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BRYANT REVIEW

April, 1985

Volume 8, Number 2



A New Union

Concrete results of the Strategic Plan

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APRIL, 1985



4 THE THINKING PERSON'S LIBRARY

A new look at the
new Hodgson Library



14 THE COMPANIES THEY KEEP

In Bryant internships,
it's quality that counts



17 REBOUNDED FOR GLORY

Rich Lombardi proves
it can be done

6 BRYANT BRIEFS

12 THE PRESIDENTIAL PERSPECTIVE

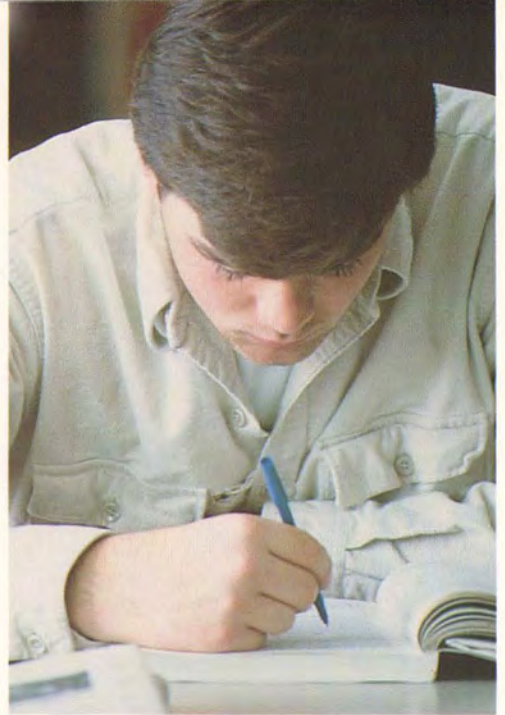
18 CLASS NOTES

22 GRADUATE CLASS NOTES

23 DID YOU KNOW?

MAGIC *memories*

Reunion '85
June 21, 22, 23.
Be sure to materialize!



***THE
THINKING
PERSON'S
LIBRARY***
*A new look at the
new Hodgson Library*



Photography by Roger Hamm



The word "thinking" implies many things. It conjures an image of the determined researcher finding and refining references in his or her search for perfect data. Or it can call to mind the student lost in reverie, either in the pages of his book or the privacy of her thoughts.

The Edith Hodgson Library, even in its thrust towards high technology services to provide the most contemporary resources, remains today a haven for the thinker. In these photographs, we provide an essay not so much on the library, but on the library users... calling to attention an important volume using a touch terminal, employing the Business Index, relaxing in the new sectional furniture which accents the 17,472 new square feet of space, or deep between the pages of a textbook or a fascinating novel.



... The people who create student programming at more than 35 New England colleges and universities came to Bryant in February to share ideas and audition talent for future campus events. The **Pub Coffeehouse Comedy Conference** was attended by more than 200 administrators and students. The thrust of the February 10 conference: creating programming that does not involve alcohol, a growing trend at college campuses...

... **Leon Drury**, director of athletics, has been appointed chairman of the basketball committee of the New England College Athletic Conference. Drury is also Bryant's basketball coach...

... nearly 300 professional tax return preparers, including accountants and attorneys, updated their skills at Bryant's **income tax symposium** in December. Primary topics of discussion at the day-long event were "How to Work with the IRS," "The Reform Act of 1984 and You," "Domestic Relations and Partnership Changes," and "Personal Financial Planning." Dr. Chantee Lewis, professor of finance, was a symposium leader...

... **comprehensive workshops** delving into fundamental concerns of the everyday business owner continued to be a priority of the Small Business Development Center through the winter months. A January workshop called "Researching Your Market: Does Your Product or Idea Have a Market?" and a seminar in March entitled "Developing Your Business Plan" attracted dozens of Rhode Island business owners...

Karen Randazzo appointed alumni relations director

Karen J. Randazzo has been named director of alumni relations following an eight-month search to replace Joan W. Sorensen. Randazzo assumed her new post on February 25.

She comes to Bryant from the University of Connecticut, where she has been assistant to the director of the alumni association since graduating from that school in 1980. She also served as student assistant to the dean of business students at UConn for three semesters as an undergraduate.

She holds a BA degree in English literature, with a minor in business administration and communications. She has also taken several graduate-level courses at UConn.

As alumni relations director, Randazzo will be meeting many alumni as she creates and implements new programs to heighten their awareness and interest in Bryant. She will serve on the Alumni Association Executive Board and will help produce the *Bryant Review*.

Randazzo lives in Ellington, CT.



Karen Randazzo

Graduate alumni select Charles Goss '73 MBA as Businessperson of the Year

Charles H. Goss '73 MBA, president and chief executive officer of Valley Resources, Inc., of Cumberland, RI, was honored as Businessperson of the Year on March 15. The first annual award was presented by the Graduate School Alumni Association Steering Committee at the association's annual dinner dance.

Cited for his "determination, tenacity, and know-how in his drive to the top," Goss was honored for his steady climb to corporate leadership at Valley Resources, as well as for his substantial community involvement. He is a supporter of Old Slater Mill, the Pawtucket Visiting Nurses Association, the Executive Board of the National Association of Christians and Jews, and the Pawtucket Boys' Club.

He is also a member of the Graduate School Advisory Council.

Bryant Fund drives towards goal in final quarter

The Bryant Fund is alive and well and on target for another successful year. As of publication deadline (March 1), more than \$526,000, or 75 percent of the \$700,000 Bryant Fund goal, had been received through cash or pledges.

"Alumni support is needed to continue our success," said Dan Barry, director of development. "With our July 31 deadline for receiving gifts fast approaching, we hope that all alumni and friends will participate in this year's Bryant Fund. The key ingredient for our success is the support from alumni."

Jack Renza, Jr. '70, national chairman for the Bryant Fund, has stressed that "we need more alumni support. The size of each donation is not important; their participation is!"

The Bryant Fund February phonothons, spanning eight nights and three weeks, saw increased participation from many alumni who had never donated in the past. Their support helped the February phonathon raise an all-time record high of \$80,845 in pledges. This figure surpasses last year's 15-night total of \$66,047 by 22 percent. Seven more phonothons are being conducted in April.

"As the Bryant Fund campaign continues in its quest to achieve \$700,000 goal, it is reassuring to find that many in the Bryant family, namely alumni, parents, and friends, share in the excitement about Bryant College," said Barry. "We're optimistic that the Bryant Fund goal will be attained because more alumni are providing financial support."

Nicholas Colasanto '49

Bryant's most famous alumnus, Nicholas Colasanto '49, died of a heart attack in his Studio City, California home on February 13. Over the past three years, Colasanto had earned a place in America's popular culture as Coach on the NBC-TV series *Cheers*. Though he had established a solid reputation as a television director over the past several decades, it was Colasanto's role in the comedy series that brought him his greatest recognition and, as he stated in a 1983 interview with the *Bryant Review*, his greatest pride.

Colasanto, a Providence native, had returned to Bryant in April of 1983 to be part of a Controlled Drinking Experiment, an ambitious project to alert students to the dangers of alcohol. Colasanto, who was recovering from alcoholism and had been dry for seven years, made a moving presentation to the students about his experiences and his successful fight against his problem.

He was buried in Cranston, RI on February 16, following a funeral service in Providence.

Duggan, Selya, Francis: newest trustees

Three prominent individuals in the fields of business and law have accepted the College's invitation to serve on the Board of Trustees. Arthur L. Duggan, Bruce M. Selya, and Charles T. Francis are the newest additions to the board.

Arthur Duggan, a member of the Class of 1960, is president of Inn America Corporation. The firm counts among its holdings the Sheraton Sturbridge Inn, the Palm Beach Hilton, and the Sheraton Pocono Inn. Active in the hospitality industry for 21 years, Duggan is a member of *Lodging Hospitality* magazine's prestigious Hall of Fame. Duggan received an honorary degree from Bryant in 1983 and holds two MBAs. A number of scholarships and an endowment fund at Bryant bear his or his property's names. Active in a variety of civic, community, and hospitality industry organizations, he is a Plymouth, MA resident.

Bruce Selya is in his third year as a US District Court Judge in Providence. A Rhode Island Probate Court judge from 1966 to 1972, he also served as president of Selya and Iannucillo, Inc., a Providence law firm. The Providence native has immersed himself in the activities of numerous civic, social, and legal organizations, such as the Rhode Island Bar Association, the Jewish Federation of Rhode Island, the Jewish Home for the Aged, Jewish Community Relations of Rhode Island, and the Rhode Island Historical Society. He also chaired the 1972 and 1976 election committees for US Senator John Chafee. He is a graduate of Harvard University and Harvard Law School.

Charles Francis is president of Ryan, Elliott and Company, a Rhode Island real estate firm. A graduate of Trinity College, Francis is a prominent figure in civic and community affairs. He is a member of the boards of the Greater Providence Chamber of Commerce, Butler Hospital, and the Automobile Club of Rhode



Arthur Duggan



Charles Francis



Bruce Selya

Island. Recently elected chairman of the Providence Review Commission, he is a member of a number of other real estate organizations.

The addition of three new members brings the membership of the board up to 25. They are the first new trustees in an ongoing effort to increase board membership to 36, and will serve for three years in their first term.

Career Services reports statistics above national average

Starting salaries for Bryant's 1984 graduates represented an 8 percent increase over those reported by 1983 grads, compared to a national average increase of only 4 - 5 percent for entry-level business positions.

Part of a comprehensive survey just released by the Bryant College Office of Career Services, these figures are based on 500 respondents from a total of 760 graduates. The students were surveyed once prior to commencement, with subsequent mailings in August, October, and December, 1984.

