get along and resolve differences within that community. I think that’s an important change.”

The corporate world has changed as well. Analysts expect the majority of new entrants into the workforce to be women and minorities by the year 2000. And Ed, who was a member of the Minority Business Students Association while an undergraduate, is gratified to see the corporate world embrace the importance of diversity in the workforce. “Many companies today are focusing on diversity issues. It’s important for colleges to do so as well, and to respond to the direction of the employee base. An appreciation of diversity is especially important for a business school,” Ed points out. “Colleges need to look at the direction of the community, and where it’s going, so that students are prepared for the world they’re going to enter.”

While the main focus is on outreach to students and awareness of their needs, the Student Affairs Committee has a broader purpose: bringing a better awareness of the student perspective to the full spectrum of board issues. “We want student interests to be at the forefront when the board discusses other issues, such as development and finance,” Jenny says. “That’s how this committee is really valuable. For instance, when we discuss tuition, it’s good for us to be familiar with current students and their concerns, because then the students are represented.”

Although these alumni give much time and effort to Bryant, they get a lot back in return. “There are tremendous opportunities created by staying involved with others who are Bryant alumni,” says Roger. “You’re connecting to a strong network of people.” This network also makes Bryant a better place. “One of the strengths of a school is its alumni,” says Gerry.

“Many alumni forget that once you’ve graduated, it is important to continue to help Bryant succeed and maintain its reputation,” Ed says. “Everyone wants to list the school on their resume. So it’s in all of our best interests to ensure that Bryant remains a vibrant, growing institution.” Jenny agrees. “The more Bryant broadens its exposure, and continues to grow, the more valuable my degree.”

How to begin? Start slow, these alumni agree. “There’s the BEST network for the admission office, the Shadowing Program through career services,” points out Barbara. “You name it, there are ways to get involved again with Bryant.”

By remaining involved with Bryant, “you’re connecting to a strong network of people,” says Roger N. Begin ’76.
A PLACE TO GROW

BY NICKI TOLER

The first time Dianne Kan ’95 visited Bryant, she knew it was the place for her.

"I was sure I could get a good education here," Dianne says. "But it was even more than that. I felt like Bryant was a place where I could grow personally and professionally. I also loved the campus and all the trees — I love trees."

Dianne followed her instincts and discovered that, just as she suspected, trees aren’t the only things that grow at Bryant. From her days as an orientation leader to her academic accomplishments in marketing and psychology to her work as a student manager at the Bryant Center, Dianne accumulated the kind of experiences that foster the personal and professional growth she was looking for.

And she’s still growing. After graduating last May, Dianne accepted a job as a sales representative for Woonsocket’s Tech Industries, a manufacturer of plastic packaging components. She also became the College’s first Recent Graduate Trustee. Dianne applied for the position last spring. She was both surprised and delighted to learn she had been selected. "I knew at some point I wanted to serve Bryant, through the shadowing program or something else sponsored by Career Services," she notes. "I didn’t know it would be so soon. Being a trustee is such a good way to give back a little of what Bryant has given me."

Dianne’s three-year term on the Board of Trustees started on August 1. It’s been a busy time for her. Since then she completed her company’s training program and moved to New York City, where her territory is New York, New Jersey, and Connecticut. "I am now living in Queens in a residential area," Dianne says. "I still need to have some trees around, even though I’m in New York. I’m not quite ready for skyscrapers yet."

Dianne is more than ready to begin her work on the Board of Trustees. "At first it was a little overwhelming to be the youngest member of the board," she admits. "I found it easier to speak in committee meetings or at the Executive Committee. But I feel comfortable jumping in if there’s something I feel strongly about."

What Dianne feels most strongly about are students. She is particularly interested in how to retain greater numbers of students and to provide adequate financial aid. Her committee assignments reflect her concerns. She serves on the Presidential Search Committee, the Enrollment Management Committee, and the Academic and Faculty Affairs Committee.

Dianne hopes that the presence of a recent graduate on the board will open the lines of communication between students and trustees. This fall she wrote a letter to The Archway encouraging students to share their concerns with her. "Most students don’t really understand the role of the board or realize how much the trustees care about the College," she says.

“What I’ve found is that these are real people with real jobs and real things to do. They are not just the trustees," Dianne continues. "They work hard, and not just at board meetings, but at committee meetings, and in between on a day-to-day basis. It is a big responsibility."

It is also quite a schedule, especially for a recent graduate just starting her first job. But that doesn’t worry Dianne, who says by the time she is 40 she would like to be a company vice-president. "I like to keep busy," she adds. "Besides, this is an opportunity to learn so much. I would like to understand how a campus is run, how decisions are made, how all the pieces fit together — the students, the faculty, the administration, and the board."

"And more and more in business, community service is being stressed," Dianne continues. "I am interested in how to balance work with community service. I know it can be done."

Her fellow trustees will tell her it can be quite a balancing act. But one that will definitely keep Dianne Kan growing.

"Being a trustee is such a good way to give back a little of what Bryant has given me," says the College’s first Recent Graduate Trustee, Dianne Kan ’95.
When Paul Marro ’84 ’94MBA steps onto Bryant’s campus, he sustains a legacy that began before he was born. His mother, Diana Policastrj Marro, graduated from Bryant in 1958; his father, Pasco Marro, passed through the College’s archway at his own commencement in 1960. Though his parents spoke highly of their college experiences, Paul was most influenced by Bryant’s reputation in the business community.

Eight years after earning his undergraduate degree from Bryant, Paul decided to pursue a graduate degree. He compared colleges according to their standing in the business world, and Bryant was once again his number one choice. “Bryant has maintained its reputation of preparing students to become business leaders,” says Paul, “largely because the faculty work hard to integrate the curriculum and bring practical knowledge into the classroom.”

Paul experienced this in President Emeritus Bill O’Hara’s ethics course. Bill’s 13 years as Bryant’s president and his training and experience as a lawyer brought an added dimension to the class. And as a graduate assistant, Paul saw English Professor Mary Lyons’ project to create Bryant’s first computer-assisted classroom take shape. He has since found that a hands-on, working knowledge of computers is critical in today’s workplace. The more students are exposed to technology, the more of an edge they will have throughout their careers. “The real world cannot be found in a textbook,” says Paul.

There is, however, more to the real world than business issues. “You have to know how to effectively communicate, build relationships, and network,” says Paul, who recently assumed a management position within the Corporate Training Group at Fleet Financial Group. He found that working in teams, a significant component of Bryant’s curriculum, is worthwhile practice for the way the business world functions today. “The faculty emphasized team presentation skills. Now I’m glad I had that opportunity in the classroom. In the business world you usually have one chance to make your point and you’re not always given a lot of time to prepare.”

The challenges of group work — getting people with different schedules together — mirrors Paul’s current management hurdles. He has to coordinate and manage the operations of a team responsible for delivering training to Fleet employees throughout New England and New York. Paul would, however, modify one of the management tenets he learned at Bryant. “We learned about MBWA — Management By Walking Around,” he says. “I do MBDA — Management By Driving Around!”

Bryant benefits by Paul’s motivation to get things done. While in graduate school, Paul was instrumental in developing an orientation program for international students. And in between a sometimes hectic travel schedule, Paul finds the time to serve as the alumni representative to the Board of Trustees’ Enrollment Management Committee, which develops and monitors policies to improve recruitment and retention of Bryant students. By contributing his business experience to the institution that gave him the qualifications to succeed in his business career, Paul realizes a sense of purpose and accomplishment. “When you are able to trace your successes back to your school,” says Paul, “you feel an attachment, so I get a great deal of satisfaction by giving something back to Bryant.”

Paul’s involvement with Bryant is distinguished by a legacy of two dimensions. As the son of alumni, he has extended his parents’ connection to their alma mater. And his continuing commitment to Bryant paves the way for Bryant’s future students.

“When you are able to trace your successes back to your school, you feel an attachment, so I get a great deal of satisfaction by giving something back to Bryant,” says Paul Marro ‘84 ’94MBA, a member of the Enrollment Management Committee.
POWER OF THE PRESS

BY LINDA J. MAHDESIAN

Generation Xers, those young people in their 20s, are often characterized as selfish, spoiled brats who just want to have a good time. But the young alumni who worked on The Archway while at Bryant are dispelling that myth in grand style. With a nest egg of $10,000, they have endowed a scholarship for financially needy Archway staff members.

