

Bryant University

Bryant Digital Repository

Bryant Review (1978-1997)

Douglas and Judith Krupp Library Special
Collections

Summer 1990

volume 13, no. 2, Summer 1990

Bryant University

Follow this and additional works at: https://digitalcommons.bryant.edu/bryant_review

Recommended Citation

Bryant University, "volume 13, no. 2, Summer 1990" (1990). *Bryant Review (1978-1997)*. Paper 44.

https://digitalcommons.bryant.edu/bryant_review/44

This Newsletter is brought to you for free and open access by the Douglas and Judith Krupp Library Special Collections at Bryant Digital Repository. It has been accepted for inclusion in Bryant Review (1978-1997) by an authorized administrator of Bryant Digital Repository. For more information, please contact dcommons@bryant.edu.

TIPED 10 NOV. 1989

BRYANT REVIEW

Summer 1990

Volume 13, Number 2



The World Turned Upside Down

A message from the president



When, in an unforeseen turn of events, General Charles Cornwallis surrendered his army at Yorktown, on October 9, 1781, virtually ending the American Revolution, the British band played a march titled "The World Turned Upside Down." Once again, as it did 200 years ago, the world is turning upside down.

The Cold War, which has dominated international politics for the past 40 years, is rapidly giving way to a new and, hopefully, more peaceful order. The Communist Bloc is dissolving before our eyes. Former enemies are taking on more friendly aspects, democratizing their political processes, and looking to the United States and the free world to serve as trading partners and advisors as they restructure their social and economic systems. These changes were applauded by former Vice President Walter Mondale when he received an honorary degree from Bryant College. His address to some 350 business and academic leaders during Bryant's Sixth Annual World Trade Day Conference on May 31 was highlighted during a recent broadcast of ABC's "20/20."

In these circumstances, the cover of this issue of the *Bryant Review* is certainly timely. Taken last January, the photograph shows a group of Bryant students, under the leadership of Professor Ronald Deluga, visiting Berlin as "The Wall" came tumbling down. Arguably, no single event in the world, over the past 40 years has had greater allegorical or actual impact than the demolition of the Berlin Wall. It symbolizes the tide of change flowing through Europe . . . and Bryant students were there to see history in the making.

Notwithstanding encouraging milestones in international affairs, ours can still be a dangerous world. For the most part, though, frightening political gaps are being spanned by economic cooperation and competition. We meet, in relative comfort, on the battlefield of the marketplace.

Keeping with the rhythm of the times, this *Bryant Review* focuses on America's role in the global economy and our ability to

handle the challenges we face. Professor Pat Norton leads off with an incisive look at the United States' ability to compete in world markets and offers some recommendations for dealing with the problems we must solve if we are to remain a major player on the economic stage.

M. J. Monteiro '50, '90H, executive vice president for international operations with the 3M Company, recently returned to the campus to receive an honorary degree. "Em" is the personification of America's success in the international arena. In an interview with Jeannine Wilson, he shares his insights concerning America's ability to compete.

In contrast to the rapid changes taking place in Eastern Europe, China seems determined to maintain its form of authoritarian government. Professor Bill Graves, who spent several years in the People's Republic, now directs Bryant's language laboratory in which the study of Chinese enjoys increasing popularity. Professor Graves compares the opening of Eastern Europe with the regression in China and the effects of the media on individual freedom and government power.

This issue also explores new alignments worldwide through the eyes of two of our undergraduates who come from Romania and the Federal Republic of Germany. This fall, Oleg Anikin, son of the renowned Soviet economist, Andrei Anikin, will transfer to Bryant from the University of Moscow.

These are momentous times — challenging, churning, and changing with breathtaking rapidity. For Bryant students, the opportunities for leadership are manifold in a world suddenly grown larger, more accessible and infinitely more complex.

Sincerely,

William E. Trueheart

BRYANT REVIEW

Summer 1990
Volume 13, Number 2

Editor

Elizabeth O'Neil

Managing Editor

Jeannine Wilson

Layout

Karen Callan

Class Notes

Jill Nosach '86

Contributors

William Graves III

Douglas Higbee '91

R. D. (Pat) Norton

Officers of the College

William E. Trueheart
president

James W. Robinson
vice president for academic affairs

Joseph R. Meichelbeck
vice president for business affairs

Leslie L. LaFond
vice president for student affairs

BRYANT REVIEW (USPS 462-970)

(ISSN 0892-0214) is published four times a year in Spring, Summer, Fall, and Winter for the Bryant College community. Publication offices are located in the Publications and Advertising Office, Bryant College, 450 Douglas Pike, Smithfield, Rhode Island, 02917-1284. Second class postage is paid at Providence, Rhode Island. Postmaster: Send address changes to *Bryant Review* Box 2, Bryant College, 450 Douglas Pike, Smithfield, Rhode Island 02917-1284.

Opinions expressed in the *Bryant Review* are those of the authors and not necessarily those of Bryant College.

2 *US Competitiveness: Who Leads, Indeed?*

5 *World Trade:*

*A Conversation with M.J. Monteiro '50, '90H,
Executive Vice President for International Operations,
3M Company*

8 *The Rebirth of Eastern Europe:
Two Bryant Students Talk About Changes
in Their Homelands*

10 *Interpreting the Media:
Our Windows on the World*

12 *Commencement 1990*

DEPARTMENTS

14 *Bryant Briefs*

18 *Sports*

19 *Class Notes*

On the cover:

Bryant students (L to R) Carrie Aulenti, Betsy Stewart, Sandy Weber on Noel Hamilton's shoulders, Betsy Lovequist, Tracy Hogan, Bill Shay, Gwynne Davis (back), Karen Duggan (front), and Kim Newton felt they were taking part in a historic event when they visited the crumbling Berlin Wall during a directed international study program in January led by Professor Ronald Deluga.

US Competitiveness: Who Leads, Indeed?

by Professor R. D. (Pat) Norton



Professor R. D. (Pat) Norton, a noted economist and author, has held the Norman Sarkisian Chair in Business Economics at Bryant since 1985. Author of three books and numerous articles and papers, he has in recent years focused his efforts on examining America's industrial maturity and our competitive position in the world economy.

Norton heads the Center for Regional Analysis at Bryant and also edits two regional economic publications: the Monitor published by the New England Economic Project and the Survey of Regional Literature published by the Center for Regional Analysis at Bryant College.

As a consultant, Norton has served the Joint Economic Committee of Congress, the President's Commission for a National Agenda for the '80s, and the White House Conference on Small Business.

Norton, who has taught at the University of Texas at Dallas, Mount Holyoke College, and the University of Massachusetts, holds a PhD and an MA in policy analysis from Princeton University, an MA in economics from The New School of Social Research, and a BA in economics from Dartmouth College.

The Cold War is over, and we won. Now the US is grappling with the new world of 1990: Europe's rebirth and the East Asian challenge of Confucian Capitalism. Yet we lack a message or vision of what to do next. Since Panama, the president's popularity polls are through the roof. But are we getting leadership to help us work our way out of the competitive decline we have suffered?

I am reminded here of two useful definitions:

Management: Getting other people to do what you want them to.

Leadership: Getting other people to do what you want them to, because they want to do it. (*Dwight Eisenhower*)

In the world economy of the '90s, we need the brand of leadership Eisenhower defined. Someone to show us a new path and tell us why it's right, so we can pitch in and compete – because we want to.

huge. But Europe rebuilt in the 1950s, Japan entered the fray in the 1960s, and the newly industrializing countries joined in the 1970s. US shares of the total naturally fell. By a recent estimate, however, the US share of the world's manufacturing total runs now at about 32 percent (vs. Europe's 20 percent and Japan's 10 percent). For exports, the numbers are less crisp: 12 percent for the US, just edging Germany, with Japan coming in at 10 percent.

Living Standards: Despite the numbers sometimes thrown around, the Japanese do not have the world's highest living standards – far from it. When purchasing power within each nation is taken into account, US living standards are about 25 percent to 30 percent higher than those of Japan, Germany, or Britain. Not that we're problem-free on this count, of course. We also have more poverty (The stretch limo passing homeless people on the street is not a symbol of Japan.), and our income

"The stretch limo passing homeless people on the street is not a symbol of Japan."

R. D. (Pat) Norton

Four Indicators of US Decline: Should You Believe Them?

Not only do we need leadership now. It turns out that our past leadership failures are what cut us loose as a nation from our moorings, leaving us to drift in the proverbial sea of red ink. Economists link declining US competitiveness during the 1980s with the federal government's rising budget deficits. To see why, let's look at some common indicators of US decline.

Shares: Some people compare the US today with the US of the 1950s, when we had the lion's shares of the world's output and exports. Of course, this is a misleading standard. In 1945 the US was the sole survivor of World War II, economically; so in the 1950s, US shares of world totals were

growth has been flat since 1973. Still, average US living standards (incomes) are virtually unmatched.

Productivity Growth: Fine, say the critics, but with the slow growth in US output per worker (productivity), it's only a matter of time before others catch up and overtake the US in productivity and (therefore) living standards. Well, maybe. But it has been much easier for other nations to score productivity gains because they could "borrow" US technology without having to invent it themselves. We had to come up with our own – and that is harder to do. Now that Japan and Europe have roughly caught up with our technologies, everybody has had productivity growth slow down a lot, just as you would expect. In the meantime, our absolute level of productivity

per worker in 1988 was still about 30 percent higher than that of Japan, West Germany, or Britain.

The Trade Deficit: Now for the bad news – which you already know. Beginning in the early 1980s, the US has bought much more from the rest of the world than it sells to them. The difference, exports minus imports, is the trade deficit. Considering manufactured goods alone, our trade balance went from a surplus of some \$20 billion in 1980 to a deficit above \$140 billion by 1987.

So no doubt about it, the US has a competitiveness problem, and its measure is the trade deficit, which still ranges above \$100 billion a year. But where does such a discovery get us? What are we supposed to do about the trade deficit? To know what to do about the problem, we have to see what caused it.

As to causes, there are two wildly different schools of thought. One, dear to economists, begins with the budget deficit.

Competitiveness (1): Twin Deficits, Twin Debts (A Macro View)

In 1980 there was no trade deficit. By 1982, it was huge. What happened? A large increase in the federal budget deficit led to a sharp decline in US competitiveness. In 1981, President Reagan convinced Congress

to cut federal income taxes, raise military spending, and cut social spending.

What had been a \$60 billion deficit under Jimmy Carter was suddenly, in 1982, a deficit of \$146 billion. In one year's time, the federal government had to borrow \$86 billion more to pay its bills. And by 1986,

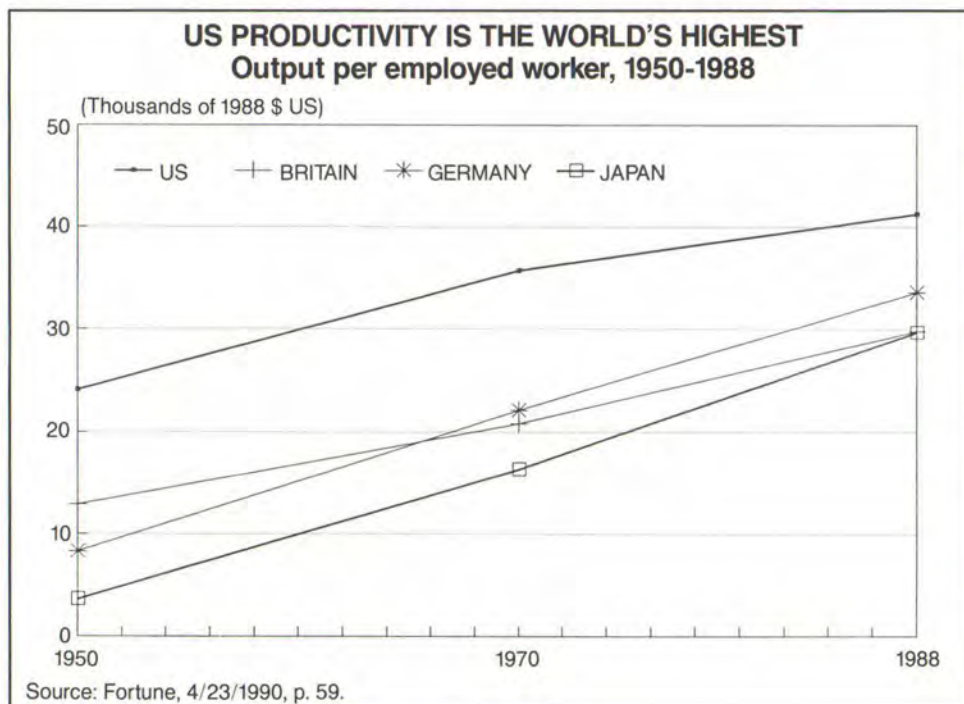
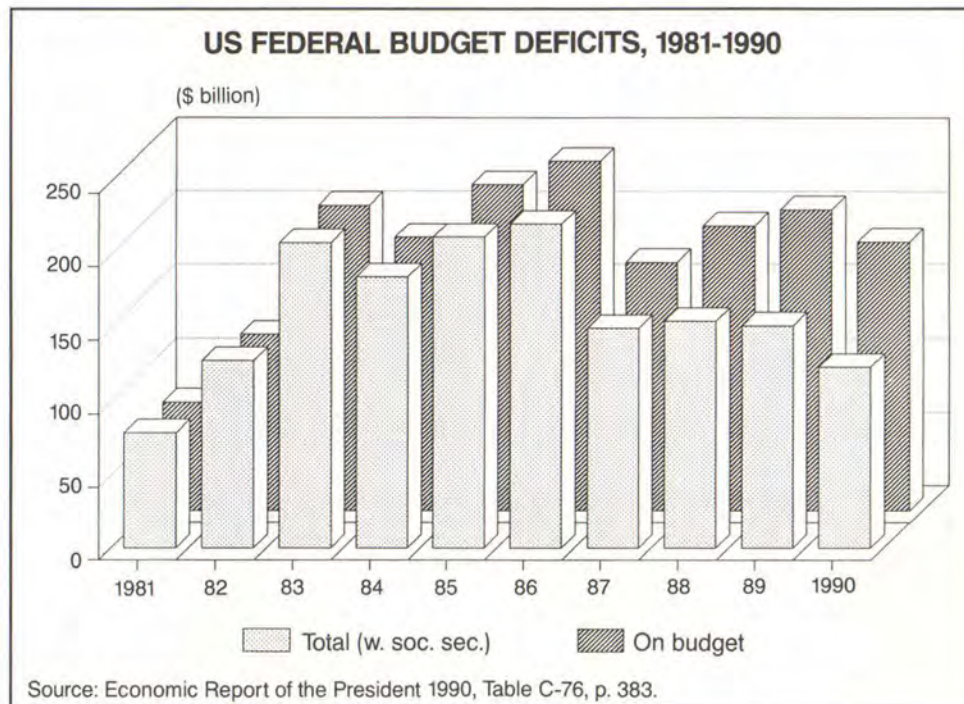
the gap between taxes and spending yawned cavernously above \$200 billion.