More than 80% of the respondents reported salary information, with computer information systems majors receiving the highest offers for an average starting salary of \$18,535. Just below this figure were the offers made to other majors: economics, \$18,500; business communications, \$17,900; accounting, \$17,216; finance, \$17,199; marketing, \$16,969; management, \$16,598; public management, \$16,000; hotel, restaurant and institutional management, \$15,653; office administration, \$14,172; teacher education, \$13,525; and criminal justice, \$13,129.

The survey also concluded that more than 93% of Bryant's 1984 graduates have secured employment, with 3.8% still in the job search, 1.4% engaged in full-time graduate study, and 1.4% in

military service. These statistics are nearly identical to those for the Class of 1983.

In addition to the salary increases, the Office of Career Services reported a substantial increase in the number of employers recruiting on campus. During the 1983-1984 academic year, 123 employers conducted more than 1,640 interviews. Rozanne Burt, coordinator of career planning and placement, attributes this 30% jump to the improving economic climate.

The result of this growth has been a record 125 graduates (27% of the survey respondents) who were able to report that they had obtained their positions through Bryant's on-campus recruiting program. This figure compares to a national average of approximately 15% of graduating college seniors receiving job offers through on-campus recruiting.

The Career Services survey also concluded that more than 72% of the Class of 1984 reported using the counseling and job search programs offered by the Career Services Office. In addition, survey respondents indicated that 5% of the graduates converted an internship or part-time job to a full-time job, while another 2.9% successfully used referrals from Bryant faculty or Career Services personnel.

... Bryant's *This Ride's For You* program, which offers free transportation back to campus for students who have had too much to drink or passengers of those who have been drinking, was cited as a model program by the *National on Campus Report*. The publication selected the program as one of the most innovative in addressing the problems of students and alcohol...

... **Dr. Clarissa Patterson**, professor of management, has authored a chapter of the *Human Resources Management & Development Handbook*, which covers all facets of the human resources field. Her chapter is titled "Office Skills Training"...

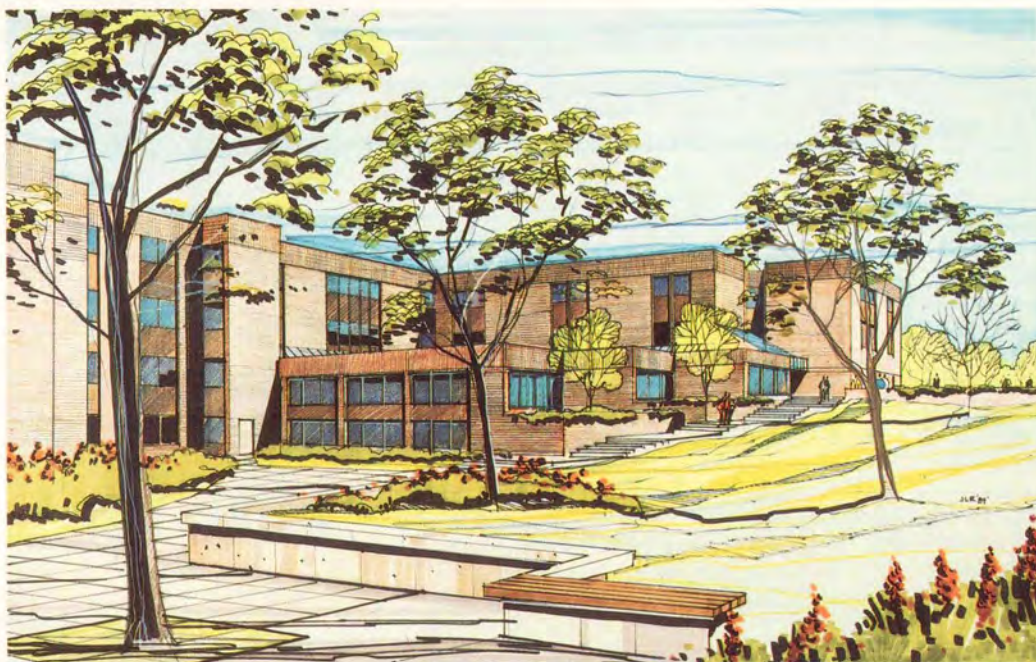
... The director of Bryant's Center for Management Development has been selected to appear in *Who's Who* among eastern executives and officials in education, government, business, religion, media, law, and other fields.

Timothy M. Sullivan's name will appear in the 1985-86 edition...

... **James N. Drawbridge, Jr.**, vice-president for institutional advancement, is the new president of the Rhode Island chapter of the National Society of Fund-Raising Executives...

... **David Boule**, a tax attorney for Ernst & Whinney gave a number of Bryant Graduate School alumni some *gratis* tax advice at a Business Round-table luncheon in January. It was the Graduate School's fourth such luncheon...

First "bricks" in place...



An artist's rendering of the proposed new dormitory, which is essentially an updated and revised version of Dormitory 14.

Thanks to them...



The leading volunteers for the 1983-84 Bryant Fund, which completed its successful year last August, were honored for their support at a thank-you party held on January 9. Dr. William T. O'Hara offered his gratitude to (among others) Michael Storti '64, chairman of the Archway Club; Jack Renza, Jr. '70 MBA '79, national chair of the Bryant Fund; Helen Bochenek '34, class fund chairman; Michael Martin '72, chairman of the Benefactors' Club; and Bill DiBiasio '79 MBA, chair of the Graduate School alumni effort.

...as elements of strategic plan become reality

With the planning stage of Bryant's first strategic plan completed, the College spent the winter months taking its first steps towards the fulfillment of those plans, and made progress in its second year of continued strategic planning as well.

In a letter to the Bryant community in January, President William T. O'Hara outlined that progress point by point. The most visible components of the plan – new buildings – developed as committees studied initial architectural renderings for the new dormitory/dining center complex and the Bryant Student Center. Groundbreaking for both buildings is tentatively scheduled for May, 1985, as the building concepts have been approved by the Board of Trustees. Both facilities will open in the fall of 1986.

The Institute for Instructional Development (known in its initial stages as the Institute for Faculty Development) first needs a coordinator to establish its course. A search committee has been selected in hopes of filling the position by this fall.

The Academic and Faculty Affairs Committee of the Board of Trustees held a series of meetings on proposals related to new academic chairs, distinguished professorships, and developing educational manager positions from current department chairperson positions. Reviews will be forwarded to joint committees of faculty and administrators.

Five Bryant personnel have been appointed to study Bryant's new academic computer complex, which will also open in the fall of 1986. George Petrello, vice-president for academic affairs; Alton Mott, vice-president for business affairs; E. Joseph Guay, director of academic computing; Robert Behling, chairman of the Computer Information Systems department; and Richard Dwyer, director of the computer center are on that committee.

Starting in the fall, the school's financial aid budget will be increased, as called for by the plan. The number of Presidential Scholarships will be increased at that time from 10 to 25 each year.

January, 1985 began with the formulation of a curriculum change in the hotel, restaurant, institutional management department, and the activation of a process for developing its formal learning laboratory intern program for all majors in the department. The strategic plan identified the need for such a laboratory to give a background of practical experience to these majors.

Innovation in undergraduate programs was the topic of a February seminar in South Carolina, attended by Les LaFond, vice-president for student affairs and William Haas, coordinator of the humanities program, both members of the Strategic Planning Committee.

Dr. O'Hara also said that the second phase of strategic plan-

ning is underway, as the committee and its advisory council have met several times early this year. "Our expectations are that 1985 will be a year of progress and growth as we move closer to implementation of the recommendations delineated in the first strategic plan for Bryant College," Dr. O'Hara said.

Tuition to increase 12.7% in 1985-86

Reflecting the projected costs of implementing the recently announced strategic plan at Bryant, tuition has been raised by 12.7% for the 1985-86 school year. Tuition costs will stand at \$5,100 which, according to President William T. O'Hara, is still substantially lower than tuition of comparable schools offering similar programs.

In his letter to parents and students announcing the increase, Dr. O'Hara said that the rate was set "with high regard for the difficulties parents and students face in meeting the cost of higher education. Bryant is committed to an education that is not only sound and fulfilling, but affordable."

Room fees range from \$1,765 to \$2,730 per year, depending on the choice of living accommodations. Board fees range from \$1,415 to \$1,555 per year, depending on choice of meal plan.

1985 reunion to stir magic memories

Remember the good old days at Bryant? Remember all the friends you made and fun times you had? It may have been a long time since you have seen those friends, but they do bring back memories. Magic memories.

Your chance to see those good friends and relive those fun times is coming soon. Magic Memories, Bryant '85 Reunion, will be happening the weekend of June 21, 22, and 23, and the Alumni Association is inviting you to join them. This year's reunion, spotlighting class years ending in zero and five, will be filled with new and entertaining events.

Keep an eye on your mail for further reunion weekend details. Save a place on your calendar for Bryant's reunion, a weekend to make memory magic.

On the Cover

An architect's rendering of the new Bryant Center, which will be located where the resident student parking lot is now (on the left side of Jacobs Drive when approaching the Unistructure.)



... Northrop Corporation's manager of human resource planning and development addressed the February roundtable luncheon of the Bryant Graduate School. **Mark J. Campbell** talked about "Self-Fulfilling Prophecy," a discussion of expectations as they relate to performance...

... the authors of *Our Bodies, Ourselves* were featured at a day-long conference for women in March co-sponsored by the RI SBDC and the Newport Training Institute. **Norma Swenson** and **Judy Norsigian** attended the conference which related to women's business and personal concerns...

... citing a 5.5% decline in the buying power of Rhode Island's welfare recipients, Professor of Economics **William Sweeney** called for a 10% increase in state funds directed towards these individuals. "Welfare recipients are tax-paying citizens who merit as much economic protection from the government as Social Security retirees," Sweeney said in a commentary released to the Rhode Island media in January...

... the embodiment of pure entertainment energy charged the audience in the Rotunda on February 1 when **Jenifer Lewis** performed "From Billie to Lena with Jenny," as part of the Performing Arts series...