Eric Mischel ’89, an editorial systems manager for People magazine, was the driving force behind the fund. He began his journalism career as editor-in-chief of the student newspaper while at Bryant, and remembers well the long hours he and his fellow Archway reporters put in to get the paper out each week. “I felt that if a student was willing to give that amount of effort to the school, and was in financial need, then there should be something to give back to them,” he says, emphasizing that the newspaper staff is comprised of volunteers.

Eric and his fellow Archway alumni had one year to raise the $10,000, but that deadline got pushed back several times. The final deadline was December 31, 1995. If the $10,000 was not committed by then, the amount collected would be awarded to an Archway reporter as a one-time scholarship. That’s not what Eric wanted to happen. “We definitely didn’t want this to be a one-shot thing,” he says. “We wanted it to be carried on year to year.”

Nicole Lallier ’92, assistant director of annual giving, got involved in the project after joining Bryant’s staff last year. She compiled a list of all the Archway alumni, dating back to the 1940s. That became the database from which a direct mail “mini-campaign” was launched, along with follow-up phone calls as part of the Annual Fund telethons conducted with the help of Bryant students. That effort brought the fund closer to the goal.

The final “big piece” that took the fund to the finish line was a contribution of $3,000. That gift, appropriately enough, came late last year from the current staff of The Archway. Discovering that they had funds left over in their budget, the staff decided to donate the surplus to the scholarship fund rather than use it to purchase new equipment. Their gift enabled the fund to reach its $10,000 goal in August, four months ahead of deadline.

Now that the Archway Scholarship Fund is officially endowed, future donors can earmark their contributions to this account at any time. It joins the 49 currently endowed scholarships at Bryant. The first recipient will be elected in the fall of 1996.

A key group of former Archway staff members helped make all this happen. In addition to Eric, the group includes Michael Boyd ’92, Cindy Gale ’93, Steve Jaegle ’87 ’92 MBA, Aziz Meruani ’94, Mark Pliheik ’92, and Melissa Wood ’90. “Whenever I would speak to friends of mine from the paper, we’d speak about the fund,” Eric says. “We were constantly in touch via e-mail, talking about the status of the fund, identifying other people to talk to, and deciding how to approach them.” Eric’s computer savvy certainly helped. In his job, he provides technical support for the editorial computer systems as well as the news bureaus throughout the country and in London.

Helping to create the Archway Scholarship Fund has given Eric a lot of personal satisfaction. “It’s a wonderful feeling to know that somebody is going to benefit from all of our efforts. You’re not doing it for yourself; you’re doing it to help someone else. And that makes you feel good inside.”
Their meetings look like anything but a gathering of high-powered professionals. There are cookies, coffee cups, kids, bare feet, and strewn neckties. Here, in the spacious living room of Sandy Musumeci Aldieri ’82, are five of the Hartford Alumni Chapter Steering Committee members who have worked together to make this chapter one of the most vital in the country. The group includes George Law ’82, Wendy LoSchiavo ’82, Vicente Pina ’88, and Joyce Suleski ’85. One is an attorney, one is a massage therapist, and three are insurance company executives. All share a commitment to Bryant.

“We once tried meeting at a restaurant, in a more formal setting, but it just didn’t work,” explains Sandy. “We found that getting together at my home is just more comfortable after a long day. We can kick off our shoes, relax, and it doesn’t feel like business. It’s fun.”

With the assistance of Harris Chorney ’73, a partner with KPMG Peat Marwick, the group got its start at an April 1990 meeting in Hartford. Bryant’s Alumni Office had arranged the meeting in order to encourage interest in the local alumni chapter, which had been dormant for years. Sandy and George had remained close friends since college days. At the meeting, they bumped into Wendy and Joyce. Of the 40 people who attended that Hartford meeting, these were the four who became the core members of the Hartford Alumni Chapter.

The first event they organized was a networking event at the Marketplace Restaurant in Glastonbury, CT. “We didn’t know what to expect for a turnout,” explains Wendy. “We were overwhelmed and ecstatic when over 90 alumni turned out that evening. This event was one of the most successful ever for any alumni chapter.”

Vicente soon joined the core group, which refused to rest on its laurels. With duties divided and decisions shared, the Hartford chapter took on new life. This group, first brought together by chance and a challenge, continues to function by choice.

The Hartford chapter now organizes two major events a year. “We keep it simple, for those of us organizing the events, and for those who attend,” George explains. “Getting people to commit to attending an event, months, or even weeks from now is really difficult. People’s lives are so busy and complicated. We’ve found unequivocally that social ‘happy hours’ after work, where people can just drop in, are the best.”

Over the years events have included a boat cruise on the Connecticut River, a Sunday brunch, and numerous networking parties with guest speakers. Functions can draw as many as 100 alumni. “We’re seeing a lot of younger alumni coming to meetings lately,” explains Sandy. “We’ve reached out to them, and they realize that we’re always here as a resource, and that the events offer an occasional networking opportunity.”

“We’re Bryant people helping Bryant people,” adds Joyce. And they’re giving something back to the College as well. “I had a wonderful, wonderful experience at Bryant and it stuck with me,” says George. “Those were probably four of the best years of my life. To be honest, I do this for the school. I have a lot of respect and a sense of obligation to Bryant.”

“For me, other than financially, my way of paying back Bryant is to let people know what a great place it is,” Vicente says. “When we return to campus, there are different buildings, a different president, different rules, but the quality is only getting better. With each step that Bryant makes, our degrees get more valuable.”

“Being a part of this group has helped me in my career and on my resume,” says Sandy. “I’ve built lasting friendships. When you’re part of a group like this you get so much for giving so little.”

“We once tried meeting at a restaurant, in a more formal setting, but it just didn’t work,” explains Sandy Musumeci Aldieri ’82 (front center). Other members of the Hartford Alumni Chapter Steering Committee include (clockwise from top left) Joyce Suleski ’85, Wendy LoSchiavo ’82, George Law ’82, and Vicente Pina ’88.
It has been said that the three most important words in business are location, location, location. But Brad Van Antwerp '87 '93MBA, believes that the true key to success lies in just one word: relationships.

This Northeast regional training manager for Bell Atlantic NYNEX Mobile recently shared the key to relationship building with current Bryant students. His program on Power Networking was a new addition to this fall's Career Services series.

Brad presented a modified version of a course he helped to develop and currently facilitates for Bell Atlantic NYNEX Mobile. He says the concept is straightforward. "Networking is really building a big web of relationships. Most people you meet have at least 250 contacts. And anyone you want to meet is only five people away from you — even the President of the United States. This is a very positive concept. It means anything is possible."

Maximizing the possibilities is what power networking is all about. What distinguishes power networking from other forms of networking is the degree of focus involved in approaching a goal. It's what power walking is to a leisurely stroll. And there are plenty of reasons to learn how it works. Brad notes that 70 percent of all jobs are found through networking, and that referrals generate 80 percent more results than cold contacts.

Brad's approach to power networking is both conceptual and tactical. "My objective is to open students' eyes to a new method of achieving success in business as well as in personal matters," he says. "I'd like them to walk away with real techniques they can use to find their first job as well as to accomplish personal goals."

Defining values and clarifying goals are key components of power networking. So are understanding strengths and looking at what can be offered to others. Brad adds, "Power comes from giving and sharing. Knowing who we are and what we have to offer gives us a natural motivation that propels us into action."

Brad's program outlines specifics on everything from memory improvement techniques to methods for collecting and making notes on business cards to ways to successfully meet new people.

He adds, "If we go to a meeting and don’t know anyone, the temptation is to think ‘I’ll go for 20 minutes, stand by the food, then leave.’ But there are ways to introduce yourself and start a conversation that give you a chance to get to know some interesting people."

The best approach when meeting new people is to be clear, concise, and personable, and to remember that all successful interactions begin by establishing rapport. "There are all kinds of things students can do to meet people," Brad says. "Join chambers of commerce and other kinds of associations. That's not something I would have thought of as an undergraduate. I have been involved with two chambers of commerce, and the number of different people I've met is amazing."

Career Services director Judy Clare '66 is delighted about Brad's participation in the fall program series and his active role in the Alumni Career Network, which her office coordinates. "Brad called and said he was interested in getting involved with Bryant. He wanted to know how he could contribute," Judy recalls. "We reviewed his areas of expertise and determined that since networking is a resource that should be incorporated into everyone's job search, this would be an excellent program to offer Bryant students."

