GOING GLOBAL
What You Should Know Before Diving In
"GLOBALIZATION" HAS BEEN THAN A DECADE. Offshore supply-chain management, a virtually every field. So, how can Bryant prepare?
“GLOBALIZATION” HAS BEEN THE BUSINESS MANTRA FOR MORE THAN A DECADE. Offshore manufacturing, business-process outsourcing, supply-chain management, and the development of international markets for domestic companies are issues that affect enterprises of every size in virtually every field. So, how can business adapt to this new world order? And how can Bryant prepare its graduates to meet these challenges?

One thing that successful organizations have learned is that the global marketplace is actually made up of myriad small markets. Like politics, all business is local.

An international growth strategy requires that big multinational corporations and small family businesses evaluate numerous factors. Legal considerations, accounting procedures, environmental and safety standards differ from country to country. Understanding languages, cultures, and traditions is essential in new markets.

Recognizing this complexity, Bryant has developed an approach to give students both the knowledge and the skills they'll need to be successful. Every academic program at Bryant incorporates global thinking. Our traditional study abroad program and our new Sophomore International Experience offer every Bryant student the opportunity to “go global.” Bryant graduates will be well prepared to join internationally focused companies of any size.

Our international business major requires students to demonstrate proficiency in a language other than English, study abroad for at least one semester, and complete an academic concentration. In fact, the strength of the international business program was recently recognized when Bryant accepted an invitation to join the renowned Consortium for Undergraduate International Business Education (CUIBE). Membership is limited to schools that have demonstrated excellence in this academic field.

Resources like the John H. Chafee Center for International Business and the Bryant U.S.-China Institute provide our students with unique opportunities to gain hands-on experience within the global marketplace.

This issue of Bryant magazine focuses on how Bryant alumni and leaders associated with Bryant have succeeded in this exciting international arena.

It's no accident that Bryant University has a globe as a visual representation of our identity — when you enter or exit the campus you see a symbol of the world. It's a constant reminder of our global perspective on higher education.

Sincerely,

Ronald K. Machleit
President
"The American market is fantastic, but there is a wonderful world out there beyond our borders with incredible profit opportunities."

— ALAN HASSENFELD, Trustee, Bryant University

More U.S. companies abroad will set a best foot forward and increase your chances to carve out a niche and become a global citizen. It's the plunge into international business that will lift you above your competitors.
INTERNATIONAL BUSINESS

Smart Ideas About Going Global

More U.S. companies than ever are seeking opportunities abroad. How can you put your best foot forward in an unfamiliar setting and increase your chances for success? You can carve out a niche, forge strong relationships, become a global citizen — and get ready to take the plunge into international success.
In the mid-19th century, East Coast newspapers encouraged young people to "Go West" and make their fortunes on the American frontier.

Today, the boundaries of the frontier have expanded, and Bryant trustee Alan Hassenfeld, chairman of the executive committee and board member at Hasbro, would give slightly different advice. "Go West... but keep going until your plane lands in China," Hassenfeld urges. "The American market is fantastic, but there is a wonderful world out there beyond our borders with incredible profit opportunities for companies that play their cards right."

Hassenfeld's message resonates with many U.S. executives according to Ray Fogarty, director of the John H. Chafee Center for International Business at Bryant University. "Just 20 years ago, many American companies were reluctant to dip their toes into the global marketplace," recalls Fogarty. "These days, the phone is ringing off the hook at the Chafee Center as more and more U.S. companies ask for assistance and advice marketing their products and services overseas."

Evidence for this trend comes from U.S. Census Bureau data showing a surge in exports by New England companies. In 1996, New England companies exported $28 billion worth of merchandise. By 2007, the value of New England's exports was almost $50 billion — an increase of nearly 80 percent.

Why are so many U.S. companies expanding overseas? Fogarty points to "More than a third of the world's population lives in India and China, and both are still high-growth economies."

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As GDP grows, consumer and commercial purchasing power expand. For American companies, the rising economies of fast-growing countries like China, India, and Russia provide a historic opportunity to stake out new territory and capture a share of burgeoning markets.

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Choosing the Best Places to Grow

From his office in the Indian city of Mumbai, Sameer Kanodia ’00, ’03 MBA, executive director and board member at Datamatics Technologies Limited (DTL), has a firsthand perspective on the fast-growing Asian market. The 3,500 employees at the Datamatics group of companies provide business process outsourcing, software development, and professional services to more than 100 corporate clients, including some of the largest Fortune 500 firms in the world.

“The greatest international business opportunities lie in Asia, particularly in India and China,” says Kanodia, who is a member of the Bryant Board of Trustees. “More than a third of the world’s population lives in these two countries, and both are still developing, high-growth economies.”

“From a growth perspective, many U.S. companies have exhausted the domestic market,” explains Fogarty, “but sales opportunities are practically endless for companies that look internationally. For the U.S. economy as a whole, almost all our future growth will depend on international business.”
Cultural Sensitivity 101

Planning a business trip abroad? The Culture Shock! series of books is loaded with information on country-specific taboos. Here are a few tips to get you started.

- In Thailand, it is considered ill-mannered to point your feet at someone — or at an image of the Buddha.
- In China, the number four is unlucky due to its phonetic similarity with the Chinese word for death. A gift should therefore never include four items.
- Know the local significance of colors. In Northern Ireland and the Ukraine, for example, the color orange is closely associated with political and/or religious movements.
- When doing business abroad, it's frequently a good idea to have bilingual business cards printed. In Russia, for example, your card should have English on one side and Russian on the other.
- The etiquette of exchanging business cards (how to present and receive cards, how long to study the information on a card, etc.) varies from one country to the next. Some advance preparation will help you make a good first impression on your business contacts.

Discovering New Possibilities

Many students at Bryant recognize the opportunities abroad and are mapping out international career paths. For most of the 16 years that accounting professor Saeed Roohani has been teaching at Bryant, his students have seen local businesses as their primary job market. "Now they believe they will find their best jobs overseas," says Roohani.

Those who do end up working outside the United States will be following in the footsteps of Bryant alumni like Dawn Kelly '93. After nearly seven years as an art director in New York City's advertising industry, Kelly requested a transfer to her firm's London office. She thrived in England and today runs her own company providing creative concepts and designs to companies like Barclays Bank and British Telecom.

Looking back on her decision to move to London, Kelly says she was looking for a new challenge — plus the better work-life balance that comes with the English tradition of more vacation time and fewer working hours per week. Kelly also relished the chance to travel throughout Europe and even North Africa from her London base. "I just enjoy experiencing this new culture," she says. "In advertising, more and more campaigns are being done on a global scale. I feel better suited to create these campaigns now that I have had contact with people from so many different countries."

Hassenfeld agrees that international travel can broaden the mind by exposing businesspeople to concepts and products not found in the U.S. "The Italians, the Poles, the Japanese, and others all have wonderful ideas, concepts, and designs," says Hassenfeld. "Some of our top products like Transformers and Pokemon originated in Japan. If you open your eyes when you travel, you may find great ideas to market in the United States and elsewhere."

Hassenfeld notes that some very small toy companies have done incredibly well financially by showing their wares at toy fairs in countries like England or Japan. Here, they've been able to meet and partner with much larger companies like Hasbro, which attend these fairs seeking product-licensing opportunities.

Developing Your Niche in New Markets

For many years, newspapers and magazines have reported the death of manufacturing in the United States, but Fogarty says that the demise of the manufacturing industry has been greatly exaggerated. He points to data showing that while the number of U.S. manufacturing jobs has declined, the value of American manufactured exports has risen every year since 1998.

Smart manufacturers with good technology and production methods can still succeed in the global economy by finding their niche. "It is not necessary to be a large company in order to succeed in the global marketplace," says Kanodia. "For smaller companies, the critical issue is to find a niche segment where you can build your core competence and become a dominant player."

Take the example of Kelly, who differentiated herself as an American in the UK advertising industry by immersing herself in British culture and then serving as a bridge to the U.S. market where she began her career. "A lot of companies, especially British banks, are trying to break into the U.S. market or already have a presence there," says Kelly. "My U.S. background is definitely a selling point."

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background is definitely a selling point when I present my bio to clients."

Companies looking for an opening to enter international niche markets could take advantage of the current foreign exchange situation. The relative weakness of the dollar provides a competitive advantage to American companies doing business in various markets, particularly the European Union and England. The strong euro and British pound make American products seem relatively inexpensive.

Small companies without deep pockets should keep in mind that some foreign opportunities can be captured without getting on a plane or crossing a border. With well-designed and marketed Web sites, Fogarty has seen American companies attract new customers from as far away as Australia.

Finding Success Through Strong Relationships

E-commerce Web sites are good for selling merchandise, but true success in international business depends on old-fashioned personal relationships built face-to-face. These relationships among partners, manufacturers, suppliers, and customers underpin any successful business. Such relationships are particularly important in countries like China, according to Denise Schwerin, assistant director of business programs at the U.S.-China Institute at Bryant.

"In China, people tend to build a relationship first and then do business second," says Schwerin. "In general, the

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DIVE INTO INTERNATIONAL BUSINESS

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“In China, people tend to build a relationship first and then do business second,” says Schwerin. “In general, the Chinese believe that it’s very important to know your partner personally before you do business together.” The U.S.-China Institute helps lay the groundwork by teaching American executives about Chinese culture, particularly the concept of guanxi (pronounced “guan-shee”) in which business professionals build a partnership by assisting each other.