Bryant chosen to participate in European tour of international high schools

Bryant College is among a select group of institutions recently chosen to participate in the next European Council of Independent Schools (ECIS) tour. Gloria Wyatt, coordinator of volunteer admissions programs, will be representing the College on the spring tour—a three-week trip through seven countries with stops at 16 international high schools.

The European Council of International Schools is the largest and most active association of American and international schools outside of the United States. As part of its program of encouraging communication between its secondary and post-secondary members, ECIS has sponsored a fall tour every year since 1972. This year marks the first time that a spring tour has been offered as well.

The spring 1985 tour will include stops in

Germany, Switzerland, Italy, Greece, France, Belgium, and England. At each stop a college-fair program is planned for students, parents, and counselors from the host school and other high schools in the area. Representatives from 31 different institutions will be accompanying Wyatt, among them admissions officers from Fordham University, Fairleigh Dickinson University, and Pratt Institute.

Wyatt, who participated in two ECIS tours prior to her appointment at Bryant, feels that the program offers a good way for college administrators to communicate with students removed from the American college environment. She notes that the program encourages prospective students to apply, and that foreign students bring an international flavor to their campuses which can broaden the experience of fellow students.

Switzerland visited by 23 Bryant students

Dr. Ronald Deluga, assistant professor of management/psychology; Dr. William Hill, assistant professor of social sciences; and Eugene Peterman, assistant professor of institutional management, guided 23 students through Switzerland on a 17-day tour for an academic/cultural experience in January.

Wallace Camper, professor and chairman of Institutional Management, initiated this program in 1962.

Sponsored by the department of hotel, restaurant, and institutional management, students participated in the independent study/travel program in exchange for three credits after completing a project approved by Dr. Deluga prior to their departure. Some of the projects chosen this year were: comparing hotel industry, management methods, and employee benefit packages with the U.S.; learning about the requirements for setting-up and owning a restaurant; gaining knowledge in the retail business and computer education system; and reporting on the decline of the clock industry in Switzerland.

In addition to preparing their projects, students participated in side trips planned for them. They visited Berne and a summer resort on Lake Geneva, hiked, skied, dined in first class restaurants, and toured wine and cheese factories.

According to Dr. Deluga, "It is a very intense experience that opens students' eyes to an environment that is quite different from the U.S. They will spend a long time having flashbacks of events," says Deluga, who participated for the third year.

Staff appointments

Shirley Plante

Coordinator of Payroll Operations

Shirley Plante, who has been at Bryant for 11 years as payroll coordinator, has been promoted to the administrative position of coordinator of payroll operations.

Michael Atamian

Special Projects Manager

Michael Atamian has been appointed special projects manager in the Physical Plant department. Previously he was a freelancer in the construction management and design review fields.

Dennis Dooley

Special Projects Manager

Also appointed a special projects manager was Dennis Dooley, who comes to Bryant from Simplex Time Recorder Co., where he was a project manager. Dooley holds an associates degree from Community College of Rhode Island.

1 9 8 5

BRYANT COLLEGE ALUMNI AWARDS NOMINATION

THE NELSON J. GULSKI '26 ALUMNI SERVICE AWARD

The Nelson J. Gulski Alumni Service Award will be presented to Bryant alumni who have given outstanding service to the College and/or Alumni Association. Such service should have enhanced the stature, well-being, and success of their alma mater.

BRYANT COLLEGE DISTINGUISHED ALUMNI AWARD

The Bryant College Distinguished Alumni Award will be presented to Bryant alumni in recognition of outstanding personal achievement in a professional field and/or service to the community. This achievement may be in the field of education, business, science, government, sport, or any other area worthy of personal recognition.

NOMINATION BALLOT

BRYANT COLLEGE ALUMNI AWARDS SCREENING COMMITTEE:

I nominate _____
of the Class of _____ for the following award.

☐ **NELSON J. GULSKI ALUMNI SERVICE AWARD**

☐ **BRYANT COLLEGE DISTINGUISHED ALUMNI AWARD**

Prepare a brief biography of your nominee, setting forth the reasons why you believe he/she should be honored at Alumni Weekend. If complete biographical information is not available, please submit the name of your nominee. The committee will contact the nominee for further information.

Nominator: _____

Signature: _____

Print Name _____ Class _____

Address _____ Phone _____

City _____ State _____ Zip _____

Attach biography to nomination form and send to Screening Committee, Bryant College Alumni Office, Smithfield, Rhode Island 02917, by May 15, 1985. Screening Committee selections must be presented to, and approved by, the Alumni Association Executive Board.

THE DIPLOMA CONNECTION

The tie that binds Bryant and its alumni

by William T. O'Hara
President

Somewhere, whether it's in a special drawer, or filed away with your birth certificate, or proudly displayed on a wall, it is kept safe. Your Bryant diploma, earned after years of hard work. I would bet that you remember the moment when it was placed in your hands. Rarely does that kind of effort culminate in such a heady reward.

But while you weren't looking, something has happened to that Bryant diploma. Take it out and look at it. Its importance, its value has swelled over the years. It won't look any different to you physically, but I know it will feel weightier in your hands. Because over the last 15 years, your Bryant diploma has come to mean more, on many different levels.

While we built the new campus, further enhanced our academic image, expanded our instruction to people in all phases of business life and, most recently, provided Bryant with a potent surge of new energy with the strategic plan, that constant reaching for new heights paid off for Bryant. And it paid off for you, too, as the value of your diploma grew, as would a precious metal or a stock portfolio.

Today I'm asking you to return some of that energy. I have been Bryant's president for nine years now, and this isn't the first time I have turned to alumni for financial support. But it's never been more important to do so.

With our strategic plan, we have sketched a massive mural that depicts the institution that Bryant College should become. It includes a new student union, a new dorm, a building devoted entirely to computer services, increased student financial aid, and most importantly, the most significant new thrust towards academic excellence that Bryant has ever attempted. We now need the paints and brushes to color in that mural, to make it vibrant, alive, and real. And it is a fact of life that these tools cost money.

Sometimes I feel that we have done too good a job in making Bryant a financially sound college. I occasionally hear someone say that Bryant "doesn't need the money," that we are well off. It's true that we operate Bryant under the most sound and frugal business practices. But we still carry a \$21 million debt, and our endowment is modest compared to other institutions like us.

Bryant could continue along by relying solely on tuition to fund its programs, and would survive being content with past successes. But that is not the mission of this insti-

tution, and it is not my goal as College president. Bryant's destiny promises much more than that. Together we must carry Bryant to its brightest future. I cannot do it alone. Our students cannot do it alone.

The 20,000 men and women who own Bryant diplomas provide the extra energy that lifts us towards these goals. And just as your diploma is the conduit that makes Bryant's success your success, the Bryant Fund is the conduit that helps you return that energy back to Bryant, in a continuing process of mutual nurturing that works to our common advantage.

The Bryant Fund goal of \$700,000 for this year represents only a small portion of what it will take to achieve our plans. But when one strives for perfection, getting closer to that goal is often measured in small increments. Anyone can do a good job. It takes someone special to strain higher towards excellence. It takes sacrifice, and reaching until it hurts, and giving more than you thought you could give.

At this point in Bryant's journey towards excellence, I must ask each of you to give. Join with me – and our students, our faculty, and our staff – in giving our all to make Bryant as good as it can be. As *superb* as it can be.

It doesn't take a large gift to be a part of this exciting new era for Bryant. Your participation – with any gift – is critical to the effort. By the figures in the chart below, you can see that we still have some work to do before we pull even with our sister institutions in equaling support from alumni. And in my opinion, Bryant College is worth 100% participation. We should aim for no less.

You recently received information and a pledge card for this year's Bryant Fund. Use it. Become part of this dynamic chain that links alumnus/alumna, diploma, and institution. Then, as you feel the value of your diploma grow, you'll feel your pride grow as well, knowing you've been a part of moving Bryant toward the wonderful future it deserves.

ALUMNI SUPPORT OF ANNUAL FUNDS PROFESSIONAL AND SPECIALIZED COLLEGES

	National average	Bryant College	Difference
Percentage participation	21.4%	16%	-5.4%
Average gift	\$108	\$51	-57

A teacher affects eternity; no one can tell where his influence stops.

—Henry Adams

The Bryant College Alumni Association presents an annual award to a faculty member who has distinguished himself/herself by outstanding service to his/her students. The Distinguished Faculty Award will be given to a current full-time faculty member who has served at least six years at the College, in recognition of professional accomplishment, devotion to teaching, concern for students, and constructive influence upon students' personal or professional lives.

The 1983 recipients were Alice McLaughlin and Dorothy O'Connell, Professors of Secretarial Education, and the 1984 recipient was Burton Fischman, Professor of English.

All alumni are invited to use the ballot provided below to vote for faculty member(s) you wish to see honored.

----- DISTINGUISHED FACULTY AWARD BALLOT -----

Listed below in alphabetical order are the faculty members who have been at Bryant College for six years and are eligible for the Distinguished Faculty Award. Next to their names are the departments with which they are associated as well as their years of appointment to the Bryant College faculty.

