A Whopper of a Success Story

The following article appeared in the March 1 issue of the Cranston Herald Today. It is reprinted with their permission.

Before running the article, we visited with Nick Janikies in his modern Johnston office. Our purpose was to meet this successful '57 grad and see if he would be interested in amplifying his remarks made in the article relative to the College. We were not disappointed.

Upon meeting him, one is immediately impressed with his tremendous enthusiasm. Not afraid of hard work, his ingredients for success are no secret. "Waste not want not, could well be my philosophy in life. While in school, apply yourself intelligently," he advises, "for your academic record is a measure of your mark in life. Just being a college grad won't insure your success, you've got to be willing to work hard."

When asked if he had any advice to Bryant alums looking to start their own businesses, he suggested they equip themselves with as much of a background in small business management as possible. "This includes a strong introduction in accounting principles, which provides an important insight into businesses' inner-workings," he stated.

Although Janikies gives credit to Bryant for preparing him for his later business ventures, he suggests that academics alone are not enough preparation for the new grad to compete in today's business world. Mr. Janikies

Continued, page 4
16 Association. Mrs. Hochberg, who retired last June after serving the college for twenty-eight years as Public Relations Director and first woman Vice President, was cited by Louise M. Scott, President of the Executive Board of the Association, for her generosity and "unselfish spirit of giving." The endowed scholarship fund will be awarded to a deserving son or daughter of an alumnus.

Hochberg Alumni Scholarship Fund
The Gertrude Hochberg Alumni Scholarship Fund has been established by the Bryant College Alumni Association. Mrs. Hochberg, who retired last June after serving the college for twenty-eight years as Public Relations Director and first woman Vice President, was cited by Louise M. Scott, President of the Executive Board of the Association, for her generosity and "unselfish spirit of giving." The endowed scholarship fund will be awarded to a deserving son or daughter of an alumnus.

Bryant on the Radio
Professor Joseph Ilicqua, Chairman, Economics Department, can be heard on WPRO radio (630 on the dial) the third Sunday of each month at 8 a.m. The thirty-minute program, broadcast in the Rhode Island area, highlights the economic climate in Rhode Island.
An Interview with Dr. William P. Robinson, Jr.

by

Patricia Fogarty

Background

Dr. William P. Robinson, Jr., Associate Commissioner of Education for the State of Rhode Island, has been associated with Bryant College for many years. A member of the Board of Trustees since 1963, he was named Chairman of the Board in 1975. Dr. Robinson is a graduate of Providence College. He earned his Masters of Education degree from Rhode Island College and received honorary doctorate degrees from Catholic Teachers College of Providence, Providence College, Our Lady of Providence Seminary, and Mt. Saint Joseph College.

The interview with Dr. Robinson is the first in a series of conversations with members of the Board of Trustees.

AB: *In Your Opinion, What Is The Role Of The Bryant College Board Of Trustees?

WPR: *The job of the Board of Trustees is to see that the College is run, not to run the College. We are very fortunate at Bryant in that the members of the Board are people whose sole interest as Trustees is the welfare of the College. This Board functions as a cohesive body. I would be disturbed if it functioned any other way.

The role, of the Board, as I see it, is that of a policy-making body. This is a broad, general term, but implies an obligation to see that the institution is properly financed, and that it is operated in a sound, efficient, and economical manner.

The establishment of new programs should be determined in the light of anticipated revenues and the cost effect of the programs. Oftentimes a program may be desirable, but it is not economically feasible to establish.

AB: Bryant Has Made Some Big Advancements In The Last Fifteen Years. In Your Opinion, What Are Some Of The More Significant Ones?

WPR: Of course, the move to Smithfield was the biggest change. Accreditation was also an important landmark. Over the years, the administration has endeavored to bring in additional faculty with terminal degrees, which is a must now in the world of academia.

AB: Let's Talk About The Bryant Alumni. Many Are Active In The Rhode Island Community.

WPR: Bryant can take pride in the fact that so many of its alumni have gone into important positions in the business world. And, I understand that they have sought to bring Bryant alumni into the enterprises in which they are employed. I think that the performance of Bryant graduates has led the personnel departments to look at Bryant for more employees. Our alumni are now working throughout New England and beyond.

AB: For Those Graduates Who Have Not Seen The New Campus, Could You Describe Its Impact Upon The Bryant Community And Potential Members Of The Community?

WPR: The campus is a tremendous attraction! I know that landscape and buildings of themselves do not make the institution. But I think that the beautiful atmosphere, well-lighted rooms, and pleasant surroundings, make for a better milieu in which to learn. When people come to Bryant, they see what the College is trying to accomplish through its formal educational programs, its intramural sports and social programs, and faculty participating in professional events. They also see this beautiful edifice, the quality of the staff, and an active interest in the alumni body. The Board of Trustees has six or seven alumni members, not as alumni representatives, but as trustees who are successful, dedicated people.

AB: Could You Share Some Insight With Us As To Where You Think Bryant College Is Going?

WPR: I see no disposition on the part of the Trustees for us to expand. I think the general position of the Trustees is that they want Bryant to be a top quality institution. It is a good college, but certainly it could be better. I do not see the Trustees taking on any substantial new programs unless we have the means to support them in a quality fashion.

I'm satisfied with the Trustees' position on this. Let's make sure that what we have is the best before we start looking in other directions.

*Note: AB = Alumni Bulletin

WPR = William P. Robinson
A Whopper, continued

suggested that the College sponsor business internship programs for its students, which would allow Bryant to graduate men and women with more than just a formal education.

With some degree of bias, Janikies encourages Bryant grads to carefully investigate the opportunities available in the restaurant business. With 18 stores open, and 5 more in the works, he is obviously a man who takes his own advice.

Selling hamburgers isn’t the only thing that concerns Nick Janikies, a Burger King franchisee. He’s concerned with his community too.

He demonstrated his community involvement by presenting the United Cerebral Palsy, R.I., a $3,000 check during the organization’s telethon on behalf of his Burger King stores throughout the Rhode Island area this weekend.

Mr. Janikies, 45, is president of Jan Co., of Johnston, the operating company of his Burger King Corporation franchises, a $10 million business. He attributes his success to “a lot of hard work, a sense of being a gambler, knowing the value of a dollar and a gut feeling on where to put a fast food restaurant.”

He learned the value of a dollar early. As a child in Cranston he saw his Greek immigrant parents’ business, a “mom and pop” grocery store, collapse with the supermarket boom. At 16, he bought and sold used cars for a profit. His first deal — fetching $125.00 on an auto bought for $100.00

After graduation from Bryant College in Providence, Mr. Janikies became an accountant. It was through a client who ran a fast food restaurant that he became captivated with the franchise business. He visited his first Burger King restaurant in Quincy, Mass. in 1967.

“I had my first Whopper and I was in love,” he reports.

Accounting took a back seat to burgers in February 1968, when Mr. Janikies’ application for a Burger King franchise was accepted. In addition to attending Whopper College, the Burger King Corporation training center in Miami, Fla., he worked 14 straight 12-hour days at a local restaurant.

In April 1969, he opened his first restaurant at 660 Reservoir Ave. in Cranston. He had scouted the site as part of his original Burger King application.

“Selecting the right location is half the battle,” Mr. Janikies says. “You should know where the population is, what the rush hour driving trends are, and what kind of commercial, industrial and educational activity is nearby.”

His Bryant College accounting studies were “the best background for anything in business because they provided an insight into the heart of all businesses.”

The Cranston restaurant was a success from the second day. A little over a year later, in December 1970, he opened his second Burger King unit. A third followed five months later. Between 1973 and 1974, Jan Co., opened five more franchises.

