



**BRYANT UNIVERSITY**

Consolidated Financial Statements

June 30, 2019 and 2018

(With Independent Auditors' Report Thereon)

# BRYANT UNIVERSITY

## Table of Contents

	<b>Page(s)</b>
Independent Auditors' Report	1-2
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4-5
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7-25



KPMG LLP  
6th Floor, Suite A  
100 Westminister Street  
Providence, RI 02903-2321

## Independent Auditors' Report

The Board of Trustees  
Bryant University:

We have audited the accompanying consolidated financial statements of Bryant University, which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Bryant University as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.



*Emphasis of Matter*

As discussed in Note 2(j) to the financial statements, during the year ended June 30, 2019, the University adopted Financial Accounting Standards Board Accounting Standards Update (ASU) No. 2016-14, *Not for Profit Entities (Topic 958): Presentation of Financial Statements for Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

KPMG LLP

November 19, 2019

**BRYANT UNIVERSITY**

Consolidated Statements of Financial Position

June 30, 2019 and 2018

(Dollars in thousands)

<b>Assets</b>	<b>2019</b>	<b>2018</b>
Cash	\$ 4,359	7,584
Short-term investments (note 4)	66,194	54,867
Accounts receivable, net of allowance of \$1,538 and \$1,576 at June 30, 2019 and 2018, respectively	3,478	3,632
Contributions receivable, net (note 6)	5,118	6,306
Prepaid expenses and other assets	4,864	3,750
Notes receivable, net of allowance of \$237 and \$218 at June 30, 2019 and 2018, respectively (note 7)	4,889	5,772
Long-term investments (notes 4 and 5)	199,195	205,856
Deposits held by trustees (note 4)	159	147
Land, buildings, and equipment, net (note 8)	217,730	212,059
Total assets	\$ <u>505,986</u>	<u>499,973</u>
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable and accrued liabilities	\$ 23,556	24,818
Deferred revenues and advance payments	9,274	9,966
Asset retirement obligation	2,102	2,060
Interest rate swaps (note 10)	9,632	7,124
Notes and bonds payable, net (note 9)	107,368	111,043
Refundable advances – U.S. government grants (note 7)	6,555	6,414
Total liabilities	<u>158,487</u>	<u>161,425</u>
Net assets:		
Without donor restrictions:		
Available for operations	52,029	49,478
Designated for long-term investment	150,616	154,130
Net investment in plant	98,549	91,710
Total without donor restrictions net assets	<u>301,194</u>	<u>295,318</u>
With donor restrictions:		
Designated for long-term investment	10,031	9,301
Donor restricted non-endowment	12,178	12,732
Donor restricted endowment (note 5)	24,096	21,197
Total donor restricted net assets	<u>46,305</u>	<u>43,230</u>
Total net assets	<u>347,499</u>	<u>338,548</u>
Total liabilities and net assets	\$ <u>505,986</u>	<u>499,973</u>

See accompanying notes to consolidated financial statements.

**BRYANT UNIVERSITY**  
Consolidated Statement of Activities  
Year ended June 30, 2019  
(Dollars in thousands)

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total 2019</u>
Operating:			
Revenues:			
Tuition and fees, net of scholarships and grants of \$63,935	\$ 101,106	—	101,106
Residence and dining, net of scholarships and grants of \$1,355	40,888	—	40,888
Net student revenue	141,994	—	141,994
Contributions	1,550	—	1,550
Net assets released from restrictions (note 12)	2,926	—	2,926
Government grants	2,043	—	2,043
Long-term investment income used in operations	8,338	—	8,338
Short-term investment income	1,642	—	1,642
Public service	237	—	237
Auxiliary and other sources	8,023	—	8,023
Total operating revenues	<u>166,753</u>	<u>—</u>	<u>166,753</u>
Expenses (note 14):			
Instruction	41,541	—	41,541
Academic support	14,772	—	14,772
Research	7,110	—	7,110
Student services	33,288	—	33,288
Institutional support	25,580	—	25,580
Public service	2,242	—	2,242
Auxiliary services	29,446	—	29,446
Total operating expenses	<u>153,979</u>	<u>—</u>	<u>153,979</u>
Increase in net assets from operating activities	<u>12,774</u>	<u>—</u>	<u>12,774</u>
Nonoperating:			
Capital contributions	—	4,699	4,699
Net assets released from restrictions (note 12)	1,966	(4,892)	(2,926)
Long-term investment return, net	(5,124)	2,155	(2,969)
Change in fair value of interest rate swaps (note 10)	(2,508)	—	(2,508)
Other	(1,232)	1,113	(119)
Change in net assets from nonoperating activities	<u>(6,898)</u>	<u>3,075</u>	<u>(3,823)</u>
Change in net assets	5,876	3,075	8,951
Net assets:			
Beginning of year	<u>295,318</u>	<u>43,230</u>	<u>338,548</u>
End of year	<u>\$ 301,194</u>	<u>46,305</u>	<u>347,499</u>

See accompanying notes to consolidated financial statements.