Presto! From the jaws of trade success we snatched defeat. The supply-side tax cut led to a big widening of the federal budget deficit, which led in turn to increased government borrowing and higher US interest rates, luring foreign purchasers of US government securities but thereby raising the exchange rate for the dollar and the price of US exports. The one (budget) deficit, that is, led to the other, the trade deficit.

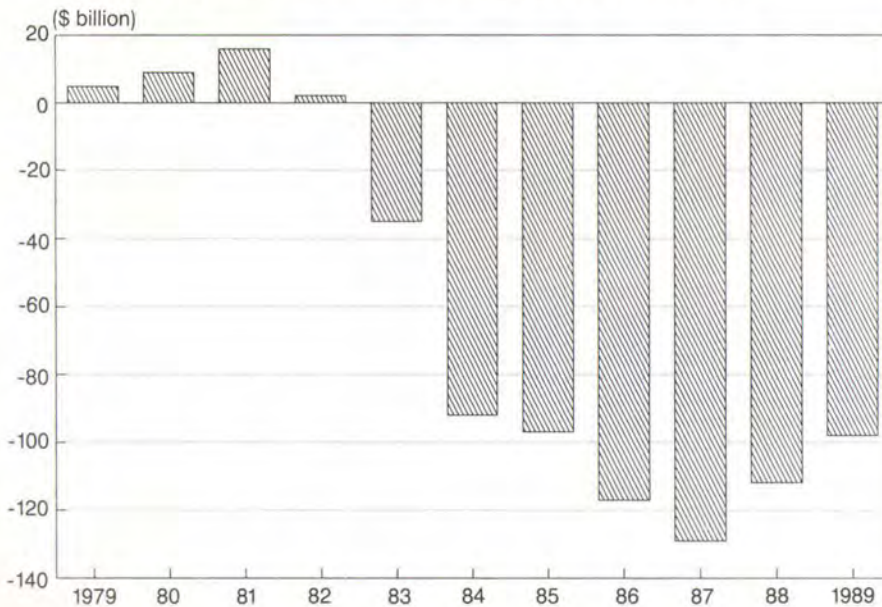
So too with the twin debts. The first, the national debt, tripled in the 1980s, from just under \$1 trillion to \$3 trillion now. The increase, \$2 trillion, is the sum of the 1980s budget deficits, averaging nearly \$200 billion a year. The second, net foreign debt, converted from a huge positive number in 1980 to a huge negative number today, reflecting the piling up of foreign claims against US assets (because of the trade deficits).

The upshot is that we can look forward to a more "Hawaiian" future. By this I don't mean Pearl Harbor, but instead what has happened to Hawaii (and California). They

(continued on page 4)



US TRADE BALANCE, GOODS AND SERVICES



Note: 1989 estimated. Source: Economic Report of the President 1990, p. 410.

(continued from page 3)

have seen a rising share of Japanese ownership of real estate and other US assets. This amounts to selling off our assets to make up for our excessive consumption of imports. And at this point it's not optional. It's the bill to be paid "the morning after," as Senator Moynihan put it, referring to the 1980s as a time when we borrowed lots of money from foreigners and used the proceeds to throw a party.

Competitiveness (2): The MIT Report Says Everything's Gone Wrong

But be warned. Management consultants, engineers, and many others take an entirely different view. They think all this wailing and gnashing of teeth about the Reagan deficits is a diversion. They point instead to many other defects in US business and society as a source of competitive failure.

Consider last year's monumental Massachusetts Institute of Technology (MIT) report, *Made in America*. The interdisciplinary team of 16 MIT professors chose not to look at the budget deficits as a cause of waning US competitiveness. The

report does seemingly look at everything else. Fortunately for our purposes, it lends itself to a summary "by the numbers."

Two endemic problems, in the MIT team's view, are an outmoded commitment to mass production methods and parochialism – meaning the lack of an export orientation. Six problem patterns included outdated strategies, short time horizons, failure to commercialize technology, weak educational and training systems, hostility between management and labor, and lack of harmony between government and business.

Four reasons were cited for short time horizons in the US, i.e., for the absence of "patient money." One was the higher cost of capital here than in Japan. Another was US business reliance on the stock market for raising capital rather than on the banks, as is done in Japan; fund managers are notoriously attuned to year-to-year or even quarterly profit performance, so companies are discouraged from incurring R & D costs. A third is the crowding out of engineering goals by those of the financial community. And a fourth is an apparent upward bias in project "hurdle rates" from using faulty project evaluation models.

Five imperatives are spelled out. These include a return to manufacturing (over

finance) as a priority, a global perspective, school reform and education for technical literacy, harmony in the workplace, and more government support via an "industrial policy."

Strategic Options: Fundamentals, Industrial Policy, Japan-Bashing

In sum, there are two contrasting explanations for how we got here. And there are two corresponding approaches to getting out of the debt trap. The macro view leads to calls for such fundamental reforms as balancing the federal budget, changing tax laws to favor R & D, and the like. The second camp, represented by the MIT report, leans toward a new industrial policy, which might support faltering high-tech industries like the semiconductor complex.

Recent events suggest that we are not going to pursue either strategy. There is endless deceptive gimmickry with the budget deficit, of course. Now it turns out that there will be no industrial policy initiative either. In mid-April, Craig Fields, the longtime high-tech guru within the Pentagon's Defense Advanced Research Projects Agency, was fired for placing seed money in a small semiconductor firm in California. The message: forget industrial policy. But if we pursue neither budget reform nor industrial support policies, all that leaves is jaw-boning, i.e., railing against Japan.

We have a leadership vacuum at the top. If you don't believe me, listen to Deborah Steelman, a former Bush speechwriter:

"Malaise speeches will not move anyone. Our country is not altruistic and not forward-looking. Our population does not read, care or vote. For now, there is no . . . consensus . . ."

She should read Eisenhower on leadership. When there is a threat to America's future, leadership means facing up to the problem, making choices, and showing how we can help. Because we want to.



World Trade:

A Conversation with M. J. Monteiro '50, '90H,

Executive Vice President for International Operations, 3M Company

Interview by Jeannine Wilson



M. J. Monteiro '50, '90H is executive vice president for international operations at Minnesota Mining and Manufacturing Company (3M) in St. Paul, MN. The New Bedford, MA, native began his career with 3M as a tape laboratory cost analyst in 1950, after receiving a BS degree in accounting and finance from Bryant College.

Monteiro's first international assignment with the Fortune 100 company came in 1954, when he was appointed treasurer's staff representative to Latin America. In the entrepreneurial tradition that has earned 3M a prominent place as one of America's best run companies in the bestseller "In Search of Excellence," Monteiro convinced 3M's management to start a subsidiary in Colombia in 1960, and the following year he was named general manager of 3M Colombia when that company was formed.

After serving in a number of managerial posts in Latin America, Monteiro became division vice president for Latin America and Africa in 1973. As vice president for European operations from 1975 to 1981, he oversaw a period of rapid growth in 3M's largest overseas market. The Bryant alumnus was named to his present position in 1981 and to the corporate board of directors in 1986.

With subsidiaries in more than 51 countries around the world, Monteiro expects that more than half of 3M's \$12 billion in sales will be generated outside the US by 1992.

Bryant Review

In general, how do you think the US will fare in the new global economy?

Monteiro

I think the key will be in US companies and the government taking a global view. The government has shown its support by not wholeheartedly endorsing broad protectionist policies. Let's give US workers and business a chance to show what we can do. If products are produced with world class quality, and modified where necessary to conform to local requirements, and sold at reasonable prices, US companies should continue to fare well in the global economy. But, I think we have to recognize that we were falling back in some industries on competitiveness – like the automotive industry.

If we discourage other countries from investing in the US, we can't expect to succeed as free enterprise marketers internationally. In the global economy, we're dependent on one another. By regulating investment in our country, we'd be establishing a very negative precedent that would surely jeopardize the ability of American companies to succeed internationally. Many people are surprised to learn that the European Community has invested almost four times as much in the US as Japan has since World War II: \$194 billion for Europe compared with roughly \$53 billion for the Japanese. The strategy for US companies investing internationally has been focused on the European Community, where the US has invested about \$126 billion. US companies have invested only \$17 billion in Japan.

"Many people are surprised to learn that the European Community has invested almost four times as much in the US as Japan has since World War II."

M. J. Monteiro '50, '90H

But you think that is turning around?

Yes. 3M operates in 51 countries throughout the world; and we operate where the (United States') biggest competition comes from – that's in Europe and in Japan. Now, the Japanese in 3M are no different from the 3M people in Germany or in France or in the US. They're not supermen; they're efficient, as we are in other places. We actually confront the Japanese on their home ground. That's where we manufacture, that's where we compete. By doing that, I think we discourage somewhat their coming over here and competing with us on our home ground.

Nearly two-thirds of Americans who participated in a recent Harris Organization Survey agreed the US should take steps to discourage further Japanese investment in America. How do you feel about unregulated foreign investment in America?

A lot of people feel that the Japanese dominate everything and that they own the country; they really don't. Japanese investment in America should be viewed positively. In some cases, as in the automotive industry, Japanese investments in idle land have added to the tax base. By investing in plant and equipment on US soil they're creating jobs for Americans.

As the assembly line gives way to the microchip, workers need to be better able to make independent decisions on a day-to-day basis. Do you think that American workers are able to compete with workers in other highly developed countries?

There's no doubt in my mind that workers in the US are every bit as capable as their counterparts overseas. I really believe that. In the past few years, as more and more

(continued on page 6)

Quickly. . .

. . . A short story by Professor **James Ingraham**, "Breach of Promise," has been accepted for publication in the Heartland Journal's spring 1991 issue . . .

. . . Professor **William Sweeney** was interviewed by USA Today and the Associated Press on his 1990 economic outlook, and spoke on the same issue to the Providence Rotary Club and the Credit Professionals of RI . . .

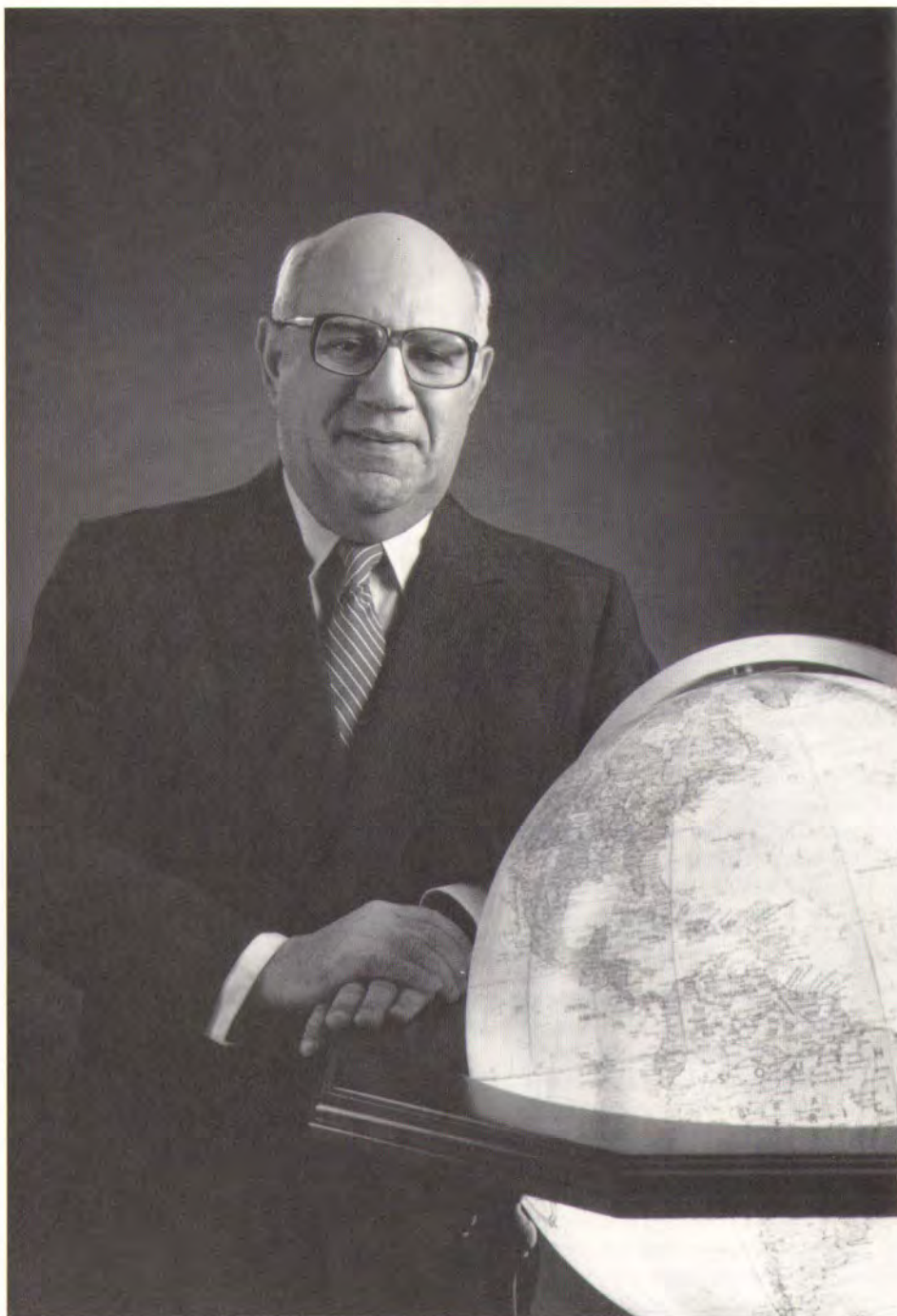
. . . Professor **Patrick Keeley** has been elected town moderator for North Smithfield, RI, and associate vice president **Howard Kay** was elected to the Newport, RI, School Committee . . .

. . . Sarkisian Professor **R. D. (Pat) Norton** authored an article, "The 1990s: Boom, Bust, and Perestroika in Rhode Island," for Ocean State Business. Norton, with the Federal Reserve Bank of Boston, also has begun work on a "Bibliography of New England Economic Literature . . ."

. . . In a recent issue, USA Today published a commentary on faculty tenure by Associate Vice President for Academic Affairs **Michael Patterson**. It ran on the popular "debate" page . . .

. . . Professor **Kenneth Fougere's** article, "A Profile of Colleges and Universities That Have Adopted the Data Processing Management Association's Model Curriculum," appeared in the September 1989 issue of the national quarterly journal CIS Educator Forum. A second article by Fougere, co-authored with Professor **Alan Olinsky**, has been accepted for publication in the journal Education. Its title: "Educational Institutions Must Keep Pace with Changing Computer Technology . . ."

. . . Professors **Frank Bingham** and **Charles Quigley** presented a paper in May to the Institute of Management Sciences/Operations Research Society of America. Its title: "Development/Implementation Team: A Model for New Product Development . . ."



M. J. Monteiro '50, '90H

(continued from page 5)

companies have empowered their workers to make decisions right on the manufacturing line or shop floor, product quality improvements have jumped by as much as 30 percent to 40 percent. I think a sense of ownership in the process, from design, to manufacturing, or service, instills a great deal of pride in individuals. I think, if given a choice, workers anywhere – I don't care in which part of the world – want to feel they

can contribute to the overall success of a company.