A certain amount of risk is inherent in identifying potential partners, suppliers, and customers in a foreign market. Companies can minimize their risks by relying on the assistance of a local expert — someone like Larry Sloven ’72, managing director of Hong Kong-based ISL Group Holdings Ltd. A permanent resident of Hong Kong since the mid-1990s, Sloven has built a thriving international business career by staying nimble and changing with the times. Sloven started out as an importer in the United States, then moved overseas to Hong Kong and started an engineering and development company for consumer products. When mainland Chinese factories undercut that business model, he changed direction again. Now Sloven helps American and European companies figure out how to manufacture their products in Asia. He and his buying agents work with companies like Circuit City, Dick’s Sporting Goods, Dassault, Rayovac, and Atari to find reputable factories that can do high-quality custom work in the necessary time frame.

While there’s nothing to stop an American company from choosing a factory on its own, Sloven brings years of expertise to the table. He knows the territory — and just as important, he knows the right people. “If you live here long enough, you realize that it’s who you know, not what you know, that is most important. Your reputation is the most valuable thing you have in China.”

— LARRY SLOVEN ’72

Understanding Your Audience

Having connections with local sources abroad can help companies avoid cultural
DIVE INTO INTERNATIONAL BUSINESS

Saudi religious authorities would confiscate action figures in Saudi Arabia. Leaving aside the obvious political associations with the war in Iraq, Hassenfeld says that the Saudi religious authorities would confiscate any object with a human likeness potentially idolatrous.

"Too often we put our own thinking on other cultures, but these other cultures have been around a lot longer than ours," says Hassenfeld. "As companies look to expand internationally, they have to understand the way in which their new audiences' values might be different from their own."

Even cultures with much more in common than the United States and Saudi Arabia can differ in important ways. Kelly has learned firsthand that what works from an advertising standpoint in the U.S. won't necessarily fly in Britain. "Advertising in the United States is much more about the hard sell," says Kelly. "In Britain, there's more emphasis on being entertaining."

For example, Kelly notes that U.S. car advertisements are all about showing the car on the road. "Here in Britain, they sometimes don't even show the car in the advertisement," she explains. "There was one award-winning ad for [Czech automaker] Škoda that used a cake made in the shape of the car. Things are more tongue-in-cheek here."

These kinds of nuances make international business challenging, but good contacts and experienced colleagues can offer valuable lessons. A mentor at Swiss food company Nestlé gave Hassenfeld guidance into understanding variations in the way business is conducted around the world. "He told me that Americans think of the law first when doing business overseas, then the business aspects of the deal, and finally relationships," recalls Hassenfeld. "Europeans prioritize business, the law, then relationships. With the Chinese, relationships come first, business issues next, and the law comes third."

Expanding Your World of Opportunity

As businesses look back and forth among continents, and as the Internet makes it easier than ever for teams in different countries to collaborate, distance ceases to matter. The entire world comes within reach. From a business perspective, this represents a great opportunity.

The challenge for American companies is not just to understand a particular country like China or India, but rather to develop the capability to feel comfortable doing business in any attractive market abroad. "To be truly successful, one must have a global perspective," says Kanodia. "You need to understand the countries in which you have your operations, as well as the places where your customers are located."

Such a high-level perspective offers many rewards, says Kanodia. It pushes a businessperson to learn and implement best practices not just from among local peers, but also from among far-flung competitors. It presents thrilling opportunities to achieve economies of scale. After all, as Kanodia puts it, "the whole world is your market."

Market Knowledge is Power

Numerous resources exist for companies looking to familiarize themselves with new overseas markets. Bryant finance professor Andres Ramirez recommends the following sources:

- U.S. government agencies like the International Trade Administration, U.S. Trade and Development Agency, or the U.S. Trade Representative
- Web site www.export.gov from the U.S. Department of Commerce, to find qualified foreign buyers for American products. The site contains an extensive library of more than 100,000 market research reports and country commercial guides.
- Organizations like the Chafee Center at Bryant for customized market research, and connections to consultants or businesspeople who have recent experience in a given country.

In the past, legal and accounting next, forming barriers to communication. An emerging global business standards take
their expertise to a worldwide

Imagine playing a game in which players use different rules — where one football team says a touchdown should be worth two points or where a baseball team circles the bases in the wrong direction.

For years, businesses with international aspirations have often felt as if they were playing a game with strange and confusing rules. Entering overseas markets meant taking a leap into a foreign environment, where contracts might be enforced differently. How companies might not recognize an agreement that would be foolproof at home, and unique accounting rules could make it difficult to determine the value of a potential partner or acquisition.

A Shared Language for Euros and Yen

Global business advocates are tackling divergent standards head-on and reducing the confusion they cause. Academics like Bryant accounting professor Saeed Roohani have been working to foster the acceptance of a global standard for the communication of financial information.
GLOBAL BUSINESS STANDARDS: Leveling the Playing Field

In the past, legal and accounting rules differed from one country to the next, forming barriers to companies that wanted to go global. Today a set of international standards is emerging based largely around U.S. norms. As global business standards take root, how can American companies market their expertise to a worldwide audience?

Imagine playing a game in which players use different rules — where one football team says a touchdown should be worth so many points or where a baseball team circles the bases in the wrong direction. For years, businesses with international aspirations have often felt as if they were playing a game with strange and confusing rules. Entering overseas markets meant taking a leap into a foreign environment where contracts might be enforced differently, courts might not recognize an argument that would be foolproof at home, and unique accounting rules could make it difficult to determine the value of a potential partner or acquisition.

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Global business advocates are tackling divergent standards head-on and reducing the confusion they cause. Academics like Bryant accounting professor Saeed Roohani have led the charge for the global accounting community to adopt XBRL (eXtensible Business Reporting Language). XBRL tags accounting data in such a way that all financial information can be read consistently by anyone in any country. An American company’s financial statements might bear little resemblance to a Chinese company’s balance sheet, but XBRL presents the data in a format that everyone can understand. It is essential for global capital markets that investors can accurately judge the value of companies around the world,” explains Roohani. “XBRL facilitates the convergence of standards and lets investors compare apples to apples.”

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Legal Harmony
The move to global standards has major implications for the future of business education at Bryant and other universities. “In accounting, the distinction between U.S. and international financial reporting standards will disappear. We’ll have just one flavor — international standards,” says Roohani. He predicts that within 10 years the U.S. Financial Accounting Standards Board may itself be replaced by an international version.

XBRL Education Center at Bryant University
Visit the XBRL Education Center at Bryant University (www.XBRLeducation.com). This most-popular online resource for XBRL information gets approximately 100,000 hits every month.
contracts, the liabilities attached to these contracts, and the reliance on local legal systems to enforce the contracts are hallmarks of an American way of doing business.

However, even if laws are growing more similar among countries, corporations conducting business internationally still need to employ local legal counsel who truly understand the ground rules. "The first thing a company needs to do when considering doing business in another country is to talk to attorneys who practice in that country," says M. Cary Collins, associate professor of entrepreneurship at Bryant. Collins recommends finding a reputable law firm either with lawyers stationed around the globe or partnered with local law firms in host countries. "The people who manage contracts are attorneys. They can be your feet on the street in an unfamiliar market," says Collins.

Changes in legal systems often have repercussions for the way that business is conducted. Consider the situation in Chile. Andres Ramirez, a Chilean native who now teaches finance at Bryant, says changes in legal systems have given judges more authority in deciding cases relating to small-business disputes. As laws change, Ramirez predicts Chilean companies will become more multinational in their outlook and business practices.

One Planet = One Environment
In the field of environmental regulation too, the dominant trend in the international business world is toward global standards. For years, companies in developed nations knew they could avoid the strict pollution controls in their home countries by outsourcing production to places where environmental rules were less stringent or less strictly enforced. But now the pollution problems from booming manufacturing industries are forcing China, India, and other developing nations to rapidly create and enforce their own environmental regulations.

Although the United States has thus far largely declined to participate in international agreements on lowering greenhouse gases and other pollutants, the global trend is toward multilateral and multinational environmental accords. More than 175 countries have ratified the best-known of these international agreements—the Kyoto Protocol— that seeks to stabilize and ultimately reduce greenhouse gas emissions around the world.

Meanwhile, existing global trade groups like the World Trade Organization (WTO) will likely play a greater role in setting international environmental regulations, according to Ray Fogarty, director of Bryant’s Chafee Center for International Business.

"Creating pollution will be seen as a punishable offense regardless of country," says Fogarty. "There will be a worldwide standard of environmental quality that everyone must meet." Global standards could even be stricter than those applied in the United States alone regions like the European Union and countries like Japan already have more stringent environmental or safety standards than the United States in certain industries such as automotive, electronics, and agriculture.

Fogarty’s predictions about international environmental standards may already be coming true. In December 2007, the WTO noted that a country could use environmental or medical justifications to restrict international commerce.

"Environmental standards for global business transactions have already been agreed upon by thousands of businesses worldwide," says Gayha Langlois, professor of science and technology at Bryant. Langlois cites the 4000 series of ISO (International Standards Organization) guidelines on environmental management that govern issues such as allowances for greenhouse gas emissions.

In 2007, a number of U.S. toy companies had to withdraw items from the market when the Consumer Product Safety Commission discovered the products were contaminated with excessive levels of lead paint. In nearly all cases, the products in question had been manufactured in China. The recalls damaged the brands of well-known companies such as Fisher-Price, which recalled nearly a million Sesame Street and Dora the Explorer toys.

Making sure that a distant factory is manufacturing safe, high-quality products may be difficult, but companies like Hasbro, which avoided the recall scandal, have shown that it is possible to succeed at holding suppliers to stringent quality-control standards.