As a follow-up to Brad's presentation, the Office of Career Services sponsored an Alumni/Student Networking Reception in November, a timely opportunity for students to practice what they learned from Brad. "It was a wonderful evening for both alumni and students," Judy says.

And was Brad Van Antwerp one of the alumni at the reception? He says he wouldn't have missed it for the world. After all, it was a great way to meet some interesting people. ▲

"My objective is to open students' eyes to a new method of achieving success in business as well as in personal matters," says Brad Van Antwerp '87 '93MBA, who shared some networking tips with students in the Office of Career Services.
HIGHLY ACCOUNTABLE

BY KAREN D. CALLAN

When Jan Smith earned a BS in 1968, she thought her hours in Bryant’s classrooms had come to an end. Instead, they were just beginning. Since returning to the College to teach in 1970, she’s logged a lot of time at the head of the classroom.

Jan, who has also earned an MBA and a PhD, is now interim chair of Bryant’s accounting department. Over the years, she has seen many changes and experienced a lot of surprises, but a few moments have made such an impact as her first day as a teacher. “For me, the biggest shock was realizing that almost all accounting majors were men,” she says. “I was in the teacher education program as a student and there the balance of women and men was more even. I hadn’t really thought about it before, but at that time most women didn’t pursue business careers beyond teaching and secretarial work. There weren’t many women in other fields to look to as role models,” she says. Quite unintentionally, Jan became a role model herself as the first woman to teach in a business program at Bryant.

Just as societal norms have become more flexible and varied over time, so have those of the business world. Jan says such fluidity is fueled by the globalization of the economy. “Technological advances such as the Internet are making the world smaller. We must be cognizant not only of the way we do things, but also of how our global neighbors do things,” she says. “Changes in the business world are coming at an unprecedented rate. It’s important that educators anticipate them and respond accordingly.”

Taking her own advice, Jan went back to school and earned a Master of Science in Taxation degree (MST) in 1983 from Bryant. “Bryant’s MST program offers a practitioner-based tax education taught by CPAs, attorneys, and IRS employees,” she says. “Not only were my instructors practitioners, so were many of my fellow students. I learned a great deal from the give and take in classroom discussions.”

Several of Jan’s accounting department colleagues have also earned Bryant degrees, including Mike Filippelli and Kathleen Simons, who have each earned an MST. David Beausejour holds a BS and an MST from Bryant and Marcel Hebert has a BS, MBA, and an MST. “A number of us went through the MST program, but we all had different motivations,” she says. “Some faculty who are CPAs wanted to keep up with their continuing professional education requirements. I was primarily concerned with expanding my background in taxation. I teach tax courses at the undergraduate level and much of what I learned in the MST program I bring into my own classes.”

Bryant is addressing a wider spectrum of issues posed by the profession beyond taxation with its new Master of Science in Accounting degree (MSA). Tailored to complement the undergraduate accounting program, the MSA can be earned with one additional year of study by students who have a Bryant bachelor’s degree in accounting. Those with undergraduate degrees in other disciplines can complete the degree in two years.

“Accounting has become increasingly more complex in response to market demands and the MSA offers specialized studies in accounting and business areas of specific interest to help students meet those needs,” Jan says. “Accountants have to be much sharper today and their knowledge must be firmly grounded in an understanding of the complete range of business functions.”

During her 26 years on the Bryant faculty, Jan has supported the College’s evolving efforts to prepare students for an ever-changing business environment. “It’s easy to feed students information that you think they need, but it may not necessarily be what they really need,” she says. “Teachers have to communicate well with students to find out what that is.” In response, professors must be adaptable because in today’s business world it seems that change is the only constant.

“Changes in the business world are coming at an unprecedented rate. It’s important that educators anticipate them and respond accordingly,” says professor Jan Smith ’68, standing near the Archway, which was relocated to the Tupper campus through the generosity of her class.
ARCHWAY

Dedicated to the Bryant Community
by the Class of 1968

The Archway, formerly used as the entrance to South Hall on the East Side campus, was moved to the Upper campus through the generosity of the Class of 1968 as a link between the old campus and the new. Tradition dictates that no one should pass through before commencement day or good luck.
HATS OFF TO ENTREPRENEURS

BY NICKI TOLER

Timing is everything.

The New England Patriots were in pre-season training at Bryant. And Steve Frenger and Paul St. Laurent were at the mid-point of the 18-week Entrepreneurship Training Program (ETP), sponsored by Bryant and Rhode Island’s Private Industry Council.

Steve, with 22 years experience in computing, and Paul, a machinist for 25 years, had never met before the ETP. Each had enrolled in the program with hopes of starting his own small business. Steve had invented a hand-and-foot powered bicycle he wanted to produce. And Paul was interested in starting a golf-related business. But when Paul made a presentation in a marketing class about the growth of the sports memorabilia industry, something clicked. When Paul mentioned that the Patriots had redesigned the team logo a few years earlier, Steve says, “I started asking myself ‘What do the Patriots need?’ A three-cornered hat seemed the obvious answer.”

Steve approached Paul with his idea. The result: the first Pats Attack Hat and the birth of Veritas Sports Novelties.

It didn’t happen quite that fast — but almost.

Steve, an admitted “inventor at heart and three-dimensional thinker” spent the following weekend creating a foam rubber hat that looked reasonably good. When Paul, an avid Pats fan, saw it he knew they were on to something. He asked American Foam Corporation to make a more professional prototype using felt-covered foam.

Soon the new partners were back at Bryant where they literally walked right onto the Patriots’ practice field with prototype hat in hand. Before long they were meeting with a Patriots’ marketing representative, who showed the hat to team owner Bob Kraft. He loved the hat and ordered 2000 of them for the Patriots’ opening game two weeks later.

“It was a high-adrenalin time,” says Steve. Both he and Paul admit that they were a little overwhelmed. But once again, perfect timing and the ETP intervened.

“I talked to John Grady, my primary consultant in the program, who invited us to meet with a group of ETP consultants,” Steve says. “It was a great session. Talk about brainpower! There was someone there to address every concern we had — legal, marketing, manufacturing, even engineering.

Steve and Paul delivered the 2,000 hats on time. But things haven’t slowed down for them yet. They are talking to other organizations who might be interested in their product. “This is the 100th anniversary of the Boston Marathon, the annual Patriots’ Day race,” Paul says. “That would be a natural for our hats.” The partners agree that they would like nothing more than to see this year’s marathoners cheered on by 26 straight miles of fans — all wearing Pats Attack Hats.

Although they never imagined they’d be making foam rubber three-cornered hats, they are in this for the long run. “This idea is working,” Paul says, “so we are moving right along with it.”

Spoken like a true entrepreneur.

The Entrepreneurship Training Program (ETP) is a collaborative effort between Bryant College’s RI Small Business Development Center and Rhode Island Private Industry Councils. Established in 1992, the program provides a self-employment alternative to displaced workers in Rhode Island.
ALUMNI LEADERSHIP

ALUMNI TRANSACTIONS

1947
Ralph R. Pupillo '87H of Hope, RI, chairman of APC Cable Systems, Inc., in Providence, RI, was elected to the Board of Directors of Lynch Corporation of Greenwich, CT.

1951
Carmine Forlengieri of Cranston, RI, received The Feinstein Merit Award for Outstanding Community Service from the Rhode Island Foundation for his years of service to the patients at the Institute of Mental Health/Rhode Island Medical Center in Cranston.

1961
Peter S. Rudd of Bonita Springs, FL, retired as president of Eldorado Tool and Manufacturing in Milford, CT, and is now associated with Pelican Bay Properties, Inc., in Naples, FL.

1958
Louis E. Togneri of Gales Ferry, CT, was promoted to director of travel management at The Mariner Health Group in Mystic, CT.

1964
John J. Montecalvo of South Kingstown, RI, was appointed president of Consultants Incorporated in Providence, RI.

1953
Paul E. Hanaway of Cumberland, RI, was inducted into the Boys & Girls Club of Cumberland-Lincoln Hall of Fame for his years of participation in the Club's efforts to serve the community.

1965
Patricia M. Heath of Hill Top, Australia, is a senior teacher of administration studies and a harassment contact information officer with the Bla­ warra Institute of Technology on the Moss Vale campus in Australia.

1954
Paul Gazzarro Jr. of Bryn Mawr, PA, was named vice president for administration and finance at Albright College in Reading, PA.