With more than 325 million consumers, the 12 member European Community will soon form the world's largest market. 3M already has a strong presence in Europe with 17 subsidiaries there. Do you foresee more American companies staking a claim to this lucrative market and improving America's balance of trade as a result?

Yes, I see tremendous opportunity in the European Community, and I'm really excited about the potential in Central and Eastern Europe as well. For illustration, Europe has the potential to become 3M's biggest revenue producer with a total projected market of over \$5 trillion. And I think that Europe will be growing even faster than the US. We're talking about a growth rate in Europe in the area of 3 percent to 3.5 percent, while we're talking in the US of a growth rate approaching 2 percent.

Why do you think that Europe will be growing faster?

Well, I think the EC '92 agreement is a good example. The changes that are going to be made in Europe, for example easier border crossing, will contribute to growth. Added to the opportunity that exists in 1992 is Eastern Europe. When EC '92 was conceived, there was an Eastern Bloc and those countries were not to participate. Poland today is independent as is Hungary and Czechoslovakia. They're going to participate. They're going to make that growth faster also.

Certainly the demand for consumer goods and a higher standard of living was one of the main reasons for the decline of Communism in those countries. Do you think that American companies such as 3M will begin investing in plants in Eastern Europe? I know you returned recently from a trip to Russia.

We have signed an agreement with the Soviets, actually the Ministry of Transport, to set up a sign shop for them to make traffic signs. In compensation for this, they'll let us set up an accredited office in Moscow. This will enable us to do business there better. Initially, they'll be buying the reflective sheeting from us, probably from our West German subsidiary. They don't have any cash. So they'll pay us in aluminum and we'll give them 3M products.

Hungary is another country that is anxious for foreign investment. We have people in Hungary, in Czechoslovakia, and in Poland now. We've been doing business there for the last 30 years, working with the foreign trade offices of centrally planned governments. I'd say maybe 70 or 80 percent of our business there was done with cash, the other 30 percent through counter trade or global trading. For example, they would give us textiles or glassware and we would

give them medical products. Now the (political) situation is different. We think the route we should take is to establish subsidiaries that manufacture products that are necessary for the infrastructure of these countries, like telecommunications and so forth. And I think that's what we'll be doing.

One of the things we have to remember in considering the Eastern Bloc's economic effect on the West is that they haven't got their currency squared away yet. The only currency that's partially convertible today is the Yugoslavian dinar. So they've got to work on that. And they understand that to get a higher standard of living, they have to have a convertible currency. That'll take time, but one of the things that's working in Eastern Europe's favor today is that you have a lot of skilled workers there. You have people that are willing to work and anxious to better their lives. That's proven by the decisive margins by which they ousted the Communists.

Do you foresee newly formed European conglomerates coming to this country and threatening American companies' market shares in the US? As you just mentioned, foreign automakers have certainly had an effect on the American auto industry. With deregulated trade in Europe, could a European-based manufacturer become a threat to 3M at home?

For years 3M has taken a broad, global view. We believe free trade is critical to our success. We don't fear competition anywhere in the world, including the US. Competition, we believe, provides the spur to increased productivity. And it could be the lack of serious global competition in the earlier years of the '50s and '60s that is the reason for today's slow domestic growth. Our home ground is the world. This view is shared by everyone at 3M, and it's the kind of attitude that has enabled the company to achieve its record of profits and growth. I feel that opening new markets in Europe will facilitate our growth in Europe and as always we welcome competition. That's good for everybody.

The new era in East-West relations has resulted in a kind of euphoria that has pushed aside other global issues to a certain degree, such as the plight of Third World and less developed countries. Do you think that the economies of the Third World countries are going to suffer as democratic nations rush in to help the Eastern European nations improve their economies?

Well, I don't think there's going to be any less emphasis on the Third World countries. A lot of companies such as ours have been in the so-called Third World for many, many years. There's not going to be a priority of investment in Eastern Europe at the expense of Third World countries. And the Third World's needs are different than the needs of Eastern Europe. They're more basic. Volkswagen can move into East Germany and just change the two-stroke engine car that they're making today (in West Germany) to a Volkswagen Beetle or a Golf. They can do that pretty easily, but the Germans are used to cars. When you're in India and you've got 800 million people and maybe 75 million can really buy a car, you don't get into heavy car production because the market isn't there. We just finished building a plant in India that's manufacturing products for the telecommunications industry. That's a basic industry, that's an infrastructure that needs to be stressed and I think that's where we'll fare pretty well. And we have good technology for that industry.

A little closer to home, what do you think about the US-Canada free trade agreement? What do you think it will mean to US manufacturers and consumers over the next 10 years?

Within the next 10 years, the governments of the two countries will have reduced tariffs to zero. I think that the trade agreement is going to be beneficial to all involved. The bottom line is that we'll increase our growth rate and market penetration on both sides of the border. It won't be just for Canada and it won't be just for the US. I think greater opportunities to rationalize manufacturing between the two countries and the greater efficiency implicit in North-South rather than East-West distribution patterns will better serve our North American customers in the long run.

As the world economy becomes more global, free trade – but most important fair trade – becomes essential to long term growth prospects. As the economy globalizes so does competition, and the US and Canada are really trading partners. We can surely compete more efficiently with Europe, Asian countries, and others, together than if we were to try to go it alone.



Quickly . . .

. . . Professor **Gregg Carter** organized, presided over, and presented a paper at a session at the spring conference of the Massachusetts Sociological Association in Boston in April. His paper, "Uncomplicated Data Analysis Packages for Courses Other Than 'Research Methods': An Introduction to ChipenDale, Showcase, and Social Scenes," was presented as part of the session on "Teaching Sociology in the 1990s . . ."

. . . RI Small Business Development Center assistant director **Margaretta Edwards** was asked by RI Governor Edward DiPrete to lead discussions at meetings held on Aquidneck Island and in South County to gather information on issues of statewide educational concern. The information from the March discussions helped to form the agenda of the Governor's Summit on Education that was held in April . . .

. . . Professor **William Hill's** article "Curriculum Integration and Interdisciplinary Teaching in a Business School Setting: Dilemmas for Faculty" appeared in the spring edition of the journal *Education*. Hill has also been selected for membership on the policy issues committee of the American Society for Public Administration (ASPA) . . .

. . . Professor **Charles Quigley** presented a paper, "Preventing Drug Abuse: A Conceptual Approach for Developing Organizational Responses for Biotech Companies," to the Administrative Sciences Association of Canada in May . . .

. . . Impression Management in the Organization has published Professor **Hinda Pollard's** paper, "The Role of Forensic Factors and Grievant Impression Management on Labor Arbitration Decisions . . ."

. . . Executive and professional continuing education dean **Timothy Sullivan** has been elected to the board of directors for the Technology Council of RI. He will serve as vice-chair of education and as a member of the board's executive committee . . .

. . . "The Making of Europe - 1992: People, Taxes, and Money" was the topic of a March satellite teleconference, which was broadcast from the University of Oklahoma to Bryant and over 150 other locations in the US, Canada, and Mexico . . .

The Rebirth of Eastern Europe: Two Bryant Students Talk About Changes in Their Homelands

by Douglas Higbee '91, publications intern

Of all the events of 1989, perhaps nothing caught our attention more than the democratic reform that swept through Eastern Europe last fall. From Hungary to Poland, East Germany, Czechoslovakia, Romania, and Bulgaria, the last year of the decade showed us a world where anything could happen. Personally affected by these changes are two Bryant students. One is from Romania, one from West Germany; yet they both agree that the future will hold both blessings and a long, hard struggle for Eastern Europe.

Sebastian Lazar '93

Sebastian Lazar '93 is like any other 19-year-old freshman management major, except that until four years ago he lived in Romania – a country whose former iron-fisted Stalinist leader, Nicolae Ceausescu, imposed terrible hardships on his countrymen.

Lazar came to the US in 1986. His father, an anti-communist political activist in Romania, was asked to leave the country in 1983, after demonstrating to protest the harsh rule of Ceausescu, who was executed in the revolution last winter.

as milk and bread. According to Lazar, the Romanian people's basic needs were not being met.

"You have to rise up against the government if you have no food to feed your children," insists Lazar. This, he explains, was one of the primary reasons for the revolution, along with the sanction of Soviet leader Mikhail Gorbachev. Also, news from neighboring Communist countries, such as Hungary and Yugoslavia, affected the Romanians' views. The pervading attitude in the months leading up to the December

"You have to rise up against the government if you have no food to feed your children."

Sebastian Lazar '93

"My father refused to lie to fake production quotas," says Lazar, whose father was a production controller in a steel mill. After his father staged a hunger strike in prison and a number of his letters criticizing Romania's leaders were read on Radio Free Europe, the Communist government asked him to leave – permanently. His wife and son joined him in the US three years later.

In Romania, where the minimum wage is about \$100 a month, life for the Lazars was difficult. Government rationing limited the amount of electricity allowed per household (one 40 watt bulb per room – the size of most state-owned apartments), and provided very little or no heat in most housing blocks during the winter months. There was also a severe shortage of consumer goods, including basic foods such

revolution was, "They have their fundamental needs fulfilled, why can't we?" noted Lazar.

Change finally came to Romania in December 1989, when opposition forces captured and executed the country's former Communist leader.

But Lazar, who visited his homeland in March, is not so optimistic for the moment. "It will be very difficult and take years to change," he says. "Friends do not trust friends anymore. Everyone is accusing each other of being Communists and Communist sympathizers," he explains.

There is much chaos now, says Lazar, who was raised in Transylvania in northwest Romania. "People must realize that



Sebastian Lazar '93

democracy does not mean that you can do whatever you want." He insists that the new government must have better relations with the West — something that the Communists, whose allies were Iran, Libya, and the USSR, did not encourage.

Romania, according to Lazar, is very self-sufficient. It has natural resources such as gold, silver, wheat, timber, fish, and aluminum. And Romania's once \$120 billion debt to foreign countries was paid off in 1988, at the expense of the people, many of whom starved to death due to food shortages.

When asked about the future for Romania, Lazar hoped especially that Eastern Europe could remain as it had been for so long, "geographically speaking, not politically." Although his parents plan to stay in America, Lazar wants to return to his homeland with his Bryant degree in hotel, restaurant, and institutional management and open a restaurant in a mountain resort area.

Grajina Eich '90

Hailing from West Berlin by way of Africa, where her father is involved in economic development activities, Grajina Eich '90 received her Bryant degree as the dates for German reunification and the 1992 European Economic Community (EEC) draw nearer.

"Germany is the leader in the EEC, both economically and politically," says the 22-year-old finance and economics major. "In the long run, reunification will make the country a stronger force in the EEC. In the short run, it will pull Germany down



Grajina Eich '90

economically." East Germany is economically, culturally, and technologically disadvantaged from being behind the Iron Curtain for so long. Therefore, West Germany will mostly likely attempt to "Westernize" the German Democratic Republic without jeopardizing the support of the East German people.

Last November, following in the footsteps of Hungary and Poland, the East German Communist government stepped aside to make way for democratic reform. The opening of the Berlin Wall to unrestricted East-West passage served as the impetus for bringing together the two countries

"German students are education-oriented . . . There is no 'Yuppiefication' of students like in the US."

Grajina Eich '90

separated by ideologies and borders, but not culture and language, since 1945. East and West German governments have thus far agreed on monetary union using the West German deutschmark.

Eich attributes the push for reform to East Germans reading Western literature and watching West German television broadcasts. Says Eich: "You can control people as long as you want, so long as you control what they see and read, but education causes people to read and start to think for themselves." She, like Lazar, agrees that Gorbachev played a large part in the peaceful transformation of the Soviet satellites by allowing the changes to occur.

Now, the two countries are poised to be one again for the first time in 45 years. "It's an

interesting concept," says Eich of reunification. "Young people think it's great, but East Germany never meant anything to me. It was just a place," she notes, adding that it means more to the older generation.

Eich, who will continue her education at the London School of Economics in the fall, sees significant differences between students in the US and in Germany. "German students are education-oriented," she says. They live in one-room apartments and use public transportation. She quips, "There is no 'Yuppiefication' of students like in the US."

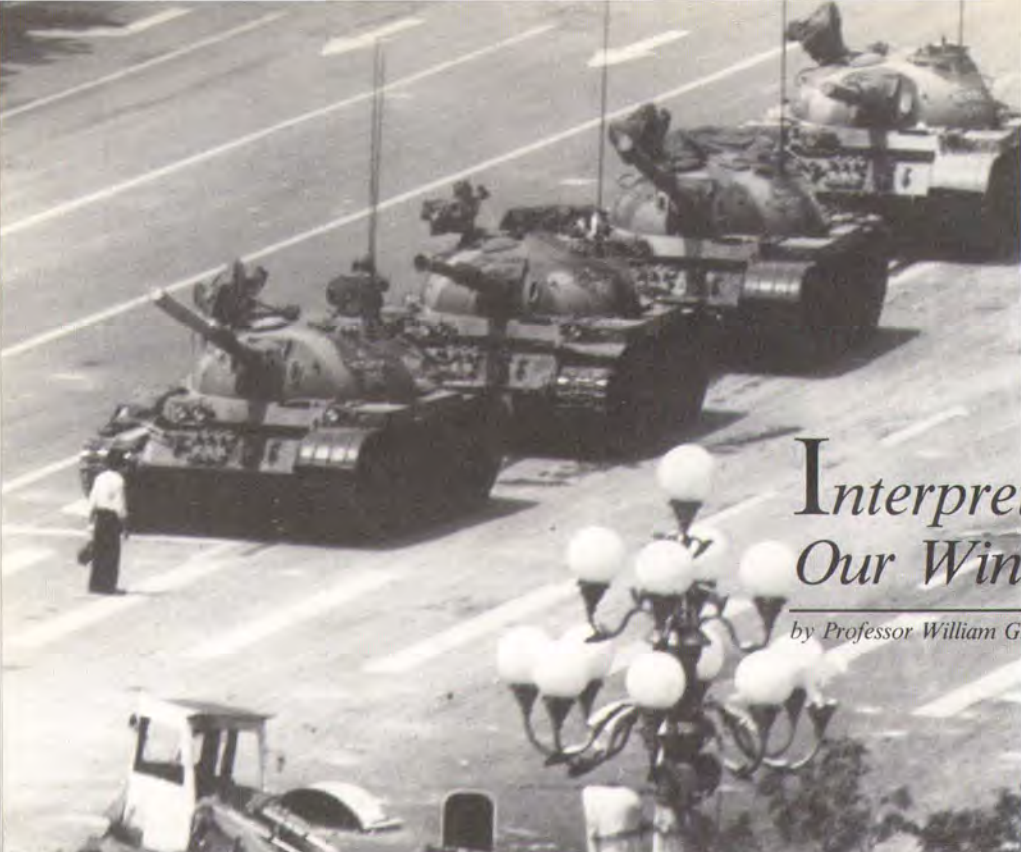
Lazar agrees that American students are less serious about education than students in his homeland. "American students live for the moment, not for the future, and in academics that's not good," he says. Lazar believes the educational system is at fault for not giving students enough responsibility in their early years. "If students are given more responsibility when they're young, it's easier," he says. "Then when you grow up, you're used to assuming responsibility and you just do it."