His 17th restaurant, which opened October 14, in South Attleboro, Mass., was the 200th in the Burger King chain. Mr. Janikies hosted a party that jammed the restaurant. The throng enjoyed a Dixieland band, cake and champagne, and watched Mr. Janikies and Burger King Corporation president Donald Smith cut a ceremonial “red” ribbon of 200 $10 bills. The money was donated to the Attleboro Area Industrial Museum.

When he is not busy minding the restaurants or running his pet project, on-the-job employee training, Mr. Janikies is often tinkering with his pride-and-joy Packard. He now lives in East Greenwich, R.I., with his wife and four children.

Golf Team in Review

In 1963, the Bryant College golf team got its start. Coached by Arthur Boulet, that year’s team set out for Florida on its first road trip with twelve golfers crammed into two aging cars. Although that first team ended its year with a losing 4-6-1 record, it was to be the Indians’ last losing season until 1976. During that time, Bryant’s golf teams compiled a remarkable 199-61-5 record.

In the past fifteen years, Coach Boulet and his teams have traveled thousands of miles, and represented Bryant in numerous National Championships. They have achieved success in these tournaments with such standouts as Al Martino and Jimmy Silva.

Martino, whose untimely death at the age of twenty-one ended a brilliant golfing career, was an honorable-mention All-American in 1973. Silva made the first team All-American squad in 1976, by finishing eleventh at the Nationals that year in Youngstown, Ohio. He was also honorable-mention All-American in the Clarksville Tennessee Tournament of 1975.

As in the past years, the College will be holding an alumni golf tournament during its annual Alumni Festival — Bryant ’76. The tournament will be held on Friday, June 23rd, and Coach Boulet looks forward to seeing his ex-golfers and students at the event.

1966 Golf Team: 13 wins, 8 losses
The first berth in a post-season NCAA tournament, a 20-victory season, a 13-game winning streak, All-American selections, and the addition of the best freshman in New England adds up to the most successful and probably the most exciting basketball season in Bryant College history.

To most New Englanders, the winter of '78 will be remembered as the time of the "Great Blizzard". But to thousands of Bryant students and alumni it will be the year Bryant basketball finally came of age. "This season was what everyone has dreamed of when we built the new campus," coach Tom Folliard related. "The gym packed to the rafters with our students and alumni cheering our team against some of the best college-division teams in New England. It's the first time since we came here that I can honestly say we had a home-court advantage because of the crowd. Our fans definitely made the difference in several important victories."

But just as Folliard was grateful to the College community for its support, the students and alumni were thankful to him and his team for making the winter extremely exciting. For the first time since Bryant joined the NCAA back in 1968, the Indians earned a berth in a post-season NCAA tournament when they were one of the four teams selected for the Division Two New England playoffs.

"When you think that to make the tournament we needed to beat teams like Assumption, Springfield, Bentley and quite a few other well-known schools, Bryant basketball has come a long way," Folliard commended. And although the Indians were the "new kids" on the block when they joined Merrimack, Sacred Heart and the University of Bridgeport for the regional tourney, there was no question they belonged there.

The best record of the 18 New England Division Two schools, 20-3, earned Bryant the berth. Highlighting that record was a 13-game winning streak that started in late December and lasted until the Indians' final home game on February 27. Included in that streak were victories over Springfield, ranked sixth in the nation at the time, Assumption and, intra-state rival Rhode Island College, the second victory of the season over the Anchormen.

"We now have the recognition we have been working for," Folliard said. "I'm sure it gave our students and alumni a feeling of pride when they saw Bryant listed among the top 20 college-division teams in the nation and the top two or three teams in New England like we were.

1,000 Point Club

The Bryant College "1,000 Point Club" added two new members this season as Paul Seymour and Christ Avery reached the coveted career scoring mark.

Avery surpassed the 1,000 mark in the final home game of the season against Bentley. He finished his four-year career with 1,006 points.

Seymour accomplished the feat in the opening game of the NCAA tournament against Merrimack. In only two and a half years of competition after transferring from Auburn University, he tallied 1,019 points for the Indians.

Seymour and Avery's addition to the Club brings membership to 10 players. The other members are Tom Smile, 1964-67, 2,390 points; Dave Sorafine 1973-76, 1,854 points; Don Gray, 1966-69, 1,203 points; Ray Depelteau, 1971-73, 1,185 points; George Yates, 1966-69, 1,170 points; Bob Chuprevich, 1968-69, 1,107 points; Bruce Stewart, 1971-73, 1,067 points; and Tom DuPont, 1973-76, 1,017 points.

throughout the entire second half of the season." And although the Indians lost in the opening round of the tourney to Merrimack, Folliard wasn't discouraged. "We had a very young team playing against veteran teams. Now that we have been there, we know what to expect the next time."

Two big reasons for the Indians' success were Paul Seymour and Ernie DeWitt. The sight of Seymour sinking a 25 or 30-foot jumper or DeWitt soaring over an opponent with a three or four inch height advantage, became a continual source of entertainment for Bryant fans. Seymour became the first Bryant player to be named to a regular spot on a national All-American team when he was selected to the third team on the Associated Press's "Little All-American" squad. He was one of only three New Englanders named to the top three teams.

Meanwhile DeWitt proved you don't have to be playing in the Providence Civic Center to gain regional recognition. The 6-4 Newport, RI, freshman was selected the New England "Rookie of the Year" by the New England Coaches Association, beating out several outstanding first-year men from some of the top university division teams for the honor. It was the first time in several years that a division two player had won the award. Holy Cross's Ronnie Perry had captured the prize last year.

Unfortunately, Seymour is one of the four seniors on this year's squad. Closing out their collegiate careers with Paul this season were Chris Avery, Tom Box and Jeff Kusz.

However, DeWitt and a host of other outstanding underclassmen will be back next year, making the outlook for Bryant basketball extremely bright.
This winter has been an eventful one here at Bryant. The recent snowstorm did little to diminish the accelerated pace of activity which has characterized the campus since September. As usual, Bryant’s alumni have been prominent in many areas of campus life.

I am particularly pleased to announce the appointment of Mr. Donald W. Wilson, Jr. ’71, as our new Alumni Director. Don has come to us from Information Systems Inc. in Pawtucket, Rhode Island, and I am confident his appointment will bring fresh attention to the needs of our alumni. I have asked him to provide the direction and organizational impetus required to increase substantially the College’s communication with its alumni and to improve the coordination of those alumni activities which are so vital to the future of Bryant.

The Blizzard of ’78 is now behind us, but the memory of the worst snowstorm in Rhode Island’s history may well persist for many years to come. For the 1500 students, faculty and staff members who were marooned on the Bryant campus, the sense of community surrounding the events of those nine days will provide many pleasant memories of the kind which are frequently related for years to come. The enormity of the crisis brought forth a determined and good-natured response of which I am intensely proud. During the emergency, many alumni remained in contact with those of us who were snow-bound. Their concern did much to reassure us. Normally, mid-winter tends to be a time of malaise for most of us around here. This year, though, Coach Tom Folliard successfully attacked the winter doldrums by unleashing an epidemic of basketball fever. Following a 20 wins and 4 losses season, Bryant’s varsity basketball team entered the NCAA Division II Tournament for the first time in its history. Although the Indians were stopped by Merrimack College in the play-offs, Coach Folliard’s young team gave an excellent account of itself. More is promised next year, and a lot of us can hardly wait for next season.