**BRYANT UNIVERSITY**  
Consolidated Statement of Activities  
Year ended June 30, 2018  
(Dollars in thousands)

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total 2018</u>
Operating:			
Revenues:			
Tuition and fees, net of scholarships and grants of \$60,460	\$ 97,245	—	97,245
Residence and dining, net of scholarships and grants of \$1,301	<u>38,727</u>	<u>—</u>	<u>38,727</u>
Net student revenue	135,972	—	135,972
Contributions	2,724	—	2,724
Net assets released from restrictions (note 12)	2,112	—	2,112
Government grants	1,965	—	1,965
Long-term investment income used in operations	8,205	—	8,205
Short-term investment income	647	—	647
Public service	242	—	242
Auxiliary and other sources	<u>7,546</u>	<u>—</u>	<u>7,546</u>
Total operating revenues	<u>159,413</u>	<u>—</u>	<u>159,413</u>
Expenses (note 14):			
Instruction	40,136	—	40,136
Academic support	14,448	—	14,448
Research	6,973	—	6,973
Student services	32,980	—	32,980
Institutional support	24,005	—	24,005
Public service	2,573	—	2,573
Auxiliary services	<u>28,507</u>	<u>—</u>	<u>28,507</u>
Total operating expenses	<u>149,622</u>	<u>—</u>	<u>149,622</u>
Increase in net assets from operating activities	<u>9,791</u>	<u>—</u>	<u>9,791</u>
Nonoperating:			
Capital contributions	—	7,102	7,102
Net assets released from restrictions (note 12)	1,659	(3,771)	(2,112)
Long-term investment return, net	4,647	2,407	7,054
Change in fair value of interest rate swaps (note 10)	2,778	—	2,778
Other	(1,161)	(75)	(1,236)
Capital campaign expenses	<u>(593)</u>	<u>—</u>	<u>(593)</u>
Change in net assets from nonoperating activities	<u>7,330</u>	<u>5,663</u>	<u>12,993</u>
Change in net assets	17,121	5,663	22,784
Net assets:			
Beginning of year	<u>278,197</u>	<u>37,567</u>	<u>315,764</u>
End of year	<u>\$ 295,318</u>	<u>43,230</u>	<u>338,548</u>

See accompanying notes to consolidated financial statements.

**BRYANT UNIVERSITY**

Consolidated Statements of Cash Flows

Years ended June 30, 2019 and 2018

(Dollars in thousands)

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities:		
Change in net assets	\$ 8,951	22,784
Adjustment to reconcile change in net assets to cash provided by operating activities:		
Depreciation	16,227	17,050
Amortization of bond issuance cost and premium	(239)	(241)
Gift of asset	(125)	(17)
Net unrealized and realized gain on long-term investments	(3,832)	(13,803)
Net loss on disposal of assets	157	73
Contributions for property, plant, and equipment investing activities	(485)	(282)
Contributions for property, plant, and equipment financing activities	(80)	(65)
Contributions received for long-term investment	(1,860)	(884)
Increase (decrease) in value of interest rate swaps	2,508	(2,778)
Increase in asset remediation obligation	42	48
Change in working capital	<u>(3,002)</u>	<u>(818)</u>
Net cash provided by operating activities	<u>18,262</u>	<u>21,067</u>
Cash flows from investing activities:		
Purchase of land, buildings, and equipment	(20,839)	(10,247)
Contributions for property, plant, and equipment	485	282
Sale of land, buildings, and equipment	185	202
Proceeds from maturities and sales of investments	183,503	110,832
Cost of purchases of investments	(184,338)	(115,527)
Change in deposits held by bond trustees	(12)	(12)
Change in notes receivable, net	<u>883</u>	<u>90</u>
Net cash used in investing activities	<u>(20,133)</u>	<u>(14,380)</u>
Cash flows from financing activities:		
Contributions received for long-term investment	1,860	884
Contributions for property, plant, and equipment	80	65
Repayment of principal on notes and bonds payable	(3,435)	(3,375)
Increase (decrease) in refundable advances – U.S. government grants	<u>141</u>	<u>(286)</u>
Net cash used in financing activities	<u>(1,354)</u>	<u>(2,712)</u>
Change in cash	(3,225)	3,975
Cash, beginning of year	<u>7,584</u>	<u>3,609</u>
Cash, end of year	\$ <u><u>4,359</u></u>	\$ <u><u>7,584</u></u>
Supplemental disclosure:		
Change in accounts payable from property, plant, and equipment	\$ 1,276	4,311

See accompanying notes to consolidated financial statements.



## **BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

### **(1) Description of the University**

Bryant University (the University) is a private, nonsectarian, co-educational institution of higher education chartered under the laws of the State of Rhode Island, composed of a College of Business and a College of Arts and Sciences. The University was founded in 1863 and is located in Smithfield, Rhode Island, on approximately 430 acres. The University offers programs leading to bachelor's degrees in business administration, information technology and international business, each with various concentrations and minors, as well as a bachelor's of arts degree and a bachelor's of science degree, each with various majors and minors. Additionally, the University offers graduate programs leading to master's degrees in accounting, business administration, communications, and physician assistant studies along with certificate programs in business analytics, and professional and public communications. In addition, there is also a professional MBA online program available.

The University has a wholly owned consolidated single-member LLC, BRU LLC. The purpose of the single-member LLC is to own and manage real estate and to conduct or engage in any lawful business or purpose related thereto. All significant intercompany transactions and balances have been eliminated in consolidation.