Chairman of Hasbro’s executive committee and board member Alan Hassenfeld says that global quality starts with high standards at home. "You have to have a great quality-control system in your own country," says Hassenfeld. "Whether you are selling or buying a product overseas, it is important to be a good teacher and a good mentor in sharing your own quality-control practices."
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Quality in the Details

Minimizing pollution and producing high-quality safe products isn't just the socially responsible thing to do; it also makes good business sense for companies that want to protect their brand equity and avoid costly product recalls.

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Hassenfeld is leading an initiative within the toy industry to forge a consensus among retailers, manufacturers, and brand owners to abide by a single global manufacturing code called the CARE (Caring, Awareness, Responsible, Ethical) Process. Already, Hassenfeld says, 70 percent of the world's toy retailers have agreed to only purchase products from CARE-certified factories.

International agreements like the CARE Process create a win/win situation for all stakeholders. Best practices spread through an industry and become standard operating procedure. Consumers feel more comfortable buying products made in accordance with global standards. Companies protect their brand and reputation by selling safe merchandise produced under responsible conditions.

Exporting Expertise

The development of global standards on accounting, law, manufacturing, and the environment creates numerous business opportunities for American professional services firms to export their skills and experience.

"Here in the United States, we have the best financial architecture and IT skills in the world," says Collins. "And that knowledge is the biggest asset that we have here," says Ramirez. "And that knowledge is the biggest need in the developing world." U.S. companies that can meet that need by educating a global customer base on the rules of international standards will find rich opportunities for success.
As you drive up to Bryant, the first thing you’ll notice is the University’s symbol. The large bronze sculpture of a globe represents what it means to be part of the Bryant community: students, staff, and faculty are continually challenged to think of themselves in the context of a greater multinational society. Learning a language other than English is just one of the ways Bryant encourages a broad worldview.

Native Chinese speakers assist students who are learning the language.

Second Language, Second Nature
Currently, 252 Bryant students are learning a foreign language. In introductory courses, students learn not only the basics of a new language, but also about the culture associated with it. They practice their skills in language labs, which simulate real-life interaction such as talking on the phone, and through organization and club activities. “We give the students a lot of opportunities to use the language they learn,” said Xiao.

To further integrate history, literature, and other cultural activities into the language learning experience, the Department of Modern Languages kicked off a series of “language days” earlier this year. They combine foreign language film screenings with discussions and guest speakers.

The department also works with groups like the International Student Organization (ISO) and the Multicultural Student Union (MSU) to develop programs such as Global Community Hours. During these events, international students teach the Bryant community about their home countries and introduce them to their food, culture, and customs.

Study Abroad
Hands-on language study offers preparation for an array of international study-abroad experiences at Bryant.

The Sophomore International Experience is a special winter/summer session abroad open to any second-year student. Participants earn three academic credits and spend up to two weeks overseas to learn about other cultures and how businesses operate globally.

Additional study abroad opportunities and international internships allow students to study for a summer, semester, or academic year in one of 43 countries. Participants learn to meet the demands of living and working abroad and have the opportunity to immerse themselves in the language and culture of the selected country.

International Business Program
All students majoring in international business (IB) are required to minor in a foreign language. The language requirement is just one facet of this interdisciplinary program that integrates international knowledge throughout its curriculum.

Qualified students can take advanced classes like Spanish for Business or Italian for Business, which provide a practical forum to practice a new language and better understand different customs and traditions. IB students must travel abroad during their Bryant career, which further enhances foreign language skills.
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"When the information is particularly meaningful to the students for their careers, they are more likely to retain it," explains Tony Houston, associate professor of modern languages and modern languages coordinator. He, along with Xiao, is a recognized expert in second language acquisition and pedagogy.

The Chinese Connection

Students, faculty, and staff benefit from the special relationship Bryant has developed with China. The modern languages department works closely with the U.S.-China Institute and the Confucius Institutes at Bryant. Access to thousands of books, videos, and other academic resources donated by the Chinese government are available through the Confucius Institute.

Students can also see the intersection of language and culture in the Chinese Tea Table program. A collaboration among the U.S.-China Institute, the Confucius Institute, and the Department of Modern Languages, it's where Bryant students have been gathering socially to practice speaking Chinese. They learn from China's experts and native speakers, all while taking part in the time-honored Chinese tradition of drinking tea. As one student shared, "By getting help one-on-one, I receive a lot more guidance on pronunciation, which I have found to be very important when communicating in Chinese."

Language-savvy Graduates

In the end, language students are well prepared to apply their new skills in a variety of careers and have a valuable addition to their resumes. "By the time you finish a language minor at Bryant, you should be conversant in the language," says Houston.

In a world where people are culturally and linguistically diverse, businesses and international organizations of every size have international connections. Language skills are useful in almost every career and essential for success in many fields. Programmatic enhancements in these areas reflect Bryant's commitment to providing a world of opportunities to students.

INTERNATIONAL BUSINESS PROGRAM JOINS ELITE CONSORTIUM

Bryant has been invited to join the Consortium for Undergraduate International Business Education (CUIBE), a group of nationally recognized international business programs from across the United States. The group's members collaboratively strive to promote, enhance, and innovate the way international business is taught to college undergraduates. Through research, publications, and seminars, CUIBE members share their wealth of knowledge with each other, as well as with the greater teaching community.

"Being accepted as a full member of CUIBE adds weight to and recognition of our efforts. Through the consortium, we will be able to highlight our programs on a national level," said Madan Annavarjula, associate professor of management and coordinator of the international business program. "Bryant is proud of our international business program, and we want others to be able to learn from us."

Bryant launched its bachelor of science in international business (BSIB) in 2004. Currently, 226 students are pursuing a BSIB degree. With the addition of a new cohort graduating in May 2008, the interdisciplinary program offers students a strong theoretical foundation in international business and its practical application. All students are required to achieve a proficiency in a second language and earn at least 12 credit hours outside the United States (most through study abroad).

In addition, Bryant's program is one of the few in the country that offers concentrations in business functions, including computer information systems, finance, management, and marketing. Students gain both a broad exposure to international business issues, as well as a depth of understanding of a particular field of business.

Representatives from all CUIBE programs gathered at Bryant for the group's annual spring meeting, April 24-26. Bryant is the 11th member of the consortium, which includes Florida International University, George Washington University, Northwestern University, San Diego State University, Temple University, University of Alabama, University of Hawaii at Manoa, University of Missouri-St. Louis, University of North Carolina, and Washington State University.
SPOTLIGHT ON: ATHLETICS

Bryant athletes excelled on the fields, courts, and tracks in their final fall season in the Division II Northeast-10 Conference. They paved the way for a successful transition to Division I in the fall of 2008.

WOMEN’S SOCCER REACHES NEW HEIGHTS
The Bryant women’s soccer team finished the season at 17-5-1 mark—a new school record for wins in a season—and made a postseason run that took them into NCAA tournament action.

After tearing through the conference playoffs, the Bulldogs earned hosting rights to half of their first-round playoff game against Pace University. The pair are the only All-Conference selections in program history. Malta was also named Northeast-10 Defensive Player of the Year.

FOOTBALL ENJOYS CHAMPIONSHIP SEASON
It was another memorable season for the Bryant football team. A year after sharing the conference title and earning a spot in the NCAA playoffs, the Bulldogs rolled to another eight victories and made a return appearance in the NCAA playoffs. This time, the Bulldogs earned their first outright Northeast-10 Conference championship.

Highlighting the season was winning the first-ever outright conference championship. The Bulldogs beat Stonehill in front of a crowd of 5,434 fans at Bulldog Stadium. The win vaulted the Bulldogs into NCAA tournament action. The reason? New head coach Mike Pressler.

Football enjoys championship season.

VOLLEYBALL REGAINS TOP SPOT IN NE-10
The Bryant women’s volleyball team flexed their muscles in the Northeast-10 Conference for the final time before they move to Division I. The Bulldogs earned a regular season championship with an undefeated record and went to the NCAA championships for the program’s 10th time.

In the wake of Duke’s lacrosse player of the year, college sports fans were usually in warm gymnasiums watching basketball. But on this winter day, a crowd of 500-plus left the comfort of their dorms to watch the Bryant lacrosse team at Bulldog Stadium.

The reason? New head coach, family. Mike Pressler

Adelphi and New Haven in the NCAA tournament, earning the right to play for the regional final. The Bulldogs would come up short in the final, falling to host Dowling.

Seniors Likica Grceva ‘09 (Natick, Mass.) and Tiffany Carey ‘08 (Frankfort, Ill.) were named American Volleyball Coaches Association All-Americans. In addition, Carey earned NE-10 Conference Setter of the Year recognition, and Grceva took home MVP honors at the conference championship.

CROSS-COUNTRY STAR ENDS STELLAR CAREER
Bryant cross-country standout Nicole Radzik ‘08 (Newton, Mass.) turned in what was perhaps the greatest season in the history of the program. The senior won a total of five cross-country races, including the biggest in history, the Northeast-10 Conference Championship.

It was February in New England. A cool wind swept through the Bryant campus. At this time of year, college sports fans are usually in warm gyms watching basketball. But on this winter day, a crowd of 500-plus left the comfort of their dorms to watch the Bryant lacrosse team at Bulldog Stadium. The reason? New head coach, family. Mike Pressler.

Had they not made a return appearance to the Division II championships, the Bulldogs would have been short of their dream. Instead, they won their first outright conference championship. The Bulldogs beat Stonehill in front of a crowd of 5,434 fans at Bulldog Stadium. The win vaulted the Bulldogs into NCAA tournament action.