As the snow melts, it is difficult to believe that Commencement is less than two months away. Looking at the 1977-78 academic year in retrospect, I am gratified by the enthusiastic support that Bryant’s alumni have given to the College. It would be impossible to thank all of those who so willingly gave of their time and talent to the College. I would like, however, to give particular credit to those alumni who have served on the various Trustee and College Committees during the year. Last year, I asked Mr. Charles Bradley ’69, President of the Alumni Association, and his successor, Mrs. Louise M. Scott ’65, to nominate alumni to serve on several committees. I wish to acknowledge the work of Mr. Angelo R. Iannitelli ’48, on the Trustee Committee on Academic and Faculty Affairs, Mr. Steven A. Jenkins ’70, on the Trustee Committee on Student Affairs, and Mr. Everett C. Wilcox ’38, on the Long Range Planning Committee. Additionally, Louise’s own work on the Trustee Committee on Honorary Degree Selection has been productive and helpful. On Graduation Day, about 750 new members will be joining the ranks of our alumni. This year’s senior class is a good one, and I know they are looking forward to becoming involved with the Alumni Association.

I’ll be seeing many of you at Bryant ’78 on June 23rd, 24th, and 25th. It promises to be an exciting weekend, and I encourage those of you who can to join us. Until then, I send best wishes from Bryant College.

---

Song Contest

Dr. George Kelley, member of the Board of Trustees, has given the College $500 to be awarded to the person or persons who write the words and music to the song judged to be the winner of the Bryant College Official Song Contest.

Listed below are the rules and regulations for entering the contest:
1. All entries must be submitted by May 30, 1978.
2. The winner(s) will be announced.
3. Any current member of the Bryant Community — students, faculty, administration, staff, and alumni — are eligible to win this contest.
4. All entries must be original.
5. All entries must be complete with musical score and words.
6. All entries must be submitted in duplicate, signed by the author(s).
7. All entries become property of Bryant College.
8. Judging will be done on the basis of originality, appropriateness to Bryant College, uniqueness and "singability".
9. The award will be presented at Commencement.
10. A musical group will be selected to study and sing the entries to the panel of judges.
11. Judges will be selected from students, faculty, and administration.
12. In the event no entry is adjudged worthy of winning the award the "Contest" will be repeated next year.
13. All entries must be submitted to the Office of Student Affairs.
How often is it possible for people to contribute to an institution they really care about and have that investment produce more than satisfying rewards? Well, Bryant College's Career Planning and Placement Office has just the program that may help you do this.

We would like to invite you to participate in the Career Planning and Placement Office's On-Campus Recruitment Program. Let us first give you some facts about the On-Campus Recruitment Program.

- Each year more than 80 companies send representatives on campus to interview Bryant seniors, alumni, and graduate students for positions in business and industry.
- This year, more than 350 seniors, alumni and graduate students signed up for interviews.
- The number of offers made to our seniors last year exceeded that of the previous one.

The program is successful both for the companies and the students, but it could be even more successful. This is where you, the alumni, come in.

Many Bryant alumni are employed by companies and firms that have ongoing college recruitment programs but which do not interview at Bryant. If you have any input, either directly or indirectly, into the College interview program, what an excellent position to be in to help the cause. Why not talk to the person in charge, telling him/her about Bryant College? Take a Bryant catalog along so that you can not only show the visually attractive facility we have in Smithfield, but you can, also, discuss knowledgeably Bryant's excellent Business Administration Programs, which are so instrumental in the success of placing into business and industry the College's graduating seniors, alumni, and MBA's.

You could also show a list of companies that recruit on the Bryant campus which represent some of the nation's leading corporations.* You could discuss the fact that Bryant undergraduate majors include: Accounting; Marketing; Management; Economics; Finance; Public Administration; Office Administration; Systems Management; Law Enforcement; Hotel, Restaurant and Institutional Management; Business Teacher Education; and Secretarial Sciences. Graduate Programs include a Master of Business Administration, MBA with a concentration in Management or Accounting and a Master of Public Service, MPS.

You could talk about the well-educated Bryant seniors who know that they want careers in the business world and who are serious about those careers.

Several of the companies that recruit on campus now come because an employee of that company or firm is a Bryant grad and has suggested Bryant as a valuable resource for personnel.

For instance, this past fall, General Telephone and Electronics Corporation came to Bryant to recruit for its excellent Financial Management Associates Program because a Bryant alum with GTE suggested the College as an excellent resource. The one-day interview schedule in the fall led to two of our interviewed seniors accepting positions with GTE and with GTE's setting up a subsequent spring recruiting date.

Jack Moyrihan, '51, who is the Boston District Manager for New England Telephone, is an enthusiastic supporter of Bryant College. Because of the large number of seniors interested in New England Telephone, the company increased the number of recruiters to three so that 39 students were on the schedule. In addition, Jack met with these and other interested students on an informal group basis prior to the interviews to tell them about New England Telephone and to answer their many questions about career opportunities with the company. Seniors attending the session were most enthusiastic.

Company representatives are impressed with the caliber of students and alumni they are seeing and with their career readiness.

Daniel F. Schmitt, Supervisor Peat, Marwick, Mitchell & Company Providence, Rhode Island

"We have been recruiting at Bryant College since 1965, the results of which are supported by the fact that 20% of the professional staff and 25% of the management group in the Providence office are Bryant alumni. I think these statistics indicate not only the success of
Bryant Alumni, continued

the Bryant graduates, but also the results of the on-campus interviewing technique. This on-campus recruitment procedure enables us to screen numerous candidates in a comfortable environment under a timely, well-organized schedule which can only lead to our desired goal of identifying the best candidates for possible employment with our firm."

Sherry Bearse, Personnel Assistant
ITT Grinnell
Providence, Rhode Island
"ITT Grinnell has many Bryant College graduates among its professional and management employees and we hope to continue our close relationship with the College through our college recruiting program. On the whole, I find Bryant seniors well-prepared for job interviews. They’re well-spoken, have realistic career goals and possess common business sense, usually developed through their part-time jobs. In addition, the caliber of Bryant’s business education has the respect of ITT Grinnell management."

John H. Watkins
Branch Marketing Support Manager
Xerox Corporation
Lexington, Massachusetts
“The ‘climate’ on the Bryant campus is very pleasant while maintaining the business-like atmosphere necessary for the transition from student to business person. It is always a pleasure to meet the enthusiastic and well-prepared students that attend Bryant College.”

The talent is here, ready for your company.
The process of setting up an on-campus recruiting visitation for 1978-79 is simple. The company representative should contact either Dr. Stan Shuman, Director, or Susan Chamberlain, Assistant Director, to set up a date for on-campus recruiting. The representative should notify the placement office as to what positions they are looking to fill, what the best qualifications are for these positions, how many recruiters they would like to send, and any other pertinent information. This should be done as soon as possible.

At the beginning of each semester, each senior, alumni, and graduating MBA has the opportunity to review the companies which are coming on campus to conduct interviews and to sign up for those of special interest. With the assistance of our computerized scheduling programs, students are assigned interview times and are scheduled accordingly.

The company’s responsibility, basically, is to establish a mutually convenient recruitment date, to forward company literature that the students can use for their research and in preparation for the interviews, and to have the interviewers prepared for the visit. That’s it!
The Career Planning and Placement Office will set up the interview schedules equitably and organize the interview day so that it will be a productive and enjoyable one for the interviewer(s) and the students, and ultimately, a mutually rewarding one for you, our alumni, the company, and the College.

Bryant College’s On-Campus Recruitment Program offers the opportunity for you to contribute a valuable resource to Bryant seniors. Equally as important, it offers you the chance to attract talented, highly motivated, well-educated seniors to your company. Now you’ve got to admit, that is quite a deal!