The University has a Wholly Foreign Owned Enterprise, Bryant China (H.K.) Limited, which is a consolidated, private LLC incorporated in Hong Kong, China. Bryant China (H.K.) Limited has a wholly owned consolidated single-member LLC, Zhuhai Bryant Educational Consulting Co., Ltd., which was incorporated in Zhuhai, China. The purpose of Bryant China (H.K.) Limited and its subsidiary, Zhuhai Bryant Educational Consulting Co., Ltd., is to be the investment vehicles for the Bryant Zhuhai academic program, located in Guangdong Province, China. This program has a unique collaboration with the Beijing Institute of Technology Zhuhai to provide a four-year joint undergraduate degree program which mirrors Bryant's nationally recognized curriculum vigor, quality of faculty and is taught in English. All significant intercompany transactions and balances have been eliminated in consolidation.

### **(2) Summary of Significant Accounting Policies**

The accompanying consolidated financial statements, which are presented on the accrual basis of accounting, have been prepared to focus on the University as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions.

#### **(a) Net Assets**

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

- Net Assets Without Donor Restrictions – Net assets available for general use and not subject to donor restrictions. The Board of Trustees has designated from net assets without donor restrictions, net assets for the endowment. The University's policy is to designate gifts without donor restrictions at the discretion of the Board of Trustees.
- Net Assets with Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that may or will be met, either by the passage of time or the events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

## BRYANT UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law. Expirations of restrictions on net assets, that is, the donor-imposed stipulated purpose has been accomplished and/or the stipulated time period has elapsed, are reported as net assets released from restrictions between the applicable classes of net assets.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions subject to donor-imposed stipulations that are met in the same reporting period are reported as without donor restrictions. Promises to give that are scheduled to be received after the consolidated statements of financial position dates are shown as increases in with donor restrictions and are released to without donor restrictions when the purpose and/or time restrictions are met. Promises to give subject to donor-imposed stipulations that the corpus be maintained permanently are recognized as increases in with donor restrictions. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. The University reports contributions of land, buildings, or equipment as without donor restrictions unless the donor places restrictions on their use. Contributions of cash or other assets that must be used to acquire long-lived assets are reported as without donor restrictions provided the long-lived assets are placed in service in the same reporting period. Otherwise, the contributions are reported as with donor restrictions until the assets are acquired and placed in service.

Unconditional promises to give that are receivable as of the end of the fiscal year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk-free interest rate applicable to the year in which the promise is expected to be received. Amortization of the discount is recorded as additional contribution revenue in accordance with the donor-imposed restrictions, if any.

#### **(b) Short-Term Investments**

Short-term investments include money market funds and a time deposit having daily liquidity, and a bond fund with an average duration of less than four months.

#### **(c) Investments**

Investments are reported at fair value. If an investment is held directly by the University and an active market with quoted prices exists, the University reports the fair value as the market price of the security. The University also holds shares or units in nonmarketable securities including alternative investments such as private partnership, venture capital, hedge funds, and real assets strategies. Such alternative investment funds may hold securities or other financial instruments for which a ready market exists and are priced accordingly. In addition, such funds may hold assets which require the estimation of fair values in the absence of readily determinable market values. Such valuations are determined by fund managers and generally consider variables such as operating results, comparable earnings

## BRYANT UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

multiples, projected cash flows, recent sales prices, and other pertinent information, and may reflect discounts for the illiquid nature of certain investments held.

The three levels of the fair value hierarchy are:

- Level 1 – inputs are quoted prices in active markets for identical assets or liabilities that the University has the ability to access at measurement date.
- Level 2 – inputs are other than quoted prices included in Level 1 that are either directly or indirectly observable for the assets or liabilities.
- Level 3 – inputs are derived from valuation methodologies, including pricing models, discounted cash flow models and similar techniques, and are not based on market, exchange, dealer, or broker traded transactions. In addition, Level 3 valuations incorporate assumptions and projections that are not observable in the market, and significant professional judgment in determining the fair value assigned to such assets or liabilities.

Investments in funds that are not considered to have a readily determinable fair value are valued at net asset value (NAV) as a practical expedient or its equivalent are not included in the three levels described above.

Net investment returns are reported in the statements of activities and consists of dividends, interest, and net gains (losses).

#### **(d) Use of Estimates**

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The current economic environment increases the uncertainty in those estimates.

#### **(e) Land, Buildings, and Equipment**

Land, constructed and purchased property, and equipment are carried at historical cost. Long-lived fixed assets, with the exception of land, are depreciated using the straight-line method over their estimated useful lives, which range from two to forty years.

#### **(f) Revenues from Contracts with Customers**

Under Accounting Standards Codification (ASC) Topic 606, revenue from contracts with customers is recognized when control of the promised good or service is transferred to a customer. Revenue from student tuition and fees, residence, and dining services are reflected net of reductions from institutional student aid and is recognized as the services are provided over the academic year, which generally aligns with the University's fiscal year. Aid in excess of a student's tuition and fees is reflected as a reduction of residence and dining charges.

## BRYANT UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Students' advance payments for tuition, room, and board and advances for other programs and agreements are deferred and then reported as revenues without donor restrictions when earned.