1966
John H. Gardiner of Naples, FL, joined Sterling Homes of Collier County Inc., of Marco Island, FL, as a realtor-associate, after operating his own insurance and real estate business in Rhode Island for 28 years.

1955
Lorna (Burton) Avrich of Bristol, CT, was awarded the Briarwood Medal for outstanding educational accomplishments, dedication, and 25 years of service to Briarwood College in Southington, CT.

1968
Henry A. DeVona of Providence, RI, a teacher at George C. Galef Elementary School in Johnston, RI, was the recipient of a 1994 Miller Family Foundation National Educator Award at their 1995 National Education Conference held in Los Angeles, CA.

1959
Thomas C. Mar­ cello of West King­ ston, RI, a lieutenant colonel in the Rhode Island Army National Guard, graduated from the US Army War College at Carl­ isle Barracks, PA.

1970
Arthur B. Wasserman of Lincoln, RI, was named senior vice president of corporate banking at Rhode Island Hospital Trust National Bank in Providence, RI.

1974
Donald J. McCar­ ron of Narragansett, RI, was appointed assistant vice president of auditing for The Washington Trust Company in Wester­ ley, RI.

1975
Patrick T. Foley of Windsor, VT, was named police chief for the Town of Douglas, MA, Police Department.

1976
Frederick B. Twomey of North Dartsmouth, MA, is an accountant/purchasing assistant with the Plymouth County Registry of Deeds in Plym­outh, MA.

1977
George Oliveira of Seekonk, MA, was appointed vice president of trust and investment services at Plymouth Savings Bank in Wareham, MA.

1978
Kevin D. Lacy of South Kingstown, RI, was named director of internal audit for Teatrom, Inc., in Providence, RI.

1979
Cynthia G. Sheehan of Middletown, CT, was promoted to assistant vice president at Liberty Bank for Savings in Middletown.
1980
Denise (Cossick) Delisle of Colchester, CT, was promoted to vice president of operations at S&S Worldwide of Colchester.

1981
Jeffrey A. Ferrante of North Andover, MA, an assistant vice president and senior financial consultant at Merrill Lynch in Andover, MA, earned the designation of certified financial planner by the Certified Financial Planner Board of Standards.

1982
Steven P. Guzski of New Hartford, NY, was appointed to an officership as an assistant secretary of the Utica Mutual Insurance Company, principal member of the Utica National Insurance Group in New Hartford.

Robert E. Kell of Colchester, CT, was named assistant vice president/commercial loan officer with Liberty Bank for Savings in Middletown, CT.

Anthony Russo of Boston, MA, was named a partner in the tax department of BDO Seidman, LLP, in Boston.

1983
Lawrence R. Chodor of Millburn, NJ, was named a partner at Wiss & Company, LLP, in Livingston, NJ.

George B. Glennon of Milford, MA, was accepted to the London School of Economics for International Summer School study of advanced economies and finance in London, England.

Mark J. Wycaulis of Oneonta, NY, was promoted to national sales manager with Amphenol Aerospace based in Sidney, NY.

1984
Michael J. Harrison '90MST of Brooklyn, CT, was promoted to manager of business analysis and tax at Rogers Corporation in Rogers, CT.

Paul E. Marro '94 MBA of Greenville, RI, is a training specialist in the corporate training area of Fleet Financial Group in Providence, RI.

1985
Frank P. Belen Jr. of Honolulu, HI, was promoted to captain in the US Army National Guard in Hawaii.

Doreen M. Brandley of Pawtucket, RI, is the business manager/controller for the Providence Public Library in Providence, RI.

Marcia E. Pierce of Newton, IA, was named to the applications development staff of Maytag Corporation in Newton.

Nicholas S. Seata of Unionville, CT, published “Getting Personal: An Overview of Personal Financial Planning” in Thinking Big in Small Business, an annual publication of the Connecticut Society of Certified Public Accountants, and was also appointed chair of the CSCPA personal financial committee for the 1995-96 fiscal year.

Jennifer (Heintz) Stritzinger of Saundersport, RI, is president of South County MOMS, Mothers Offering Mothers Support, group.

1986
Dianne M. Balbat of Nashua, NH, is a research analyst in the development office of Phillips Academy in Andover, MA.

Julia (Davidson) Blakeslee of Manchester, CT, was named senior underwriting officer for Tolland Bank in Vernon, CT.

David P. Dupere of Esmond, RI, was named treasurer and CEO of the Warwick Municipal Employees Credit Union in Warwick, RI.

Michael T. Langlois of Hudson, OH, was named financial officer of Aetna Health Plans of Ohio in Cleveland, OH.

1987
Paul M. Dalpe of Franklin, MA, was appointed computer software quality assurance manager for Chase Manhattan Bank in Boston, MA, and has opened hair and Beyond, a day spa, with his wife in Bellingham, MA.

Michael K. Dobler of Rocky Hill, CT, is a police officer with the South Windsor, CT, Police Department.

Gary T. Hayward of Omaha, NE, graduated from the communications-computer systems programming and analysis officer course at Keesler Air Force Base in Biloxi, MS.

David D. Rohde of Patchogue, NY, graduated summa cum laude from Touro College Jacob D. Fuchsberg Law Center in Huntington, NY, and was named assistant corporation counsel for the City of New York.

Sheryl A. Weise of West Hartford, CT, was promoted to district sales manager with Astra Pharmaceuticals based in Westboro, MA.

1988
Jason E. Archambault of West Warwick, RI, was promoted to audit manager at Saniserv, Ryan, Sullivan & Co., in Providence, RI.

Charles J. Carboni of Milford, CT, joined the planning and managerial reporting team of Mercedes-Benz Credit Corporation in Norwalk, CT, and has assumed responsibility for the financial reporting of Mercedes-Benz Leasing of Mexico.

Mark S. Dorland of Bedford, NH, was appointed sales manager for Peterbilt Corporation in Contoocook, NH.

Mary lou (Yara) Fabbo of Ludlow, MA, joined the law firm of Skoler, Abbott & Presser, P.C., in Springfield, MA.

Virginia (West) Goldstein of Commander, RI, was promoted to senior manager of financial reporting for the Holston Burnes Group, Inc., of North Smithfield, RI.

IN SUPPORT

Walter Tillinghost '53 '88H and his wife, Barbara Young Tillinghost '57, share a commitment to helping others and nurturing a sense of community. Bryant in particular has been fortunate to benefit from their contributions and dedication over the years.

On November 29, the Tillinghosts received a well-deserved thanks for their hard work. The couple was honored as Bryant's "Partners in Philanthropy" during the National Philanthropy Day celebration organized by the Rhode Island chapter of the National Society of Fund Raising Executives.

The award, now in its second year, provides nonprofit organizations in Rhode Island with an opportunity to publicly recognize an individual or couple for making unique contributions to the organization and for showing a deep commitment to improving the quality of life in the community. Last year, Bryant recognized Nelson Gulski '26 '72H '92H.

The award will surprise none of those who are familiar with the Tillinghosts' good works. The couple have previously been recognized for their service on religious, charitable, and civic boards. Both are lifetime supporters of the College and are always willing to lend a hand when needed. Walter has helped to guide Bryant as a trustee or honorary trustee for more than 20 years, and is the recipient of both the Gulski Alumni Service Award and an Honorary Doctorate degree.

The Partner in Philanthropy Award is only the latest recognition of this dynamic couple. A willingness to give up their time and share their knowledge, skills, and private experiences truly set the Tillinghosts apart.
Tina (Tuccio) Guerra of Ridgefield, CT, is a sales associate with Weichert Realtors in Ridgefield.

Jeffrey W. Lake of Marietta, GA, is a senior product consultant with the professional services group at Logic Works, Inc., in Atlanta, GA.

Peter M. Shea of Manchester, CT, passed the National Uniform Certified Public Accountant’s Examination and is a CPA in the accounting and consulting firm of Borgida & Company, P.C., in Manchester.

1989
Karen N. Barrett of Niantic, CT, was named assistant director of financial aid at Bryant College in Smithfield, RI.

Matthew R. Ehrenman of Drumoyne, Australia, was promoted to senior account manager for the government sector of Sybase Australia, a subsidiary of Sybase, Inc.

Lisa (Staffler) LaVerge of Milford, MA, a pension product actuary with Sun Life of Canada in Wellesley Hills, MA, was named a Fellow of the Society of Actuaries.