Let us hear from you — and, many thanks from us, your fellow alumni, and future graduates of the College.

Companies Scheduled to Recruit On-Campus 1977-78

ARA Food Service
Aetna Casualty & Surety
Aetna Life & Casualty
Allemande Insurance
Anaconda Company
Arthur Anderson & Company
Armour-Dial Company
Assumption Mutual Life
Jack August Enterprises.
Bailey, Moore & Glazer
Brigham’s
Burrough’s Corporation
Burrroughs-Welcom Company
Christiansen & Company
Citizens Bank
Congoleum Industries
Connecticut Mutual Life
Consumer Value Stores
Dealer’s Co-op
George H. Dean Company
Dun & Bradstreet

Continued, page 11

---

Career Planning and Placement Office
Bryant College
Smithfield, Rhode Island 02917

Name ____________________________
Class ____________________________
Position ____________________________
Company ____________________________
Address ____________________________
City ____________________________
State ____________________________
Zip ____________________________

Business Phone ____________________________

I plan to contact someone within my company regarding the On-Campus Recruiting Program at Bryant College. □

I need additional information and would like to talk with someone in the Career Planning and Placement Office about the program. □
As we pass through the varied stages of life, we acquire both tangible and intangible skills along the way. Very often maturity is one of those intangible skills that only experience in life brings.

For those of us that have not been able to measure our acquired skills and attributes over the years, we face the dilemma of wanting to return to the job market only to find we have no yardstick by which to measure our talents. Shorthand and typing skills have receded into the cobwebs of our minds; yet organizational, managerial, and budgeting skills have been cultivated by the efficient running of a household. How can we merge these "skills" to compete in a very competitive world outside the home?

Bryant College has graduated literally thousands of Secretarial majors over the years. There are many courses offered evenings and Saturdays for Marketing, Management, and Accounting majors who wish to continue their studies. But what about the Secretarial major? Could Bryant do the same for us? I would like to see a refresher course for Secretaries, perhaps a six-month course, by which a person who holds an Associate Degree in Secretarial Studies can "brush up" their secretarial skills. Perhaps a certificate of attendance could be given to those who complete the course so that a perspective employer would have something by which to measure a candidate's ability.

What a fantastically innovative program this would be for Bryant College! It would be a service to Associate Degree alumni as well as a service to the employers of the community. It would help return to the job market the hundreds of mature, responsible, "highly-skilled" retired housewives.

Take a few minutes and fill out the attached survey. We need your support before we pursue this any further.

---

Secretarial Science Survey

Your support is essential in helping me to get such a program initiated at Bryant College. Please complete the following questionnaire and return it to:

Louise R. Scott '65  
President, The Executive Board  
The Bryant College Alumni Association  
c/o Bryant College  
Smithfield, Rhode Island 02917

Name_________________________ Year Graduated ____________
Address________________________ Major__________
No. of years since employed outside the home________________________

Work experience upon graduation________________________

Skills that need "brushing up" (Please check)  
Typing  Business Math  
Shorthand  Business Machines  
Office Techniques  Written Communications  
Medical  Legal or Accounting Terminology  
Other________________________

If such a program were started, I would be interested in further information concerning a refresher course for Secretarial Majors________________________

Additional comments________________________

________________________

________________________

________________________

________________________

________________________

________________________
Nominees for Executive Board of the Alumni Association

On this page you will find the 12 names of the candidates and their biographical data. You will also find a ballot which must be received by the Office of Alumni Relations no later than Friday, June 2, 1978.

Those elected to positions on the Executive Board will serve for three year terms. The Executive Board works closely with the Director of Alumni Relations in determining policy and programs for College Alumni.

Cast your ballot for six candidates.

Armand J. Almeida, BS '70 CPA, is the Controller of NIFE Inc. of Lincoln, Rhode Island. He was formerly employed by Columbus National Bank and Arthur Young & Company. He is a member of the R.I. Society of Certified Public Accountants and the National Association of Accountants.

John J. Fitzgerald, BS '53 CPA, is Associate Director, Corporate Auditing of Industrial National Corporation, Providence, Rhode Island. He was formerly with Peat, Marwick, Mitchell & Co. and served in the U.S. Navy. He is a member of the R.I. Society of CPA's, and Junior Achievement, United Way budget panels and serves on the Board of Directors of the Boston Chapter of the Institute of Internal Auditors.

Nicholas T. Goluses received his degree in '48 Magna Cum Laude. He is a partner in the Certified Public Accounting firm of Goluses and Brown in Warwick, Rhode Island. Mr. Goluses served with the Air Force in World War II. He is a member of the American Institute of Certified Public Accountants, the R.I. Society of Certified Public Accountants, and the National Association of Accountants.

Paul R. Mello, BS '73 CPA, is Internal Audit Director for the Outlet Company, Providence, Rhode Island, and was also associated with Ernst & Ernst, Certified Public Accountants. He graduated Magna Cum Laude and was a member of the Delta Mu Delta Honor Society. He is currently enrolled in the MBA Program at Bryant and is a member of the R.I. Society of CPA's, Institute of Internal Auditors, and the National Association of Accountants.

Frederic H. Leonard '74, is currently attending the Graduate Business School at Harvard and will receive his MBA in 1979. He has been associated with Ernst & Ernst, Certified Public Accountants and the Digital Equipment Corp. While at Bryant, he was President of the Honor Society. He is a member of the National Association of Accountants and holds an FAA private pilot's license.

Allen S. Bones, MBA '76 is currently Business Manager for Capital Cities Communications, Inc. (WPRO AM/FM). In addition to his MBA, he holds a BS in Meteorology and Oceanography from the University of Michigan. He is a member of the Rehoboth Civil Defense Department and holds the position of Communications Officer.

Steven A. Jenkins '70, is currently a Manufacturer's Representative with plans to open up his own real estate business in the near future. He was recently named to the College's Trustee Committee for Student Affairs. Mr. Jenkins was a member of the Smithfield School Committee at age 22, and later served the Smithfield Town Committee as Treasurer.

P. Douglas Powell, BS '63, CPA, is presently a Partner in the Boston office of Ernst & Ernst, Certified Public Accountants. He is a member of the Massachusetts Society of Certified Public Accountants, the Hospital Financial Management Association, and is Vice-President of the Sudbury Public Health Nursing Association.
Kevin St. Jean, BS '77, is a Staff Accountant with SW Industries, Inc. of Providence, Rhode Island. While at Bryant, he was a member of the Delta Mu Delta Honor Society and graduated Magna Cum Laude.

Joseph Wesolowski, BS '72, is the Manager of Systems and Programming for Monet Manufacturing, Providence, Rhode Island, a subsidiary of General Mills, Inc. He has also been associated with Cumberland Engineering Co., Division of Leesona Corp. Mr. Wesolowski is a U. S. Air Force veteran and graduated from Bryant's Evening Division.

Thomas J. Westgate, BS '72, CPA, is in the Management Group of Peat, Marwick, Mitchell & Co., Certified Public Accountants. He graduated Summa Cum Laude and was a member of the Delta Mu Delta National Honor Society. He is a member of the R. I. Society of Certified Public Accountants, National Association of Accountants, and is an advisor for Junior Achievement.

Kenneth E. Wissinger, BS '72, MBA '78, is an Administrator with the Burrillville School Department. He is a Navy veteran and a graduate of Bryant's Evening Division. He is involved with the Providence Jaycees, Big Brothers of R.I., and the United Fund.