FOOTBALL ENJOYS CHAMPIONSHIP SEASON

Bryant football enjoyed championship season.

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Football enjoys championship season.

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NCAA playoffs, where they fell to Southern Connecticut. Coach Marty Fine was named the NE-10 Coach of the Year, while senior quarterback Charlie Granatell '08 (Franklin Lakes, N.J.) was named second-team All-Conference and Offensive Player of the Year. This season, he completed 65 percent of his passes for 2,927 yards and 13 touchdowns, and concluded his career holding all of Bryant’s passing records. In all, nine players earned All-Conference recognition, the most ever in school history.

VOLLEYBALL REGAINS TOP SPOT IN NE-10
The Bryant women’s volleyball team flexed their muscles in the Northeast-10 Conference for the final time before they move to Division I. The Bulldogs earned a regular season championship and an undefeated record and went to the NCAA championships for the program’s 10th time. The team cruised past Adelphi and New Haven in the NCAA tournament, earning the right to play for the regional final. The Bulldogs would come up short in the final, falling to host Dowling.

Seniors Likica Grceva ‘08 (Natick, Mass.) and Tiffany Garry ‘08 (Frankfort, Ill.) were named American Volleyball Coaches Association All-Americans. In addition, Garry earned NE-10 Conference Setter of the Year recognition and Grose took home MVP honors at the conference championship.

CROSS-COUNTRY STAR ENDS STELLAR CAREER
Bryant cross-country standout Nicole Radzik ‘08 (Sutton, Mass.) turned in what was perhaps the greatest season in the history of the program. The senior won a total of five cross-country races, including two on the biggest stage of all the 2007 Northeast-10 Conference championship and the NCAA Northeast Regional championship. At the conference meet, Radzik crossed the finish line first with a season-best time of 19 minutes, 48 seconds. The win earned her 2007 first-team All-Conference honors and NE-10 Women’s Runner of the Year accolades. She would follow that performance with another win a few weeks later, this time against every team from the Northeast region. Radzik took home top honors with a first-place finish of 22 minutes, 43 seconds over the five-mile course at Van Cortland Park in New York. The victory qualified her for a trip to the nationals in Missouri for the second consecutive year, where she would conclude her stellar career with a 40th-place finish among the nation’s best runners.
SPOTLIGHT ON: FACULTY

Classroom learning at Bryant is enhanced by the faculty's extensive research and practical experience, as well as by their efforts to share information with each other and engage in cross-disciplinary projects. The result is an award-winning, well-respected faculty.

PETER NIGRO IS A BUSINESS WEEK "FAVORITE PROFESSOR"

Peter Nigro, associate professor of finance and the Norman Sadrian Chair in Financial Services, was featured as part of a BusinessWeek "Favorite Professor" series that recognizes favorite professors as selected by business undergraduates.

According to students, Nigro earns this distinction by connecting classroom topics with current events. He believes that students are more engaged in learning when they can apply classroom knowledge to real-world projects. At Bryant, students work with Nigro in the CV Starr Financial Markets Center, which provides access to real-time stock market data. He also played an integral role in the creation of the Archway Investment Fund, a student-managed fund that allows students to build experience investing real money.

Nigro joined the Bryant faculty in 2003, bringing 13 years of experience working in various roles at the Federal Office of the Comptroller of the Currency. He is also the author of numerous journal articles and book chapters and is often cited in publications like the Wall Street Journal and American Banker.

ECONOMICS PROFESSOR AWARDED PRESTIGIOUS EDITORSHIP

Sam Mirmiran, professor of economics, was named an associate editor of the International Journal of Behavioral and Healthcare Research, a quarterly periodical that connects academic, policymakers, and businesses to solve health-care issues.

He is one of five associate editors on the editorial board and is responsible for facilitating the process of refereeing submissions, reviewing papers, and helping to determine the editorial direction and content for the journal.

At Bryant, Mirmiran teaches a course for undergraduates and graduate students on the economics of health care. He also serves on Rhode Island lieutenant governor Elizabeth Roberts' new advisory group on health-care reform in the state — Mission: Healthy RI. His most recent research paper on global health-care systems, "Health Care Efficiency in Transition Economies," appeared in the February/March 2011 issue of International Business and Economic Research.

CROSS-DISCIPLINARY COLLABORATION

In January, Bryant professors came together for the second annual Faculty Research Day. The initiative, organized by Mike Roberts, trustee professor of management, is a forum for faculty to talk about their research, solicit feedback, and explore the possibility of collaboration. The event is an important way for both new and established professors to learn more about the extensive work taking place at Bryant.

AWARD-WINNING PROFESSOR SHEDS LIGHT ON AFRICA

Many people picture Africa as a poor, oppressed continent devastated by war. But for students in Alex Perullo's African Popular Culture course, this assumption has been turned on its head.

This course, taught each fall by Perullo, a professor of anthropology and African studies, helped to earn him the 2008 Aluka Award for Innovative Teaching. He is one of only six international award winners, including faculty from the University of Edinburgh in Scotland; the University of Cape Town, South Africa; the University of the Witwatersrand, South Africa; Harvard University; and Whitman College, Massachusetts.

More than 50 faculty members — about one third of all professors — listened throughout the day to presentations on all completed or ongoing research projects. Research topics ranged from misperceptions on the quality of life at age 65 (Heather Lacy, applied psychology) to the impact of international trade on global wages (Edinaldo Tebaldi, economics) to the differences in perceived health consciousness of self versus others (Sukki Yoon, marketing).

Roberts, who worked with colleagues to make the forum happen again this year, hopes to build a Web site to showcase future faculty research days to current faculty, as well as to the broader academic community, Bryant students, and alumni.

JUDY BARRETT LEAF RECEIVES LIFETIME ACHIEVEMENT AWARD

Judy Barrett Leaf, history, recently was named to Honorary Chair of Lifetime Achievement Committee by the Rhode Island Council for the Humanities (RIC3). The organization honored Leaf for her long dedication to the preservation of Rhode Island's history and her work in uncovering stories of Rhode Island people, people to whom Rhode Island is home.

Leaf is also the recipient of the 2007 Aluka Award for Innovative Teaching. The event is an important way for both new and established professors to learn more about the extensive work taking place at Bryant.
AWARD-WINNING PROFESSOR SHEDS LIGHT ON AFRICAN CULTURE

Many people picture Africa as a poor, oppressed continent dominated by war. But for students in Aluka’s African Popular Culture course, this assumption has been turned on its head.

This course, taught each fall by Aluka, a professor of anthropology and African studies, helped to earn him the 2007 Akuba Award for Innovative Teaching. He is one of only six international award winners, including faculty from the University of Edinburgh in Scotland; the University of Cape Town, South Africa; the University of the Witwatersrand; South Africa; Harvard University, and Wheaton College, Massachusetts.

Aluka is a nonprofit international collaborative, which recently launched a digital library of more than 350,000 scholarly materials focused on Africa. The $2,000 award was developed to foster innovative use of Aluka’s collection. Students in Aluka’s course used Aluka’s database of primary source materials to complete their major assignment — to students examined issues in 15 African countries. To help further immerse his students in the culture, Penilla invited Africans who live in Rhode Island or people who spent extended time working in Africa to speak to Bryant students.

Penilla, who also teaches courses on music and anthropology, was attracted to African culture as an undergraduate when he studied in Madagascar. He received Bryant research and teaching grants to visit the east African country of Tanzania and has written several articles on the country’s music and culture. Penilla’s courses are part of Bryant’s commitment to providing a diversified knowledge base for all students. “Bryant’s balance between a business community and a liberal arts community is critical in order for both to see the benefits of each other,” he says. “This interdisciplinary approach ultimately results in a well-rounded student body.”

JUDY BARRETT Litoff Receives Lifetime Achievement Award

Judy Barrett Litoff, professor of history, recently received the Honorary-Chairs Award for Lifetime Achievement in the Humanities by the Rhode Island Council for Humanities (RICH). The organization recognized Litoff for her lifelong dedication to revealing the unknown stories of ordinary people to audiences around Rhode Island and the world.

Litoff is considered one of the preeminent historians of American women and World War II. For the past two decades, she has chronicled the effect of the war. Her research has turned up more than 50,000 letters written by American women, shedding light on one of the most important chapters in United States history. In addition, Litoff’s 13th book, the award-winning An American Heroine: The Diary and Memoir of Virginia d’Albert-Lake, was published last year.

BRYANT SPRING 2008
SPOTLIGHT ON: CAMPUS

Bryant has been making an impact in the academic and professional community by introducing new academic programs, inviting prominent guests to campus, hosting highly regarded professional conferences, and much more.

FORMER PRESIDENT BILL CLINTON VISITS BRYANT

Former President Bill Clinton came to Bryant in February to campaign for his wife, Senator Hillary Rodham Clinton, in her bid to be the Democratic presidential nominee. His visit was less than a week before the Rhode Island presidential primaries, where Hillary Clinton and Barack Obama were running a close race. This is the first time a U.S. president has visited Bryant, and about 2,600 students, faculty, staff, and members of the community assembled in the Chace Wellness and Athletic Center gym for the rally.

Stephanie Rozegul ’09 (Wrentham, Mass.), a volunteer for the Clinton campaign in Rhode Island, introduced Rhode Island congressman James Langevin and President Clinton. As part of the “Solutions for America” rally, President Clinton spoke about his wife’s experience in public service and laid out her plans for the economy, health care reform, and making college more affordable.