Linda M. Silveira of Pawtucket, RI, was named executive director of The Bristol Foundation in Bristol, RI.

Kathleen M. Spacone of Braintree, MA, was promoted to marketing analyst with Buckley Thorne Messina Pierce in Natick, MA.

Sonia K. Talbot of Riverside, RI, was named product manager for M.W. Carr frames at The Holson Burns Group, Inc., in North Smithfield, RI.

1990
Scott F. Branco of East Sandwich, MA, was promoted to audit supervisor at Sansiveri, Ryan, Sullivan & Co., in Providence, RI.

John D. Claypoole of Jersey City, NJ, was honored for the third consecutive year by The Chase Manhattan Corporation in New York, NY, for his outstanding philanthropic contributions.

Paul J. DiPalma of Delmar, NY, was promoted to marine captain while serving at the US Marine Corps Recruiting Station in Albany, NY.

William L. Douglass Jr. of Portsmouth, RI, was chosen to receive the 1995 Paul Harris Fellow Award by the Portsmouth Rotary Club.

Joseph J. Emma of Lexington, KY, was promoted to Banquet Maitre D’ at Marriott’s Griffin Gate Resort in Lexington.

Melissa A. Lolli of Providence, RI, was promoted to manager of KPMG Peat Marwick LLP, in Boston, MA.

John Sarza of North Providence, RI, was named single copy manager for the circulation department of The Pawtucket Times in Pawtucket, RI.

Brian P. Stanley of Carolina, RI, was named finance director for the Town of Gloucester, RI.

Lenore C. Uddyback of Deptford, NJ, was named director of government affairs and public information for the Philadelphia, PA, Board of Realtors.

Melissa A. Wood of Albion, RI, is coordinator of volunteers for the Rape Crisis Center in Providence, RI.

1991
Jennifer (Kamp) Colpack of Newport, RI, was named an accounting supervisor at Rooney, Plotkin, & Willey in Newport.

John F. Dawson III of Waterbury, VT, is the business manager for Natural Elegance, Inc., a Vermont marble company specializing in premium and corporate gifts based in Brandon, VT.

Maureen Murphy of Norton, MA, received a master of business administration degree from the University of Massachusetts at Dartmouth, MA.

John M. O’Connor of North Attleboro, MA, was promoted to supervisor with Rooney, Plotkin, & Willey in Providence, RI.

1992
James P. Bergeron of Boston, MA, was admitted to Harvard Business School in Cambridge, MA. James was the first American to work in the Sydney, Australia, office of Bankers Trust Company.

Kevin A. Shirley of Newington, CT, was named a reserve analyst at CIGNA Corporation in Bloomfield, CT.

1993
Samuel T. Broomer of West Springfield, MA, passed the Uniform Certified Public Accountant’s examination and is a reinsurance premium auditor with The Hartford Steam Boiler Inspection & Insurance Company in Hartford, CT.

Jennifer M. Doberty of Dallas, TX, was selected as the 1995 Texas Rose and named to represent Texas in the International Rose Trail equest pageant in Ireland.

Marc E. Jarro of Boca Raton, FL, was promoted to assistant area manager of the central and southwest Florida region for CellStar, Inc., an integrated wholesale distributor and retailer of cellular telephones and related products, based in Dallas, TX.

Marcela (Zurita) Lopez of Harlingen, TX, is pursuing a PhD in global business administration at the University of Texas-Pan American in Edinburg, TX.

Jennifer L. Orazins of Clarksville, MA, was appointed admissions counselor at Southern Vermont College in Bennington, VT.

Jeffrey J. Vlach of St. Louis, MO, joined the actuarial firm of W. F. Corroon in Clayton, MO.

1994
Jason T. Hull of Miami, FL, was promoted to media buyer/planner at Cogin & Porter Advertising in Coconut Grove, FL.

Kristin R. Talarczyk of Hamden, CT, passed the National Uniform Certified Public Accountant’s exam and is employed as a CPA at Superwin in Guilford, CT.

1995
Mary-Anne (Sanchez) Blount of Danbury, CT, is a principal in the accounting firm of Michael E. Blount, CPA, of Danbury.

Margaret A. Ryan of Wakefield, RI, was promoted to manager of financial management and human resource systems at Cranston Print Works in Cranston, RI.

Robert L. Harris of Greenville, RI, was named director of the Manufacturing Advancement Center for Professional Development in Providence, RI.

Robert V. Girasole of East Greenwich, RI, was promoted to associate professor of management at Salve Regina University in Newport, RI.

Michael T. Timura III of North Providence, RI, received his doctorate from the University of Connecticut in Farmington, CT.

Karl D. Almond of Winter Springs, FL, was named vice president of Intelligent Manufacturing Systems (IMS) based in Maitland, FL.

Robert M. Goldberg of Chesterfield, MD, was named executive director at the St. Louis Hillel Center in St. Louis, MO.
IN MEMORIAM

Freda (Herrick) Barnforth '23
Dorothea (Mullaney) Doane '28
Anna (Knowlton) Heinkel '28
Garland N. Robbins '28
Kenneth E. Keach '29
Lillian (Johnson) Larson '28
James E. Keach '29
Lillian (Johnston) Heinkel '28
Garland N. Robbins '28
Kenneth E. Keach '29
Lillian (Johnson) Larson '28
Gerald E. Pollack '29
Barbara (Aylesworth) Henley '30
Jacqueline (LeBlanc) Perkins '33
Jarl S. Sadler '34
Barbara (Aylesworth) Henley '30
Jacqueline (LeBlanc) Perkins '33
Jarl S. Sadler '34
Barbara (Aylesworth) Henley '30

Roy Nelson

Generations of Bryant alumni remember Roy Nelson as one of the first people they met at the College. The director of admission until his retirement in 1994, Roy suffered a heart attack at his Warwick home on September 24. He was 61 years old.

Roy’s career at Bryant spanned 26 years. He began as admission counselor on the East Side campus and became director of admission in 1976. “The entire Bryant community is saddened by Roy’s death,” says President William E. Trueheart. “He was a gracious and respected colleague and friend, who touched the lives of generations of Bryant students through his personal insight and professional wisdom. His passing is a great loss for all of us.”

Marcia Akerholm, office supervisor for admission, worked with Roy for 25 of those 26 years and recalls the special way he interacted with prospective students. “Roy had a charismatic style when meeting students. He was warm and cordial and took the time to talk to them as people first, and Bryant prospects second,” she says. “He had a special insight that helped him relate to young people on a personal level, and they responded to him.”

WHAT’S NEW?

Use the Bryant Review magazine or newsletter to tell your friends about the changes in your life – professional and personal.

SEND YOUR NEWS TO:
Donna Harris
Office of Alumni Relations, Bryant College,
1150 Douglas Pike, Smithfield RI 02917
or fax to (401) 232-6376

35
BRYANT REVIEW
Help Bryant While Benefitting Yourself

Could you use more income than you are currently earning from your investments?

Because of the continued low-interest-rate environment, you may be looking for other options which produce a higher rate of return. Bryant offers several attractive gift plans that can help you ensure your financial future and - at the same time - help Bryant College achieve its important goals.

Are you interested in receiving a higher rate of return than you are currently earning?

You can secure a guaranteed life income for yourself and/or another beneficiary by making a contribution to Bryant College.

Or are you more concerned about your future income?

Perhaps you would like a plan that will help supplement your retirement income. When you make a gift, you can defer payments until a later date. You make the contribution now and receive an immediate income tax charitable deduction. We agree to pay you a guaranteed life income starting at any age you choose.

By making a charitable contribution to Bryant, you can meet both your needs and those of your alma mater. If you would like more information about how to make a bequest or another type of gift, Susan Goodwin in Bryant's planned giving office would be glad to provide you with a personalized and confidential gift illustration.

For more information call Susan Goodwin at (401) 232-6253

JOIN THE BRYANT ALUMNI CAREER NETWORK

The Alumni Career Network offers opportunities for students and for alumni to explore career options through information sharing. Become a member of this valuable career informational resource. You have the career experience and expertise that Bryant students and/or alumni need. You may choose to be involved in the network in the following ways:

Careers in ... Series: Return to campus to speak to students about your occupation and career path.

Telephone or E-Mail Interviews: Students and/or alumni contact you at your home or place of business to discuss and ask questions about your occupation, industry, and/or company.

Student visitations: Students and/or alumni meet with you to learn more about your occupation, industry, and/or company.