Please circle a **maximum of three names** and return this signed ballot prior to May 6, 1985 to Alumni Awards Committee, Mowry Alumni House, Bryant College, Smithfield, RI 02917

Edward Aptt, 1974, Criminal Justice
Norma Bains, 1970, English
Nora Barry, 1975, English
Robert Birt, 1946, English
Arthur Boulet, 1963, Science
Karen Calkins, 1971, Computer Inform. Sys.
Glen Camp, 1975, Political Science
Wallace Camper, 1960, Institutional Mgmt.
Frederick Clark, 1960, Economics
Marie Cote, 1954, Accounting
James Estey, 1965, History
Francis Ferguson, 1957, Accounting
Michael Filippelli, 1970, Accounting
Virginia Floyd, 1971, English
Henry Foley, 1953, Accounting
Richard Fontaine, 1966, Accounting
Vera Froelich, 1971, English
Frank Gathof, 1978, Economics
Frederick Gaucher, 1959, Accounting
Theodore Gautschi, 1975, Management
Marcel Hebert, 1979, Accounting
Joseph Ilacqua, 1968, Economics
James Ingraham, 1955, History
John Jolley, 1966, History
Gaytha Langlois, 1970, Science
Hsi Li, 1968, Finance
Judith Litoff, 1975, History
Loretta Lukowicz, 1972, Accounting
Michael Lynch, 1977, Accounting
Mary Lyons, 1970, English
Leo Mahoney, 1971, Finance
Joan Marsella, 1969, Social Science

Denisa Massa, 1979, Computer Inform. Sys.
Herbert McLaughlin, 1962, Law
Peter Mini, 1969, Economics
Janet Morahan, 1972, Psychology
Robert Muksian, 1971, Mathematics
Elaine Notarantonio, 1979, Marketing
Robert O'Connell, 1956, English
Alan Olinsky, 1967, Mathematics
James O'Neill, 1971, English
Clarissa Patterson, 1955, Management
Mary Jane Pelkey, 1966, English
Chester Piascik, 1968, Mathematics
Hinda Pollard, 1979, Management
Robert Provost, 1967, Accounting
Samuel Ramsay, 1962, Law
Frederick Reinhardt, 1966, Mathematics
Joseph Reynolds, 1960, Accounting
Art Richardson, 1979, Marketing
Harry Robinson, 1965, Science
Joseph Santos, 1947, Law
Phyllis Schumacher, 1971, Mathematics
Janice Smith, 1970, Accounting
Richard Smith, 1975, Mathematics
Steven Soulos, 1970, Marketing
Richard Spivack, 1979, Economics
John Swearingen, 1977, Computer Inform. Sys.
William Sweeney, 1965, Economics
Robert Wall, 1969, Mathematics
John Williams, 1975, Management
Wallace A. Wood, 1967, Mathematics
John Zeiger, 1971, Management

NAME _____ CLASS YEAR _____

SIGNATURE _____

THE COMPANIES THEY KEEP

*For Bryant interns, it's
the quality of the experience that counts*

By Marie Fryer

Attending classes, taking notes, and studying textbooks are what some Bryant students will tell you learning in college is all about, but others would disagree. These other students know there is more to be learned by doing, something they have discovered through Bryant's internship program.

The internship program provides students with the opportunity to work with businesses and apply what they have learned in classes. According to Dr. Hinda Greyser Pollard, chairperson of the management

department and coordinator of student internships, many students tell her that the internships were their most valuable experiences at Bryant.

To become involved in the internship program, students must be juniors or seniors with a cumulative grade point average of at least 2.5 and a 3.0 or above in their major. If an interested student is eligible, he or she would contact the department chairperson to discuss the program's objectives and the available internships.



Ray Rainville (left), director of personnel at Gorbam-Textron, and interns Karl Schwartz (accounting) and Mary Lou Johnson (management).



After the internship best suited to the student's interests is determined, the student will be interviewed by the prospective company as he or she would be for regular employment. If selected for the internship, the student is assigned a faculty advisor.

During a 13-week semester, interns are required to work a minimum of 10 hours per week at the internship. They are also required to meet regularly with the faculty advisor to discuss the internship's development. At the end of the semester, interns must complete a report based on the internship experience. The advisor grades the intern on the basis of the report, the meetings, and the evaluations of the intern's company supervisor.

The internship program offers a wide variety of experiences from working in a non-profit organization to working in large corporations. Bryant interns have been placed in establishments ranging from Trinity Repertory Company to the IBM Corporation.

No matter where the internship is, however, Pollard makes one thing clear.

"I find significant professional positions for majors - paid or unpaid," says Pollard.

If a company's description of an internship is not equal to entry-level work, Pollard will tell the company not to take an intern. Making sure that interns are involved in significant work is what Pollard believes makes Bryant's internship program a quality one.

To find out if internships do involve

Elizabeth Plawski (marketing) and Brian Azar (marketing) at the U.S. Department of Commerce for their American Tourister internship.

significant work, one simply has to ask the interns. The answer is a repeated "yes."

"Internships at Bryant, on a whole, give you the hands-on experience you need for what your major will require in the future," says Elizabeth Plawski, a senior marketing major.

Plawski is presently interning with American Tourister doing international marketing research. The internship was arranged through the U.S. Department of Commerce. Raimond Meerbach, a trade specialist with the department, aids companies in finding interns and then assists the interns in gathering data.

Brian Azar, a senior marketing major, also works with Plawski and Meerbach on the American Tourister project. Azar sees the internship to be significant in developing a sense of career direction.

"If you're not sure which direction you want to go in, it (the internship) is a good gauge to see what you're suited for and what you're not," says Azar who has gained a greater interest in international marketing because of the internship.

The nature of the actual research Plawski and Azar are conducting for American Tourister is confidential, a fact that Plawski says "Makes you realize this isn't a game."

The interns' respect for the confidentiality of their work is something stressed by Coordinator Pollard. Anything of a confidential nature is even to be excluded from the interns' semester reports, according to Pollard.

The actual work experience is not the only thing that makes interns feel that their internships are significant. The internship also opens up other learning experiences such as developing business social skills.

Rhode Island Advertising Club intern Diana Douglass, a junior business communications major, finds she has learned a great deal about business social skills through her internship. Douglass' work involves writing press releases, contacting trade magazines and the media with information about the club, and "helping out the club in any way." Douglass finds herself attending functions to represent the club. In all aspects of her internship, Douglass has had to learn to deal with people professionally.

"I had to learn to be social with important executives," says Douglass, something that included purchasing suits to wear so she would look more professional.

Being assertive and projecting confidence are skills she has learned in presenting her business image. Douglass has found that you have to hold your ground sometimes when doing business.

Jennifer Convey, a senior business communications major, finds her internship with WPRI-TV 12 to be significant because she is producing something. As an intern at WPRI, Convey writes press releases, places advertisements, writes copy for promotions, and observes production. "Putting your skills to work for a change" is what Convey enjoys most in her internship.



Jennifer Convey (business communications) at WPRI-TV, Providence's ABC affiliate.

"You're applying your skills to real-life situations," remarked Convey. "In classes it's all cases. This is real life."

Finding that class work had practical application was of significance to many of the interns.

Wendy Skomars and Wendy Bullock, juniors majoring in marketing and accounting respectively, have found that their internships with Trinity Repertory Theater have brought to light what they have been learning at Bryant. Skomars' duties at Trinity include arranging press conferences, placing media advertisements in play programs, confirming press coverage of shows, organizing the press list and the mailing list, and working with the word processor.

"I didn't know how much I'd learned (at Bryant) until I got here," explains Skomars. "Bryant was excellent preparation."

Skomars found that even the courses she had taken that did not pertain directly to her major were assets when she had to assist the people she works with at Trinity in learning to use their computer. The importance of her computer course was something she had not expected.

"You pick up things you don't even know you're learning," says Skomars of classes.

Wendy Bullock found out about the internship at Trinity through Skomars, who is also her suitemate. At first Bullock was skeptical that the internship at Trinity would be challenging. She wanted "something where I

Continued on next page



Diana Douglass (business communications) at her Rhode Island Advertising Club internship.



Wendy Bullock (accounting) and Wendy Skomars (marketing) at Trinity Square Repertory Company in Providence.

(would) have to apply what I've learned at Bryant."

Bullock found that the internship met the challenge. Her work involves three main projects, two working with subsidiary ledgers locating errors that have eluded others who have worked with the books. The third project was one of a confidential nature. Bullock says she is glad she took the internship and enjoys the challenge it presents.

A senior business communications major, Gene Deary is very excited about his internship with Ocean State Business Magazine. At his internship Deary is involved in telemarketing. He is responsible for revising the magazine's mailing list to be sure it reaches all major businesses in Rhode Island. To accomplish his task, Deary must do a readership profile and determine its demographics. The results will let advertisers know who can be reached by Ocean State Business Magazine, according to Deary.

For Deary the significance of the internship is in what he learns from the people with whom he works. They can show him a different perspective than his own or that of his professors.

"To work as an intern," says Deary, "you can put yourself on the shoulders of the people you work with, and you can see farther this way."

Interning as a sales representative for GEM Label, Richard Godes, a junior majoring in marketing, finds the most significance in the internship is that it has proved what he can do. Godes goes on sales calls to various industries, selling the pressure sensitive labels produced by GEM Label.

Godes, who has developed the sales approach of showing the customer what GEM Label can do for him before the customer can say no, feels the internship has taught him he can sell. It has also reinforced his plans to go into sales after graduating.

"I've talked with a couple of people and

some sales are lined up," says Godes, noting the satisfaction making a sale provides.

As students proceed through their internships, it becomes clear that more is gained than a space filler on a resume. The experience offers students growth in self, as well as business knowledge. For some interns the benefits even include monetary compensation.

The five interns presently at Gorham-Textron Industries receive an hourly wage of \$4.50 for their work. When speaking about the internship, though, the interns' focus is on the experience, not the pay.

Senior Deborah Scarpelli, a marketing major, works in Gorham's marketing research division. It is the people that she feels are most important in the internship.

"I think an internship is nothing without the people to help you get the most out of it that you can," says Scarpelli.

Scarpelli is responsible for assisting in the collection, evaluation and reporting of information for market, product, and sales forecasting. She also prepares recommendations for product market strategies. The support of her supervisor, Bob Gates, director of marketing research at Gorham, has been an asset to the internship.

"Bob tries to involve me a lot in what he is doing," says Scarpelli. "He'll sit for an hour and explain things if I ask."