Bryant Alumni, continued

Ernst & Ernst
Equitable Life Insurance
Federal Highway Administration
Filene's
First Investors Corp.
Friendly Ice Cream
General Telephone & Electronics
Goal's
Goodyear
Grossman's
John Hancock Mutual Life Insurance Co.
Harvard Medical School
Harvard University
Haskins & Sells
J. Homestock
ITT Grinnell
Industrial National Bank
Internal Revenue Service
Jernico
Jordan Marsh
S. S. Kresge
Laventhal & Horwath
Macy's
McLean Trucking Company
McNeil Corp.
Mercantile Stores
Metropolitan Life Insurance Co.
Mobil Oil Corp.
Raymond F. Murphy
Mutual of Omaha Insurance
National Cash Register Corp.
Navy Re-Sale System Office
New England Financial Group
New England Telephone & Telegraph
Newport Creamery
Northwestern Mutual Life
Ohrbach's
Owens-Illinois
Peat, Marwick, Mitchell & Co.
Penn Mutual Life Insurance
Pratt & Whitney Aircraft Division
Price Waterhouse & Company
Provident Mutual
Prudential
Raytheon Company
Remington Arms
Paul Revere Life
Rhode Island Hospital Trust
R. J. Reynolds
Ropes & Gray
Sanders Associates
Syracuse University
Texas Instruments, Inc.
Travelers Insurance
United States Marine Corps.
United Technologies Corp.
Uniroyal, Inc.
University of Bridgeport
York Steak House
Xerox Corporation
Arthur Young & Company
"Have you considered the dividends your company gets from an investment at Bryant College?"

That is the question that over 110 corporations in Rhode Island and southeastern Massachusetts will be asked by members of the College's 1977-78 Corporate Campaign Committee. The Campaign was "kicked off" at a meeting and dinner on February 22. It will continue through the end of March. Jerry St. Angelo '61, Chairman of the 1977-78 Annual Fund, welcomed and addressed the group.

An important phase of the 1977-78 Annual Fund Drive, the Campaign is conducted by a committee of twenty-two trustees, alumni, and friends of the College, who will personally solicit corporate contributions to help raise the $125,000 goal of the 1977-78 Annual Fund. The money will serve to establish a much-needed endowed Scholarship Fund at Bryant.

Chairing this year's Corporate Committee is Edward F. Paquette, the College Auditor and Partner in Charge of the Providence Office of Haskins & Sells. A 1957 graduate of the College of the Holy Cross, Paquette has assembled an impressive group of Bryant alumni and friends, most of whom are leaders in the local business and professional community. He has also prevailed upon several college officers to assist in the solicitation.

The membership of the committee includes:

- George J. Kelley '39 '68 H, College Trustee and former Executive Vice President of Swank, Inc.
- G. Russell LeBeau '50, College Trustee and President of LeBeau, Leicht & Santangini, Inc.
- Sol Lebovitz, Dean of the Graduate School.
- Donald A. Lopes '58, President of Kentucky Fried Chicken of Rhode Island.
- Jacquelyn Low, Vice President for Public Affairs at the College.
- William T. O'Hara, Esq., President of the College.
- Stephen E. Pascarella '43, Senior Partner, Pascarella and Trench.
- William J. Piccerelli '64, Partner, Piccerelli, Gilstein & Company.
- William J. Sheehan, Esq. '42, Partner, Adler, Pollock & Sheehan Inc.
- Donald H. State '56, Executive Vice President of the Greater Providence Board of Realtors.
- Walter C. Tillinghast '53, Vice Chairman of the College's Board of Trustees and President of the Spaulding Company, Inc.
- Ronald D. Vanden Dorpel, Director of Development at the College.
- Robert A. Weigner '57, Partner, Haskins & Sells, Providence.
- Everett C. Wilcox '38, College Trustee and President of the Leonard Valve Company.

The thrust of the Committee's appeal will be to emphasize what Bryant College offers the corporate sector in terms of Bryant's reservoir of highly trained graduates, its Evening Division, its Graduate School and Center for Management Development, and an academic orientation that is uniquely designed to meet the needs of business and industry.

While the Committee will emphasize the "quid pro quo" of Bryant's relationship with industry, it will also stress the compelling need to provide more financial aid to deserving middle-class, middle-income students through the establishment of the Endowed Scholarship Fund. By enhancing the financial aid opportunities for outstanding but needy Bryant students, each corporation will be, in effect, doing two things:

1) Investing in a talent resource which will continue to build the prosperity of the region, and
2) Assuring that there will be a constant flow into the business community of college graduates who have received career-oriented educations in business administration.
Mid-Winter Report
Bryant College's 1977-78 Annual Fund

$64,641 Has Been Contributed
By 1,024 Alumni

$0
Has Been Contributed
By The 15,976 Other Alumni

The Fund Total Is Greater Than Any Previous Mid-Winter Total In The History Of Bryant;

HOWEVER,
Our Goal Of $125,000*

Is
Still

$60,359
Away!

Please Contribute Now

The 1977-78 Annual Fund:
“Your Belief In Excellence Expressed In Dollars”

*For The Purpose Of Building An Endowed Scholarship Fund

Mirrors of Bryant College
Old and New Campus

Bring the memories of the Bryant Campus you graduated from into your living room...with a handpainted mirror by Eglomis Designs.

These beautiful mirrors are now available to the Bryant Community, and Brycol is offering substantial savings to Bryant Alumni.

Each of the these (14" by 26") mirrors is painted completely by hand on the reverse side of the glass. Unlike the mass-produced items of the art. In fact, the silver colored metal leaf used to make the frame is so thin that a breath of air will move it six inches off a table.

$65.00 Retail now for only $47.50

Brycol is also pleased to offer a (8" by 13") painting of the old or new campus. These paintings are of the same quality as the mirrors and make great gifts. Order today and bring back a touch of Bryant in your own home.

$40.00 Retail now for only $27.50

Another Service of BRYCOL

Mail to:

Brycol Student Services Foundation, Inc.
P.O. Box 1962
Bryant College
Smithfield, RI 02917

Old Campus Painting(s) (8" by 13") at $ __________
New Campus Painting(s) (8" by 13") at $ __________
Old Campus Mirror(s) (14" by 26") at $ __________
New Campus Mirror(s) (14" by 26") at $ __________

Totals $ __________

Please make all checks payable to Brycol Student Services Foundation, Inc.
Bryant Alumnus Joins Gibraltar Savings
Paul R. Cone '36, Ph.D, C.P.A., recently joined Gibraltar Savings of Beverly Hills, California, as group level executive and was elected senior vice president of the $2.7 billion statewide Association.

Headquartered in Gibraltar's main office in Beverly Hills, Dr. Cone assumes responsibility for the Association's Planning and Systems group encompassing the areas of Finance, Computer Services, and Budgeting.

Dr. Cone was most recently affiliated with the University of Southern California as: Director of Degree Programs, Associate Dean in charge of the Graduate Business School and Professor of Management and Finance.

His vast business experience has encompassed executive management positions in finance, manufacturing, and a senior partnership in both management consulting and C.P.A. firms. He has previously served as a management consultant to Gibraltar and was formerly Senior Vice President and Chief Operating Officer of the Federal Home Loan Bank of Boston.

Born in Mountain View, CA, Dr. Cone received his education in California, Ohio and Rhode Island. His degrees include: a B.A. from Otterbein College, OH; an M.S. and B.S. from Bryant College; an MBA from Ohio State University; and a Ph.D from the University of California at Los Angeles.

Mr. Herbert J. Young, chairman of the board and chief executive officer at Gibraltar related: "Dr. Cone's expertise in management and systems makes him a valuable asset to our executive team."