Shadowing: Students spend a half day or full day over winter break with you at your place of employment to learn more about your occupation, industry, and/or company.

If you are interested in becoming a member of the network or simply wish to learn more about it, please contact Denise Godin, assistant director of career services, at (401) 232-6090.
Today the definition of Bryant's mission, "Education for Business Leadership," is changing dramatically with the advent of sophisticated technologies, an expanding global economy, and the ever-intensifying ethical issues of the workplace. The College has made a substantial investment to ensure that a Bryant education meets the demands of a new generation of talented students.

Tuition at Bryant remains lower than at its competitors. Unfortunately, the cost of attending Bryant still exceeds the ability of most families to meet the full expense of tuition. Unrestricted gifts to the Bryant Fund are applied where they are needed most. With more than 80 percent of freshmen receiving financial aid, that is where your dollars really make a difference.

The 6,004 individuals and organizations listed in the following pages donated $1,305,214.87 to Bryant last year to ensure that promising young people get the best possible preparation for their professions and their lives at the most affordable price. Donor support also made possible new programs for students and services for the business community.

The College, the faculty, and especially the students, wish to express their gratitude to each and every donor for making a difference!
FINANCIAL AID: ONE STUDENT’S APPRECIATION

One of the most important factors in my college experience has been financial aid. Three years ago, when I was a senior in high school, financial aid played a major role in my decision about what college to attend. Luckily Bryant College offered me a good financial aid package. I was able to attend the college of my dreams and one of the best business colleges around.

Part of my award package consisted of wages earned through part-time employment. I looked around and found a job that offered flexible hours during the academic year and full-time summer employment. Because I live so close to campus, this was perfect for me. I landed the job, which just happened to be in the Financial Aid Office. It proved to be a great experience. Not only did it help me pay for tuition, but it also gave me a better understanding of the financial aid process and how it can really help students like me.

After working in the Financial Aid Office for two years, I was offered an accounting internship with Textron Inc.’s corporate office in Providence. I’m able to work part-time during the year and full-time during the summer, and expect to keep the job until I graduate. I’ve already learned a lot about the accounting profession and what it is like to work in a business environment, and am gaining experience that will help me get a good job in the future. Bryant is also offering me course credits for working at Textron, which has helped decrease my academic load.

Financial aid has not only enabled me to go to one of the best business colleges in the country, but it has also helped me in many other ways since coming here - from getting me started in an on-campus job to help pay for tuition, to helping me land an accounting internship which will help me in my future career growth.

STE PHANIE ALLARD ’97

DOUBLE MAJOR IN COMPUTER INFORMATION SYSTEMS AND ACCOUNTING

SETTING THE STANDARD

Leadership Giving Clubs at Bryant College set the standard for annual giving. Gifts from these exclusive clubs account for 84 percent of all gifts to the College.

All alumni, parents, employees, and friends of the College are eligible for membership in Leadership Giving Clubs. Membership is determined by the level of support given by an individual during the fiscal year of August 1 to July 31.

Donors who give $100 to $499 automatically become members of the Century Club. Gifts to Bryant at this level help the College move successfully into the next century.

Gifts of $500 to $999 qualify donors to become members of the Archway Club. Members help deserving young men and women walk through the Archway with a promising future ahead of them.

The President’s Council is comprised of people who play a significant role in helping today’s young people earn a quality Bryant education. Their donations range from $1,000 to $4,999.

The people who provide the crucial leadership necessary for the College’s giving program and who make a profound difference in the lives of Bryant students are the members of the Chairman’s Forum. These outstanding benefactors each give at least $5,000 a year.

1995 SENIOR CLASS GIFT CAMPAIGN A SUCCESS

The Class of 1995, under the leadership of Chairperson Jennie Quinn ’95, successfully completed their Senior Class Gift campaign and raised over $4,000 to build a Challenge-by-Choice Course at the College.

This “low ropes” course consists of a group of physical activities, presented in a prescribed sequence, designed to take individuals and groups beyond their own expectations of what they can do. Many studies have shown that people who go beyond self-imposed boundaries become stronger in terms of self-confidence and self-awareness.

The course also provides excellent opportunities for team-building activities. Each activity is designed so that a group must first take the time to think creatively and work together to master the activity. Symbolically, the course represents the challenges the Class has faced at Bryant and exemplifies their spirit of teamwork and cooperation.

.generOus support helps cIBED flourIsH

The Center for International Business and Economic Development (CIBED) continues to flourish, providing service to the business community through the Small Business Development Center, the Center for Management Development, the Export Assistance Center, the Institute for Family Enterprise, and the World Trade Center. CIBED programs are renowned for their corporate and community outreach services, but they have another purpose as well: they provide valuable learning experiences for student employees and interns.

In addition to government grants and gifts from individuals, CIBED programs are funded in part by gifts from local and national corporations and foundations. In particular, Cookson America, GTech, and the Providence Journal each gave generously to CIBED during the last fiscal year. The Institute for Family Enterprise received gifts from Fleet Bank; Massachusetts Mutual Insurance; Sansiveri, Ryan, Sullivan & Co.; and Tillinghast, Collins & Graham. Corporate gifts to the Export Assistance Center came from Key-Tech Inc., Poly-Flex Circuits, and Fleet Charitable Trust. The Small Business Development Center was awarded grants by Hasbro, the Hassenfeld Foundation, Hospital Trust National Bank, Providence Gas Company, and Uvex Safety. The Champlin Foundations also made a grant to support a classroom technology project organized by the Center for Management Development.

CIBED provides a host of services to the business community. It is gratifying to see that, in turn, the business community has responded with support for CIBED’s mission and programs.

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**ALUMNI AUCTION OFF TO A GREAT START**

Nearly 150 alumni and friends throughout the country donated items and services to the first Alumni Auction held during Alumni Weekend ’95. Thanks to this collective generosity, prizes included autographed sports memorabilia, dinner certificates, massages, ski trips, a Brittany Spaniel puppy, and travel excursions to Florida, Bermuda, St. Thomas, and Disney World.

The event consisted of both a “silent” and “live” auction, with over 121 lots available for bidding. Gifts garnered final bids ranging from $10 to $800.

The event was sponsored by the Rhode Island Alumni Chapter. A committee of 22 alumni-volunteers coordinated the auction and raised over $11,000 for the Alumni Association Endowed Scholarship Fund.

Overall, alumni giving was up 54 percent in 1994-95. This represents an increase of more than $200,000 donated by alumni over the previous fiscal year. The average gift also increased from $70 to $110. Contributions provide funding for scholarships, library resources, co-curricula programs, financial aid, and more.

**THE PARENTS’ FUND MAKES A DIFFERENCE**

The 1994-95 Parents’ Fund, which raised more than $41,000, designated over $12,000 in gifts towards the new Leadership Development Program. This program is comprised of many different activities, workshops, and a speaker series to offer students the opportunity to learn more about leadership and to enhance their leadership skills. These include:

**LEADERSHIP TRACK - HOW TO MAKE IT HAPPEN**

A Leadership Track for each class year will complement a student’s classroom experiences. Each track includes a group of required activities, as well as a number of optional activities a student may choose to take part in. Students who complete the Leadership Track as outlined will receive a Leadership Certificate. Students completing a track each year, for four years in a row, will receive special recognition at Commencement.

**PERSONAL DEVELOPMENT SERIES**

The Personal Development Series offers ten workshops presented by faculty, staff, and outside speakers. Topics include: communication skills, ethics, and assertiveness.

**FALL LECTURE SERIES**

**SEPTEMBER 4 - NO/YES**

Katie Koestner presented a moving educational program on sexual assault and harassment. She told both men and women how to communicate better, with more respect and responsibility, so that they can work to reduce the incidence of date rape.

**SEPTEMBER 11 - FRIENDSHIP IN THE AGE OF AIDS**

Drinking + casual sex = AIDS on College campuses. This was just one of the messages that T.J. Sullivan and Joel Goldman spoke about with Bryant students. One of these fraternity brothers learned about this equation too late when, several years out of college, he discovered he was HIV positive.

**OCTOBER 17 - FOOTBALL, FEMINISM, AND OTHER CONTEMPORARY CONTRADICTIONS**

Male responsibility, violence against women, and possible solutions to this ever-growing problem were the real truths offered by former University of Massachusetts/Amherst All-State Linebacker Jackson Katz. Katz is the founder of the Boston-based men's group Real Men.