Karl Schwartz, a junior finance major, is interning at Gorham in the accounting department. Schwartz's internship is a blend of experience in finance, computer information systems, and accounting. His duties include implementing a fixed assets system and gathering, sorting, and recording data which he then evaluates.

The blend of areas covered, says Karl, is like getting a well-rounded education. "It is making me aware of what a business environment is like; how the whole system fits together."

Three other Bryant interns are also working with Gorham. Steven Urso, a senior computer information systems major, works in the data processing center. Charles Ferry, a junior majoring in accounting, is interning in the accounting department. Senior management major Mary Lu Johnson is interning in the personnel department under the direction of Ray Rainville, director of personnel.

"I've had three interns in a row," says Rainville, "and I've been pleased with all of them."

Rainville says this is the first time interns have been paid at Gorham. The decision to pay interns was made because of the contributions of the interns and to help defray the intern's transportation expenses, according to Rainville.

Pleasure with the internship program is something expressed by all involved. The interns see the internship as a valuable learning experience and the companies they work with are pleased with the quality of their performance.

"Anybody in the internship program

must be of high caliber," says Jeannie MacGregor-Jochim, public relations manager at Trinity Repertory Theater, who supervises Wendy Skomars and Wendy Bullock. MacGregor-Jochim is very pleased with the competence displayed by both interns and she can't wait for more Bryant interns.

"Now that we have two of the most wonderful interns," says MacGregor-Jochim, "we want it to continue."

This same pleasure with the interns is repeated by companies over and over, according to Pollard. "Our students shine in applied work," says Pollard. "They know how to work independently. They are the best public relations for Bryant."

Stanley Kozikowski, dean of undergraduate faculty, also expresses his pleasure with the internship program.

"I'm very pleased with the progress we've made in developing the internship program," says Dean Kozikowski. "We have substantially increased the learning and work opportunities for students."

Dean Kozikowski notes that not just the quantity, but also the quality of internships has improved. He says, however, that he would like to see greater opportunities for students in accounting and institutional management.

Much of the program's success Dean Kozikowski cites as the work of Dr. Pollard. "Dr. Pollard has done an amazing job in generating a remarkable variety of internships for Bryant students."

According to Dr. Pollard, when she started working with the program in 1981 there were approximately 60 interns. That number has risen to 259 interns from September, 1983 to September, 1984.

At first making cold calls to companies trying to set up internships was "very tough sledding," says Pollard. After the program began to build up, Pollard says the students were so good companies began to call her themselves.

From each angle the internship program has shown its great significance. For the students it is a resource for learning unavailable in the classroom; for the companies it is the opportunity to benefit from and find quality student help; and for Bryant it is the chance to display the caliber of its students to the community.

Editor's note

Marie Fryer is currently working on an internship with the Publications and Advertising Office. A marketing major, Ms. Fryer wrote this feature as part of her internship.

REBOUNDING FOR GLORY

By John Gillooly
Sports Information Director

Rich Lombardi can laugh about it now, but four years ago there was nothing funny about what college basketball coaches were telling him.

At the time Lombardi, a current Bryant senior, was finishing up what he felt was an outstanding high school basketball career. But the offers from college coaches, especially Division II mentors, were not flowing into his Vernon, CT home.

"I felt I could play Division Two Basketball, but no one was giving me much encouragement. When I told a Division Three coach who was trying to recruit me that I was thinking of going to Bryant, he said I better like playing intramurals because I never was going to play varsity basketball."

Even the Bryant coaching staff didn't lay down the red-carpet treatment when Lombardi visited Smithfield to inform them of his decision to attend Bryant.

"Coach McGuinn (assistant coach Mike McGuinn), said I would be welcome to try out, but he couldn't guarantee I would make the team.

"It was a tough decision, but I like Bryant and I felt if I was given the chance I could prove I was capable of playing."



The rest of the Rich Lombardi basketball story is now history, a classic tale of how hard work and love of the game proved the experts wrong.

From a freshman walk-on in 1981-82, when he played in five games and scored a total of five points, Lombardi progressed to being captain, one of the top scorers and the leading rebounder of the 1984-85 Bryant basketball team.

In 28 games during the recently comple-

ted season Lombardi, a 6-5 forward, averaged 12 points and eight rebounds per game as he helped the young Bryant five finish a surprising fifth in the final Northeast-8 Conference standing. In a pre-season poll of the conference coaches, the Indians had been picked to finish last in the eight-team league.

"Rich's improved play and his leadership with the younger players was a big reason for our successes this season," said head coach Leon Drury. "In his four years with the team he has progressed further than any player in my eight years as head coach. He is one of the hardest working players we have had at Bryant."

"In high school I was fairly big at 6-3, but even at 6-5 in college I usually was playing against bigger players. On defense I play the middle and that's where the other team always has its' big man. I was the one who guarded Manute Bol in the Bridgeport game. He was more than a foot taller than me," Lombardi said.

"But I never considered it hard work because I loved to play the game. If I wanted to play I knew I needed to improve in a lot of areas and I think I did, especially in my offensive work this year.

"All I wanted was a chance to prove I could play. I'm happy that when I got that chance, I did it."

A few pounds heavier, Bryant basketball alumni return

There were a few extra inches on most of the waist lines and the hair was a little thinner on a few, but the skills that once had made them college basketball stars were still evident when 25 former Bryant basketball players got together for the third annual alumni game on February 16.

"We didn't embarrass ourselves so we will be back again next year," offered John Barba

'69, and John McVeigh '68, two of the elder participants in the 48-minute intra-alumni contest.

Barba and McVeigh put on a sensational outside shooting exhibition in the first half when their "Over the Hill Gang" team jumped out to a lead it never relinquished en route to a 111-109 triumph over the "Has Beens."

"This was our largest turnout since we initiated the game, and we hope each year gets bigger," said varsity coach Leon Drury.

"Next year we hope some more of the old fans will make a point of coming up for the game."

The scoring summary:

OVER THE HILL GANG (111): Ted Alsup 3-0-6, John Barba 5-0-10, Glenn Cantin 6-0-12, Mike Magnan 2-0-4, Bob Moll 4-0-8, John McVeigh 5-0-10, Steve Ruggieri 5-0-12, Lee Schatzlein 7-0-14, Joe Schmeltz 1-0-2, Don Sweet 4-0-8, Mike Travassos 7-1-15, Bill Yukna 6-0-12; totals 55-1-111

HAS BEENS (109): Charlie Armstrong 3-1-7, Paul Berlo 8-1-17, Ned Bohan 5-0-10, Tom Dupont 8-10-16, Bill Favro 5½-0-11, Bob Kells 3-0-6, Joe Savickas 6-0-12, Dave Sorafine 5-0-10, Pete SanSouci 9-0-18, Pete Sullivan 1-0-2; Totals 53½-2-109.

20

A. EDGELL DUFFY is self-employed in the field of accounting and taxation. He resides in Providence, RI.

30

ALICE BOOTH is currently the president of an AARP unit with a limited membership of 150 people. She has been traveling extensively and enjoying life. She resides in Stamford, CT.

33

DELINA GAGNE received a sapphire ring for her 15th year anniversary as office supervisor for the H & R Block Tax Company. She has been employed there for 17 years.

34

MARGARET S. WALSH of Warwick, RI, was honored when a new park set for development at the State Medical Center in Cranston was formally named after her.

41

JOHN R. NORBERG, who retired January 1, 1985 from his post as administrator of the Rhode Island Division of Taxation, was honored at a dinner at the Venus de Milo in Swansea, MA.

43

ALICE BRICKACH was an honored letter writer at The Providence *Journal-Bulletin* dinner for writers of letters to the editor on December 5, 1984. She lives in Pawtucket, RI. **JOHN S. RENZA** has been appointed to director of the State Department of Employment Security. He lives in Cranston, RI.

48

WILLIAM A. MULVIHILL has been named manager of government-furnished property at North American Aircraft Operations, a division of Rockwell International in El Segundo, CA. He resides with his wife in Torrance, CA.

49

EDMUND JOHNSON retired last December as vice-president of New London County Mutual Insurance Company and the Thames Insurance Company of Norwich, CT. He is currently residing in Preston, CT.

50

KENNETH W. MALCOLM was reelected to the New Hampshire House of Representatives for a second term to represent the towns of Hampton and Hampton Falls. Malcolm is also vice-chairman of the maintenance committee of the Rockingham County Legislative Delegation.

54

JOAN (TOMLINSON) MCDONALD has recently been selected to participate in a Federal Government executive leadership program for women as one of the Department of the Army's two participants. She lives in Springfield, MA. **HARRY B. MANNING, JR.** is the owner/manager of Pro-Am Sports in East Providence, RI. Pro-Am is the world's only mail-order distributor of custom-made bowling balls.

56

DORIS (WEINGARD) PIKE is a partner/account executive with D & L Associates/Projects, a public relations/advertising firm in Boston.

57

GABRIEL MILLER is engaged to Roz Bell. A March 1985 wedding is planned. The couple plans to make their home in Huntingdon Valley, PA.

58

CAROLYN A. LANGLOIS has opened the new full-line Towne House Insurance Agency in North Dartmouth, MA.

59

P. GERALD SMALL was recently elected vice-president of operations at the Pawtucket Savings & Trust Company. He resides in Warwick, RI.

61

PAUL A. GIVEN has recently been promoted to credit manager for General Motors Acceptance Corporation in New Haven, CT. He lives in Madison, CT.

62

ELIZABETH (WALENDA) TRUDELLE was chosen "Teacher of the Year" at Norwich Regional Vocational Technical School in Norwich, CT.

63

MARY (FITZNER) BANASZEWSKI completed studies for her master's degree in Special Education in August 1984 at State University College in Geneseo, NY.