Dr. Cone belongs to a multitude of professional organizations including the Financial Executives Institute, American Management Association, Academy of Management, National Conference Board, American Institute of Certified Public Accountants, and California Society of Certified Public Accountants.

Along with his wife, Rozella, Dr. Cone currently resides in Camarillo, CA.

BRYANT ALUMNI CHAIRS, a welcome gift...

Boston Rocker
Delivered at the College $62

Arm Chair
Delivered at the College $78

One of the most welcome gifts to a graduate is an Alumni Chair. The distinctive colonial design adds a touch of elegance to any home or office.

The arm chairs come in either all black, or with cherry arms. Both have the seal of the College hand stenciled on the back of the chair and make fine gifts.

The Boston Rocker is all black. It also has the College seal in gold. The Alumni Office would be pleased to assist you in having your order filled if you live within the Providence area or nearby Massachusetts by arranging for you to pick up your chair at the College. There are some areas not conveniently serviced by express companies, so you should check to see if your area is serviced before considering having your chair shipped to you.

Place your order anytime during the year by sending a check to the Bryant College, Box 12, Smithfield, RI 02917.
Yourwith Publishes EDP Handbooks

In April of 1977 William J. Yourwith, Jr. '56 published two nontechnical executive handbooks designed to help data processing managers and senior level executives quickly determine if their computer center is operating with adequate internal controls and proper administrative practices.

Volume 1, *EDP Evaluation Questionnaire*, is a detailed series of 377 carefully structured questions for gathering data and information on all facets of a computer operation. Volume 2, *Management's Evaluation of EDP*, is designed specifically to audit and evaluate all the data collected through the methods outlined in the first volume. It points out strengths and weaknesses of the computer center, and it identifies activities designed to improve internal controls.

Further information concerning Mr. Yourwith's publications can be had by writing to: Executive Standards, Inc., P.O. Box 150, Old Greenwich, CT 06870

Providence Area Alums See Indians Triumph

On February 21, Providence area alumni gathered at Bryant to see the Indians post an exciting 72-69 triumph over a strong Assumption College basketball team.

After the game, alumni and their families, along with faculty and administrators, attended a reception hosted by the Bryant Alumni Association. The group was addressed at the reception by Dr. O'Hara and Coach Tom Folliard.

Hartford Club Holds Reception

On Wednesday, February 15, 1978, the Greater Hartford Regional Club held a wine and cheese reception preceding the Bryant/Central Connecticut State basketball game. Over 40 Bryant alumni, family, and friends gathered before the game in the CCSC faculty dining room, to reminisce and listen to remarks by President O'Hara, Coach Tom Folliard and Alumni Director, Don Wilson.

After the reception, the group cheered the Indians in their thrilling 84-80 victory over CCSC.
Class News

Promotions and Announcements

'29 Doris W. Whitley retired as Head Bookkeeper in January, 1977, from RI Jewish Herald Inc., of Pawtucket.

'30 Dorothea U. Burke and Helen Burke White '26 have taken advantage of Alumni Association Tours. They traveled together to the Orient in 1976 and Europe in 1977.

'31 Merrill Falk selected Plainville, MA, Outstanding Citizen of 1977.

'32 Gladys Rigby recently retired as a secretary at Providence Washington Insurance Co.

'35 Harold E. Gray retired as Senior Auditor after 42 years of service from Old Colony Co-operative Bank, Providence.

'39 Russell B. Black is the owner of R.B. Black & Co., Public Accountant, in Presque Isle, ME.

'40 Erle D. Forrest is the new manager of Walnut Hill Office, Old Colony-Newport National Banks.

'45 Dorothy Rosen Kahan is interested in joining a regional club if it is located in the Bergen County, NJ, area. Contact the Alumni Office if this interests you.

'46 Virginia Woodruff Russell is secretary to the Chairman of the Physical Education Department at Mt. Holyoke College. Her son is a recent Amherst College grad; her daughter is a senior at Stanford University.

'47 Edwin Cockcroft retired and is living in Simi Valley, CA.

Bryant '78 Reunion Class

'48 John H. Capron is a retired CPA living in North Walpole, NH, Wilkinson Wildhain Bourgin promoted to Secretary of Old Colony Co-operative Bank of RI.

'49 Henry Dickinson is the general manager at Property and Casualty Insurance Company in Connecticut. He was recently appointed to the Board of Directors of the Easter Seal Rehabilitation Center of Eastern Fairfield County. He and his wife, Joan, have two children and live in Easton, CT.

Hugo J. DiClemente is the president and Co-owner of Da Wal Industries in Hope, RI. He and his wife, Esther, are the parents of 4 children.

Robert Kuzoian is the owner of "Magic Menu," a restaurant at Lincoln Mall, Lincoln, RI.

James H. McVey, retired as Deputy Police Chief in Smithfield, RI. He spent 27 years on the Force, beginning as a constable. He is building a house in Venice, FL, and is planning on making his home there. Edward Patashnik is the newly elected president of the Industrial Development Finance Authority. He has been President of the Ecco Systems in Pitsfield since 1961. He and his wife, Ruth Olive, have three children, Scott, Kent, and Jane Lynn. Scott and Kent are associated with Ecco Systems. Jane Lynn is a senior at Wheaton.

'50 Peter L. Powers is the regional Vice President of National Bank in Presque Isle, ME.

Sterling R. Tibbetts is the owner of Tibbetts TV & Appliance in Caribou, ME.

Russell M. Brown is Port Captain with the Winnipesaukee Flagship Company. Joseph F. Murphy appointed Director of Fiscal Services at the Brattleboro (VT) Retreat. He and his wife, Marjorie, presently live in East Putney, VT.

James A. Podgurski has become West Warwick's newest councilman. He is the Comptroller for the Rhode Island Inn in Warwick.

'51 John G. Guilie is the new Assistant Chief, Building Management, VA Hospital in Albany, NY.

Elizabeth Glugel Hill, promoted to Purchasing Assistant in the Administrative Services Department at Phoenix Mutual Life Insurance Company.

'52 Cynthia Tierney named Merchandising Fund Coordinator for the Automotive Division of the Fram Corporation. She resides in Seekonk, MA.

Bryant '78 Reunion Class

'53 Eugene J. Robidoux of Bedford, MA, recently retired from Federal Civil Service after 27 years of service.

Wyan B. Ward of Granby, CT, appointed a member of the Board of Directors of the Consumer Credit Counseling Service of Greater Hartford, Inc. He is Supervisor of Employment, Security and Safety for the Chandler Evans Control Systems Division of Colt Industries.

'54 Rhoda Galkin Schwartz, Warwick, RI, owns and operates JUST THINGS, a women's sportswear business located in East Greenwich.

'55 Margaret Thompson Edwards is a payroll clerk for the State of Maine. She and her family reside in Gray, Maine.

Vyla Iondi would like to get together with other alums in the Washington, DC, area. You can write to her at 5401 Jenninger Drive, Fairfax, VA 22032, if interested.

Thomas J. Jacques, of Needham, MA, is a candidate for selectman. He is the financial manager with the Colgate-Palmolive Company. He and his wife, Eleanor, have four children.

Thomas A. Westbrook, President of the Hartford Clamper Company, has been elected President of the East Hartford Chamber of Commerce.

'57 Angelo A. Gatta is a sales manager with Prudential Insurance Johnston, RI. He was recently honored at a testimonial for 20 years of service.

William A. Coleman is the new manager of the RI Land Company's Real Estate Brokerage Operation. He resides with his wife and two children in Warwick.

Theodore B. Tornquist is President of the Aroostook Trust Co. in Caribou, ME.