Both Lazar and Eich have plans to return to their home soil in the future. There is a rough road ahead for the reformers,

though. According to Eich, European economic union will be a strain on both East and West Germany, and East Germans will have a difficult time adjusting to a freer society. Lazar feels the democratization process will be a long one, and unless modern technologies are introduced in Romania, its economy and standard of living will remain lower than that of its neighbors.

One thing seems certain though, those peoples who have suffered under the hardships of the Soviet Bloc now have a future of their own choosing, not one imposed by the ideals of Marx, Lenin, and Stalin.





Interpreting the Media: Our Windows on the World

by Professor William Graves III

Although this photo of a Chinese man standing his ground as tanks bear down on him in Tiananmen Square appeared in thousands of newspapers in the US and other countries last June, such scenes were suppressed in the Chinese media. (Courtesy of AP/Wide World Photos)

This past year has witnessed more than its fair share of political upheaval and change. From the American point of view, at least, the two most unexpected dramas unfolded in Tiananmen Square in China and at the Wall in East Berlin. I feel it is safe to say that most of us were as shocked by the massacre of students in Beijing as we were astonished by the demolition of the Berlin Wall. The seemingly progressive, reform-minded China we thought we were beginning to understand confirmed, once again, that we do not know China. In like fashion, we learned that we do not understand the German Democratic Republic, which we had come to perceive as the immovable sentinel on the East-West frontier.

There is a cruel irony to our astonishment, for we generally regard ourselves as the most "information intensive" free society in the world, and we have come to believe that our communication media provide clear windows on the entire world. Why, then, were we so surprised by Tiananmen and East Berlin this past year?

One commonly suggested but inadequate answer is that we do not have enough "information." I say this answer is inadequate because there is a wealth of published material on modern Chinese history and society available in this country. A judicious sampling of such material will

lead any interested reader to conclude that students have long played a leading role in effecting major changes in China. Consequently, all Chinese governments have feared the consequences of organized, student-led movements to an extent unknown in our own society. In the absence of this knowledge, most Americans could not have anticipated that the current government could treat this "student demonstration" as such a serious threat to national stability.

I believe that part of a more adequate answer to our puzzlement about these events has to do both with the sources we habitually depend on for information about the world and, more importantly, the subtle ways in which we tend to take these sources for granted. Most of us have neither the time nor the interest to study Chinese history, for example; yet we still feel the need to stay informed about the state of our world. Television, radio, and newspapers fulfill that routine need for most of us.

Few of us, however, take the time to think critically about the character and limits of our media. In a masterful book of essays titled "Culture and Communication," James W. Carey has argued convincingly that the conviction that we live in a free and open society has led many of us to the unwarranted conclusion that the media

informs us of the "facts" and presents us with "mirrors of reality."

As Richard Rorty, author of "Philosophy and the Mirror of Nature," and other contemporary thinkers have warned us, such a conclusion is unwarranted because "facts" never speak for themselves and images never "mirror reality." Rather, "facts" and "images" are interpretive constructs, abstracted from the flow of ongoing human experience at particular moments and places to serve particular purposes. As such, "facts" and "images" are inherently mutable and continuously susceptible to reinterpretation.

Let us briefly consider, for example, the case of Western media coverage of Tiananmen Square and the Chinese government's subsequent responses to that coverage. On the face of it, our media services transmitted as complete a picture of confrontation and subsequent violence as was technologically and humanly possible; the Chinese media broadcasted only selected incidents of civilians assaulting soldiers.

The Chinese editing implied, of course, that students in Beijing were on the rampage. The government knew well that images of "aggressive students" would not sit well with a population that remembers bitterly the leading role students played in the disastrous Cultural Revolution that shook China from the late '60s to the mid-'70s. Thus, the Chinese media have constructed "images" that would encourage people to interpret the latest student movement in the light of bitter personal memories of the Cultural Revolution.

By comparison, we could say that Western media coverage presented more “facts,” but was our total picture thereby more informative? Yes and no. Yes, because we have important evidence that soldiers shot scores of unarmed civilians. No, because American coverage of Tiananmen Square presented us with no opportunity of hearing either from the soldiers themselves or from that part of the population that did not or would not become involved. In the absence of such testimony, what are we to conclude about the significance of these events for the wider society and for the world?

More importantly, the media was in no position to provide what we sorely lack – a better understanding of the wider sociohistorical context which colors the way the vast population of China will think about and will pass judgment on the tragic events of June 4, 1989.

Because of this essential gap in our understanding of these events, we cannot very well understand what they may or may

and discussed in such a manner that they serve to promote the ideals of socialism.

Cognizant of this censorship policy, I entered the Soviet Union in 1974 expecting to encounter a uniform population of ideologues. I did not. Instead, I met a diverse range of individuals, most of whom were curious and knowledgeable about affairs and ideas inside and outside of the Soviet Union.

Traveling through the Georgian Republic by train one night, I asked a fellow passenger, a coal miner from the DonBass region, whether or not he “believed everything he read in the newspapers.” Laughing at my naiveté, he explained “what everyone knows.” One learns to read a newspaper, listen to the radio, or watch television in the Soviet Union by first learning to think carefully about what might be missing.

I then asked how he could possibly tell “what might be missing.” He responded to



Professor William Graves III came to Bryant in 1989. Fluent in Russian, Mandarin Chinese, and Pima (an American Indian dialect), he also reads Japanese, Spanish, and Swedish. Graves is teaching Chinese and Russian at Bryant. He also helped to institute the computerized language laboratory where Bryant students can listen to and speak languages via a sophisticated recording/playback tape system.

“The Russians have a popular pun: ‘The truth is not the news; the news is not the truth.’”

William Graves III

not mean for the future of China. This, of course, is not the fault of those who admirably covered the student movement. It is our fault if we do not acknowledge openly that the “facts” do not speak for themselves; it is our fault if we do not work to transcend the inherent limits of the “images” media routinely present.

The Russians have a popular pun: “The truth is not the news; the news is not the truth.” To understand the pun, you have to know that *Truth* and *News* are the names of the two leading Soviet newspapers. To understand the widespread popularity of this pun, you need to know that the average Soviet citizen views the media with skepticism and a critical eye. The reason for this is quite simple.

From the early 1930s until quite recently, the officially stated role of literature, the arts, and all media in Russia has been to educate the population about the highest ideals of socialism. As applied to the news media, this policy of “socialist realism” requires that ideas and events be reported

this with some amusement: “Don’t you Americans read anything other than newspapers? Do you believe everything you read in them? In my country we read a great many things from philosophy to poetry, and it is not that difficult to obtain magazines and books from the West. Have you ever read John F. Kennedy’s ‘Profiles in Courage?’” he asked. I had to admit that I had not.

Although none of us would wish to read under such restrictive conditions, we should recognize that the Soviet citizenry understands both the character and the limits of the media and has learned how to transcend those limits in productive ways. In the type of “information intensive” environment in which we Americans now live, the character and the limits of our own media are never so obvious. This means that we must work even harder than the Soviet citizen to find “what is missing.” An open society can never afford to take the media for granted.



Before coming to Bryant, Graves was a research scientist in the anthropology department at Brown University. Previously, he taught Russian at the University of Chinese Culture in Taipei, Taiwan. Graves also was an instructor of anthropology at Rhode Island College and Connecticut College. He has done extensive field research among the Pima Indians in Arizona, the Cambodians in Providence, RI, and in several complex organizational settings in the US.

Graves worked as an interpreter at the American Embassy in Moscow, and has written numerous articles and reviews. He is currently working on two books, one on language and communication in American Indian communities and the other on new information technologies and their effect on organizational change.

Graves holds PhD and MA degrees in anthropology and an MA in linguistics from Indiana University. He also received a BA in Russian language and literature from the University of Maryland.



Clifton R. Wharton Jr., who spoke at the Graduate School Commencement, leads the academic procession with President William E. Trueheart.



Honorary degree recipient Stanley H. Menard is escorted to the platform by Trustee James Hoyt.



US Representative Ronald K. Machtley, who was the featured speaker at commissioning ceremonies for the Army ROTC unit the day before Commencement, congratulates Lt. Kevin McDonald.

Commencement 1990



Sparkling sunshine added to the enjoyment of the outdoor Commencement exercises.

Best-Selling Author and Former Ambassador Address Graduates at 127th Commencement

Best-selling author Bette Bao Lord and her husband, Winston Lord, former US ambassador to China from 1985 until just prior to the Tiananmen Square uprising last June, delivered a poignant address at Bryant's 127th undergraduate commencement exercises on Saturday, May 26.

"Even though Tiananmen no longer fills our TV screens, we must heed the voices echoing from the empty square. They were the very first of throngs around the globe that transformed the world your parents have known throughout their lifetime," said Bette Bao Lord.

Noting that America's "historical perspectives toward China have swung between romance and hostility," Ambassador Lord told the 1,036 graduates and their families, "We need a steadier vision. Both in our attitudes and in our policies, we must incorporate the yin and the yang — opposites that form the whole."

Under cloudless skies at the outdoor ceremonies, Ambassador and Mrs. Lord offered words of wisdom on life and marriage as well as on affairs of state.

"What counts in marriage is not whose profile or whose paycheck is higher . . .

What counts is unstinting support for each other's pursuits . . . We have been enriched by the melding of our heritages, the WASP born with a silver spoon and the immigrant sailing beneath the Golden Gate," Ambassador Lord remarked. "Diversity also leads to mutual appreciation and tolerance. It is the hallmark of this community with students from 30 states and 29 countries. It is the strength of America."

Master of business administration and master of science in taxation degrees were conferred on 177 graduate students during Graduate School ceremonies on Friday afternoon, May 25. Clifton R. Wharton Jr. was the featured speaker at the Graduate School Commencement.

Wharton, who enjoyed a distinguished career in education and government service before taking the helm of TIAA-CREF, America's largest pension fund, told the graduates, "Education is a cornerstone of both the American philosophy and the American reality — more so by far than in almost any other nation . . . And in an information-based economy, the so-called knowledge society that we have become, it is of course education that provides the renewed energy, renewed hope, and renewed courage that are necessary to win."



Receiving honorary degrees at Commencement exercises May 26 were (seated) former Ambassador Winston Lord, Bette Bao Lord, (standing) M. J. Monteiro '50, Robert H. I. Goddard, and President Emeritus William T. O'Hara.

Eight Receive Honorary Degrees

At both its graduate and undergraduate commencement exercises each year, Bryant College awards honorary doctoral degrees to outstanding individuals. This year corporate leaders, a former ambassador to China, an author, and Bryant's president emeritus received honors. Also during Commencement week, former Vice President Walter F. Mondale was awarded an honorary degree at a special convocation prior to his address at World Trade Day, May 31.

Mondale, who served as vice president from 1976 to 1980 under President Jimmy Carter and was also a presidential candidate in 1984, was awarded an honorary doctor of business administration degree. Prior to his tenure as vice president, he had been a US senator from Minnesota for 12 years. Since 1984, he has been a partner with the international law firm of Whitney and Dorsey. Mondale holds a BA in political science and an LLB from the University of Minnesota. He recently co-chaired a study on the Middle East sponsored by the Washington Institute for Near East Policy.

Clifton R. Wharton Jr., chief executive officer of Teachers Insurance Annuity Association and College Retirement Equities Fund (TIAA-CREF), and Stanley C. Menard, founder and director of Menard Enterprises, were both honored at the Graduate School Commencement May 25.

Wharton, who spoke at the ceremony, was the first black American to head a Fortune 500 service company. He is the former chancellor of the State University of New York system and former president of Michigan State University. Wharton has been an advisor to the United Nations,

foreign governments, and the president of the United States.

Founder of one of Rhode Island's leading privately held companies, Menard is a highly successful entrepreneur and self-made man heading Menard Enterprises, a corporation which includes seven automobile dealerships, property and real estate development firms, and an advertising agency. He is a longtime friend of the College, whose gift last year will help to establish a family business institute at Bryant to support small business development and entrepreneurship.

Honorary degree recipients at the undergraduate ceremonies included Bette Bao Lord, author of the novel "Spring Moon" and the recently published "Legacies: A Chinese Mosaic," and a speaker at the May 26 ceremony; Winston Lord, US ambassador to China from November 1985 to April 1989, who also spoke to this year's graduates; M. J. Monteiro '50, executive vice president for international operations for 3M; Robert H. I. Goddard, one of Rhode Island's best known business leaders and humanitarians; and William T. O'Hara, Bryant president emeritus.

Bette Bao Lord was born in Shanghai, but left China at the age of eight in 1946. A best-selling author whose award-winning books have been translated into 20 languages, Lord was a special consultant to CBS News during last spring's Tiananmen Square incident in China. In addition to being a distinguished lecturer, Lord is a board member of the Asia and Gannett Foundations, and a member of the Council on Foreign Affairs, Authors' Guild, and the Asia Society.

Former ambassador to China Winston Lord has been a career diplomat and state department employee. In addition to serving as president of the Council on Foreign Relations, Lord has been the director of the state department's policy planning staff; special assistant to former Secretary of State Henry Kissinger, with whom he visited China for the first time on his secret trip in 1971; staff member of the National Security Council; and member of the policy planning staff for International Security Affairs for the defense department. Lord spoke at the commencement with his wife, Bette Bao Lord.

Monteiro, a 1950 graduate of Bryant College, has spent his entire 40-year career with 3M. A New Bedford, MA, native, he has been 3M international operations' senior executive since 1981. Named to 3M's board in 1986, Monteiro has been an executive with 3M subsidiaries in South America, Latin America, Africa, and Europe. He has been active in many professional organizations including the US Council for International Business; the St. Paul, MN, Chamber Orchestra; and the 3M Foundation. In 1989, he was named "World Trader of the Year" by the Minnesota World Trade Conference.

Goddard is a descendent of one of Rhode Island's oldest families, with ties in industry, politics, and philanthropy. He is a trustee and senior partner in Brown and Ives, an investment firm and one of the oldest surviving business partnerships in the country. Goddard has held leadership positions with a host of major charities, civic groups, and corporations, including the United Way, Planned Parenthood, and New England Telephone.

William T. O'Hara stepped down as president of Bryant last August after leading the College through 13 years of unprecedented growth. O'Hara came to Bryant in 1976 after serving as president of Mount St. Mary College and as founding director of the southeastern campus of the University of Connecticut. He holds law degrees from Georgetown and New York Universities, and also has been the associate dean of the Connecticut law school, counsel to the House subcommittee on postsecondary education, a lecturer at American University, and a trial attorney and law clerk in Washington, DC, during the Kennedy administration.



Bryant Briefs

Cisneros Speaks at Bryant



Encouraging Bryant students to "engage in leadership in some facet of public life," former three-term mayor of San Antonio, TX, Henry Cisneros spoke February 28 to a packed Janikies Auditorium on "Demographics, Education, and the American Work Force in the '90s."

Cisneros, the first Hispanic mayor of a major American city, said: "We each have to try to recapture some sense of our common wealth, of our common good, of responsibility that goes beyond the individual and the material and the personal, to what we do together." Cisneros encouraged the audience, especially the students, to use the knowledge they have gained at Bryant to accept civil obligations, to understand how America is changing, to relate to other people, and to gain an appreciation for the "new population."