67

DONALD F. ARMSTRONG, JR., senior vice-president of Fleet National Bank, has been named to the executive committee of the housing and real estate finance division of the American Bankers Association. He resides in Warwick, RI. **RONALD J. CIOE** and his wife Patti are pleased to announce the birth of their second son, Christopher Joseph, born January 23, 1984. They live in Warwick, RI. **CARMINE F. MARABELLO, JR.** has been appointed to the position of professor in the accounting department at Johnson & Wales College. He resides in Barrington, RI.

68

STEVE BERMAN has joined Cox Cable Communications, Inc. as director of field marketing programs. Steve and his wife, Susan, reside in Marietta, Georgia with their two children.

69

GAIL CERMINARO has joined The Bloom Agency in New York as vice-president/senior account supervisor. She lives in Highland Park, NJ. **PAULA (PASCOE) IACONO** of Johnston, RI has been elected to the executive board of the Bryant College Alumni Association. She presently owns and manages Tiffin's Restaurant in Davol Square in Providence, RI. **THOMAS B. PIERCE** has been named director of contract sales for Tarquin Summer and Casual Furniture Store in Norwell, MA. He was also elected president of the National Casual Furniture Retailer's Association. He resides in Duxbury, MA.

70

EDMOND R. BRODEUR has been named corporation vice-president of the newly restructured Hartford Builders' Finish Company in Hartford, CT. He lives in Ellington, CT. **MARCEL L. ROBERT** and **JOSEPH A. BLANCHETTE '82** have formed a public accounting corporation, Blanchette & Robert, Ltd. in Providence, RI.

71

ROBERT W. CROWE has been promoted to president of Systems Design International, Inc. of Syracuse, NY. He resides in Liverpool, NY. **DONALD W. WILSON, JR.** has been promoted to the position of director of planned giving at Scripps College in Claremont, CA.

72

JOHN H. DOHERTY, a tax manager at Price Waterhouse, has been transferred from the Boston office to the Providence office of the firm. He and his family reside in Barrington, RI. **RACHEL A. SIGEL** recently married Jeffrey Goldfarb. She is a medical secretary in the department of Orthopedics, University of Massachusetts Medical Center. They reside in Worcester, MA. **WILLIAM R. THORNLEY** has been elected vice-president and treasurer of Ferland Corporation, a building and property management firm.

73

PATRICK J. MCCONAGHY, JR. has recently been appointed to the rank of captain in the Pawtucket, RI Police Department. **ROBERT P. MEAD** has been appointed corporate control-

ler of Grinnell Fire Protection Systems Co., Inc. in Providence, RI. He currently lives in Cranston, RI. **DAVID TOTI** recently received his Associate in Risk Management (ARM) designation from the Insurance Institute of America.

74

RANDY ANAGNOSTIS has been elected president of the North Kingstown Chamber of Commerce. He is director of marketing for Keyes, a Providence based architectural and engineering firm. He lives in North Kingstown, RI. **SUSAN J. BUCKLEY** married Edward J. Duggan on November 11, 1984. She is a legal assistant with the law firm of Roberts, Carrol, Feldstein, & Tucker of Providence, RI. The couple resides in Warwick, RI. **MICHAEL DIONNE** is employed by Apple Computer, Inc. as regional sales manager and is responsible for the New York and New England direct sales districts. On November 28, 1984, he came to Bryant and spoke to students about Apple's unique advertising. **JAMES E. JACKSON, JR.** recently married Patricia Brodeur. He is employed at the Adult Correctional Institution. They reside in Pawtucket, RI. **DOUGLAS R. JOSEFSON** has been named plant superintendent for Providence-based Winsor and Jerauld Manufacturing Company, a division of Gessner Industries, Inc., based in North Carolina. He lives in Seekonk, MA.

75

ROBERT G. ARCAND has been named a vice-president in the Precious Metals Department of Fleet National Bank of Chepachet, RI. **DAVID P. BONACCORSI** has been promoted to assistant vice-president of Sansiveri, Cloud & Co. He lives in Coventry, RI. **RAYMOND S. CAPOTOSTO, JR.** has been elected a financial institution officer in the New England Banking Group of the Corporate Banking Division of Hospital Trust National Bank. **MELANIE (RICCI) COOKE** has been named sales representative with Smith-Holden, Inc., a New England dental distributor. She resides in Wallingford, CT. **JOHN KASHMANIAN** married Ann Sheehan on November 18, 1984. He is an assistant vice-president in the operations division of Rhode Island Hospital Trust National Bank and proprietor of Countryside Antiques in Providence, RI. The couple lives in North Providence, RI. **RAYMOND L. MEYERS** married Joyce L. Haglund on October 20, 1984. He is an investment accountant for People's Bank of Bridgeport, CT. The couple resides in North Haven, CT. **JEFFREY C. MILLS** is engaged to Jane E. Porter. He resides in Arlington, TX. **MYLES**

Alumni Club notes

Rhode Island Governor Edward D. DiPrete was the keynote speaker at a luncheon sponsored by the Southeastern New England Alumni Chapter (SNEAC) on March 6, at the Biltmore Plaza in Providence.

Governor DiPrete addressed a full house on the role of higher education and economic development in the State of Rhode Island...

...The Southern Connecticut Alumni Chapter held its annual Buffet Brunch on April 21, 1985 at the Ramada Inn in North Haven.

Alumni and friends had the opportunity to visit with Dr. William T. O'Hara who addressed the recommendations of the Strategic Planning Committee and its progress to date...

PICKAR of Cranston, RI, has been promoted to director of purchasing for Roger Williams Foods. **ROBERT A. QUINTO** has been promoted to vice-president-finance of Underwriters Agency of West Hartford, CT. Robert and his wife **CAROLYN (AKERS) QUINTO** live in Bristol, CT with their two sons. **MICHAEL TAPPER** married Rose Mary Chase on November 3, 1984. He is currently working towards his master's degree at Bryant College and is employed by Commercial Credit in Waltham, MA. The couple resides in Warwick, RI. **SUSAN (HICKS) WASSERMAN** and her husband Barry are happy to announce the birth of their first child, Timothy Andrew, born on June 12, 1983 in Long Island, NY. **JOAN W. WRZOSEK** married Thomas Kohuth on November 17, 1984. They reside in Brunswick, OH.

76

KEVIN A. ANIESS and his wife Rhonda are happy to announce the birth of their first child, Dawn Heather, born on September 21, 1984. Kevin is a senior market researcher with A. C. Neilsen Company in Philadelphia, PA, and also the president of Poster King, a collegiate marketing and advertising company. **CRAIG T. BOGAR** was promoted to director of the recreational center and recreational sports at Loyola University in New Orleans. **WILLIAM M. DROHAN** recently married Sally Riddick. He is employed with National Association of State Credit Unions. They reside in Great Falls, VA. **JEFFREY DUFOUR** is a principal in the firm of Cohen, Du Four and Associates, certified public accountants with offices in New Brunswick, NJ. **JEFFREY R. HUG** married Marcia Wyman on October 6,

1984. He is the director of internal audit at Advest, Inc. of Hartford, CT. The couple resides in Branford, CT. **JOSEPH M. RUSSELL** has been named assistant to the executive vice-president at Royal Business Machines, Inc., in Windsor, CT. He lives in Pascoag, RI. **KAREN SILVA** has been appointed to the position of instructor in the Johnson & Wales College Hospitality Department. **CHARLES SURASKI** has been appointed materials manager of Haskon. He lives in West Warwick, RI. **HOLLY TERRETT** recently graduated from Georgian Court College with a B.S. in business administration with a concentration in accounting. She is a staff accountant with Paco Pharmaceutical Co., Inc., in Lakewood, NJ.

77

ROBERT J. BURNHAM married Susan Blais on January 6, 1985. He is employed with Georgia Pacific Corporation. The couple resides in South Kingstown, RI. **WILLIAM W. HUGHES** was recently promoted to assistant vice-president and sales manager for Indian Head Banks, Inc. He lives in Newington, NH. **RANDY J. JANIS** has been appointed assistant director, people planning and development, in the financial division of the Employee Benefits and Financial Services Group of CIGNA Corporation. He resides in Southington, CT. **CYNTHIA LEGG** married Thomas Moore on October 12, 1984. She is employed by Attleboro Urological Associates. The couple resides in Groton, CT. **LAURIE (BLAIR) MOCKLER** and her husband Joseph are happy to announce the birth of their first child, Joseph R. Mockler III, on May 31, 1984. Laurie was elected vice-president of the Rhode Island Business Educators Association for the 1984-85 year. Laurie and her family reside in Warwick, RI.

78

WILLIAM J. AMBERG, JR. has been appointed as an associate with State Life Assurance Company of America in Roseland, NJ. Since his appointment, he has been transferred to the Providence office in Rhode Island. **CYNTHIA (HALING) DEMERS** and her husband Paul are happy to announce the birth of their second daughter, Jill Elissa, on December 18, 1984. The couple resides in Windsor, CT. **PETER J. GOGLIA** was named investment executive at Kidder, Peabody, and Company, Inc. in Providence. He lives in Barrington, RI. **MATTHEW ELLIOTT** recently graduated from New England School of Law where he received his Juris Doctor degree. **WILLIAM B. TRINQUE** and his wife, Karen, are happy to announce the birth of their

second child, Nicole Elizabeth, born on January 3, 1985. He is employed with the Rhode Island State Police and resides in Harrisville, RI. **DEBRA WEINBERG** married Peter Harvey on November 18, 1984. She is a career placement counselor for legal opportunities in Washington, D.C. The couple resides in Annandale, VA. **ROGER S. WILLIAMS** received his MBA from Pace University in the spring of 1984. He is a financial analyst for Stauffer Chemical Company in Westport, CT.