Judy Alterio Long is an Assistant Professor at Río Hondo College in Whittier, CA.

Bryant '78 Reunion Class

'58 K. Kenneth Bogosian has been elected Vice President of Barclay Douglas & Co., Inc., a local brokerage firm, with offices in Providence and Newport.

Bernard C. Scott, Wethersfield, CT, promoted to Director, Systems, in the Casualty and Surety Division of Aetna Life & Casualty.

Joseph H. Zalucki, Schenectady, NY, is a partner in a CPA firm under the name of Zalucki & Beverly.

'60 Darelle Lee White, Meriden, CT, is a secretary to the Controller at Safety Electrical Equipment Corp., in Wellington, CT.

Bryant '78 Reunion Class

'61 Matthew J. Boland is the Director of Subscriber Development for the American National Metric Council in Washington, DC.

Stephen R. Healy is the new Program Manager for Eqlux Inc., in Atlanta, GA.

'62 Jerome R. Connors is a Vice President and Buyer for Connors Wayside Furniture in Canton, MA.

Edward J. Foray, of Sanford, NC, appointed Controller of the Sanford Plant of Cornell-Dubilier Electronics.

'63 Thomas G. Clanden promoted to regional manager, St. Louis, Mo. Steelcase, Inc.

Burton Goralnick is the President of CBS Real Corp Realty Fund Ltd., in Englewood, CO.

J. Louis Zipkin, Danielson, CT, is the new Administrative Manager of the Manchester Division, Rogers Corp. He has also been named to the Executive Corp.

Richard W. Bartels, Seekonk, MA, named a Trust Officer at the First Bristol County National Bank.

David L. Dorsey, is the President and Chief Executive Officer of the First National Bank of Aroostook, Ft. Fairfield, ME.


Alan M. Goldfine, Arlington, MA, received his MBA from Northeastern University. He is a CPA and presently employed as Controller at FMR Investment Service, Boston, MA. He and his wife have a son, Joshua.

Elaine Horda is an Instructor in Medical Secretarial Studies at Modern Secretarial School in Providence. She recently completed certification requirements and is now a Certified Medical Assistant – Administrative.

Stephen R. Kamins named Manager of International Operations for Hamilton Beach Division of Scovil Manufacturing Co. based in Waltham, MA.

Terry Sousa, Elkins Park, PA, is new group Vice President for Manufacturing & Distributing Subsidiaries of Morton International Inc.

'66 Charles Longo, Seekonk, MA appointed Material Systems Manager for Automotive Division of Fram Corporation.

Robert S. Kratz writes that he is supervising Accountant at Pennsylvania Regional Office of State Farm Insurance in Springfield. He recently toured Switzerland.

Mario J. Zangari, Hamden, CT, re-elected Chairman of the Board, Hospital of St. Raphael Foundation, Inc. He received a Doctor of Laws degree from Suffolk University and a Master of Laws Degree in Taxation from NY University.

John G. Rego, Bristol, RI, is a partner in the law firm of Rego & Rego. He and his wife, Gloria, have 3 children.
'67 Lewis J. Mello, Bristol, RI, is the new business manager of the Swansea Public Schools.

William C. Demos, Medfield, MA, named Vice President for Marketing and Sales at NE Medical Laboratories, Inc., in Holliston.

Mel Dubovick is a Business Planner for IBM and resides with his wife, Bonnie, in Boca Raton, FL.

Susan J. Fowler elected Secretary of the American College Testing Program’s Planning Council for Pennsylvania.

James C. Gill, Harwinton, CT, promoted to Vice President and Manager of the Northwestern National Bank and Trust Company.

Laura Mand Shifrin, Townsend, MA, is a real estate broker for Acre Real Estate.

David M. Sigel is a Vice President of Sillman’s in Attleboro, MA. He and his wife are the parents of two children.

Bryant ’78 Reunion Class

'69 Bruce D. Davis is the new Vice President of the NC Chapter of the Institute of Internal Auditors.

John H. Dwyer, Kingston, NY, is the Registrar at Marist College in Poughkeepsie. He was recently elected to the Board of Directors of Rondout National Bank. He presently is serving a third term as legislator, representing the City of Kingston.

Vincent G. Smedes, Longmont, CO, is a Purchasing Manager at IBM in Boulder.

Bruce P. Loecleer is the owner of Bruce’s Carpet Care & Sales in Sudbury, MA.

Eileen Maher Sibilecki, Lincoln, MA, is an Assistant Professor at RI Junior College. She and her husband, Leon, recently became parents of a baby girl, Julie, in June.

David E. Corbishley, ’77 MBA, Seekonk, MA, promoted to Credit Officer at RI Hospital Trust National Bank.

Bruce W. Warren and Joanne (Nielsen) ’69 reside in Framingham, MA, with their two children. He is an attorney at law in Cambridge, and an Associate Professor at Simmons College, Boston. He received his JD from Suffolk University Law School and MBA from Clark University.

David A. Lampron, North Adams, MA, appointed to a 5-year term on the City’s Planning Board. He and his wife, Lynn, have one daughter.

Sheila Greenberg Dunne writes that she and her husband live in Newington, CT, with their son, Jason.

'70 Robert A. Calderwood, Rockland, ME, is Chief Accountant at Penobscot Bay Medical Center.

Robert V. Chase, Rumford, RI, is Assistant Vice President in Charge of Personnel at Catamore Jewelry Company. He was recently named state special gifts chair for the 1978 Heart Campaign in RI.

Stephen E. Crowley, Warwick, RI, a partner of Crowley, Weinberg & Co., elected to the Board of Directors of the Small Business Association of NE Inc.

Jeanne C. Fournier is a Lieutenant in the RI Army National Guard. She is assigned to Headquarters Detachment as a Personnel Administration and Management Specialist.

Ted M. Sherman recently elected to the position of Assistant Vice President at The Central National Bank in Richmond, VA.

Vincent R. Roszkowski, Blackstone, MA, is now serving in Saudi Arabia as an engineer for the Arabian-American Oil Co.

'71 James J. McGonnell received his MBA from Valdosta State College in Georgia and is currently Merchandise Manager for Sam Solomon Co. in Fayetteville, NC.

Robert N. Osborne, Oil City, PA, promoted to Manager at C.V.S.

James H. Waterman, Johnston, RI, is the new accounting officer in the Financial Planning and Control Division of the People’s Bank.

'72 Robert S. Nicholson, Wappingers Falls, NY, is a senior accountant, Engineering Accounting, IBM, Poughkeepsie, NY.

Alan J. Cicchetti, Newington, CT named commercial banking officer by Hartford National Bank. He has received an MBA from the University of Connecticut.

Joel Altman and Rosalyn (Fajtenkoiz) ’73 are living in Pittsburgh, PA. He is a Merit Council Representative at Warner’s in Bridgewater.

Edward Barnardo, Jr. named Assistant Comptroller at Bay Bank Merchants.

Mark Flaim, Lexington, MA, appointed administrator, Cancer Research Institute, and manager, Office of Grants and Contracts.

Herbert Joseph Gray III joined Cranston Print Works Co. as Financial Manager of Employee Benefits.

Sylvester Jones, Lake Hopatcong, NJ, is a Marketing Representative for Honeywell Aero Space and Defense.

Franklin W. Palmer IV, former of Attleboro, MA, has been working in Japan for the last three years. He was married to Linda C. Birch in September, 1976.

Wayne Wilkie, Jamestown, RI, was recently named District Manager for the Househould Department of American Cyanamid, makers of Fine-Sol household cleaner.