**NOVEMBER 13 - THE NAKED TRUTH:**

ADVERTISING’S IMAGE OF WOMEN

Dr. Jean Kilbourne, internationally known media critic and award-winning filmmaker, presented a dynamic slide-lecture examining the marketing of a mindset that often leads to compulsive and self-destructive behavior.

**A WAY TO GIVE AND TO RECEIVE**

While Elizabeth Reynolds ’31 and Kirke Everson ’39 never studied together at Bryant College, they must have learned many of the same lessons during their student days. Over the past year Elizabeth and Kirke each notified the College that they had made Bryant the beneficiary of charitable remainder annuity trusts. Elizabeth created a $260,000 trust; Kirke created a $300,000 trust. These planned giving vehicles allowed them to receive a guaranteed lifetime income while also providing valuable future support to their alma mater and its students.

Gifts like those established by Elizabeth and Kirke help to secure Bryant’s future by providing additional support for the College’s endowment. These forward-thinking alumni join with those who have previously helped strengthen the College by naming Bryant in their wills or establishing planned gift arrangements that name Bryant College as the beneficiary. By establishing charitable plans that benefit Bryant College, these individuals are helping to ensure that the quality of Bryant education they experienced will be available to future generations of deserving students.

There are many ways you can support Bryant College. In addition to making an outright gift or a bequest, you can also establish gift arrangements that benefit both Bryant College and you. Depending on your needs as well as those of your family, you can arrange to leave your assets to your family or heirs while providing Bryant with the income from those assets. Conversely, if you wish to leave some of your assets to Bryant, there are ways to do this while providing income to yourself and/or your designated beneficiary. For further information, call Susan Goodwin in the planned giving office at (401) 252-6253.

**CORPORATE MATCHING GIFTS INCREASE THE IMPACT OF A GIFT**

Make a gift. Fill out a form. And a company matches the gift. It’s that simple. Many alumni work for companies that match employee contributions to higher education. Such corporate matching programs increase the impact of an individual’s gift. It’s not hard to do: a simple form from the personnel office may be all it takes. Last year matching gifts generated more than $85,000 in extra revenue to Bryant College. Please consider a corporate matching gift: it’s a way to double or triple a gift to Bryant.
Because he feels that he owes so much of his success in life to the start he received from Bryant College, Dean Nelson Gulski '26 '72H '92H has never stopped thinking of new ways to help his alma mater and its students. In the spring of 1994, Dean Gulski issued a challenge: he promised to match, dollar for dollar up to $50,000, all contributions to a new scholarship fund. In less than 12 months, over 300 alumni and friends not only met, but exceeded, the challenge! In a symbolic tribute to Dean Gulski's seven decades of uninterrupted service to his alma mater, alumni and friends contributed over $70,000 to this new scholarship fund.

Gertrude Meth Hochberg, Dean Gulski's Bryant colleague and friend of many years, kicked off the fund-raising drive by making the first donation before the appeal was even made public. And from that quick start, the Gulski challenge never stopped gathering supporters.

Donors to the Gulski challenge spanned every decade. Every Nelson Gulski service award recipient contributed to this new fund (including Roland Talbot '39 who only received the award this past June). Current and former faculty and administrators of Bryant College helped the fund grow, as did many of Nelson's current and former colleagues from Bryant's Board of Trustees. Many donors continued their loyal support of Bryant's annual fund while also making a special gift to the Gulski challenge. And, true to Nelson's dream, the Gulski challenge proved the perfect vehicle for alumni who had lost contact with their alma mater to reconnect with Bryant and its students.

They made their gifts so that they too could provide the gift of encouragement and of hope to a student who otherwise might not make it through school. Equally important, they made their gifts as a way to honor Nelson Gulski, one of Bryant's very best.

### ALUMNI

**1919**
- Martha C. Birdle
- Ada A. Marriot
- Rose S. (Belknap) McCool
- Elizabeth V. (Housman) Motherway

**1923**
- Freda (Berrick) Bamforth
- Margaret A. (Foster) brothers
- James T. Ryan

**1924**
- L. A. Freeman
- Ethel M. Ruckman
- Henrietta Wiggins

**1925**
- CENTURY CLUB
  - Gabriel Samperi
- OTHER DONORS
  - Lydia C. (Tubbs) Sager
- Philomena (Mauro) Sousa

**1926**
- CHAIRMAN'S FORUM
  - Nelson J. Gulski '26, '72H
- OTHER DONORS
  - Gladys M. (Smith) Kirwan

**1927**
- Beatrice (Noskley) Andrews
- Eudora E. (Verrill) Benoit
- Cecilia (Lamb) Schmidt
- Thomas F. Soule

**1928**
- CENTURY CLUB
  - George F. Flanagan
- OTHER DONORS
  - Dorothy E. (Mullally) Deane
  - Loreta J. (Burke) Fleming
  - Sol Goldin* 
  - Mary M. (McBride) Maguire
  - Frances (Dempo) Segal
  - Florence M. (Lombardo) Sholes
  - Donald C. Sisles
  - Wallace E. Swanson

**1929**
- CENTURY CLUB
  - Nora S. (Belknap) Smith
- OTHER DONORS
  - Grace W. (Wilkinson) Ainsworth
  - Sarah A. (Azaria) Barrington
  - Claire Emoto

**1930**
- CENTURY CLUB
  - Lincoln C. Bateson
  - Edna (McIntire) Tadlock
- OTHER DONORS
  - Alice B. (Brown) Booth
  - Dorothy E. Burke
  - John J. Delma
  - Else H. (Grinn) Ginz
  - Edith X. (Hewson) Levin
  - Leo A. Minchin
  - Joseph L. Rondonianni

**1931**
- CHAIRMAN'S FORUM
  - Elizabeth A. Reynolds
- CENTURY CLUB
  - Milton L. Goff
- OTHER DONORS
  - Ruth (Jeffrey) Barnes
  - Anna Brousse
  - Irene (Towery) Day
  - Else K. (Roberts) Grande
  - Herma Speckman

**1932**
- Lela (Deluse) Davey
- Margaret (Shearer) Morley
- Louise P. (Penney) Morse
- Helen E. Sivo
- E. M. (Turner) Thayer
- Irene E. Willard
- Jane Woods

**1935**
- CENTURY CLUB
  - Mirjana D. (Brendell) Johnson
  - Helen L. (Norwood) Merrifield
- OTHER DONORS
  - Ethel (Singer) Albern
  - Helen C. (Parrish) Deodato
  - George J. McCabe
  - Doris W. (Wood) Sharp
  - Velma C. (Coppinger) Flansfield
  - Elwyn A. Thomas
  - Robert A. Tressman
  - Sartain M. Vassallo
  - Margaret M. (Schilevsky) Wood

**1939**
- Beverley (Dow) Dunsford
- Helen S. (Hilley) Field
- Astrid L. (Clarr) Simms
- OTHER DONORS
  - Stanley R. Ramforth
  - Helen S. (Storey) Heaney
  - Samuel H. Fox
  - William F. Garry
  - Olive H. (Harrington) Gartner
  - Jean W. (Wilson) Halms
  - Esther L. (Thurman) Lee
  - Antoinette M. (Montealejo) Mahon
  - Albert M. (Carrigan) Pecora
  - Harry L. Nomnman
  - Lillian (Hershkowitz) Patterson
  - Cammella A. Pecora
  - Louise H. (Alm) Pecora
  - Evelyn R. (Rich) Rodsky
  - Florence R. (Bea) Strazza
  - Margaret S. (Sylvia) Walsh

**1939**
- CENTURY CLUB
  - E. Louise (Cary) Stoddard
- OTHER DONORS
  - Frances K. (Calder) Buckman
  - Doris L. (Viey) Dick
  - Natalie A. (Nagle) Harding
  - Walter O. (O'Neil) O'Keefe
  - Margaret M. Roesler
  - Helen Sargent
  - Freda C. Scota
  - Nola C. (Hobart) St. Ainsley
  - Angela R. (Campion) Verdi
  - Beatrice Z. (Zeiner) Wieder