Bryant President Ronald K. Machtley noted that the visit marked an exciting and historic day for the University, and hoped that the rally would encourage political action among students. “I know as a former United States congressman how important every vote is in an election,” he said. “And as a person who loves history, I also know how important it is for everyone to participate in the election process. It is a right that people have literally died to achieve.”

Clinton, elected president in 1992, was the first Democrat in six decades to win a second term. After leaving the White House, he established the William J. Clinton Foundation to “strengthen the capacity of people in the United States and throughout the world to meet the challenges of global interdependence.” Among other causes, the Foundation has supported the recovery and rebuilding efforts in the aftermath of the Indian Ocean tsunami and Hurricane Katrina.

NEW MAJOR COMBINES MATH AND STATISTICS

In an effort to expand opportunities for students who excel in math, the University has introduced a new major: applied mathematics and statistics. This degree program was developed to meet the demand for graduates prepared to apply mathematical methods and reasoning to solve real-world problems. While Bryant’s actuarial mathematics program continues to draw substantial numbers of outstanding math students, others expressed interest in additional math professions.

The new program offers classes in statistical analysis software and certification in data mining. Graduates can pursue options in many fields, a graduate degree, or a teaching career.

As with all programs in the College of Arts and Sciences, the applied mathematics and statistics program will require students to have a business minor. Students in both math programs take the same core courses during their first two years at Bryant. This gives them the flexibility to switch from one program to the other in their junior year.
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To learn more about this new degree program, or any of Bryant's areas of study, visit www.bryant.edu/areasofstudy.
GRAMMY NOMINEE GETS CAMPUS SWINGING
Freddy Cole (brother of Nat King Cole) wowed the audience with his expressive jazz performance as part of the President's Cultural Series. His latest release, *Music Maestro Please*, was recently nominated for a Grammy Award.

AMICA CENTER TOP 10 IN THE U.S. FOR CAREER AND JOB PLACEMENT
The Amica Center for Career Education at Bryant is among the top 10 university career and job placement services in the country, according to the 2008 edition of the Princeton Review's annual *Best 366 Colleges*. Others in the top 10 include: University of Texas at Austin, University of Notre Dame, Pennsylvania State University—University Park, and Cornell University.

BRYANT HOSTS CONFERENCES
For the seventh time in as many years, Bryant hosted an Annual XBRL Business Reporting Language Conference in the fall of 2007. The theme of the two-day event was "Meeting Challenges and Expectations of Implementing Interactive Data and XBRL." Accounting professionals and academicians took part in hands-on workshops using XBRL, a standardized language for the electronic communication of financial data. One of Bryant's own, accounting professor Saeed Roohani, has been at the forefront of the XBRL movement since the idea was conceived in 1998. The first XBRL conference, convened by Roohani, was held at Bryant in 2003. In addition, the XBRL Education Resource Center at Bryant University, a learning community at www.xbrleducation.com, is one of the accounting language's top educational resources.

BRAZIL TODAY: TAKE OUR NEW ONLINE TOUR
When was the last time you visited Bryant's Smithfield campus? Take a full tour of campus by logging on to www.bryant.edu. The tour is more than just a look at the physical campus. The University comes alive through video vignettes of faculty and students sharing their experiences on academics, student life, international experiences, athletics, technology, diversity, and much more. While a virtual tour cannot replace a personal visit, it can give you, and prospective students, a flavor of the exciting momentum at Bryant. (See page 27 for information about the Bryant Reunion at Homecoming 2008.)

WOMEN'S SUMMIT 2008: INSPIRATION AND EMPOWERMENT
On March 14, Bryant University welcomed 757 women and men for "Inspiration and Empowerment" at the Women's Summit. The event, which again sold out in advance, featured keynote speakers from business, politics, and education. In addition, experts presented all-effective workshops.

"Pass on a sense of..." she said. "Optimism and perseverance is..."

After the morning sessions, everyone gathered for lunch and then attended the Women's Summit National Businesswomen of the Year Award, given to Merline Sherman, president of Bancorp Rhode Island and its wholly owned Bank Rhode Island. The luncheon address by political gadfly Geraldine Ferraro was called for the empowerment of women leaders. Ferraro talked about her experience in 1984 as the first vice presidential candidate on a national party ticket and today's campaigns of those of 24 years ago. Ferraro also noted the importance of being known...
ported by the faculty in Bryant's Department of Communication. She serves on the IARR conference board of directors and will help coordinate event programs, presenters, and attendees.

The organization's last international conference, held in 2006, took place on the island of Crete in Greece.

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WOMEN'S SUMMIT 2008: INSPIRATION AND EMPOWERMENT

On March 13, Bryant University welcomed 975 women and men for "Inspiration and Empowerment" at the 11th Annual Women's Summit. The event, which again sold out in advance, featured keynote speakers from business, politics, and education. In addition, experts presented 18 effective workshops.

The day began with inspirational keynote speaker Michelle Peluso, president and CEO of Travelocity. In only five years, the 36-year-old has led the company to unprecedented growth in revenue and profitability. She told the crowd to be proud of how far women have come in the business world, but encouraged everyone to fight to make the world a better place for the next generation of women.

"Pass on a sense of possibility," she said. "Optimism is necessary and perseverance is critical."

After the morning breakout sessions, everyone gathered for a luncheon and the presentation of the 2008 Bryant University Women's Summit New England Businesswoman of the Year Award, given to Merrill W. Sherman, president and CEO of Bank of Rhode Island, Inc., and its wholly owned subsidiary, Bank Rhode Island. The luncheon ended with an address by political pioneer Geraldine Ferraro. Her speech called for the empowerment of women leaders worldwide. Ferraro talked about her experiences in 1984, as the first female vice presidential candidate on a national party ticket and how today's campaigns differ from those of 24 years ago. Ferraro also noted the importance of being knowledgeable about local, national, and international issues. She specifically commended Bryant on its preparation of graduates to become informed and responsible global citizens.

"If it were up to me, anyone running for office would be required to take an intensive course in global studies at Bryant University," she quipped.

The final keynote of the day, Joan Countryman, spoke to Summit-goers about the unique experiences she had helping Oprah Winfrey open a school for impoverished girls in South Africa. She described the process of selecting the girls who would receive this exceptional educational opportunity, and she detailed the arduous process of building the school.

"Join the Women's Summit mailing list and receive information about next year's Summit, visit www.bryant.edu/wsummit."

Bryant is grateful for the 2008 Women's Summit sponsors and supporters, including:

**Platinum Sponsor**
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SPOTLIGHT ON: STUDENTS

Bryant students distinguish themselves among their peers through hard work, dedication, and community service. Their accomplishments in the classroom and beyond have earned them acclaim.

CEO CHAPTER NAMED BEST NATIONWIDE

Bryant’s chapter of the Collegiate Entrepreneurs’ Organization (CEO) was selected the best in the nation from among 150 other schools at the national conference in Chicago. Bryant’s CEO was selected for its long list of accomplishments, including organizing two of the world’s largest campus-wide Elevator Pitch competitions for Business 101 students. The chapter was also recognized for raising more than $2,000 in corporate sponsorships for events. CEO brought Life is Good! co-founders Bert and John Jacobs to campus and sponsored the Purple Cow Competition, a contest that challenged students to generate outlandish marketing concepts for Newport Storm, a Rhode Island-based brewery. Membership in Bryant’s CEO chapter has grown from only eight members at the beginning of the 2005-2006 school year to nearly 150 members this year. The goal of the organization is to support an entrepreneurial mindset, while encouraging students to develop career paths.

GREEK HONOR SOCIETY NAMED AMONG TOP IN THE COUNTRY

Bryant’s chapter of the Order of Omega, the national Greek honor society, was named one of the top four chapters in the nation out of nearly 500 groups. Only 15 members of the Greek community at Bryant are selected to be part of the Order of Omega, which emphasizes academic excellence.

BRYANT STUDENTS HELP ENSURE SUCCESS OF "NEW HOPE" DINER RESTORATION PROJECT

A group of students at the Rhode Island Training School for Boys (RITS) are seeking to breathe new life into a fleet of disdained New England diners, and they’re getting help from an unexpected source: a team from Bryant’s Students in Free Enterprise (SIFE) organization. According to SIFE faculty advisor David Greenman, Bryant is working directly with RITS to create a comprehensive business plan for the project. "This provides Bryant with an opportunity to show RITS students, who are young inner-city offenders working toward a better future, that legal and legitimate business pursuits can indeed pay off and can lead to success," he said. The comprehensive plan created by Bryant students has three components: the development of an overall strategy to help sell the refurbished diners to buyers in Rhode Island once they’re up and running; a marketing plan to sell a special new brand of coffee — called New Hope Blend — that is being produced especially for the diners; and a business plan to make Rhode Island’s famous Mike’s Drive (one of two legendary sit-down “mobile diners” in downtown Providence) profitable.

Julie Wentzell ’08 (Middletown, Mass.), president of the University’s SIFE chapter, says the Bryant students are learning about the incorporated students’ lives as they help them understand good business practices. "We hope the RITS students will develop business skills, which they can use now (as part of the diner restoration project) and someday to earn a living in businesses that they may want to pursue on their own."

Last year, Bryant SIFE student chapter members, all volunteers, completed a total of 16 community service projects ranging from helping battered women gain basic banking skills, to helping the unemployed prepare for job interviews, to teaching computer skills to elderly Rhode Island residents. The chapter sponsored final exam study breaks for the Greek community; it works with the Amica Center for Career Education to host resume-building workshops that show how to highlight Greek involvement; and each year it sponsors the "Brain Bowl," a Jeopardy-like competition in which fraternity and sorority teams compete. The Order of Omega also collaborates with community service groups at Bryant such as AIDS Project Rhode Island, Relay for Life, and the Helping Hands. Students, faculty, and staff will benefit from the honor society’s accomplishment. The $6,000 prize was used to purchase academic supplies for the Academic Center for Excellence.