"The context of America's future will be different than what we have experienced in the past," said Cisneros, who is currently considering another run for elected office, "and different from what a snapshot of today would represent . . . Blacks, Hispanics, and Asian-Americans represent the bulk of the new entrants to the labor force. These will be the people that work with you, maybe for you, and these will be the people that you must understand."

Commenting on the clash occurring between the demographics of aging and the demographics of youth, Cisneros said: "Every week in America, 210 people reach 100 years of age, and the fastest growing age group in this country are those adults who are entering their 80s." Cisneros stated that this year's census will report that, for the first time in American history, there will be more Americans over 65 years of age than teenagers.

In speaking about world relationships, Cisneros said: "Over the course of the last 50 years, Americans have learned about the

Pacific. The headlines of this nation's newspapers have told us about Japan, Korea, China, Taiwan, Vietnam, The Philippines, Hong Kong, and Singapore, showing us that the next century will be that of the Pacific nations."

Cisneros, who holds degrees from Texas A&M University, Harvard University, and George Washington University, was introduced by both Howard Kay, associate vice president for corporate and college relations, and RI Lieutenant Governor Roger Begin '76. The former mayor was the tenth speaker in the Bryant Forum lecture series.

Mondale Takes "The Rhode to Europe"



As part of the sixth annual World Trade Day on May 31, Bryant hosted a seminar sponsored by Rhode Island Lieutenant Governor Roger Begin's Commission 1992, the RI Export Assistance Center at Bryant, and several corporate sponsors including Cookson America, whose president, Richard Oster, is chairman of Commission 1992.

The daylong program featured former Vice President Walter F. Mondale, addressing "The Rhode to Europe." Mondale, who also served 12 years in the US Senate, has been practicing international law since his unsuccessful bid for the presidency in 1984. He is a partner with the firm of Dorsey and Whitney, which has offices in various US cities and several foreign countries.

"We are now in the midst of a business revolution that is every bit as profound as the Industrial Revolution. I am referring, of course, to the globalization of our economy . . . It promises to produce vast new wealth, and those businesses that master it will grow and prosper," Mondale told the more than 300 participants at the conference.

Develop "patience and understanding in working with businesses and people in other nations" and learn their languages and cultures, Mondale advised his listeners. "You can't sell anything through interpreters." He also urged them to "go into Europe well informed" about markets and competitors by seeking the help of foreign branches of US banks, commercial attaches at American embassies abroad, and knowledgeable accountants and lawyers.

The participants also heard discussions on European business cultures, market trends, and consumer configurations. Product and service growth areas and possibilities for joint ventures, including incentives for such projects, were discussed as well.

The seminar was the first step in Commission 1992's mission to assess the changes in the international marketplace and develop strategies for Rhode Island business and government to capitalize on the resulting economic opportunities.

Faculty Authors Feted



Faculty authors honored at the reception included (L to R) Professors Frank Bingham, Bruce Buskirk, Judy Litoff, and Jerome Montvilo.

In May, 49 faculty members who had their work published in the past year, either in a book, periodical, or scholarly journal, were honored at a reception in the Papitto Dining Room.

Those professors acknowledged for having full texts published were: Frank Bingham for "Business to Business Marketing Management," Bruce Buskirk for "Entrepreneurial Retailing," Judy Litoff for "Miss You: the World War II Letters of

Barbara Woodall Taylor and Charles E. Taylor" (co-author David C. Smith), and Jerome Montvilo for "Encountering Biology: A Laboratory Manual."

Professors contributing either chapters or study guides to published books were: Frank Bingham and Charles Quigley, Michel Bougon, William Graves, Hinda Pollard, Richard Smith, and Robert Zackroff.

Manufacturer Named Businessperson of the Year



President William E. Trueheart presented the Businessperson of the Year award to Douglas G. McClurg '74, '87MBA.

Bryant's Graduate School held its annual awards dinner on April 14 at the Holiday Inn-at-the-Crossings in Warwick, RI, with awards going to students and faculty, as well as an outstanding alumnus.

The 1990 Businessperson of the Year award was presented to Douglas G. McClurg '74,

'87MBA, president of Mossberg Industries, Inc. McClurg, who received his BS from Bryant in 1974, is a CPA and worked for five years with Arthur Young & Company in Providence, RI. He and his wife, Susan, have two daughters, and reside in Greenville, RI.

The Graduate School also recognized 10 professors for serving up to 20 years on the faculty. Awards were given to the following: Five year awards: Ronald A. DiBattista, Joseph Guiot, Henry J. Keigwin, William J. Waters Jr., Hinda Greyser Pollard; 10 year award: Paul Plourde; 15 year award: Chantee Lewis; and 20 year awards: Hsi-Cheng Li, Frederick W. Reinhardt Jr., and Chester Piascik.

In addition, scholarships were awarded by the Graduate Alumni Council to Robin Morris '91MBA and Mary Fontes '91MBA.

Bryant Student Takes Stock in Himself



Sophomore management major John Cirello is putting his business talents to work by selling shares of stock in himself – at \$100 per share – to raise money to cover the \$10,000 cost of his 1990-91 worldwide travels with "Up With People," an international educational service program.

Thus far, Cirello of Whippany, NJ, has raised more than \$5,000 through his unusual sales efforts. Because "Up With People" requires each member to raise his or her own tuition, Cirello has prepared a stock prospectus, giving potential investors detailed information about himself, the offering, return on investment, and use of funds. The stock does not allow for the capital gain of either party and cannot be traded or sold, but there is a clear return on the stockholder's investment, Cirello said.

"Up With People" is an independent, nonprofit, educational and service program with the aim of developing leadership, responsibility, and understanding among races, classes, and cultures. The young men and women from many countries travel for up to a year staging musical shows.

Cirello, who is active in the Bryant Players, the College's theatre organization, left in July for five weeks of training and orientation in Tucson, AZ, where the troupe is based. The group will embark later this summer on the 32,000 mile tour through the US, Europe, and possibly the Soviet Union and Eastern Europe. Cirello will receive nine academic credits for his endeavors.

Bryant Celebrates Earth Day 1990



Mary Kilmarx of the RI Public Utility Commission reads a citation as Professor Gaytha Langlois looks on following the raising of the Earth Day flag on campus.

On April 18, four days before the national celebration, Bryant held its own Earth Day complete with tree plantings, speakers, distribution of informational materials, a clean-up of the historic cemetery on campus, and a discussion of the "Implications of Global Warming for Business." Organized by biology Professor Gaytha Langlois, this discussion focused on the causes and effects of global warming – the process by which rising carbon dioxide levels in the atmosphere are causing average global temperatures to increase – and what can be done to stop this destructive process.

Professor Guy LeFebvre, who spoke on the scientific findings concerning global warming, noted that "the earth's current average temperature is around 59 degrees Fahrenheit," but scientists have predicted that as carbon dioxide levels continue to rise, an increase of between 2.5 and 8 degrees may occur by the 2030s. According to LeFebvre, this could have profound effects on climate, sea levels, and agriculture.

Mary Kilmarx of the RI Public Utility Commission explained how dollars and energy could be saved by switching to efficient compact fluorescent light bulbs. "The State House in Providence changed over its bulbs in 1987," said Kilmarx, a member of RISE (Rhode Islanders Saving Energy). "Since then over \$67,000 in energy costs have been saved."

Faculty Merit Awards Given

Each year, Bryant recognizes distinguished faculty members based on their performance and contributions to the College in one or more of the following areas: classroom teaching, curriculum innovation, published research, or service to the Bryant community.

Recipients of the 1989-90 faculty awards are Professors Roger Anderson, Frank Bingham, Earl Briden, Marie Cote, Ronald Deluga, Michael Filippelli, Burton Fischman,

Michael Hobart, Hsi C. Li, Peter Mini, Robert Provost, and Charles Quigley.

There are a great many Bryant faculty who, in one way or another, have contributed significantly to the academic strength and reputation of the College, says Michael B. Patterson, dean of faculty and associate vice president. Various departments nominate highly deserving candidates for the awards, and, according to Patterson, "Narrowing the list of nominees down to this group of recipients was very difficult."

BRYCOL Celebrates 15 Years of "Students Working for Students"



Cutting the cake at BRYCOL's 15th anniversary party are (L to R) Ian Morris '90, Mary Bujnowski '91, Jennifer Hofmann '90, Scott Litchfield '92, Shawn Gogan '91, and Jeff Green '90.

BRYCOL Student Services Foundation, Inc. (BRYCOL) observed its 15th year of operation at Bryant College in February, with a celebration marked by parties, special prices at its enterprises, and a BRYCOL alumni reunion weekend.

BRYCOL is a nonprofit business owned and operated by students and is incorporated by a charter from the state of Rhode Island. Unlike most student-run organizations, there is no administrative supervision, decision-making, or support. The organization generates over \$400,000 in annual sales, employs more than 100 students, and

provides many of the services that enhance the Smithfield campus.

Among BRYCOL's enterprises are: the Country Comfort, the campus pub and restaurant; Tupper's, the pizzeria; and the Campus Connection, a boutique which sells items from birthday cakes to novelty gifts to film processing. Other BRYCOL services include maintenance of dormitory vending machines, publication of the annual *Informant* telephone directory, Word-Pro typing and First Impression resume services, refrigerator rentals, and Arcadia Travel, a full-service travel agency.

Looking at the Future of International Trade

"Awareness '90s," a yearlong series of trade workshops for RI businesses, kicked off in February with a look at trade opportunities with Canada. This was followed in later weeks with seminars on trading with Mexico, Caribbean Basin nations, and Eastern Europe.

The workshops were presented by the RI Export Assistance Center (RIEAC) at Bryant, which provides ongoing consulting and resource development to Rhode Island companies seeking to enter or to expand existing international trade. For these programs RIEAC received a grant from the RI Workforce 2000 Council, with additional support from World Trade Center RI at Bryant.

Workshops like these are necessary because "more and more countries are opening themselves up for trade with the United States," according to Terry Gain, trade representative for the government of Ontario, Canada, and a speaker at the first program.

In all four workshops, present and future markets, business and social cultures, methods of creating sales channels, incentives for selling outside the US, buyer identification, and the goods and services those countries are buying were discussed. Speakers and panelists included representatives from the US Department of Commerce and representatives from Canadian, Mexican, Caribbean, and Eastern European ministries of trade and financial institutions.

Correction

In the fall 1989 issue of the *Bryant Review*, Professor Emeritus Francis J. Ferguson's years of employment were incorrectly stated. Ferguson was a member of the Bryant faculty for 35 years. He served on several College committees during his tenure and was active in professional organizations, including the Rhode Island Business Educators Association and the Eastern States Association of Teacher Education. The accounting professor retired last August and was appointed professor emeritus by the Board of Trustees at its May 1989 meeting.



Faculty Focus: Mementos from Space Program Adorn Professor Gautschi's Office

Professor Theodore F. Gautschi has many mementos in his office at Bryant from his long and successful career in education, industry, and government. Among his most cherished are a large brown scrapbook that includes hundreds of pictures as well as newspaper and magazine clippings about the landing of the first unmanned spacecraft on the moon in 1966.

Ted Gautschi was mission operations system manager for the Surveyor I mission and he received a National Aeronautical and Space Administration (NASA) commendation for this trail-blazing accomplishment. As the person responsible for bringing the historic project to fruition, he was also featured on network television news programs and in *Time*, *National Geographic*, and other major publications.

"It was quite a feat at the time," notes Gautschi. "We brought back about 10,000 pictures." The purpose of the mission, according to the management professor, was to prove that the surface of the moon was hard and a manned flight could be successful. When Gautschi left NASA's Jet Propulsion Laboratory in 1967, his colleagues presented him with the vacuum tube through which the first photos of the moon's surface were received. "It should probably be in the Smithsonian," Gautschi explains, but it has become another cherished memento.

Earlier while with the Naval Ordnance Test Station in Pasadena, CA, Gautschi was program manager for the development of the MK-46 MOD 1 lightweight anti-submarine torpedo for which he received the US Navy's Meritorious Civilian Service Award. He has held several posts in the private sector as well. He was vice president and general manager of the Farragut Square Investment Corporation and director and program manager for Honeywell Information Systems' computer product line.

An active lecturer, author, and consultant, Professor Gautschi has worked with such notable firms as IBM, Gould, and CTI. For the last 17 years his regular byline column, "Management Forum," has appeared in *Design News*, a twice-monthly national publication read by more than one million design engineers, engineering managers, and senior managers. His columns also appear in *TAPPI Journal*, a publication of the international 30,000 member Technical Association of the Pulp and Paper Industry. In addition, the columns have been published in three volumes and are used in management classes at many business schools. Cahners Publications, which produces *Design News* and several other trade publications, makes its extensive readership data base available to Gautschi. He uses this data base to conduct research with his Bryant colleagues. Recently he has been researching productivity improvement methods with Professor Roger Anderson and ways of reducing the time lag in new product development with Professor Lance Heiko.

Gautschi has been a faculty member at the University of Southern California, the University of California at Los Angeles (UCLA), American University, Worcester Polytechnic Institute, Northeastern University, and Babson College. He received his BS in electrical engineering from the University of California, an MS in industrial management from the Massachusetts Institute of Technology where he was a Sloan Fellow, and a doctor of public administration degree from the University of Southern California. He has been a member of the Bryant faculty since 1975.

Sports

Six Named to Athletic Hall of Fame

Four former athletes, a former coach, and a longtime friend of Bryant athletes were inducted into the Bryant College Athletic Hall of Fame at the annual dinner May 5.

Robert Carson '76 was one of the most successful in the long list of outstanding Bryant golfers. He won the 1973 Eastern Collegiate Athletic Conference (ECAC) New England regional individual championship and tied for the championship in the 1973 ECAC overall championships. An honorable mention All-American in 1974, he also led Bryant to consecutive National Collegiate Athletic Association (NCAA) national tournament appearances in 1973 and 1974. A native of Westerly, RI, he now lives in Rochester Hills, MI.

Captain of the 1965 Bryant varsity basketball team, Richard Tellier '65 compiled an outstanding record as coach of the Community College of Rhode Island's (CCRI) women's softball team over the past five years. Last year he was named New England Junior College Coach of the Year after directing the Lady Knights to a 19-5 record. It was the best record in the history of the CCRI women's softball program. The West Warwick, RI, resident teaches in that town's school system.

Jeff Kusz '78 was one of the few three-sport male varsity athletes in the history of the modern Bryant athletic program. A starter for soccer, basketball, and baseball teams, he won eight varsity letters during his four years at Bryant. A native of Worcester, MA, he currently lives in Durham, NC.

Bob Antignano '72 was one of the first Bryant baseball players to receive honors when he was named to the 1972 New England Coaches' Association all-star team. He led Bryant in hitting in 1972 with a .426 average. He also led the team in hits, runs scored, doubles, triples, home runs, stolen bases, and RBIs. The Johnston resident was the first director of the RI Department of Workers' Compensation. He resigned the



New members of the Bryant College Athletic Hall of Fame pictured with President William E. Trueheart are (front, l to r) Jeff Kusz '78, Ambrose (Amby) Smith, Bob Antignano '72; (rear, l to r) Richard Tellier '65, Trueheart, Fred Reinhardt Jr., and Bob Carson '76.

position last year to return to private business.