#### **(g) Tax Status**

The University is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code (the Code) and is generally exempt from income taxes pursuant to Section 501(a) of the Code. BRU LLC is a wholly owned single-member LLC, a disregarded entity for tax purposes. Bryant China (H.K.) Limited and Zhuhai Bryant Educational Consulting Company are foreign corporations for tax purposes. Any tax liability of BRU LLC, Bryant China (H.K.) Limited, or Zhuhai Bryant Educational Consulting Company is reported by the University. The University believes it has taken no significant uncertain tax positions.

#### **(h) Operations**

The consolidated statements of activities report the changes in assets from operating and nonoperating activities. Operating revenues without donor restrictions consist of those items attributable to the University's primary mission of providing education. It includes investment earnings on the University's operating funds. Investment earnings on the University's long-term investments without donor restrictions and all realized and unrealized gains and losses, net of the amount appropriated for operations, are classified as nonoperating. Net assets released from restrictions for capital purposes are also classified as nonoperating. Additionally, operating revenues without donor restrictions include contributions received related to annual fund support, while all other contributions and related capital campaign fundraising expenses are classified as nonoperating. Changes in the fair values of the University's interest rate swaps are classified as nonoperating.

#### **(i) Asset Retirement Obligations**

The fair value of a liability for legal obligations associated with asset retirements is recognized in the period in which it is incurred, if a reasonable estimate of the fair value of the obligation can be made. When the liability is initially recorded, the cost of the asset retirement obligation is capitalized by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost associated with the retirement obligations is depreciated over the useful life of the related asset. Upon settlement of the obligation, any difference between the cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the consolidated statements of activities. The University had an asset retirement obligation of \$2,102 and \$2,060 as of June 30, 2019 and 2018, respectively.

#### **(j) Recent Accounting Pronouncements**

During 2019, the University adopted ASU No. 2016-14 – *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for Profit Entities*. This guidance is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's liquidity and financial performance. Main provisions of this guidance include: presentation of two classes of net assets versus the previously required three, and recognition of underwater endowment funds as a reduction in net assets with donor restrictions. The guidance also enhances disclosures for board designated amounts, composition of net assets without donor restrictions, liquidity, and expenses by both their natural and functional classification.

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

A recap of the net asset reclassifications driven by the adoption of ASU 2016-14 as of June 30, 2018 follows:

Net assets classifications	ASU 2016-14 Classification		
	Without donor restrictions	With donor restrictions	Total net assets
As Previously presented:			
Unrestricted	\$ 295,315	—	295,315
Temporarily Restricted	—	22,036	22,036
Permanently Restricted		21,197	21,197
Net assets as previously presented	295,315	43,233	338,548
Underwater endowments	3	(3)	—
Net assets as restated	\$ 295,318	43,230	338,548

ASU 2014-09, *Revenue from Contracts with Customers*, was issued by the FASB in May 2014 and is intended to improve the financial reporting requirements for revenue from contracts with customers. The ASU establishes a five-step model and application guidance for determining the timing and amount of revenue recognition. The related application guidance in the ASU replaces most existing revenue recognition guidance in GAAP. The ASU became effective for the University for the year ended June 30, 2019. The University's adoption of the ASU did not materially change the timing or amount of revenue recognized by the University. However, the ASU requires that tuition, fees and auxiliary student revenues be presented in the statement of activities at the transaction price, i.e., net of any institutional student aid. Previously, such revenues were presented gross, followed by a reduction for institutional student aid. Accordingly, the University's 2018 statement of activities has been revised to conform to the 2019 presentation.

ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, was issued by the FASB in June 2018. The new ASU is intended to assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonexchange transactions) within the scope of Topic 958, *Not-for-Profit Entities*, or as exchange transactions subject to other guidance; and (2) determining whether a contribution is conditional. The ASU clarifies that a contribution is conditional if the agreement includes one or more barriers that must be overcome for the recipient to be entitled to the assets transferred and a right of return for the transferred assets, or a right of release of the promisor's obligation to transfer assets. The ASU became effective for the University for the year ended June 30, 2019. The University's adoption of the ASU on a modified prospective basis did not have a material effect on its financial statements.

**(k) Reclassifications**

Certain reclassifications were made to the fiscal year 2018 financial statements to conform to the fiscal year 2019 presentation.

## BRYANT UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

#### (3) Liquidity and Availability

	<u>2019</u>
Financial assets available to meet general expenditures over the next 12 months:	
Cash	\$ 2,734
Short-term investments	66,194
Accounts receivable, net	2,547
Contributions	946
Long-term investments	14,457
Board designations:	
Fiscal 2020 endowment appropriation	<u>8,599</u>
Total financial assets to meet general expenditures over the next 12 months	<u>\$ 95,477</u>

The University has a quasi-endowment of \$150,616. Although the University does not intend to spend from its quasi-endowment other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, additional quasi-endowment funds could be drawn upon in the event of an unanticipated liquidity need, with Board approval.

#### (4) Investments

The investment objective of the University is to invest its assets in a prudent manner to achieve a long-term rate of return sufficient to fund a portion of its spending and to increase investment value after inflation. The University diversifies its investments among asset classes by incorporating several strategies and managers. Major investment decisions are authorized by the University's Trustees Investment Committee that oversees the University's investments.