79

CHRISTOPHER BELL was recently named buyer of history and social science books at Waldenbooks. He lives in Warwick, RI. **KEVIN M. COMEAU** married Kathleen A. Cohan on September 22, 1984. He is a financial analyst at Hartford Insurance Group, Hartford, CT. **RAYMOND W. FOGARTY** married Phoebe A. Dahlquist on November 24, 1984. He is employed as assistant director of the Small Business Development Center at Bryant. The couple resides in Glocester, RI. **JANET M. FULLER** is engaged to Gerard Phillips. She is employed at Pitney Bowes in Stamford, CT, as a senior internal auditor. A July 1985 wedding is planned. **KEVIN GAINOR** has recently been promoted to market program manager at Texas Instruments in Attleboro, MA. **MARY ELLA GAINOR** received her MBA from Bryant in May, 1984. She was recently named materials manager at Leach & Garner. **PHILIP F. GODFRIN** and Louis Berthod have merged their businesses and become affiliated as a Realty World franchise. He resides in Slatersville, RI. **PETER IASCONI** recently graduated from New England School of Law where he received his Juris Doctor Degree. **SUSAN E. MANCINI** married **STEPHEN GIANNINI '81** on November 11, 1984. She is employed by the State of Rhode Island. The couple resides in North Providence, RI. **KENNETH F. POYTON** married Colleen P. Reddy on November 23, 1984. He is employed with Rhode Island Share and Deposit Indemnity Corporation in Cranston, RI. The couple lives in North Providence, RI. **JOSEPH A. TURCO, JR.** married Julie A. Coover on October 20, 1984. He is a territory manager for Dictaphone in Vienna, VA. The couple lives in Falls Church, VA. **WILLIAM A. VENDETTOLI** married Cheryl Donnelly on December 23, 1984. He is employed at the Bradson Corporation in Newport, RI. The couple resides in Warwick, RI. **LISA A. VEILLEUX** was recently promoted to firm administrator of J. G. Hodgson & Co., Inc., a certified public accounting firm located in New Bedford, MA. She resides in Taunton, MA.

80

MARY E. INNIS recently married James F. DiAntonio. She is employed by Commonwealth Gas Company in Southboro, MA. The couple resides in Milford, MA. **JOHN LISEE** was recently promoted to controller at Scientific Leasing Inc. in Farmington, CT. He resides in New Britain, CT. **KATHERINE A. LUSZCZ** married R. Christopher Abney on October 6, 1984. She is an executive secretary at The Foxboro Company in Foxboro, MA. They reside in Plainville, MA. **JOHN P. MILLER** has recently been promoted to the position of general manager of National Chromium Company in Putnam, CT. **ROSANNE SURMEIAN** married **JOHN HAMBLIN '82** on October 7, 1984. She is employed with Liberty Mutual Insurance Co. The couple resides in Rocky Hill, CT. **THOMAS H. TRUDEAU** is engaged to Kristine L. Tank. A June 1985 wedding is planned. He is a helicopter pilot in the Air Force and is stationed at Hill Air Force Base in Utah.

81

ANDRES BERNARD is engaged to **ANNA TORO '84**. A September 1985 wedding is planned. He lives in Framingham, MA. **GARY P. BIGLER** married **DENISE A. DISCIPIO** on November 3, 1984. Gary is an assistant manager at Gerald Metals, Inc. in Stamford, CT. Denise is an associate computer scientist with Northeast Utilities in Newington. The couple resides in Hamden, CT. **ROBERT F. CLARK** has been appointed assistant director, marketing and investment products, Connecticut General Management Resources, Inc., in the individual finance division, Employee Benefits and Financial Services Group of CIGNA Corporation. He lives in Canton, CT. **CYNTHIA CLEGG** married Philip Merkle on November 24, 1984. The couple resides in Barrington, RI. **DENISE DESHAIES** recently married Kevin P. Trainor. She is employed in the Center for Management Development at Bryant. The couple resides in Cranston, RI. **ROBERT J. DIETRICH** has recently been promoted to the position of controller of IMC Magnetics Corporation. He lives in Huntington Station, New York. **KATHLEEN A. FRANCIS** married George W. Hildum III on September 15, 1984. She is employed by E. F. Hutton and Company in Burlington, VT, where the couple resides. **STEPHEN GIANNINI** married **SUSAN E. MANCINI '79** on November 11, 1984. He is employed by the State of Rhode Island. They reside in North Providence, RI. **DALE GLADSTEIN** is engaged to Lance Mountner. A March 1985 wedding is planned.

She is employed by Gladstein & Isaac in New York City as an assistant office supervisor. **DENNIS A. GUAY** is engaged to Della J. Lepore. A May 1985 wedding is planned. He lives in North Providence, RI. **BARRY H. LYNN** married Shari Berke on September 1, 1984. He is an east coast sales manager for Supreme Cutlery. They reside in Baltimore, MD. **ALAN K. REMILLARD** recently married Robin L. Lunt. He is employed at KG Engineering. The couple lives in Bellingham, MA. **KERI L. SCHACHT** married Steven P. Padolewski on November 17, 1984. The couple resides in Milford, CT.

82

JOSEPH A. BLANCHETTE and **MARCEL L. ROBERT '70** have formed a public accounting corporation, Blanchette & Robert, Ltd., in Providence, RI. **ROBERT R. CALO**, a third-year student in the Boston University School of Law, was presented with the first Judge Angelo G. Rossi Memorial Scholarship. He was also named as law clerk to State

Supreme Court Justice Florence Murray. **STEPHEN R. CAULKINS** is engaged to Linda Beckman. He is employed by General Dynamics Corporation in Norwich, CT. **KING Y. CHAN** joined Price Waterhouse's newest west coast office in December, 1984. He is a tax senior responsible for all tax return reviews and practice development. **SCOTT C. DUELL** married Ellen M. Okolo on November 17, 1984. He is employed by Curtis 1000 of West Hartford, CT. The couple resides in Tolland, CT. **RICHARD G. EDWARDS** married Charis Homsy on November 18, 1984. He is an accountant with AMICA Insurance Company in Providence, RI. They reside in North Attleboro, MA. **THOMAS C. EAGAN** has recently joined the Providence office of Price Waterhouse as a senior accountant. He and his wife reside in Providence, RI. **THOMAS J. FOLEY** has been promoted to departmental officer in the retail banking group of Old Stone Bank. He lives in Providence, RI. **SUSAN GRONCZNAK** passed her CPA exam in May, 1983. She has been employed with Price Waterhouse in Fort Lauderdale, FL for three years. **JOHN HAMBLIN** married **ROSANNE SURMEIAN**

'80 on October 7, 1984. He is employed with the Hartford Insurance Group. The couple lives in Rocky Hill, CT. **MARY A. JELLESMA** is engaged to Randy Bloem. She is a corporate accountant at Wyman-Gordon Company. A May 1985 wedding is planned. **EDWARD E. KEATING** of Derry, NH, has been appointed as associate director of admissions at White Pines College in Chester, NH. **PAUL MANGANO** married Holly DeJong on November 30, 1984. He is the assistant manager of Grossman's Lumber in Shrewsbury, MA. The couple resides in North Grafton, MA. **JOSEPH MENHART** has been promoted to assistant general manager of the Plainville, CT, Ground Round. **THOMAS NOONAN** has been promoted to senior resource analyst for the F14 program at Grumman Aerospace in Calverton, NY. **GAIL A. PATRIARCA** married Gregory V. Banas on October 13, 1984. She is employed by P & C Quality Screw Products. The couple resides in Burrillville, RI. **JOHN G. PHILLIPS IV** married **CAROLYN M. ZAKREWSKI '83** on November 17, 1984. He is a salesman for Sunshine Biscuits in Kensington, CT. The couple resides in Bristol, CT. **GEOFFREY PLATT** and **JO-ANNE**

PASS IT ON!

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YES! I'd like to introduce Bryant to prospective students in my area.

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POSITION/TITLE			
EMPLOYER			
EMPLOYER'S ADDRESS			
BUSINESS PHONE			

**Send to: Gloria C. Wyatt
Coordinator, Volunteer Admissions Programs
Bryant College, Smithfield, RI 02917**

(SANTORO) PLATT are happy to announce the birth of their daughter, Jennifer Allison, born on December 23, 1984. Geoffrey is the manager of treasury services at Le Bow Industries, Ltd., in East Providence, RI. Jo-Anne is an operations accountant with The Foxboro Company in Foxboro, MA. They reside in North Attleboro, MA. **DEBORAH C. SIMPSON** has joined the Fogarty Memorial Hospital Finance Department as a staff accountant. She resides in Cranston, RI. **ANDREW L. WILKES** has joined Price Waterhouse as a senior accountant in the firm's Providence office. He resides in Hope, RI. **WALTER D. WILLIAMS** married Mary R. Wendth on November 17, 1984. He is a detective on the Providence Police Department and resides in Providence, RI.