EDUCATION IN ACTION

Knowledge acquired in the classroom at Bryant is making an impact across the country. This year, several students applied their skills to the following ambitious initiatives:

Ryan Daley ’08 (Hudson, Mass.) learned firsthand about the impact of climate change as part of a student journalism program sponsored by the United Nations (UN). An editor for Archway, Daley joined other student newspaper reporters selected to cover the 60th Annual United Nations Department of Information/Non-Governmental Organization conference, held at UN headquarters in New York City.

Two Bryant students had the chance to hone their skills as interns in Washington, D.C. Merry Le ’08 (Bridgeport, Conn.) worked for the Environmental Protection Agency (EPA) and Lauren Martin ’08 (Tyngsboro, Mass.) served at the White House. The students secured their internships through the Washington Center, an educational nonprofit that selects interns to work for thousands of government agencies and nonprofit organizations across the country. Bryant was selected for the Target Student Case Competition. The efforts of Scott Deeb ’08 (North Eastham, Mass.) and Keri Sawyer ’08 (Lowell, Mass.), who developed financial strategies to create a new degree in the store’s department.

HONORS PROGRAM EXPERIENCE NYC

Twenty-two members of the Honors Program took part in the NYC Experience Program, which exposes students to a variety of business and community experiences through a diverse slate of business and civic organizations. Some were able to stay in the Roosevelt Hotel in New York City.
The chapter sponsors final exam study breaks for the Greek community; it works with the Amica Center for Career Education to hold résumé-building workshops that show how to highlight Greek involvement; and each year it sponsors the "Brain Bowl," a jeopardy-like competition in which fraternity and sorority teams compete. The Order of Omega also collaborates with community service groups at Bryant such as AIDS Project Rhode Island, Relay for Life, and the Helping Hands.

Students, faculty, and staff will benefit from the honor society's accomplishment. The $1,000 prize was used to purchase academic supplies for the Academic Centers for Excellence.

EDUCATION IN ACTION

Knowledge acquired in the classroom at Bryant is making an impact across the country. This year, several students applied their skills to the following ambitious initiatives. Ryan Daley '08 (Hudson, Mass.) learned firsthand about the impact of climate change as part of a student journalist program sponsored by the United Nations (UN). An editor for Arcondy, Daley joined other student newspaper reporters selected to cover the 6th Annual United Nations Department of Information/Non-Governmental Organization conference held at UN headquarters in New York City.

Two Bryant students had the chance to hone their skills as interns in Washington, D.C. Merry Le '08 (Bridgeport, Conn.) worked for the Environmental Protection Agency (EPA) and Lauren Martin '08 (Tyringham, Mass.) served at the White House. The students secured their internships through the Washington Center, an educational nonprofit that selects interns to work for thousands of government agencies, businesses, and nonprofits throughout the United States. Bryant was selected as one of five sites for the Target Northeast Case Competition through the efforts of Scott Lafond '02. Bryant seniors had the unique opportunity to pitch marketing strategies for Target's electronics division directly to company executives. The winners of the $1,500 cash prize were Gina Dech '08 (North Easton, Mass.) and Keri Sawyer '08 (Brookline, Mass.), who devised a three-pronged recommendation to create a new digital experience in the store's electronics department.

During the trip, students were able to pick the brains of company executives from different industries: they took a firsthand look at the booming tourism and hospitality industry in the upscale Benjamin Hotel. The students left an impression of confidence and professionalism on the Bryant alumni they met in the city, including Francis Doehner '98, a senior manager at Morgan Stanley, and Tor Birke-Hausenin '00, a senior planning manager for General Electric. The NYC Experience was coordinated by Bryant University Honor's Program faculty advisor Kenneth Sousa, associate professor of computer information systems. Support was also provided by Jeff Casey '93, executive vice president of sales at Summit Technical Services.

The Target Northeast Case Competition winners Gina Dech '08 and Keri Sawyer '08 with Blyant Beta's advisor Jack Reid
SPOTLIGHT ON: ALUMNI

Events and activities help Bryant alumni maintain and enhance their relationship with the University and former classmates. The University thrives on the support of more than 39,000 alumni worldwide.

ALUMNI RETURN TO CAMPUS FOR LEADERSHIP WEEKEND

In April, Bryant alumni returned to campus for a dinner honoring the 2008 Alumni Achievement Award recipients, and attended keynote presentations and a series of interactive workshops the following day.

On Saturday, workshop participants explored leadership topics and specific opportunities to actively engage with Bryant students and help strengthen alumni networks. In addition, a number of organizations held mini-reunions, including the Student Senate and the Student Alumni Association. Michael Roberto, management professor and author of *Volley Great Leaders Don’t Take Yes For An Answer*, led the keynote breakfast discussion. Mark Giganti ’89 traveled from California to give a keynote presentation at lunch on gaining consensus in diverse groups.

Ray Folgerich ’91, ’00 MBA, president of the National Alumni Council and Alumni Association member, spearheaded the event, which attracted more than 100 alumni. To learn more about the Alumni Leadership Weekend at Bryant, or any of Bryant’s alumni events, visit www.bryant.edu/alumnievents. You can also call director of alumni relations Robin Walker at 401-232-6033 to be included on a mailing list.

FOUR NEW TRUSTEES JOIN THE BOARD

This academic year, Bryant welcomed four members to the Board of Trustees.

Cerbe is founder and principal of Management Capital, a private equity firm. He is a former chairman of the University’s National Alumni Council. The Gerry and Linda Cerbe Media

GLOBAL STUDIES ALUMNA FINDS A WORLD OF OPPORTUNITY IN NONPROFIT AGENCY

As a global studies concentrator at Bryant, Nicole White ’07 had the world at her fingertips. Curriculum on culture, economics, and history provided White with a comprehensive worldview. The flexibility of the program also gave her the freedom to explore other areas of study and eventually minor in political science and marketing.

To further broaden her educational experience, she spent her junior year studying in Barcelona, Spain. “You just can’t do justice to my study abroad experience,” she says. “It is the best experience a person can have, academically and socially.”

You might expect that White would now be working for a government agency or a multinational company. Instead, you can find her at Big Brothers Big Sisters of Massachusetts Bay, where she is a development assistant on a wide variety of fundraising projects.

The nonprofit organization is among the largest youth mentoring agencies in the country, having doubled in size in the last five years. Operating expenses for 2006 were nearly $7 million, all privately funded by individuals, foundations, and corporations.

That is where White comes in. “Fundraising for this kind of organization is a good fit for me because it is a business, yet our focus as an organization is on human services,” says White. “I feel good about the work I do and the positive impact my job has on children in the Boston area.”

White’s everyday focus is on helping children, her global studies experiences fueled her desire to travel and learn. She has already returned to Europe and dreams about where her next journey will take her. “The skills I learned during my time at Bryant have definitely helped prepare me for this job and any job I might have in the future,” says White, “and traveling abroad will allow me to put my global studies knowledge to good use.”
Alumni Leadership Weekend at Bryant, or any of Bryant’s alumni events, visit www.bryant.edu/alumnievents. You can also call director of alumni relations Robin Ward at 401-376-1533 to be included on a mailing list.

FOUR NEW TRUSTEES JOIN THE BOARD

This academic year, Bryant welcomed four members to the Bryant Board of Trustees.

Gerald Cerce ’69 and Douglas Cerce Me dia ’69 , who’ve both served previously, rejoined the board in the fall for a three-year term.

Cerce is founder and principal of Management Capital, a private equity firm. He is a former chairman of the University’s National Alumni Association and served as the event’s chairman the event, held more than 100 events more about the University’s National Alumni Association.

Sameer L. Kanodia ’00, ’03 MBA

Kanodia is executive director of Datamatics Technologies Limited in Mumbai, India. The multinational company is a provider of business and knowledge process outsourcing and has clients on the top 25 Fortune 500 companies as clients.

SAVE THE DATE: REUNION AT HOMECOMING 2008

Mark your calendars for Bryant Reunion at Homecoming, September 12-14, 2008. This event offers the opportunity for alumni to return to the Bryant Smithfield campus and reconnect with former classmates and professors. The weekend-long celebration includes food and games for the whole family, campus tours, a football game, and a casual all-class dinner dance and casino night.

Other events for alumni and their families include a seminar on “Choosing the Right College for Your Children,” alumni games for former Bryant athletes, and reunions of organizations such as ROTC, Phi Sigma Nu, and Bryant Pride—the gay, lesbian, bisexual, and transgender organization. The traditional homecoming football game will take place Saturday after‐ noon when the Bulldogs play Merrimack College.

On Sunday, more than 1,000 runners are expected to take part in the 8th Annual Shawn M. Nassaney Cross-Country Race/Walk, held in memory of the Bulldogs’ former cross-country captain and a 1998 graduate who was a casualty of United Flight 175 on September 11, 2001, along with his girlfriend Lyn Goodchild ’96.

In the coming months, look for more information about Reunion at Homecoming, in Alumni Bulletin and at www.bryant.edu/alumnievents.

MBA and vice chairman of the Berkshire Group, an integrated real estate and financial services firm. Knupp is the chairman and vice chairman of the Bryant Leadership Council of Dorchester. Along with his wife, Judith, he established an endowed scholarship at Bryant, and the Douglas and Judith Knupp Library is named in their honor.