Starting in 1962, Mathematics Professor Fred Reinhardt Jr. spent 15 years coaching Bryant cross country runners and track and field men. During his tenure the Bryant cross country team won several Tri-State Conferences and former Rhode Island college-division championships. Fred also is one of the leading track and coach officials in the East. He currently is commissioner of the Eastern Intercollegiate Athletic Association, has served as secretary-treasurer of the New England Track and Field Coaches' Association, and is a past president of the Rhode Island Timers' Guild.

One of the founders of Words Unlimited, the association of RI sportswriters and sportscasters, Amby Smith has been writing about Bryant athletes since the start of the modern Bryant varsity sports program in the '50s. As sports editor at the *Pawtuxet Valley Times*, he took special interest in a large group of Bryant athletes from the Pawtuxet Valley area. Since his retirement as sports editor, he has continued writing his feature column in which several Bryant athletes and coaches have been mentioned. Amby joins Frank Lanning, the late *Providence Journal* sports cartoonist, as the only Friends of Bryant inducted into the Athletic Hall of Fame.

Undergraduate Class Notes

1930

Carmine A. Muschiano is retired and residing in West Warwick, RI.

1936

Grace Aldsworth retired from Ballou Johnson & Nichols Co. as executive secretary after 43 years with the company. Grace resides in Providence, RI.

1944

Leslie (Kirker) Hershkowitz retired from Editorial Projects in Education, Inc., Washington, DC. Leslie would like to hear from her classmates, start planning for her 50th Reunion, and capture the Chancellor's Bowl by keeping up the number of donors each year. Leslie resides in Washington, DC.

1947

Jacolyn (Ray) Caster has retired as president of Caster's, Inc., now operated by her son, daughter, and daughter-in-law in Warwick, RI. Jacolyn also resides in Warwick.

1948

Wallace E. St. Angelo retired after 30 years with the Federal Department of Housing and Urban Development and has been appointed operations manager at RI Housing and Mortgage Finance Corporation. He resides in Cranston, RI.

Richard A. Freed Sr. was chosen as Citizen of the Year by the Rotary Club of Granville, NY, where he resides.

Gilbert A. Olson has retired from the United Tool & Die Co., West Hartford, CT, after 38 years. Gil also resides in West Hartford.

Charlotte (Lowney) Tomas retired as associate dean of the college at Brown University in Providence, RI. Charlotte resides in Barrington, RI.

1950

William H. Gaudreau retired as president and CEO of Richman Brothers/Anderson Little in Fall River, MA, after 36 years with the company. Bill resides in South Dartmouth, MA.

1954

Robert Betts retired in 1979 after teaching business subjects for 26 years at Hope High School in Providence, RI. He resides in Warwick, RI.

1955

Conrad P. Pineault has been appointed to Ferland Corporation's Property Management Team in Pawtucket, RI. Conrad resides in Stoughton, MA.

1956

Lillian B. Herman has been selected 1990 Woman of the Year by the Rhode Island Charter Chapter of the American Business Women's Association. Lillian is secretary to the chief of building inspection services for the city of Woonsocket, RI, and also resides there.

1957

Robert N. Reed was promoted to senior commercial loan officer for Marble Bank in Rutland, VT. Bob lives in Shelburne, VT.

1959

James J. Livingstone has been named a senior vice president of the Ayco Corporation in Albany, NY. Jim resides in Clifton Park, NY.

1961

Paul A. Given has been promoted to control branch manager at GMAC in Woodbridge, NJ. He resides in Wayside, NJ.

1964

Richard Hucce has opened Hucce Associates, a human resources consulting and executive search firm, in Raleigh, NC. He also lives in Raleigh.

1966

Richard T. Martin has been promoted to general manager of Jordan Marsh Company's Swansea, MA, store. Dick resides in Hanover, MA.

1967

Joanne (Waz) Chamberlain has been named Outstanding Business Educator of the Year by the Connecticut Business Educators Association. She is an instructor at Old Lyme High School in Old Lyme, CT, where she resides.

Gail (Holbrook) Renaud '81 graduated from Southern New England School of Law and was sworn in as an attorney in Massachusetts last year. Gail lives in Rehoboth, MA.

Edwin J. Suchecki is assistant vice president of Guy Carpenter & Co. in Hartford, CT. His daughters, Andrea '91 and Sharon '92, are both students at Bryant. Ed resides in Ellington, CT.

1968

Mary Jane (Cunningham) Sedlack has been elected to the New York State Government Finance Officers Association Board of Governors and is serving as treasurer of the Village of Endicott, NY, where she resides.

Gary Keighley '80MBA has been promoted to vice president for development at Roger Williams College in Bristol, RI. Gary resides in Harmony, RI.

Joann (Luszcz) LaFlamme has been elected a trust officer in the Consolidated Investment Department of the Investment Management and Trust Group at Hospital Trust National Bank in Providence, RI. Joann resides in Pawtucket, RI.

1969

Paul J. Burnham has been appointed Southern New England marketing manager at Lawrence R. McCoy & Co, Inc., in Boston, MA. He resides in East Greenwich, RI.

Steven Lander opened his sixth Amazing Store in 1989 and was featured in three national magazines - *Value Retail News*, *Discount Merchandiser*, and on the cover of *Close Out*. Steven resides in Norwalk, CT.

Andrew F. Wood Jr. has been named chief financial officer at Athol Memorial Hospital in Athol, MA. He resides in Wilbraham, MA.

1970

Suzanne (Leclaire) Accardo, a paralegal, is president of Lenders Title Services, Inc., of Johnston, RI, an affiliate of the law offices of Everett A. Petronio, Inc., where she was employed for 20 years. Suzanne lives in Cranston, RI.

1971

James Burns and **Gary Ricker '72** are the owners and creators of Bagel Crisps in Paterson, NJ. Former college roommates, Jim lives in Ridgewood, NJ, and Gary in Oldwick, NJ.

Kevin J. Fitzgerald '84MBA has been named treasurer for the city of East Providence, RI. He resides in Providence, RI.

1972

Edward J. Desaulnier received the Civic Achievement Award from the Killingly-Brooklyn, CT, Chamber of Commerce. Ed resides in Danielson, CT.

Donald R. Gosselin retired as a training officer with the City of Woonsocket police department. Don is now a realtor with Village Realtors in Chepachet, RI, and lives in Harrisville, RI.

Christian Hendricks has been appointed president of the Washington, DC, Chapter of the Institute of Internal Auditors. He is a program director in the office of the Inspector General of the Department of Defense and he resides in Stafford, VA.

1973

Maryann L. Pehonsky received an MS in management from Florida Institute of Technology in March 1989. She resides in Holiday, FL.

Robert G. Ross has been listed in the inaugural issue of *Who's Who in Advertising*. Bob is associate advertising manager of *The Wall Street Journal* based in Chicago, IL. Bob lives in Wheaton, IL.

Thomas E. Zonfrillo, a business teacher at Chariho Regional High School in Wood River Junction, RI, was named Teacher of the Year by Junior Achievement. Tom lives in East Greenwich, RI.

1974

Randy Anagnostis has been reappointed chairman of the Durham, CT, Economic Development Commission for a three-year term. He is also serving as president of the Exchange Club of Durham, and has been appointed to the board of directors of the Middlesex Community College Foundation, Inc., in Middlesex, CT.

Susan M. Coassin, director of audit administration at Arthur Andersen & Co. in Hartford, CT, has been elected president of the Association of Accounting Administrators. Susan resides in Wallingford, CT.

Nelson Coluzzi has been named school treasurer at Bristol-Plymouth Regional Technical School in Taunton, MA. He resides in Tiverton, RI.

Edward R. Comstock '76MBA joined the corporate staff of Cahners Publishing in Newton, MA, as director of financial reporting. Ted resides in Holliston, MA.

1975

Vanessa Boulter was certified in production and inventory management by the American Production and Inventory Control Society, Inc. Vanessa is a materials manager with Electro-Mechanics in New Britain, CT, and resides in Winstead, CT.

John F. Sheehan '83MBA has been elected assistant vice president in the community commercial lending department of the Hospital Trust Corporate Banking Group in Providence, RI. John lives in Pawtucket, RI.

1976

Raymond P. Ardente became a CPA on September 19, 1989. Ray resides in Cranston, RI.

Lisa (Brown) Dulude was promoted to a departmental officer in the administrative services group of Old Stone Bank in Providence, RI. Lisa lives in Coventry, RI.

1977

Mark E. Lightowler '84MBA is director of sales for Cheseborough Ponds in Greenwich, CT. Mark and his wife, **Maribeth (Beneditto) Lightowler '79, '85MBA**, reside in Orange, CT.

Frank M. Mancieri Jr. '86MBA has been named vice president-controller and assistant treasurer of Robbins Company in Attleboro, MA. He resides in Cumberland, RI.

Harry H. Neumann Jr. was elected senior vice president of Harry H. Neumann Association in Ridgefield, CT. Harry also resides in Ridgefield.

1978

Ernest A. Almonte '85MST was elected to the board of directors of the North Central Rhode Island Chamber of Commerce. He was also recently elected president of the board of the Smithfield, RI, YMCA. Ernie resides in North Scituate, RI.

Sharon Partridge was elected an assistant treasurer of Valley Gas Co. in Cumberland, RI. Sharon resides in East Providence, RI.

David L. Patenaude '86MBA has been promoted to director of human resources at Arkwright, Inc., in Coventry, RI. Dave also resides in Coventry.

1979

Elizabeth M. Carroll was elected real estate/asset management officer of Eastland Savings Bank in Woonsocket, RI. She resides in Mapleville, RI.

Robert A. Dombrowski is controller of Chambers Waste Systems of Rhode Island in Cranston, RI. Bob lives in Greenville, RI.

Michael M. Tikoian has been appointed manager at Piccerelli, Gilstein, and Company, Providence, RI. Mike resides in Greenville, RI.

1980

Yanina (Zielinski) Daigle is a broker with Mission Electronics in Avon, CT. She resides in Burlington, CT.

Carla J. Marcinowski was promoted to director of marketing at Lotus Development Corp. in Cambridge, MA. Carla lives in North Chelmsford, MA.

Joseph F. Puishys has been promoted to controller of the Aftermarket Brake Division of Allied-Signal, Inc., of East Providence, RI. Joe resides in Rehoboth, MA.

James G. Russell has been named a principal and elected vice president of Filomeno & Co. of West Hartford, CT. He resides in Marlborough, CT.

1981

Linda (Grace) Costellese has been promoted to senior vice president in the retail banking department of the Rhode Island Banking Group at Hospital Trust National Bank, Providence, RI. Linda resides in North Scituate, RI.

Ray Dalrymple received his MBA in finance from the University of Hartford in 1990. Ray resides in Suffield, CT.

Denise (Chabot) Egan was elected an assistant vice president of Eastland Bank in Woonsocket, RI. Denise also resides in Woonsocket.

Joseph Marciano has been promoted to vice president of operations for Arkwright, Inc. in Fiskeville, RI. Joe resides in North Providence, RI.

1982

Peter A. Lubinsky has become a certified management accountant (CMA). He is an administration manager for IBM in West Orange, NJ. Peter resides in Wharton, NJ.

Joseph R. Menhart was promoted to manager of order processing at Konica Business Machines, USA, Inc., in Windsor, CT. He resides in Enfield, CT.

Diane (Waitkevich) Stapleton has been promoted to financial division manager for the San Francisco Metro Region of Allstate Insurance. She resides in Scotts Valley, CA.

1983

Carol (Pernorio) Balerna has received an Extraordinary Achievement Award with General Dynamics in Groton, CT. She resides in Cranston, RI.

Jacqueline Basile was promoted to branch manager at Sentry Federal Savings Bank in Mashpee, MA, where she also resides.

Mark A. Giuliani was promoted to assistant vice president - systems at American Universal Insurance Group in Providence, RI. Mark lives in Johnston, RI.

Randy R. Larrow has completed training from the Radio Advertising Bureau and received his accreditation as a Certified Radio Marketing Consultant. In November 1989, he accepted a position as general sales manager at WKND Radio in Hartford, CT.

Marcel P. Pontbriand has been promoted to systems manager in the information services department at Citizens Bank in Riverside, RI. Marcel lives in Cumberland, RI.

Gabriel Stephen was promoted to director of marketing and sales for the telecommunications and OEM divisions of American Insulated Wire Corp. in Pawtucket, RI. Gabriel lives in Coventry, RI.

1984

Andrew Canter has accepted a consulting position with Rand Merchant Bank in Sandton, South Africa. Drew also resides in South Africa.

Kathleen (Huffman) Cotnoir is employed at the United Way of Springfield, MA, as assistant director of fund raising. Kathleen resides in East Windsor, CT.

Robert Litwin and **Robin (Conte) Litwin '85** have purchased their first retail store, called The Complete Athlete, a franchise of Spectathlete. The store is located in Jefferson Valley Mall, Yorktown Heights, NY. They also reside in Yorktown Heights.

Albert T. Lucchetti, president of Cumberland Foundry Co., Inc., has been elected president of the Cumberland Business Association. He resides in Cumberland, RI.

Jo-Ann Romano-Molinaro '89MBA was recently promoted to advertising-promotions administrator at Allied Signal, Inc. in East Providence, RI. Jo-Ann resides in Johnston, RI.

1985

Adam D. Barkin has been named sales manager, national accounts, for Technimetrics, Inc., a Wall Street based investor relations firm. Adam resides in Manhattan, NY.

Timothy M. Cotnoir works as a sales representative for Neutrogena Corporation. Tim resides in East Windsor, CT.

Robin DeMattia has received an outstanding volunteer award from the Western Connecticut Chapter of the American Red Cross. She is a public relations coordinator for Gateway Bank and she resides in Fairfield, CT.

Michael Gionta has invested in a Management Recruiters franchise in Poughkeepsie, NY. He is owner-manager of the office and resides in Wallkill, NY.

David J. Harland is product line manager in charge of marketing at West Lynn Creamery, Lynn, MA. David resides in Stratham, NH.

Louise C. Laflamme has been named branch manager of the Slatersville, RI, office of Fleet National Bank. Louise resides in Manville, RI.

Russell Maymon has been appointed business analyst for the ceramics and chemicals sector of Cookson America, Inc., in Providence, RI. Russ resides in East Greenwich, RI.

Melissa Ogg has been promoted to assistant vice president and assistant bank auditor at Old Stone Bank in Providence, RI. She resides in Attleboro, MA.

Graduate Class Notes

1973

Charles H. Goss, chairman, president, and chief executive officer of Valley Resources, Inc., of Cumberland, RI, was elected to the board of directors of the American Gas Association. Charlie was also elected council vice chairman of the Coordinating Council for small gas companies. He resides in Cumberland.

1974

John M. Andrews is purchasing manager for the city of East Providence, RI. John resides in North Providence, RI.