83

GARY AARONS married Kathleen Sughrue on October 27, 1984. He is employed as a financial analyst for Winthrop Financial Co., Inc. in Boston. They reside in Easton, MA. **CAROLEE ALBRECHT** has recently joined the Wellesley Hill, MA office of The Wyatt Company, an international actuarial consulting firm. **STEVEN D. BEAULIEU** recently married **NANCY A. LEE**. He is a revenue agent with the Internal Revenue Service. She is a sales representative for UARCO Business Forms. The couple resides in Connecticut. **ARNOLD BUXTON, JR.** is engaged to Michelle Abbateamatteo. He is employed by the U.S. Border Patrol Agency. They will be wed on June 15, 1985. **MARK CENTRACCHIO** is engaged to Brenda Cook. A spring 1986 wedding is planned. **KAREN G. COOPER** married **RICHARD D. OLSON '84** on July 7, 1984. **DONALD M. DAVIS** married **LISA A. SCARDERA** on October 21, 1984. He is employed by North Scituate Hardware and Supply Co. She is employed with Pediatric Associates. The couple lives in Cranston, RI. **LIANNE G.**

HEBBLEWAITE has recently been promoted to manager, product management, in the marketing group of Old Stone Bank. She resides in Pawtucket, RI. **WILLIAM J. HENRY** has recently been promoted to the rank of first lieutenant in the U.S. Army. He currently resides in Hinesville, GA. **MARK L. LAURIA** is engaged to **SANDRA-LEA STIRTON**. A November 1985 wedding is planned. Mark is employed as marketing representative for Delande's in Peabody, MA. Sandra-Lea is employed as systems analyst for John Hancock Mutual Life Insurance Company in Boston, MA. **VIN THE LE** has been named manager of programming and applications at Fogarty Memorial Hospital. He resides in Woonsocket, RI. **CYNTHIA G. SHUMAN** is engaged to Steven O'Brien. She is a manager for Embassy Motors in Cranston, RI. A November, 1985 wedding is planned. **RICHARD TETREAULT** married **ELIZABETH PARKER '84** on November 10, 1984. He is an accountant with Sheraton-Regal Inn in Hyannis, MA. The couple resides in South Yarmouth, MA. **CAROLYN M. ZAKREWSKI** married **JOHN G. PHILLIPS '82** on November 17, 1984. She is employed by AT&T Information Systems in Farmington, CT. The couple resides in Bristol, CT.

84

LORI DECOSTA married Kenneth Major on September 2, 1984. They reside in Providence, RI. **MARC GAWRONSKI** has recently joined Electronic Data Systems in Milwaukee, Wisconsin, as a systems engineer. **BELINDA JO KUPHAL** is engaged to Dennis McCusker. She is a sales representative at Set Point Incorporated in Foxboro, MA. **NANCY J. MITCHELL** recently married Michael S. Costa. She is employed at the Rhode Island Inn in Warwick, RI. **RICHARD D. OLSON** married **KAREN G. COOPER '83** on July 7, 1984.

Richard is employed in the corporate banking department at the Bank of Bermuda. The couple resides in Bermuda. **ELIZABETH PARKER** married **RICHARD TETREAULT '83** on November 10, 1984. She is a staff accountant with George P. Thorne, Jr., CPA, in Hyannis, MA. They reside in South Yarmouth, MA. **DENNIS G. PERRON** was recently appointed to the Woonsocket Police Department as a police officer. He resides in Woonsocket, RI. **SHERI A. POZEK** is engaged to Raymond P. Hoyt. She is a tax accountant for Walden Book Co., Inc. of Stamford, CT. The wedding date is set for October, 1985. **STEVEN M. RIVERS** married Lisa Staystork on December 30, 1984. The couple resides in Lincoln, RI. **MITCHELL TEPPER** is engaged to Cheryl Carpenter. An April, 1986 wedding is planned. He resides in Fairfield, CT. **ANNA TORO** is engaged to **ANDRES BERNARD**. She is employed by Prime Computer, Inc. in Natick, MA. A September, 1985 wedding is planned. **MARY WARSZAWSKI** married Edward Lynch Maloney on May 28, 1984. She is an accountant with Shehan Parmelee & Company.

Graduate Class Notes

73

JOSEPH A. RASO has been promoted to assistant vice-president for utilization review by Blue Cross & Blue Shield of Rhode Island. He resides in Johnston, RI.

76

ALAN F. CATHERS was recently appointed to assistant vice-president for administration of St. Joseph Hospital's Our Lady of Providence Fatima Unit.

77

DAVID W. CAMERON has founded D. W. Cameron, Inc. of Providence, RI, to assist professionals and companies in the evaluation, selection, planning, and implementation of computer systems. He resides in Providence, RI. **CARMINE F. MARABELLO, JR.** has been appointed to the position of professor in the accounting department at Johnson & Wales College. He lives in Barrington, RI, with his family. **WILLIAM J. NOTTAGE, JR.** is engaged to Sarah Sabetti. A May, 1985 wedding is planned. He resides in Cranston, RI.

78

ROBERT G. ARCAND has been named a vice-president in the Precious Metals Depart-

IN MEMORIAM

Carroll W. Hoxie '17	November, 1984
Gladys D. Marsegia '19	May, 1984
Earl E. Razee '19	November, 1984
Christina L. Hay '21	October, 1984
Agnes K. Phelan '21	October, 1984
Genevieve (Kowalski) Naughton '34	November, 1984
Edmund S. Bolton '40	
Charles A. Peterson '42	January, 1985
Nicholas Colasanto '49	February, 1985
Robert G. Connolly '49	November, 1984
Raymond A. Riccitelli '51	October, 1984
Gilbert E. Leitch '54	November, 1984
Vincent C. Dore H '58	December, 1984

ment of Fleet National Bank in Chepachet, RI. **JEAN E. POISSON** has been promoted to assistant to the vice-president for engineering and operations at EUA Service Corporation in Boston, MA. He lives in North Dartmouth, MA.

79

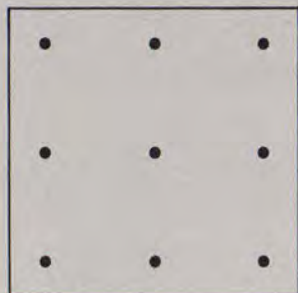
LISA A. VEILLEUX was recently promoted to firm administrator of J. G. Hodgson & Co., Inc., a certified public accounting firm located in New Bedford, MA. She resides in Taunton, MA.

DID YOU KNOW...

An Introduction

by Robert W. Harrill
Director of Planned Giving

Did you know that problem solving often requires that we look beyond the obvious? For example, try to complete the following exercise. The objective is to connect all the dots by drawing four straight lines without lifting your pen from the paper.



Effective answers to many of our difficult financial questions often are found when we look beyond the obvious, when we look outside the boundaries we or others have created.

In this regular column, we will explore alternatives to a variety of concerns, such as funding a child's college education, transferring ownership of a business, avoiding capital gains on asset sales, improving our retirement planning, or maximizing the amount we transfer to our survivors. And, we will show how Bryant can do something for you.

80

GERALD T. RENZA is engaged to Barbara F. Taylor. An August, 1985 wedding is planned. He resides in Cranston, RI. **ROBERT A. SKURKA** has been named vice-president and commercial loan officer with the Durfee Attleboro Bank. He lives in Seekonk, MA. **DONALD W. WILSON, JR.** has been promoted to director of planned giving at Scripps College in Claremont, CA.

*"If you are planning for a year,
sow rice.*

*If you are planning for a decade,
plant a tree.*

*If you are planning for a lifetime,
educate a child."*

—Chinese proverb

Did you know that the cost of sending a child to college has more than doubled over the last 10 years and that most experts are predicting that future costs will increase at even higher rates?

Today the average annual cost of sending a student to a private, four-year college is approximately \$9,000. In 10 years, it is likely that this annual price tag will increase to over \$20,000, including tuition, fees, books, room and board, and other expenses. Unless we plan to meet these future costs, our children's choices for a college education may be severely restricted.

Did you know that if you plan today, you could reduce these future costs by over 50 percent? In the following example, we will explore a unique way this can be done.

"Emily, Bryant class of '44, and John are in their 60s. Melissa, who is 6 years old, is their only grandchild. Melissa's parents are building a successful family business and are not in a position to do much to plan for Melissa's future college expenses. Besides, she won't start college for 12 years, which, to them, seems like a long way off. Emily and John, who are very comfortable financially, would like to help, but they don't know how. Emily has also thought about doing something for Bryant, possibly putting Bryant in her will, but has done nothing concrete."

Melissa's parents, like so many others, think of college as very important for their children, but do very little, if anything, about it until they receive the first tuition bill. By then it is too late to do anything more than severely tighten their belts, borrow the funds, or sell assets to meet the startlingly high costs.

Grandparents who value higher education often have the resources to

help, are frequently reluctant to offer, and usually don't know the most effective way to proceed. For Emily and John, there is a unique solution that allows them to provide for their grandchild's college education and to realize some unexpected benefits as well.

Emily and John decide that they would like to provide Melissa with tuition for four years of college, which is predicted to be about \$10,000/year by the time she starts her freshman year. To do this, they invest in a special "partnership" with Bryant which agrees to pay Melissa \$1,500 each year for fifteen years. If this income is invested for Melissa at 8% over this period, her college fund will provide for over \$40,000 of tuition payments. When the "partnership" is formed, Emily and John provide the capital to meet the annual payment to Melissa. They contribute \$30,000 of highly appreciated stock to the "partnership" and receive a sizeable income tax benefit. Because Bryant is a "partner" with special qualities, they can deduct 62% of their contribution and invest the tax savings for a future return. The "partnership" lasts for 15 years, after which Bryant receives what is left in the fund after all of the annual obligations to Melissa have been met. Over the fifteen-year period, Emily and John give up the after-tax cash flow from the stock, and at the end of the fifteen years, they could receive their initial investment back. If they were in the 50% tax bracket when the "partnership" was formed and invested their tax savings wisely and safely, they could realize a return of over \$40,000 when the "partnership" ends.

This example illustrates what can happen when solutions are sought outside the usual. By forming the special "partnership" with Bryant, Emily and John are able to share a portion of their accumulated wealth with unusual benefits:

- they not only provide Melissa with a substantial college education fund;
- they also could realize a return of their initial investment, possibly more;
- and, Bryant receives a significant gift, meeting Emily's desire to do something for the college.

Melissa's parents could use the same technique if they had the assets to invest in the "partnership."

If you would like additional information about this educational funding plan or the solution to the puzzle in the introduction, contact Robert W. Harrill, director of planned giving, at Bryant College. Do you have questions about your retirement planning, transferring or selling a business, tax reduction strategies, estate planning? Perhaps, we have answers that might be of value. Let me know of your concerns. A lot of things are possible when you let Bryant do something for you!

BRYANT REVIEW

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Smithfield, RI 02917

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