In addition to equity and fixed income investments, the University may also hold shares or units in institutional funds and alternative investment funds involving hedged, private partnership, and natural resource strategies. Hedged strategies involve funds whose managers have the authority to invest in various asset classes at their discretion, including the ability to invest long and short. Funds with hedged strategies generally hold securities or other financial instruments for which a ready market exists, and may include stocks, bonds, put or call options, swaps, currency hedges and other instruments. Private partnership and natural resource funds generally employ buyout, venture capital, and debt related strategies and often require the estimation of fair values by the fund managers in the absence of readily determinable market values.

Fair values for shares in mutual funds are based on share prices reported by the funds as of the last business day of the fiscal year. The University's interests in alternative investment funds that are not considered to have a readily determinable fair value are generally reported at the net asset value (NAV) reported by the fund managers. NAV is used as a practical expedient to estimate the fair value of the University's interest therein, unless it is probable that all or a portion of the investment will be sold by an amount different from NAV. As of June 30, 2019 and June 30, 2018, the University had no specific plans or

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

intentions to sell investments at amounts different than NAV. The University's assets at June 30, 2019 that are reported at fair value are summarized in the following table by their fair value hierarchy classification:

	<b>June 30, 2019</b>	<b>Level 1</b>
Short-term investments:		
Investments at fair value:		
Cash equivalents	\$ 29,553	29,553
Fixed income	36,641	36,641
Total short-term investments at fair value	<u>66,194</u>	<u>66,194</u>
Deposits held by trustees:		
Cash and cash equivalents	159	159
Total deposits held by trustees at fair value	<u>159</u>	<u>159</u>
Long-term investments		
Investments at fair value:		
U.S. equities	11,211	11,211
Non-U.S. equities	53,406	53,406
Fixed income	31,661	31,661
Inflation hedging	7,164	7,164
Cash and cash equivalents	6,691	6,691
Total long-term investments at fair value	<u>110,133</u>	<u>110,133</u>
Investments measured at NAV as a practical expedient	<u>89,062</u>	<u>—</u>
Total investments and deposits held by trustees	<u>\$ 265,548</u>	<u>176,486</u>

**BRYANT UNIVERSITY**

## Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Investments at NAV as of June 30, 2019:

	<u>Redemption frequency</u>	<u>Notice</u>	<u>Amount</u>
Equity funds	Monthly	30 Days	\$ 10,303
Hedge funds	Monthly	11–61 Days	5,694
Hedge funds	Quarterly	60–100 Days	41,674
Hedge funds	Annual	95 Days	8,148
Private equity	Illiquid	Illiquid	4,398
Venture	Illiquid	Illiquid	8,952
Opportunistic	Illiquid	Illiquid	4,101
Real estate	Illiquid	Illiquid	2,690
Natural resources	Illiquid	Illiquid	3,102
Total			<u>\$ 89,062</u>



**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

The University's assets at June 30, 2018 that are reported at fair value are summarized in the following table by their fair value hierarchy classification:

	<u>June 30, 2018</u>	<u>Level 1</u>
Short-term investments:		
Investments at fair value:		
Cash equivalents	\$ 41,881	41,881
Fixed income	12,986	12,986
Total short-term investments at fair value	<u>54,867</u>	<u>54,867</u>
Deposits held by trustees:		
Cash and cash equivalents	147	147
Total deposits held by trustees at fair value	<u>147</u>	<u>147</u>
Long-term investments:		
Investments at fair value:		
U.S. equities	15,876	15,876
Non-U.S. equities	47,601	47,601
Fixed income	35,486	35,486
Inflation hedging	10,539	10,539
Hedge funds	3,876	3,876
Cash and cash equivalents	2,968	2,968
Total long-term investments at fair value	116,346	116,346
Investments measured at NAV as a practical expedient	89,510	—
Total investments	<u>\$ 260,870</u>	<u>171,360</u>

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Investments at NAV as of June 30, 2018:

	<u>Redemption frequency</u>	<u>Notice</u>	<u>Amount</u>
Equity funds	Monthly	30 Days	\$ 11,253
Hedge fund holdback	Illiquid	Illiquid	9
Hedge funds	Quarterly	60–65 Days	44,845
Hedge funds	Annual	45–95 Days	14,185
Private equity	Illiquid	Illiquid	4,284
Venture	Illiquid	Illiquid	7,877
Opportunistic	Illiquid	Illiquid	1,394
Real estate	Illiquid	Illiquid	2,270
Natural resources	Illiquid	Illiquid	<u>3,393</u>
Total			\$ <u><u>89,510</u></u>

Under the terms of certain limited partnership agreements, the University is obligated to remit additional funding periodically as capital or liquidity calls are exercised by investment managers. The University had outstanding commitments to such limited partnerships of \$17,686 as of June 30, 2019.

The limited partnerships with redemption lock-up periods have various terms and may provide for extensions of one to three years. Some of the partnership agreements allow for multiple extensions.