1976

Dean Maxwell has been promoted to senior vice president at Citizens Bank in Providence, RI. Dean resides in North Attleboro, MA.

1978

Stacey E. Alsfeld has been promoted to national sales marketing manager for Texas Instruments of Attleboro, MA. He also resides in Attleboro.

Jean E. Poisson has been appointed manager of division engineering at EUA Service Corp., a division of Eastern Utilities, located in West Bridgewater, MA. Jean lives in North Dartmouth, MA.

1985

Thomas Archer has been named internal auditor for the Electric Boat Community Federal Credit Union in Groton, CT. Tom resides in Warwick, RI.

1986

James A. Moskwa has been promoted to Network Administrator, Corporate Pharmacy Systems of Hook-SupRx, Inc. Jim will be working out of the Brooks Drugs Division in Pawtucket, RI. He lives in North Providence, RI.

1987

Thomas Bezigan has been honored with the TAPPI Polymers, Laminations, and Coatings Division Leadership and Service Award. Tom is technical director of the James River Corporation in Parchment, MI, and lives in Portage, MI.

Gregory de Groot has been appointed vice president of the Surface Prep Division at Greco Bros., Inc., in Providence, RI. Greg resides in East Greenwich, RI.

Alan J. Jacobs has been promoted to manager, writing instrument production, at A. T. Cross in Lincoln, RI. Al also resides in Lincoln.

Marriages

Lois (Platt) Bares '46 to Robert Joseph West on September 22, 1989; they reside in Oakville, CT.

Sarah (Weigel) McLaren '54 to Niles F. Bailey on November 3, 1989; they are making their home in Pennsville, NJ.

Robert F. Stosse '70 to Susan J. Stancliff; they live in Branford, CT.

William E. Fitch '71 to Kathleen Maney Carpenter on June 25, 1989; they live in Barrington, RI.

Frederick Fish '72 to Nancy Mathewson on July 1, 1989; they live in Lincoln, RI.

Donald J. McCarron '74 to Lynn Ellen Loring on September 9, 1989; they reside in Narragansett, RI.

Raymond E. Petrarca '74 to Anne Sanderson on July 15, 1989; they reside in York Harbor, NH.

William Renfrew III '74 to Karen L. Martin on November 10, 1989; they reside in Johnston, RI.

Richard R. Daly '75 to Lisa M. Mack in June 1987; they live in Cheshire, CT.

Stephen E. Altimas '77 to Terryll A. Whitmore on April 22, 1989; they reside in Hyannis, MA.

Thomas Dixon '77 to Pauline Korbos in December 1989; they reside in Boston, MA.
Cheryl A. Maine '77 to Thomas A. Harris in September 1989; they reside in Warwick, RI.
Stephen Murray '77 to Laurie Calabrese in November 1989; they reside in West Hartford, CT.

Kathryn S. Rice '77 to Eric J. Stevenson in January 1990; they reside in Beverly, MA.

Susan Chan '78 to Richard A. Semco on May 27, 1988; they reside in Ventura, CA.

Mitchell Daniels '78 to Janice Mary Livermore on April 22, 1989; they live in Newington, CT.

Steven E. Ginsburg '78 to Glenda Kay Hall on March 25, 1989; they reside in Houston, TX.
Francis Godfrey '78 to Cynthia Satkiewicz on May 13, 1989; they reside in Stafford, CT.

David C. Masse '78 to Lynn Knight on September 3, 1989; they reside in Warwick, RI.
Lucien G. Nobrega '78 to Alicia McCulloch in October 1989; they reside in Providence, RI.
Luis J. Oliveira '78 to Nancy P. O'Neill in February 1990; they reside in Pawtucket, RI.
Roger Sherman Williams '78 to Paula Wacha on June 24, 1989; they reside in Stamford, CT.

Kathleen Judith Bergeron '79, '85 to Kit Carson III on October 8, 1989; they reside in Sturgis, MI.

Christine Chiaradio '79 to Harry C. Chiappone Jr. in June 1989; they reside in Westerly, RI.

William Davis '79MBA to Diane Marie Michaud on October 7, 1989; they reside in Colchester, CT.

David S. Jackson '79 to Patricia M. Regan in January 1990; they reside in Simsbury, CT.

Edward J. Iannone Jr. '80 to Athena Haseotes on October 8, 1989; they reside in Providence, RI.

Margaret Juknis '80 to Robert Cooke on August 5, 1989; they reside in Wollaston, MA.

Robert McCabe '80 to Margaret DeNicola in August 1989; they reside in Cranston, RI.

Geoffrey R. Merrill '80 to Marjorie Carrazza on August 13, 1989; they live in Exeter, NH.

Paul S. Napolitano '80, '82MBA to Carol Ann Laramie in September 1989; they reside in Providence, RI.

Stephen C. Temelini '80 to Joanne Fortuna on October 21, 1989; they reside in Cromwell, CT.

Linda Sue DeScenzo '81 to Michael Pezza Jr. on September 8, 1989; they reside in Warwick, RI.

David Dold '81, '82MBA to Kathleen T. Beyer on March 31, 1990; they reside in Norwalk, CT.

Robert P. Lowe '81 to Karen Abriola on May 27, 1989; they reside in Waterbury, CT.

Glen P. Martin '81, '87MBA to Susan N. Landry in November 1989; they live in Cumberland, RI.

Pamela Nelson '81 to James Thomson on October 14, 1989; they reside in Plantsville, CT.

Edwin J. Santos '81 to Paula Jeannette Reeves on August 26, 1989; they reside in Cromwell, CT.

Michael J. Sevigny '81 to Laurie St. Jean in September 1989; they reside in Portsmouth, RI.

David Spencer '81, '88MBA to Elizabeth McDermott in September 1989; they reside in Rumford, RI.

Donald M. Sweet '81 to Cynthia Proto on June 4, 1989; they live in Providence, RI.

Evelyn D. Thatcher '81 to Richard F. Tatro Jr. on September 2, 1989; they reside in Derry, NH.

Maryanne Vigliotti '81 to Christopher J. Crawford on July 7, 1989; they reside in Jamestown, RI.

Mark W. Wasserman '81 to Andrea Yankow on June 18, 1989; they reside in Tarrytown, NY.

Robin Waterman '81 to Antonio Notarianni on November 11, 1989; they reside in Smithfield, RI.

Joseph A. Aceto '82, '89MBA to Erin K. Malloy on May 20, 1989; they reside in Cranston, RI.

Patricia M. Allen '82 to Charles A. Michaud on January 20, 1990; they live in Westerly, RI.

Kimberly A. Calvito '82 to William F. Egan on October 28, 1989; they reside in North Providence, RI.

David E. Creamer '82 to Claire M. Brouillard in February 1990; they reside in Pawtucket, RI.

Diane E. Deninno '82 to Richard Cook Jr. on July 1, 1989; they reside in Bristol, RI.

Frank J. Gallucci '82 to Ruth E. Salotto in October 1989; they reside in Warwick, RI.

Lynne A. Johnson '82 to David E. Perry Jr. in November 1989; they reside in Coventry, RI.

Brenda J. Levitre '82 to Wayne W. Herb in September 1989; they live in Millville, MA.

Lori F. McCurry '82 to Clifford P. Schofer on October 28, 1989; they reside in Manchester, CT.

Linda Pelletier '82MBA to Fredric Suzman on April 15, 1989; they reside in Rehoboth, MA.

Scott M. Zunick '82 to Cheri Rothman on August 21, 1988; they reside in Chestnut Hill, MA.

George E. Babcock '83 to Melissa DeLuca on June 10, 1989; they live in North Providence, RI.

Jeffrey F. Caffrey '83 to Anne E. Welch in October 1989; they reside in North Providence, RI.

Steven R. Catrine '83 to Nancy Gorgas on February 25, 1989; they live in Fuquay-Varina, NC.

Pamela A. Eddleston '83 to Glen Allard on August 12, 1989; they reside in North Attleboro, MA.

David A. Fontaine '83 to Ann-Marie E. Lagoy in September 1989; they live in Cumberland, RI.

Steven Gmlewicz '83 to Sheri Suriner in August 1989; they live in Hinsdale, MA.

Christopher Iannotti '83 to Kim Samson in April 1989; they reside in West Warwick, RI.

Ann Ilg '83 to Peter Lannigan Jr. on June 3, 1989; they reside in New York, NY.

David Edward Johnson '83 to Karen A. Smith on October 7, 1989; they live in San Diego, CA.

Stephen Kacerik III '83 to Kathleen Corrigan on June 25, 1988; they reside in Millbury, MA.

Bonnie Jean McNary '83 to Stephen A. Jette on April 16, 1989; they reside in Rapid City, SD.

Robert A. Millerick '83 to Joanne McIntyre in November 1989; they live in West Warwick, RI.

Susan Mallowney '83 to John Hooper Jr. on June 10, 1989; they reside in Wakefield, RI.

Jacqueline F. Pinocci '83 to Joseph V. Girgenti in July 1989; they reside in West Warwick, RI.

Jean Ann Plocica '83 to Joseph M. Bua in October 1989; they reside in Natick, MA.

Jeffrey S. Rantanen '83 to Amy L. Anelundi '86, '89 in August 1989; they reside in Greenville, RI.

Thomas R. Ryan '83 to Robin A. Mead on April 22, 1989; they reside in Stamford, CT.

Ann Marie Sasso '83 to Michael Fusco on July 29, 1989; they reside in Providence, RI.

Thomas Semanie '83 to Colleen McLeod in July 1989; they live in Enfield, CT.

Anthony Borzaro Jr. '84 to Christine A. Poisson in July 1989; they reside in Cranston, RI.

Sharon Buczak '84 to Michael Twerago on April 29, 1989; they live in Lawrence, MA.

Thomas Cappuccio '84 to Jeanne O'Shea on October 14, 1989; they reside in Watertown, MA.

John W. Claire '84 to Samantha C. Sowers on November 18, 1989; they live in Warwick, RI.

Brian R. Clark '84 to Margaret A. Duhnkrack on June 24, 1989; they reside in New York, NY.

Martha E. Colinan '84MBA to Stephen A. Ellicott in February, 1990, they reside in Brookline, MA.

Kathleen T. Delaney '84 to Stan Richards on April 22, 1989; they reside in Columbia, SC.

Bruce Ferreira '84 to Kimberly White in April 1989; they reside in Bronxville, NY.

David S. Flashner '84 to Jody Garber in August 1989; they reside in Waltham, MA.

Susan C. Fredrickson '84 to John P. Dilorio on July 1, 1989; they reside in Winchester, MA.

Robert M. Halben '84 to Lori A. Anderson on August 20, 1989; they reside in North Providence, RI.

Robert Holland Jr. '84 to Cynthia Thompson '84 on September 2, 1989; they live in Greenwich, CT.

Kenneth F. Jalbert '84 to Suzanne Sarnie in May 1989; they reside in Rumford, RI.

Richard Jalbert '84 to Vanda Lucia Nargy Barbosa on May 27, 1989; they reside in Revere, MA.

William R. Kaufmann Jr. '84 to Carol Howland '85 on June 24, 1989; they reside in Richmond, VA.

Lisa Mellian '84 to Michael Perry on September 16, 1989; they reside in Taunton, MA.

Michael George Nisbet '84 to Lori Welch in August 1989; they live in South Windsor, CT.

Steven Potrzeba '84 to Michelle Parenteau on August 19, 1989; they reside in Lincoln, RI.

Cheryl A. Salloum '84 to Mark D. Akerson in January 1990; they reside in Worcester, MA.

Timothy A. Soderberg '84 to Susan E. Fatone '87 on November 4, 1989; they live in Marlboro, MA.

Cecile Marie Solomon '84 to Peter James Roberti on November 25, 1989; they live in North Kingstown, RI.

Robert Tompkins '84 to Melissa Rupard on June 3, 1989; they reside in Cheshire, CT.

Gary S. Wax '84 to Suzanne Faith Pavese on April 15, 1989; they reside in North Stamford, CT.

Laura Ann Wyskiel '84 to Gregory Mark Mateja on August 26, 1989; they reside in Fairfax, VA.

Linda Ysewyn '84 to Mark Drzemiecki on December 13, 1989; they reside in Fort Campbell, KY.

Calvin A. Ackley Jr. '85 to Lauren A. Hoffman on September 10, 1989; they live in Mystic, CT.

Timothy C. Adams '85MBA to Catherine Holleran on September 16, 1989; they reside in Bangor, ME.

Sherry Lynn Antoniac '85 to Kenneth Charles Karetnick on September 17, 1989; they live in New York, NY.

David Barnett '85 to Stacey Brodie on September 9, 1989; they live in Holland, PA.

Scott A. Bosco '85 to Beth Ann Keelan on October 28, 1989; they reside in Windsor, CT.

Brian R. Boucher '85 to **Patricia Ann McDonald '85** on May 20, 1989; they reside in West Warwick, RI.

Richard J. Bradley '85 to Taralyn J. DeAngelis in November 1989; they live in Plano, TX.

Jo-Ann Chianesi '85 to Tony Luongo on July 15, 1989; they live in Cumberland, RI.

Theresa J. Chichlowski '85 to **James Kenny '85** on October 7, 1989; they live in Rocky Hill, CT.

Jeffrey P. Dufficy '85 to **Victoria Lee '87** on June 3, 1989; they live in Warwick, RI.

Jody E. Dombrowski '85 to Richard A. Stahl Jr. on July 9, 1989; they live in Hamden, CT.

John K. Feldmann '85 to Sharon E. Leis on June 3, 1989; they live in Amityville, NY.

David M. Flynn '85 to Beth M. Levine on May 20, 1989; they reside in Cumberland, RI.

Linda Genter '85 to Mohammad Alsalihi on November 29, 1989; they reside in Mansfield, MA.

Kelly E. Gildea '85 to Thomas P. Lynch on August 27, 1989; they live in Fairfield, CT.

Michael Gionta '85 to Tracey Fitzgerald on April 29, 1989; they reside in Wallkill, NY.

Charles A. Guerin Jr. '85 to Nadine Cone on June 3, 1989; they reside in Wilmington, MA.

Jennifer A. Heintz '85 to Robert Stritzinger on September 23, 1989; they live in Waltham, MA.

Douglas A. Hertel '85 to Jill LaFontaine on October 8, 1989; they reside in Plainville, CT.

Susan Mahtesian '85 to Brian P. McGurn in April 1989; they reside in Sutton, MA.

Thomas Malarkey '85MBA to **Ellen Porrazzo '85** on September 23, 1989; they reside in Buena Park, CA.

Julie Ann Miller '85MBA to Wayne D. Iurillo in November 1989; they live in Warren, RI.

David A. Nowak '85 to Karen L. Smith on October 15, 1989; they live in Cumberland, RI.

Kathleen M. O'Neill '85 to John F. Nykiel; they reside in Spencer, MA.

Frederick B. Owen '85 to Debra J. Savoie in October 1989; they live in Bridgewater, MA.

Giovanna B. Petrarca '85 to Vincenzo D. Venditti in September 1989; they reside in West Warwick, RI.

Lori Ann Santucci '85 to Ralph Macari on April 23, 1989; they reside in North Providence, RI.