Joining the Board for the first time, also for a three-year term, are Cheryl Watkins Snead ’06H and Sameer L. Kanodia ’00, ’03 MBA.

Watkins Snead is president and CEO of Banerjee Industries Inc., a Rhode Island-based supply chain management business. She also serves on the professional boards of Amica and Bank Rhode Island, and is involved in several community organizations.

Kanodia is executive director and serves on the board of directors at Datamatics Technologies Limited in Mumbai, India. The multinational company is a provider of business and knowledge process outsourcing and has clients on the top 25 Fortune 500 companies as clients.

Feeling good about the work I do and the positive impact my job has on children in the Boston area.”

While her everyday focus is on helping children, her global studies fueled her desire to travel and learn. She has already returned to Europe and dreams about where her next journey will take her. “The skills I learned during my time at Bryant have definitely helped prepare me for this job and any job I might have in the future,” says White, “and traveling abroad will allow me to put my global studies knowledge to good use.”
Class Notes is a great place to share news about professional and educational accomplishments, and other special events in your life. Keep Bryant University informed of your latest endeavors by submitting information online through the Class Notes page at www.bryant.edu/alumni. You can also send an e-mail to alumni@bryant.edu or call 877-353-5687.

1947

GEORGE L. SUTCLIFFE of Green ville, R.I., president of Bradford Sutcliffe, Inc., was inducted into the Rhode Island Aviation Hall of Fame. Sutcliffe is recognized for his outstanding record as a U.S. Army Air Corps pilot in World War II. Awarded the Silver Star and the Distinguished Flying Cross for his wartime service, Sutcliffe flew four combat missions and was involved in one of the widest air battles of the war.

1950

CHARLES H. O'CONNELL of Riverdale, N.J., was inducted into the East Providence High School Hall of Fame. O'Connell served as controller, treasurer, finance director, and acting city manager for the City of East Providence, R.I.

1965

DAVID T. ADELMAN of Atlanta, Ga., was elected president of the National Pawnbrokers Association, which has approximately 2,500 members.

1972

RICHARD A. KAPLAN of Montgomery Village, Md., retired from federal service after 35 years in the Office of Inspector General in Washington. Kaplan had been director of the internal audit division for Frederick County in Frederick, Md.

1977

PHILIP C. BAECNER of Budd Lake, N.J., was named regional operations director for Travelers Select Commercial Accounts located in Morris Plains, N.J. Baecner will be responsible for the small business operations division.

1984

KENNETH J. FERRIGNO of Guilford, Conn., was named senior vice president of sales and marketing at Nielsen Americas located in Holtsdale, Md.

1985

LISA (CAPORIELLA) FOWLER of Cranston, R.I., was named project manager in the tax department of Restivo, Messina & Co., in Providence, R.I.

1985

DEBORAH J. TOBIAS MBA of Oakmont, Ltd., was named regional vice president of Bank of America, located in Elkridge, Md.

1985

MICHELE A. POMPANE of Clinton, Conn., was named assistant controller of the Rhode Island Housing Authority located in Providence, R.I.

1987

DEBORAH J. TOBIAS MBA of Cranston, R.I., was named assistant controller for the Rhode Island Housing Authority located in Providence, R.I.

1987

PHILIP C. BAECNER of Budd Lake, N.J., was named regional operations director for Travelers Select Commercial Accounts located in Morris Plains, N.J. Baecner will be responsible for the small business operations division.

1987

MICHELE A. POMPANE of Clinton, Conn., received a Federal Energy Management Award from the Department of Energy at the National Press Club in Washington. Pompante served a six-month rotation as management analyst at the Naval Sea Systems Command in Washington.

1990

RICHARD A. KAPLAN of Montgomery Village, Md., retired from federal service after 35 years in the Office of Inspector General in Washington. Kaplan had been director of the internal audit division for Frederick County in Frederick, Md.
1984
KENNETH J. FERRIGNO of
Glastonbury, Conn., was named
treasurer of senior vice president of sales and
marketing at Nestlé America located in Elkridge, Md.

SANDY M. PETRALIA of Athens,
N.Y., was named product manger at Taconic in Hudson, N.Y. Taconic
supplies research models to
scientists around the world.

WADE A. SEWARD of Bloomfield,
Conn., was named chief marketing officer for Hartford
Life in Simsbury, Conn. Seward is
responsible for product launches,
advanced marketing, marketing
communications, field technology,
competitive analysis, and The
Hartford’s Middle America
distribution unit for mortgage
insurance.

1985
LISA (CAPOBIANCO) FOWLER of
Cranston, R.I., was named manager in the tax department of Restivo
Monacelli, LLP, in Providence, R.I.

MELISSA A. OGG of Attleboro,
Mass., was named vice president and operational risk director at Bank Rhode Island in East
Providence, R.I.

1986
CATHY A. (PELLEGRINO)
STREKER MBA of North
Kingstown, R.I., was named vicE'
president of human resources and benefits at Pirelli, Gillette, & Co., in Providence, R.I.

DEBORAH J. TOBIAS MBA of
Cranston, R.I., was named assistant controller for the Rhode Island
Housing Department located in Providence, R.I.

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1987
MICHELE A. POMPANE of
Clinton, Conn., received a Federal
Energy Management Award from
the Department of Energy at the
National Press Club in Washington.

Pompane served a six-month rotation as management analyst at
the Naval Sea Systems Command in Washington.

Thomas A. Shola II of
Woonsocket, R.I., was named senior vice president/regulatory and operational risk in consumer
finance operations at Citizens Bank.

Shola is responsible for regulatory and operational risk, audit and
assurance, project management, and vendor due diligence.

1988
It’s your class reunion in 2008!
Visit www.bryant.edu/alumni.

ARTHUR G. KARALEXIS of
Norcross, Ga., a vice president
with SunTrust Bank in Atlanta, Ga., was nationally recognized for
being one of the top 200 producing mortgage bankers in the United
States and third in the state of Georgia.
1991
NICOLE A. KORZUN of Milford, Conn., was named assistant director of financial planning at Carus Corporation in Peabody, Conn.

JOYCE E. Masse ’96 MBA of West Warwick, R.I., was named principal in the White, accounting and auditing group of Tofias, PC, in Providence, R.I.

G. FRANK TEAS of Nashua, N.H., is president and CEO of the Nashua Bank, a new bank in downtown Nashua.

1992
ANNETTE (NERENBERG) LARABEE of South Glens Ferry, N.Y., was named senior vice president and loan officer of Connecticut River Community Bank in Wethersfield, Conn.

TAMARA (CLAFFEY) WRENN of South Windsor, Conn., received her MBA/PCM from the University of Phoenix in addition to national certification as a clinical research professional. Wrenn is the manager of clinical trials and data support functions for Baystate Regional Cancer Program at Baystate Health in Springfield, Mass.

MICHAEL X. WYNN of Norton, Mass., was named assistant treasurer-collector for the Town of Norton.

1993
JESSICA L. CASALE of East Greenwich, R.I., was named vice president and senior finance manager in corporate banking administration at Citizens Bank in Smithfield, R.I.

VINCENT J. COPPOLA of San Francisco, Calif., was named vice president of strategy and corporate development for Blue Shield of California in San Francisco.

DAVID J. CROSBY of Providence, R.I., was named global mobility manager at C能源 in Mansfield, Mass. Crosby is responsible for all international assignments and employee relocations.

MICHIELLE (PANTING) FREITAS of Portsmouth, R.I., was named supervisor at Sansiveri, Kinchall & McNamara, LLP, in Newport, R.I. Freitas will provide audits, reviews, and tax services to the firm’s clients in various industries including hospitality, manufacturing, and nonprofit.

1994
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PREETHAM J. ISAAC of United Arab Emirates was named vice president of marketing, finance, and planning for HSBC (Hong Kong and Shanghai Banking Corporation), located in Dubai, UAE.

DAVID W. LONGO ’99 MBA of Waltham, Mass., was named senior Oracle business analyst at Accenture, Inc., a worldwide leading medical device manufacturer headquartered in Waltham, Mass.

1995
JACQUELYN H. TRACY CPA MST of Narragansett, R.I., was named president of the Rhode Island Division of the Junior League of Rhode Island for 2007–2008. Tracy has served on the board as recording secretary and membership council director and has received the Junior League President’s Volunteer Service Award for her hours of service with the League.

2000
JEFFERY T. GATES of Binghamton, N.Y., was named director of admissions at Binghamton University in Binghamton.

MICHAEL V. CARNEVALE of Woonsocket, R.I., is owner/president of Freight Savers Express, Inc., in Woonsocket.

2001
ANDREA M. PICCARELLI of Warren, Mass., was named global human resources manager at Spearsmithers Labs, Inc., in Woonsocket.

2002
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JESSICA (ECCLEY) BURTON of Stuart, Fla., was named operating room inventory supervisor at Martin Memorial Health Systems located in Stuart.

2003
MICHAEL S. FULLER of Stockton Springs, Maine, was named operations manager to oversee the wireless division of Mainely Wired in Swansboro, Maine.

2004
PAUL F. KELLY MSIS of Johnston, R.I., was named information services manager at FM Global in Johnston.

JESUS A. ZAPATA of Providence, R.I., along with his business partners, received the 2003 Rhode Island Hispanic Small Business Award at a recent Hispanic Chamber of Commerce banquet. His company, Xito Creative Solutions, LLC, is a branding and strategic marketing firm based in Pawtucket.

2005
NICHOLAS J. CIANCIO of Enfield, Conn., was named marketing director and registered representative at New England Financial Group in West Hartford, Conn.