The expirations of the private partnerships' and natural resource funds' redemption lock-up periods are summarized in the table below:

	<u>Amount</u>
Fiscal year:	
2020	\$ 2,500
2021	4,032
2022	4,441
2023	643
Thereafter	<u>11,627</u>
Total	\$ <u><u>23,243</u></u>

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Aggregate investment liquidity is presented below at fair value based on redemption or sale period at June 30:

	<u>2019</u>	<u>2018</u>
Investment redemption or sale period:		
Daily	\$ 139,099	136,440
Weekly	9,331	—
Bi-monthly	13,181	15,710
Monthly	30,872	30,463
Quarterly	41,674	44,845
Annual	8,148	14,185
Illiquid	23,243	19,227
	<u>\$ 265,548</u>	<u>260,870</u>

**(5) Endowment**

The University's endowment consists of 63 individual funds established for a variety of purposes, including both donor-restricted endowment funds (true endowment) and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**(a) Relevant Law**

The Uniform Prudent Management of Institutional Funds Act (UPMIFA) enacted by the State of Rhode Island (the Act) requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. The University retains in perpetuity (a) the original value of the gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) changes to the endowment made in accordance with the direction of the applicable donor gift instrument for expenditure by the University in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with the Act, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: 1) The duration and preservation of the fund; 2) The purpose of the University and the donor-restricted endowment fund; 3) General economic conditions; 4) The possible effect of inflation and deflation; 5) The expected total return from income and the appreciation of investments; 6) Other resources of the University; and 7) The investment policies of the University.

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Endowment net asset composition by type of fund consists of the following at June 30, 2019:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Board-designated endowment	\$ 150,616	—	150,616
Donor-restricted endowment:			
Donor-restricted gifts required to be maintained in perpetuity by the donor	—	23,389	23,389
Accumulated gains	—	10,031	10,031
Total endowed net assets	\$ <u>150,616</u>	<u>33,420</u>	<u>184,036</u>

Changes in endowment net assets for the year ended June 30, 2019 are as follows:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Endowment net assets, June 30, 2018	\$ 154,130	29,626	183,756
Investment return	3,873	885	4,758
Contributions	—	1,860	1,860
Transfers	1,940	60	2,000
Change in donor intent	(2,386)	2,386	—
Distributions for operating purposes	(6,941)	(1,397)	(8,338)
Endowment net assets, June 30, 2019	\$ <u>150,616</u>	<u>33,420</u>	<u>184,036</u>

Endowment net asset composition by type of fund consists of the following at June 30, 2018:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Board-designated endowment	\$ 154,130	—	154,130
Donor-restricted endowment:			
Donor-restricted gifts required to be maintained in perpetuity by the donor	—	20,325	20,325
Accumulated gains	—	9,301	9,301
Total endowed net assets	\$ <u>154,130</u>	<u>29,626</u>	<u>183,756</u>

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Changes in endowment net assets for the year ended June 30, 2018 are as follows:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Endowment net assets, June 30, 2017	\$ 146,675	27,532	174,207
Investment return	12,489	2,381	14,870
Contributions	—	884	884
Transfers	2,000	—	2,000
Other changes	5	(5)	—
Distributions for operating purposes	<u>(7,039)</u>	<u>(1,166)</u>	<u>(8,205)</u>
Endowment net assets, June 30, 2018	\$ <u>154,130</u>	<u>29,626</u>	<u>183,756</u>

Long-term investments:

	<u>2019</u>	<u>2018</u>
Endowment assets	\$ 184,036	183,756
Operating investments not part of endowment	<u>15,159</u>	<u>22,100</u>
Total Long-term investments	\$ <u>199,195</u>	<u>205,856</u>

**(b) Endowment Funds with Deficiencies**

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). These deficits resulted from unfavorable market fluctuations that generally occurred shortly after the investment of newly established endowments, and authorized distributions that were deemed prudent. The University has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At June 30, 2019 and 2018, funds with an original gift value of \$100 and \$361 were underwater by \$4 and \$3, respectively. These unrealized losses have been recorded as reductions in net assets with donor restrictions. Future market gains will be used to restore this reduction in net assets.

**(c) Return Objectives and Risk Parameters**

The University has adopted investment and spending policies for endowment assets that attempt to support the educational mission of the University by providing a reliable source of funds for current and future use. The financial objective is to provide a level of support consistent with the endowment's purchasing power being maintained or enhanced over time. It is expected that professional management and portfolio diversification will reduce volatility and assure a reasonably consistent level of return. Endowment assets include those assets of donor-restricted funds that the University must hold in perpetuity or for a donor-specified period as well as board-designated funds. The primary investment objective of the management of the endowment fund is to maintain and grow the fund's real

## BRYANT UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

value by generating average annual real returns that meet or exceed the spending rate, after inflation, management fees, and administrative costs. Consistent with this goal, the Board of Trustees and the Investment Committee intend that the endowment fund be managed to maximize total returns consistent with prudent levels of risk, reduce portfolio risk through asset allocation and diversification, and outperform each of the capital markets in which assets are invested. The University expects its endowment fund, over time, to provide an average rate of return of 6% annually. Actual returns in any given year may vary from this amount.

#### **(d) Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Investment Committee is responsible for establishing an asset allocation policy. The asset allocation policy is designed to attempt to achieve diversity among capital markets and within capital markets, by investment discipline and management style. The Investment Committee designs a policy portfolio in light of the endowment's needs for liquidity, preservation of purchasing power, and risk tolerances.

The University targets a diversified asset allocation that places emphasis on investments in domestic and international equities, fixed income, hedge funds and alternative investments such as private equity, venture capital, natural resource, and real estate, as well as cash equivalents, to achieve its long-term return objectives within prudent risk constraints. The Investment Committee periodically reviews the policy portfolio's asset allocation for possible rebalancing.

Under the University's endowment investment spending policy, up to 5% of the endowment investments' trailing twelve-quarter average market value is appropriated for expenditure.