Karen M. Schroeder '85 to **Richard Stephens '86** on September 24, 1989; they reside in Enfield, CT.

Jeffrey M. Smith '85 to Ave Maria Boudreau on June 17, 1989; they reside in Columbia, SC.

Diane Stefanik '85 to George West on September 24, 1989; they reside in Providence, RI.

Gregory L. Steiner '85 to Christine Anne Mangiafico on September 30, 1989; they live in Brookfield, CT.

Robert G. Swanson '85 to Kathleen Connors in September 1989; they reside in Charlestown, RI.

Maria A. Vendresca '85 to Richard G. Avedisian on October 8, 1989; they reside in North Kingstown, RI.

Mary Wong '85 to Ed Lyon on October 21, 1989; they reside in Waltham, MA.

James P. Arsenaault '86 to Julie Higgins in January 1990; they reside in Worcester, MA.

Stephen P. Crowley '86 to Jennifer A. Smith on September 16, 1989; they reside in Nashua, NH.

John M. Hooley '86 to Laura Ingram in August 1989; they reside in Fort Myers, FL.

Claudia L. Selby '86 to Stephen M. Silva in January 1990; they reside in East Providence, RI.

Dawn Zahnke '86 to Daniel Parker on December 9, 1989; they reside in Bristol, CT.

Tammy L. Ackley '87 to Steven Klinikowski on January 5, 1990; they reside in New London, CT.

Tara E. Bellino '87 to Robert G. Stauch on November 4, 1989; they reside in Glastonbury, CT.

Kevin E. Cole '87 to Michelle Daley on November 12, 1989; they reside in Waterbury, CT.

Maureen Laforge '87 to Glenn T. Sterns on October 7, 1989; they reside in North Clarendon, VT.

Maureen A. Michaud '87 to Thomas A. Dubai on October 14, 1989; they reside in Vernon, CT.

Kimberly A. Starrett '87 to Scott Knous on September 23, 1989; they reside in Franklin, MA.

Kristine Uhrich '87 to Gary Vezina on September 9, 1989; they reside in Lowell, MA.

Robert S. Wolfson '87 to Leslie J. Savitsky on November 19, 1989; they reside in Manchester, CT.

Lisa A. Falvo '88 to Stanley P. Duda on September 23, 1989; they reside in Middletown, CT.

James Giangreco '88 to Kirsten Tonneson on November 4, 1989; they reside in Waterbury, CT.

Donna B. Stein '88 to James Lane in January 1990; they reside in Canton, MA.

Cynthia Burnham '89 to **Christopher Cadenelli '89** on December 2, 1989; they reside in North Providence, RI.

Diane M. Savaria '89 to Michael W. Landry on October 21, 1989; they reside in Woonsocket, RI.

Marcia Jill Wienkoop '89 to James H. Davis on October 7, 1989; they reside in Montrose, NY.

Births

Marissa Anne Radewan to **Peter D. Connet '66** and his wife, Marsha. They live in Racine, WI.

Max Elan to **Barry Ringelheim '68** and his wife, Marcia. They reside in Atlantic Beach, NY.

Heather Rachel to **Jeanne (Patenaude) Fraioli '69, '81** and her husband, Frank, on July 31, 1989; they reside in Warwick, RI.

Ashley Elizabeth to **Robert B. Bolton '71** and his wife, Cheryl, on May 15, 1989; they reside in Warwick, RI.

Trevor James to **Ronald L. Martel '73MBA** and his wife, Candy, on May 20, 1989; they reside in Bellingham, MA.
Elizabeth Caldwell to **Edward McSorley '73** and his wife, Nancy, on March 8, 1989; they reside in New York, NY.

Benjamin Charles to **Charles H. Saunders Jr. '75, '79MBA** and his wife, Elizabeth, on September 26, 1989; they reside in Barrington, RI.

Abigail Jane to **Joanne (Lipsky) Smith '75** and her husband, Edward, on December 18, 1989; they reside in Salem, MA.

Nathan Peter to **Rodney Baillargeon '76** and his wife, Jean, on March 12, 1990; they reside in Bloomfield, CT.

Lisa Anne to **Kurt H. Nyman '76** and his wife, Anne, on September 1, 1989; they reside in South Glastonbury, CT.
Jacob Royal to **Frederick B. Twomey '76** and his wife, Rosemarie, on January 15, 1990; they reside in North Dartmouth, MA.
Pamela Lynn to **Larry Winkler '76** and his wife, Marion, on February 15, 1990; they reside in West Warwick, RI.

Stephen Everett to **Linda K. (Meador) Bean '77** and her husband, John, on March 22, 1989; they live in Bozrah, CT.

Mark Russell to **Janet (Hyde) Donovan '77** and her husband, Russell, on April 11, 1989; they reside in Durham, CT.

Kristie Lee, Raymond Andrew, and Joni Alyssa to **Karen (Haverly) Centner '78** and her husband, Richard, on August 12, 1989; they reside in Wallingford, CT.

Hannah to **Scott M. Gelinis '78** and his wife, Lynn, on December 7, 1989; they reside in Windsor Locks, CT.

Scott Patrick to **Deborah (Stevens) Hunyadi '78** and her husband, Michael, on June 30, 1989; they live in Shelton, CT.
Diana Elizabeth to **Patricia (Conway) Neeves '78** and her husband, Walter, on October 11, 1989; they reside in Montvale, NJ.

George was adopted by **David Oberg '78** and his wife, Amy, in June 1989; they reside in Barrington, RI.

Jared Michael to **Sheryl (Heer) Treanor '78** and her husband, John, on November 17, 1988; they reside in Danbury, CT.
 Jennifer Lynn to **John B. Vincent '78** and his wife, Jean, on June 17, 1989; they live in Tiverton, RI.
 Julia Veronica to **Charles G. Winters '78** and his wife, Kathleen, on August 29, 1989; they make their home in Hatfield, MA.
 Scott to **Joel G. Angelovic '79** and **Courtenay (Foote) Angelovic '79** on September 13, 1988; they reside in Stratford, CT.
 Stephen Daniel to **Samuel Blackmore '79**, **'81MBA** and **Victoria (Strudwick) Blackmore '80** on January 18, 1990; they reside in Hartford, CT.
 Brian Taylor to **William J. Carrington III '79** and **Patricia (Kinghorn) Carrington '80** on February 7, 1990; they reside in Watertown, CT.
 Eric to **Claire (Giovanetti) Jones '79** and her husband, Delbert, recently; they live in Nashua, NH.
 Paul Lewis to **Michael Marder '79** and his wife, Amy, on August 21, 1989; they live in East Brunswick, NJ.
 Chelsea Lane to **Barry C. Paden '79** and his wife, Cheryl, on May 5, 1989; they reside in Brookfield, CT.
 Ross Robert to **Robert E. Tucker '79** and his wife, Karen, on November 16, 1989; they reside in Wakefield, RI.
 Ethan Thomas to **Julie (Larrabee) Bell '80** and her husband, Peter, on October 19, 1988; they reside in Nantucket, MA.
 Aaron Nicholas to **Yanina (Zielinski) Daigle '80** and **Bruce H. Daigle '81** on December 27, 1988; they live in Burlington, CT.
 Ernest Paul III to **Anne (Oman) Leclercq '80** and her husband, Ernest, on July 12, 1989; they reside in Danbury, CT.
 Scott Andrew to **Corey E. Levine '80** and his wife, Karen, on November 20, 1989; they reside in Rockville Centre, NY.
 Matthew Grant to **Donna (Dubois) McConnell '80** and her husband, Mark, on January 22, 1990. They reside in Gorham, ME.
 Stephen Jr. and Molly to **Stephen P. McLaughlin Sr. '80** and his wife, Mary, on February 28, 1988, and March 22, 1989, respectively. They make their home in Sag Harbor, NY.
 Ryan Douglas to **Ronni (Tinkelman) Mitten '80** and her husband, Brian, on October 3, 1989; they reside in Danbury, CT.
 Joseph Francis III to **Joseph F. Puishys '80** and **Kathryn (Jurewicz) Puishys '81** on January 4, 1990; they reside in Rehoboth, MA.
 Christopher Michael to **Amy (Shangraw) Ricci '80** and her husband, Thomas, on June 6, 1989; they reside in Harrisville, RI.
 Kara Marilyn to **Robert A. Caliri '81** and his wife, Deborah, on May 10, 1989; they reside in Bristol, RI.

Brittany Paige to **Donald Connors Jr. '81** and his wife, Beth, on September 27, 1989. Donny and his family live in Waterford, CT.
 Twin girls to **Margaret (Rickard) Costello '81** and her husband, Richard, on December 14, 1989; they reside in Framingham, MA.
 Heather Pearl to **William J. Eastty '81** and **Diana (Gibbs) Eastty '82** on November 10, 1989; they reside in Wrentham, MA.
 Nicholas Robert to **Lucie J. (Allie) Fontaine '81** and her husband, Robert, on October 9, 1989; they reside in Warwick, RI.
 David Andrew to **Karen (Bibeau) Goulet '81** and her husband, Michael, on November 16, 1989; they reside in Grafton, MA.
 Erin Nicole to **Kim R. Knoppe '81MBA** and his wife on January 31, 1989; they reside in Powell, OH.
 Kevin Alexander to **Marcia (Benyi) Lakotko '81** and her husband, Roger, on November 26, 1989; they live in Windsor, CT.
 Son to **William MacKin '81** and his wife, Mary Ellen, on February 16, 1990; they reside in West Haven, CT.
 Tara Lynn to **Robin (Curran) Merithew '81** and her husband, Kenneth, on August 1, 1989; they live in Reseda, CA.
 Adam Joshua to **Dale (Gladstein) Moutner '81** and her husband, Lance, on October 28, 1988; they live in Old Bridge, NJ.
 Jacquelyn Mary to **Lynn Ann (Caron) Pires '81** and her husband, Glenn, on August 8, 1989; they live in Dewitt, NY.
 Andrew David to **Valerie (Jones) West '81** and **Timothy D. West '81** on July 11, 1989; they reside in New London, CT.
 Jennifer Marie to **Santina (Musumeci) Aldieri '82** and **Dale Aldieri '82** on November 22, 1989; they reside in Middletown, CT.
 Matthew to **Nancy (White) Barston '82** and **Daniel Barston '82** on July 4, 1988; they reside in Auburn, MA.
 Steven Robert Jr. to **Joanne (Iantosco) Carlino '82** and her husband, Steven, on February 21, 1990; they reside in Lincoln, RI.
 Sarah Winsor and Megan Elizabeth to **Robert F. Clark '82** and **Sandra (Winsor) Clark '82** on July 5, 1989; they reside in North Canton, CT.
 Adam Matthew to **Scott R. Goldstein '82** and his wife, Lisa, on July 23, 1989; they live in Pomona, NY.
 David Robert to **Robert McLellan '82** and his wife, Joyce, on December 23, 1989; they reside in Cranston, RI.
 Brad Aaron to **Karen Sbardella '82** and her husband, Bruce, on January 11, 1990; they reside in Stanton, CA.
 Drew Edwin to **Janet (Cook) Traceski '82** and her husband, Francis, on November 27, 1989; they reside in Tucson, AZ.
 Zachary Robert to **David Volpe '82** and **Jean (Daly) Volpe '83** on February 28, 1989; they live in North Kingstown, RI.
 Joshua Adam to **Scott M. Zunick '82** and his wife, Cheri, on December 21, 1989; they reside in Chestnut Hill, MA.

Keith Richard to **William Talbot '83** and **Deborah (Mintzer) Talbot '83** on September 16, 1989; they reside in Brewster, NY.

Kristen Ann to **Daniel A. Cesaroni '84MBA** and **Beverly Cesaroni '84MBA** on February 8, 1990; they reside in Greenville, RI.
 Lauren Alyssa to **Jean (Pinone) Ginnetty '84** and her husband, Joseph, on March 13, 1990; they reside in Rocky Hill, CT.
 Maxine Jordan to **William J. Kutner '84** and his wife, Joyce, on August 20, 1989; they live in Ossining, NY.
 Brandon John to **Melissa (Rubel) Wilbur '84** and her husband, Kevin, on February 12, 1990; they reside in Cranston, RI.

Erik Silkie to **Ernest J. Oliver '85MBA** and his wife, Donna, on February 1, 1990; they reside in Providence, RI.

Alyssa Marie to **Steven L. Kennedy '86** and **Lora (Deyoe) Kennedy '86** on August 20, 1989; they reside in New Britain, CT.
 Lawrence Louis to **Lawrence Montani '86** and **Patricia (Gardiner) Montani '87** on September 12, 1989; they live in Tinton Falls, NJ.

Jennifer Marie to **Dina (Massaro) Capparelli '87** and her husband, Brian, on February 21, 1990; they reside in South Plainfield, NJ.
 Brianna Marie to **Rhonda (Nardolillo) DePetrillo '87** and her husband, Russell, on September 30, 1989; they reside in Johnston, RI.
 Samantha Marie to **Craig ?ripple '87** and **Paula (Hilenski) Ripple '87** on October 5, 1989; they live in North Providence, RI.

In Memoriam

Elizabeth (Colinan) Knott '16	December 11, 1989
Miriam (Haskins) Chidsey '25	March 4, 1990
Frederick A. Gardiner '25	January 1990
Anthony P. Kaloostian '28	February 9, 1990
Richard W.A. Taylor '28	February 1990
Kenneth A. Whaley '28	March 1990
Bertha (Niedziocha) Bolster '32	December 1989
F. Arthur Allaire '35	February 15, 1990
Alexandra (Ilkiewicz) Horbach '37	February 22, 1990
Kathleen (Shanley) Urban '44	December 1989
Armand L. Amiot '50	January 1990
Monte Ballenberg '50	December 8, 1989
Jason E. Levine '50	February 8, 1990
Alan P. Dow '51	February 16, 1990
Kenneth B. Gillis '52	November 21, 1989
Edward A. McLaughlin Jr. '53	February 1990
Michael W. Daly '60	December 1989
Richard N. Levi '87	April 5, 1990
Kristen Hatch '91	April 16, 1990



Be a mighty oak to a young acorn.

Making a successful transition from Bryant College into the business world requires preparedness and career planning. The Office of Career Services at Bryant College sponsors an innovative program called the **Alumni Career Network**. The network is composed of Bryant alumni involved in programs designed to help students prepare for their future. With a variety of options to choose from, you can become involved in:

Careers in...Series: Return to campus to speak to students about your career in...and to share your experiences.

Telephone interviews: An over-the-phone source of information for students who have questions about a particular career field.

Student visitations: Meet with students at your place of employment to answer questions students have about your career field.

You have the experience and expertise that Bryant students need. Interested? Simply fill out and return the form below to: **Office of Career Services, Bryant College, 450 Douglas Pike, Smithfield, RI, 02917-1284.** Join the Alumni Career Network - mighty oaks helping young acorns grow.

- ☐ Careers in...Series ☐ Student visitations
☐ Telephone interviews

NAME _____

CLASS YEAR _____

MAJOR _____

DEGREE _____

JOB TITLE _____

BUSINESS NAME _____

BUSINESS ADDRESS _____

PHONE _____

The Bryant Alumni Career Network