**1936**
- CENTURY CLUB
  - Louis A. Brown
  - Viola M. (Wicksame) Crowell
  - Hope (Cary) Hackett
  - Henry S. Jablonski
- OTHER DONORS
  - Pauline M. (Morin) Aslin
  - Helen L. (Thomas) Bohr
  - Francis D. Calder
  - Cyril L. Cline
  - Edward J. Dupuis
  - Helen W. (Wich) Eschke
  - Helen L. (Barber) Golding
  - Hilda T. Hirt
  - James B. Howarth
  - Edward J. (Shoemaker) Mitchell
  - Florence H. (Hill) Knowles
  - Roger C. Lambert
  - John Heeben
  - Florence C. (Lester) Monrow
  - Walter J. Petracca
  - Emily C. (Carr) Pingree
  - Winifred B. (Bright) Scott
  - Eleanor J. (Jeffrey) Spaulding
  - Barbara L. (Kennedy) Stone
  - Mildred E. (Carlin) Taylor
  - Enid F. (Hanson) Vian
  - Leonard B. Weismann
  - Norman W. Winslow

**1937**
- CENTURY CLUB
  - Herbert Dunham
  - Janet G. (Blackburn) Dunk
  - Elizabeth J. (Jones) Greene
  - Mildred S. (Sawicki) Haskell
  - Sherwin T. Haskell*
  - Catherine Ficcheri
- OTHER DONORS
  - Sophie K. (Kadriavetz) Allen
  - Viola P. (Creswold) Carter
  - William H. Closs
  - Kathleen V. Colohan
  - Dorothy L. (Reed) Crawford
  - Gertrude M. (Padden) Cumming
  - Allen E. Davis
  - Gladys L. (Blacks) Davis
  - Madeleine M. (Masie) Gallant
  - Grace L. (Rogers) Grey
  - Arnold H. Hallem
  - Grace M. (McDonald) Halley
  - E. Katherine (Christine) Lafayette
  - Alice (Brown) MacDonald
  - Mary E. (Ryan) McKenna
  - Madeleine B. (Brown) Moran
  - Mary P. (Fuentes) Nones
  - Elsa E. Salient
  - Violet G. (Grass) Sandholm
  - Gladys V. Ward
  - Shirley J. (Kurn) Wheeler
  - Evelyn C. (Coy) Wheelock
  - Grace D. (Leslie) White
  - F. E. (Buffington) Worth

**1938**
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  - John F. Earhart
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  - Helen F. (Flam) Anderson
  - Beatrice M. (Wemer) Baint
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  - Raymond F. Beneman
  - June E. (Morris) Brown
  - Beatrice P. (Falk) Cate
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  - Alice S. (Chapman) Savory
  - C. W. (Gladdin) Snell
  - Amy H. (Carol) Siel
  - William S. Sullivan
  - Frank J. Szymkowski
  - Agnes G. (Gosbilly) Vincent*
  - Virginia W. (Worthington) Yellet

**1939**
- CENTURY CLUB
  - Karen B. Evangel
  - Roland P. Talbot
- PRESIDENT'S COUNCIL
  - Lucy B. (Barber) Chittenden
  - Paul Filipswich
  - Kalman J. Milve
  - Lowell F. Benjamin
  - Garvin D. Wright
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  - Arlene M. (McFarland) Ainsworth
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  - George E. Rooskirk
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  - Sara C. (Whiteley) Carlin
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  - Enslie (Pawson) Keitel
  - Viola V. (Verif) Rosenbaur
  - Florence R. (Brown) Salsbury
  - Cynthia G. (Calhoun) Smith
  - Beatrice H. (Harison) Sparks
  - Robert B. Swain
  - John A. Tally
  - Jacqueline M. (Martin) Wright

**1940**
- CENTURY CLUB
  - Elizabeth (Kendrick) Bannish
  - Robert V. Comstock
  - John F. Doherty '35
  - William J. Bayton
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A. T. Cross Company
ARCO Foundation
AT&T
Aetna Life and Casualty
Allegro MicroSystems
Allendale Mutual Insurance Co.
Allied Signal, Inc.
Allmerica Financial
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American Express Co.
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Amica Mutual Insurance Co.
Analog Devices, Inc.
Armark Corporation
Arkwright National Mutual Insurance Co.
Arrow Electronics, Inc.
Asa Bruce Boveri, Inc.
Bank of America
Bank of America
Bank of Highland
Bank of New York
Barclays Foundation
BayBanks, Inc.
Boston Mutual Life Insurance
Bridgewater/Firestone Trust
CIT/GBCT Corporation
CIGNA Corporation
CNA Foundation
CSX Corporation
Caterpillar Corporation
Cap Gemini
Citicorp
Citizens/ABC, Inc.
Centerior Energy Corporation
Champion International Co.
Chase Manhattan Bank
Chemical Banking Corporation
Chesapeake-Ponds USA
Chrysler Corporation
Cons & Clark
Commonwealth Energy Systems
Connecticut Mutual Life Insurance
Coopers & Lybrand
CoreStates Financial Corporation
Corporate Software, Inc.
Crestline Print Works Co.

Raysign Corporation
Polystyrene Corporation
Polyflex Circuits
Portanovia, Inc.
Prime Warehouse Co.
Prime Development, Inc.
Prime Financial Associates
Principle Insurance Agency
Printers' Service & Supply
Procter & Gamble Co.
Proof Financial Services
Providine Banks
Providine Gas Company
Providine Journal
Providine Performing Arts
Providine Bancorp, Inc.
Prudential Insurance Co.
Quantum Electronics
R.I. Fabricator, Inc.
RBC Industries
R/C Carlisle Tool Company
Radioss Airport Hotel Providence
Raytheon Company
Remodeling Plus
Republic National Bank
Rhode Island Foundation
Rhode Island Philharmonic
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Riosanese Pizano E I Piccini
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Robbins Company
Robert & Marie Bennett Foundation
Robert Washburn, CPA
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S.D. Ireland Concrete
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SNET
Seronnet Vineyards
Sensower, Bryan, Sullivan & Co.
Sara Lee Foundation
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Schrader & Associates
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Sunlight Foundation
Swanzo's America, Ltd.
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Texaco Foundation
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Johnson Controls Foundation
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YOUR NAME IS IMPORTANT TO US!

We have carefully reviewed the names of donors listed in this report. Still, in a listing of this length, errors may occur. If your name has been omitted, misspelled or incorrectly listed, please accept our apology and bring this to our attention so we may correct our records. Simply write the Office of Development, Box 40, Bryant College, Smithfield, RI 02917-1284, or call (401) 232-6274.
Paul DeLomba '60 entered Bryant as a veteran, older than many other students and concerned that he wouldn't be able to keep up with them. He shouldn't have worried; he was the top accounting student in his class and graduated summa cum laude. He joined Price Waterhouse and made partner in 11 years, a commendably short period of time. Paul credits his professors at Bryant for preparing him well for the working world. "They were devoted to the students and our needs. They taught us what we needed to know. When I took the job at Price Waterhouse, I never doubted that my abilities were equal to those of people from the bigger schools."

By the time Paul finished his 33-year career at Price Waterhouse, he had been the partner-in-charge of several offices, both in the United States and abroad, and had become a certified public accountant in six different states. He had lectured on accounting at the University of Kansas and the University of Pennsylvania. He had also found time to participate in many civic and community organizations over the years, including local chambers of commerce, the Rotary Club, and Junior Achievement. In recognition of his achievements and contributions, Bryant presented Paul with a Distinguished Alumni Award in 1983.

Paul was happily retired when something unexpected happened: he was persuaded to become president of Upsala College in New Jersey, which was in financial trouble and in the process of closing down. A tough assignment. Yet Paul found the experience uplifting. "I was able to better appreciate the unique bond between student and institution, particularly evident in smaller colleges." This led him to think more about his own experience at Bryant and about how to reconnect with the College.

"When I was at Upsala, I talked with many alumni who were devastated that the school was closing and that they would have no alma mater any more. They felt as if they had lost a part of themselves. I certainly don't think Bryant will ever be in a similar position," Paul is quick to point out, "but it does underscore the need for alumni to remain involved with the College and to support it."

Paul is already practicing what he preaches. As chair of the President's Council, he hopes to raise $135,000 for Bryant this year by asking a select group of fellow alumni to make gifts between $1,000 and $5,000. "I have a greater appreciation now, more than ever, for the role that alumni can play in the growth and increased stature of their alma maters," Paul says. "We alumni have the opportunity to make a statement about how we feel about Bryant and about the very special approach to quality education that the College offers. Our support will not go unnoticed by prospective students, their families, and foundations and corporations."
Five core members of the Hartford Alumni Chapter Steering Committee share responsibilities.