#### **(6) Contributions Receivable**

Contributions receivable consisted of the following as of June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Amounts due in:		
Less than one year	\$ 1,505	1,515
One to five years	4,701	5,977
Over five years	102	268
Less discount and allowance for uncollectible contributions	<u>(1,190)</u>	<u>(1,454)</u>
Contributions receivable, net	<u>\$ 5,118</u>	<u>6,306</u>

The risk adjusted discount rate, which ranged from .193% to 2.75%, is utilized in determining the fair value of such contributions receivable.

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

**(7) Notes Receivable**

Notes receivable include funds advanced to the University by the U.S. government under the Federal Perkins Loan Program (the Program). Under federal law, the authority for schools to make new loans, under the Program, ended on September 30, 2017, and final distributions were permitted through June 30, 2018.

**(8) Land, Buildings, and Equipment**

The University's land, buildings, and equipment are composed of the following as of June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Buildings	\$ 350,962	341,724
Furniture, equipment, and other assets	51,218	61,530
Land and improvements	29,674	29,031
Construction in progress	<u>9,581</u>	<u>6,555</u>
	441,435	438,840
Less accumulated depreciation	<u>(223,705)</u>	<u>(226,781)</u>
Land, buildings, and equipment, net	<u>\$ 217,730</u>	<u>212,059</u>

Depreciation expense was \$16,227 and \$17,050 for the years ended June 30, 2019 and 2018, respectively.

**(9) Notes and Bonds Payable**

Notes and bonds payable outstanding as of June 30, 2019 and 2018 are as follows:

	<u>2019</u>	<u>2018</u>
Variable rate, RIHEBC, 2008 Series, due in varying amounts to 2035	\$ 46,155	46,670
2.000%–5.000%, RIHEBC, 2011 Series, due in varying amounts to 2032	17,215	18,165
1.6125%, RIHEBC, 2013 Series, due in varying amounts to 2019	90	1,175
3.000%–5.000%, RIHEBC, 2014 Series, due in varying amounts to 2044	43,005	43,890
Add unamortized bond premium	1,128	1,455
Less bond issuance costs	<u>(225)</u>	<u>(312)</u>
Notes and bonds payable, net	<u>\$ 107,368</u>	<u>111,043</u>

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

Cash paid for interest was \$4,702 and \$4,871 for the years ended June 30, 2019 and 2018, respectively.

Scheduled annual principal repayments of bonds payable are as follows:

Fiscal year:		
2020	\$	3,875
2021		3,930
2022		4,130
2023		4,285
2024		4,495
Thereafter		<u>85,750</u>
Total principal payments	\$	<u>106,465</u>

In June 2008, the University entered into an agreement with RIHEBC, which provided for the issuance of \$50,420 variable rate, Higher Education Facility Revenue Refunding Bonds, due in varying principal payments or sinking fund payments to June 1, 2035. They are a general obligation of the University, requiring a pledge of tuition and admission fees received in each fiscal year. The bond series is backed by a \$46,868 direct-pay Letter of Credit agreement with a bank, which expires on December 21, 2021. The purpose of issuing the 2008 debt was to refund the 2005 and 2007 variable rate bonds including certain expenses incurred in connection with the issuance. The interest rate was 1.90% and 1.48% for the years ended June 30, 2019 and 2018, respectively.

In November 2011, the University entered into an agreement with RIHEBC, which provided for the issuance of \$23,255 Higher Education Facility Revenue Refunding Bonds, Series 2011 Bonds, due in varying principal payments or sinking fund payments to December 1, 2031. These bonds are a general obligation of the University, requiring a pledge of tuition and admission fees received in each fiscal year. The purpose of issuing the 2011 debt was to refund the 2001 bonds.

In February 2013, the University entered into an agreement with RIHEBC, which provided for the issuance of \$7,825 Higher Education Facility Revenue Refunding Bonds, Series 2013 Bonds, due in varying principal payments or sinking fund payments to June 30, 2019. The final principal payment is due in July 2019. These bonds are a general obligation of the University, requiring a pledge of tuition and admission fees received in each fiscal year. The bond is a private placement bond with TD Bank. The purpose of issuing the 2013 debt was to refund the 2002 bonds.

In June 2014, the University entered into an agreement with RIHEBC, which provided for the issuance of \$47,095 Higher Education Facility Revenue Bonds, Series 2014 Bonds, due in varying principal payments or sinking fund payments to June 1, 2044. These bonds are a general obligation of the University, requiring a pledge of tuition and admission fees received in each fiscal year. The proceeds were utilized to finance several construction projects.

The University's bond and letter of credit agreements contain certain covenants.



**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

**(10) Interest Rate Swaps**

The University has three interest rate swaps, the purpose of which is to swap the variable rate on the underlying debt issued in June 2008 for fixed rates. Counterparty payments will continue through June 1, 2035. The liability, representing a negative fair value of all three swap agreements, has been recorded as a net liability without donor restrictions on the consolidated statements of financial position for the years ended June 30, 2019 and 2018 in the amount of \$9,632 and \$7,124, respectively.

The University entered into these agreements to hedge cash flows attributable to interest payments on the debt issues and does not use such instruments for speculative purposes. The instruments' fair values and changes therein must be measured in the University's net assets. The values of the swap instruments represent the estimated benefit or cost to the University to cancel the agreements at the reporting date, and are based on option pricing models that consider risks and market factors.