2006
MICHAEL J. HOWLETT of Wethersfield, Conn., was named financial services representative for Barnum Financial Group located in Wethersfield.

2007
DAVID W. LONGO ’99 MBA of E. Woburn, Mass., was named senior director of financial and tax planning services, director of financial planning, and managing director for Boston Private Financial Planning in Woburn.

2008
KATHLEEN A. ZAPPETTI of Warwick, R.I., was named senior Oracle systems analyst for Binghamton University in Binghamton.

2009
MICHAEL J. HOWLETT of Wethersfield, Conn., was named financial services representative for Barnum Financial Group located in Wethersfield.

2010
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2011
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2012
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2013
MICHAEL J. HOWLETT of Wethersfield, Conn., was named financial services representative for Barnum Financial Group located in Wethersfield.

2014
KATHLEEN A. ZAPPETTI of Warwick, R.I., was named senior Oracle systems analyst for Binghamton University in Binghamton.

2015
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JESSICA (ECCLEY) BURTON of Stuart, Fla., was named operating room inventory supervisor at Martin Memorial Health Systems located in Stuart.

2016
MICHAEL J. HOWLETT of Wethersfield, Conn., was named financial services representative for Barnum Financial Group located in Wethersfield.

2017
MICHAEL J. HOWLETT of Wethersfield, Conn., was named financial services representative for Barnum Financial Group located in Wethersfield.

2018
KATHLEEN A. ZAPPETTI of Warwick, R.I., was named senior Oracle systems analyst for Binghamton University in Binghamton.

2019
It’s your class reunion in 2008! Visit www.bryantedu/alumni.

JESSICA (ECCLEY) BURTON of Stuart, Fla., was named operating room inventory supervisor at Martin Memorial Health Systems located in Stuart.

2020
MICHAEL J. HOWLETT of Wethersfield, Conn., was named financial services representative for Barnum Financial Group located in Wethersfield.

2021
KATHLEEN A. ZAPPETTI of Warwick, R.I., was named senior Oracle systems analyst for Binghamton University in Binghamton.

2022
It’s your class reunion in 2008! Visit www.bryantedu/alumni.

JESSICA (ECCLEY) BURTON of Stuart, Fla., was named operating room inventory supervisor at Martin Memorial Health Systems located in Stuart.

2023
MICHAEL J. HOWLETT of Wethersfield, Conn., was named financial services representative for Barnum Financial Group located in Wethersfield.

2024
KATHLEEN A. ZAPPETTI of Warwick, R.I., was named senior Oracle systems analyst for Binghamton University in Binghamton.

2025
It’s your class reunion in 2008! Visit www.bryantedu/alumni.

JESSICA (ECCLEY) BURTON of Stuart, Fla., was named operating room inventory supervisor at Martin Memorial Health Systems located in Stuart.
THE BRYANT ANNUAL FUND

Be Part of the Vision

"When I saw what the University has become, it felt good to be part of the vision in some small way."

Patricia Konalski '83
A longtime Bryant contributor, Patricia has stayed involved by participating in the Alumni Career Link.

ANNUAL GIVING PROVIDES VITAL RESOURCES – often making the difference between an ordinary education and an extraordinary one. Alumni are encouraged to support Bryant each and every year with a gift that reflects the value of their experience. Here are some examples of the initiatives supported by the Bryant Annual Fund:

- The Annual Fund provides for notable guest speakers from politics, corporate America, and the arts.
- Student organizations and clubs, such as The Archway student newspaper and WJMF radio station, are often strengthened by the Annual Fund.
- Library resources, faculty-student research projects, and many scholarships rely on the Annual Fund.

Every gift makes a difference. Please visit www.bryant.edu/alumni to make your gift by June 30, 2008 to be included in this year’s fund.

(877) 353-5667 (U.S. ONLY) or (401) 332-6250 | www.bryant.edu
ESTELLE (VERRIER) BOISCLAIR '27  
August 16, 2007

LENA (GIUSTIANY) DALY '29  
May 29, 2007

CHARLES J. DONAHUE '33  
November 14, 2007

THELMA (PARKINSON) SILVA '34  
September 5, 2007

MARY M. CROTTY '36  
November 11, 2007

JAMES B. HOWARTH '36  
May 26, 2007

HELEN (ALLEN) BLACKMA '38  
October 1, 2007

VERA (SMITH) LORD '38  
May 26, 2007

MARGARET (MOORE) FOSTER '39  
May 25, 2007

ANN (BABINSKI) MURPHY '40  
March 19, 2007

ANTHONY P. VARONE '40  
September 3, 2007

MARY (FLORINI) GERLITZOWSKI '41  
December 19, 2007

MARY C. MANCINI '41  
October 6, 2007

KATHLEEN (BRENNAN) MAYHEW '41  
July 6, 2007

RICHARD C. HARROP '54  
August 17, 2007

JOANNE (JAWORSKI) PORTULA '54  
August 3, 2007

EARL H. ROBINSON, JR. '55  
July 12, 2007

HOPF (ATHANA) BANQUI '56  
November 23, 2007

JOSEPH E. CADDEN '56  
July 14, 2005

NICHOLAS G. FACARIS '56  
August 21, 2003

RICHARD J. ARRUDA '57  
January 8, 2007

WILLIAM A. BARD '57  
November 8, 2007

HOWARD BAPTISTA '57  
September 13, 2007

EUGENE G. GADAI '57  
December 17, 2007

CHESTER P. LIS '57  
November 22, 2007

JOHN SILVIA '58  
September 1, 2007

PAUL P. BRENNAN '59  
September 30, 2007

GERALD W. HARROP '59  
September 28, 2007
WILLIAM J. RICHABEK '49
October 8, 2007
THOMAS A. ALMONT '50
October 9, 2007
WINSTRO P. CARLSON '50
September 30, 2007
EDMUND C. HORTON '50
November 9, 2007
ARTHUR W. PARKS '50
August 28, 2007
CHARLES SPELMAN '50
October 19, 2007
ANNA (FITZPATRICK) BARRY '51
December 9, 2007
MICHAEL W. BORCUK '51
July 8, 2007
M. EDWARD FENTON '51
November 14, 2007
MAURICE GOODMAN '51
July 13, 2007
HERBERT P. RISLEY, JR. '51
November 14, 2007
OSCAR GROSS '51
October 8, 2007
RICHARD S. HEYWOOD '52
November 19, 2007
BARBARA (PEERING) YUILL '52
April 6, 2007
DONALD W. MAKER '53
November 13, 2007
WILLIAM H. HARRISON '54
August 17, 2007
JOANNE (JAWORSKI) POLITULA '54
August 5, 2007
EVELYNE (ROBINSON) ABBOTT '55
July 10, 2007
HOPE (ATHANAS) RANKEY '56
November 3, 2007
JOSEPH F. CADDE '56
July 18, 2005
NICHOLAS G. FACARIS '56
August 21, 2007
RICHARD J. ARRIUZA '57
January 6, 2007
WILLIAM A. BARNER '57
November 8, 2007
HOWARD BAPTISTA '57
September 17, 2007
EUGENE F. GADDI '57
December 17, 2007
CHESTER P. LIE '57
November 12, 2007
JOHN J. SIEBEL '58
September 7, 2007
PAUL P. BRENNAN '58
September 28, 2007
HARRY F. FERLIE '58
January 25, 2007
GERALD W. JARVIS '58
August 24, 2007
RALPH H. PELBERG '58
August 21, 2007
EDWIN T. TAYLOR '59
September 18, 2007
HARRIS R. LEVINE '60
November 11, 2007
RICHARD G. PROFITT '61
June 10, 2007
JERI ST. ANGELO '61
September 14, 2007
ALVIN S. TOPHAM '61
August 17, 2007
MAURICE R. CERRONE '62
September 29, 2007
RICHARD R. MACOMBER '62
September 4, 2007
JEAN (COLWELL) PERSONETTE '64
November 26, 2007
EDMUND M. FOLGO '66
November 15, 2007
THOMAS S. LAVIN '69
September 12, 2007
FRANCIS D. BIEDEAU '70
November 22, 2007
TED R. GRIFFITH '70
December 15, 2007
KAREN (BOYER) GUSTAFSON '71
October 14, 2007
ELIZABETH (COLPITTS) LAITINEN '71
November 14, 2007
BERNARD F. OCUNDAI '71
August 14, 2007
JANICE (DORRNIE) JOHNSON '71
November 5, 2007
USA (CARLSON) CODEGA '74
August 14, 2007
AUGUST ZABBO '79
MBA
August 3, 2007
ROGER G. PARENTEAU '73
December 4, 2007
ALLEN D. SMITH '73
December 6, 2007
JOHN H. BARTON '74
July 22, 2007
ALAN R. BUTCHER '75
November 13, 2007
AL J. HEYNECEWICH '75
June 22, 2007
FRANCIS A. GARDNER '78
September 14, 2007
JAMES R. WILSON '78
August 17, 2007
THOMAS C. LION '79 MBA
July 14, 2007
OLIVE H. KENNEDY '79
October 7, 2007
DAVID H. LANE '82 MBA
October 15, 2007
TANYA JONES-AMATO '84 MBA
October 15, 2007
ELIZABETH (COLPITTS) LAITINEN '84
October 15, 2007
JOHN C. FLANAGAN '87
November 18, 2007
BERNARD F. OCUNDAI '89
August 14, 2007
JANICE (DORRNIE) JOHNSON '91
November 5, 2007
USA (CARLSON) CODEGA '94
August 14, 2007
AUGUST ZABBO '99 MBA
August 3, 2007
""