Counterparty	Issue date	Effective date	Expiration/ termination date	Remaining notional amount	Swap fixed rate	Fair value at June 30 asset (liability)	
						2019	2018
Wells Fargo Bank, N.A.	11/24/08	11/24/08	06/01/35	\$ 28,800	3.793 %	\$ (6,099)	(4,495)
Barclays Bank, PLC	11/24/08	11/24/08	06/01/35	10,000	3.790	(2,110)	(1,554)
Barclays Bank, PLC	11/24/08	11/24/08	06/01/35	7,100	3.856	(1,423)	(1,075)
Totals						\$ (9,632)	(7,124)

Since the swap fair values are based predominantly on observable inputs that are corroborated by market data, they are categorized as Level 2 for purposes of valuation disclosure.

**BRYANT UNIVERSITY**

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

**(11) Donor Restricted Net Assets**

Donor restricted net assets consisted of the following as of June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Contributions receivable, net	\$ 5,118	6,306
Other receivables	58	56
Purpose restrictions:		
Scholarships	19,405	18,235
Instruction	6,957	6,480
Academic support	913	910
Student services	1,288	920
Public service	678	777
Building and facilities	151	187
Other capital campaign	1,706	58
Cumulative endowment appreciation (note 5)	10,031	9,301
	<u>41,129</u>	<u>36,868</u>
Total purpose restrictions		
Total donor restricted	\$ <u>46,305</u>	<u>43,230</u>

**(12) Net Assets Released from Restrictions**

Net assets released from donor restrictions by incurring expenses or costs satisfying the restricted purposes or by occurrence of events specified by the donors were as follows:

	<u>2019</u>	<u>2018</u>
Buildings, facilities and other	\$ 1,966	1,659
Scholarships and other programs	2,926	2,112
	<u>4,892</u>	<u>3,771</u>
Total net assets released from restrictions	\$ <u>4,892</u>	<u>3,771</u>

**(13) Retirement Plan**

The University has a defined contribution retirement plan (the Plan) for eligible full-time academic, administrative and service personnel. The Plan is designed in accordance with the provisions of Section 403(b) of the Internal Revenue Code. Contributions are made by the University and the participants to the Teachers' Insurance and Annuity Association – College Retirement Equities Fund (TIAA-CREF) and the Fidelity Service Company, the Plan's investment custodians, based on participant elections. The University's expense under the Plan was \$4,954 and \$4,828 for the years ended June 30, 2019 and 2018, respectively.

## BRYANT UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019 and 2018

(Dollars in thousands)

#### (14) Natural and Functional Classification of Operating Expenses

The University adheres to the American Institute of Certified Public Accountants (AICPA), *Not for Profit Organizations Audit and Accounting Guide*, in reporting expenses by their functional classification. The financial statements report certain expenditures that are attributable to one or more program or supporting functions of the University. These expenditures include depreciation, amortization, and interest which are all allocated based on square footage. In addition, total fundraising expenses were \$3,367 and \$3,010 for the years ended June 30, 2019 and 2018, respectively. Operating expenses, by their natural classification, were as follows for the years ended June 30, 2019 and 2018:

	Instruction	Academic support	Research	Student support	Institutional support	Public service	Auxiliary service	2019 Total
Salaries and wages	\$ 23,805	7,821	5,052	13,993	12,079	916	3,371	67,037
Fringe benefits	6,863	2,543	1,854	4,129	3,976	266	1,083	20,714
Depreciation and Amortization	2,126	808	83	3,633	945	149	8,570	16,314
Purchased services	3,433	576	4	1,463	2,100	97	1,637	9,310
Food service	2	2	—	19	19	—	8,574	8,616
Interest	592	219	—	976	254	40	2,302	4,383
Other	4,720	2,803	117	9,075	6,207	774	3,909	27,605
Total operating expenses	<u>\$ 41,541</u>	<u>14,772</u>	<u>7,110</u>	<u>33,288</u>	<u>25,580</u>	<u>2,242</u>	<u>29,446</u>	<u>153,979</u>

	Instruction	Academic support	Research	Student support	Institutional support	Public service	Auxiliary service	2018 Total
Salaries and wages	\$ 22,233	7,547	4,952	13,809	11,404	1,044	3,238	64,227
Fringe benefits	6,838	2,489	1,822	4,326	3,750	313	1,080	20,618
Depreciation and Amortization	2,215	861	90	3,825	997	156	8,993	17,137
Purchased services	4,008	540	—	1,343	2,012	113	1,806	9,822
Food service	1	1	—	27	20	—	7,656	7,705
Interest	613	228	—	1,017	265	41	2,390	4,554
Other	4,228	2,782	109	8,633	5,557	906	3,344	25,559
Total operating expenses	<u>\$ 40,136</u>	<u>14,448</u>	<u>6,973</u>	<u>32,980</u>	<u>24,005</u>	<u>2,573</u>	<u>28,507</u>	<u>149,622</u>

#### (15) Subsequent Events

For purposes of determining the effects of subsequent events on these financial statements, management has evaluated events subsequent to June 30, 2019 and through November 19, 2019, the date on which the consolidated financial statements were issued. The University concluded that no material subsequent events have occurred.