John S. Ribezzo, Johnston, RI, is a Lecturer in the Business Administration Department at RI Junior College.

James V. Rosati has been designated Area Manager in Old Stone’s Personal Banking Group.

Bryant ’76 Reunion Class

'73 Alfred R. Rego, Jr., is a partner in the law firm of Rego & Rego. He and his wife, Lynda, are residents of Bristol.

John Aukema Margateville, NY, elected to the position of Assistant Vice President at the First National Bank of Hancock and Manager of the Hamden Office.

Robert K. Duby, Cumberland, RI, appointed Assistant Vice President at Industrial National Bank. He and his wife Virginia, have two daughters.

Keith E. Fleming, Thorofare, NJ, employed as Controller at Demert Lincoln-Mercury in Springfield, PA.

Stephen Guimond, Attleboro, MA, appointed Assistant Controller of Goddard Memorial Hospital. He and his wife Virginia, have two daughters.

Charles H. Goss, Cumberland, RI, named Chief Executive Officer of the Valley Gas Co. He will also retain the Office of President to which he was elected in April, 1977.

Roger G. Parrenleau is the new Production Manager at Miller Electric Co. He and his wife have two children and reside in Bellingham, MA.

'74 MBA Ron Goga appointed General Marketing Manager at the Slatersville Division of the Amperex Electronic Corporation.

Daniel F. Harrington stopped by the office to say that he will be leaving soon to “go on the road” with the Tommy Dorsey Orchestra. Dan recently received his Bachelor of Music degree from Berklee College in Boston. He expects to be traveling about 11 months a year with the band.

Keith G. Hoffman, Reynoldsburg, OH, is the new territorial manager at Asbury Graphite Mills, Asbury, NJ.

Philip Travis, MBA, Rehoboth, MA, will serve as Cancer Crusade Chairman. He is Assistant Vice President and Manager of the Somerset Office of the First Federal Savings and Loan Association of Fall River.

Richard S. Woof promoted to Senior Assistant Manager, K-Mart in Monroe, NY.

'75 Sheila J. Curran is a Staff Assistant at United Nuclear Corporation Mining and Milling Division, Albuquerque, NM.

Frederick S. Gaschen, Sr., appointed Assistant Professor, Marketing and Undergraduate & MBA Program, Fredrick, his wife, Eleanor, and their four boys will be moving to New York in July.

William M. Kahn, Latham, NY, is a CPA for Urban, Kahn, & Werlin, PC.

Joan Carol Karpeles, Brighton, MA, has been promoted to Mediastim Estimator with Kenyon & Euchard Advertising, Inc., in Boston.

Fred H. Leonard, Cambridge, MA, is currently a student in the Harvard Business School in their 2-year MBA Program.

Jon P. Millman, Syracuse, NY, promoted to Manager of Penn-Can Thom McAn.

Malin R. Zergiebel announces the formation of Quill-Tronic Systems Inc., a Trimball firm engaged in computer software and services. He is co-founder and Vice President.

'76 Thomas C. Bourne is an auctioneer at the Auction Galleries of Richard A. Bourne Co., Inc., in Hyannis, MA.

Raymond Depelteau, Holyoke, MA, selected to fill the position of City Management Analyst.

Howard A. Flaum, Aurora, CO, accepted a job with the Atlantic Richfield Company as an International Auditor for the Rocky Mountain Office.

Raymond Hopkins, MBA, is the Advertising Director-Assistant to the Publisher at THE SPECTOR.

He and his wife, Margie, have two children and live in Somerset, MA.

Peter LaChance promoted to Assistant Vice President in the Commercial Loan Department for the North Attleboro-Attleboro region of Bay Bank.
Hackensack, NJ, is a financial accountant for the Brinton's Carpets (USA) Ltd.

James Silva, Seekonk, MA, named Assistant Manager of the Wakefield Office of the Old Stone Bank.

'77 MBA Debo Adewinmi is living in Nigeria, working as a Marketing Manager for a Marketing Company. While in Nigeria, Debo has been in contact with Adebayo Solomon Odadale '76 MBA, and Chris Akinmolayan '72 who is one of our MBA's working in a bank.

Gary Beamon, an accountant, is also proprietor of Bird's Nest, a bird shop in North Kingstown, RI.

Laure M. Blair, Pawtucket, RI, is a business education teacher at the RI Business Institute.

David R. Brooks, Pawtucket, RI, recently joined the Banks of the Pawtucket Institution for Savings and Pawtucket Trust Company as a management trainee.

Paul D. Felton MBA appointed coordinator, computer aided design, at Raytheon Co.'s Submarine Signal Division, Portsmouth, RI.

Richard P. Formica is a second lieutenant in the US Army, presently serving in Germany as a forward observer.

William E. Matteson, North Dartmouth, MA, named Vice President at BayBank Merchants of New Bedford.

Michael J. Naughton named Director of Media for Spencer, Bennett, Nowak Inc. of Providence.

Neil Goodman appointed as a probationary patrolman for the Seekonk Police Department.

Gary W. Ensign MBA named the new Manager of the NE Customer Service Center in Cumberland, RI.

'72 Raymond P. Paparian, Jr. and Marianne Duffy in St. Michael's Church, Providence, RI on October 22. They will reside in Warwick, RI.

'72 Timothy D. Smith and Karen L. Kraines, January 21, 1976 in First Baptist Church, Narragansett, RI. They will reside in Cranston, RI.

'73 William F. Bush and Maureen J. Foye on November 26, 1977 in St. Rose of Lima Church, Warwick, RI. They will reside in Narragansett.

'74 Douglas M. Emery and Kathleen E. Bardorf on August 27, 1977 in the First Church Congregational of Fairfield. They reside in Everett, MA.

Steve Polizzi and Maria Grazia Giordano December, 1977 in Second Congregational Church, New London, CT. They will reside in Waterford, CT.

Robert H. Vickers and Beverly Walenta March 27, 1976. He is a Cost Accountant for American Standard Corp. They reside in Plainfield, CT.

'75 Ronald George Elz and Cynthia Ann Bacon September 10, 1977, in Abington, MA. She is a secretary for New England Mutual Life Ins. Co. They reside in Quincy, MA.

Michael Levy and Ann E. Sipio on January 28, 1978 in Rochester, NY. She is a Cost Accountant at NCR. They reside in Ithaca, NY.


Kenneth Donald Mulvey and Martha Clarice Winton who also attended Bryant, married on January 7, 1978 in the Central Baptist Church. They reside in Milford, CT.

'77 William H. Callaghan and Patricia Wood. He is a dispatcher for Barrington Police Department. They reside in East Prov., RI.

John H. Degray and June A. Pesuhs both 1977 grads. married in 1977. June is employed by Pratt-Whitney and John is in personnel management. They reside in Westerfils, CT.

'77 James Furdon and Tina T. Latessa in 1977 at St. James the Great Church in Wellesey, MA. James T. Graf and Diane Turrell on Sept. 24, 1977 in Thomaston, CT. She is an administrative services manager for Keydata Corp. They reside in Danvers, MA.

William L. Meyers and Maureen A. Clark-December 3, 1977 at St. Peters Church, Warwick, RI. They will reside in Warwick.

Edward Neill Reilly and Lizabeth J. Dunn on Nov. 26, 1977 at Four Corners Community Chapel, Cumberland, RI. He is a sales representative for McLean Trucking Co. of Pawtucket. She has been employed in the law offices of Alabano and Fishbein. They reside in Cincinnati, OH.

William Rivelli and Joan P. Marchetti, July 6, 1977, at Bissiess Sacrament Church, Providence, RI. They reside in Providence.

Craig Spencer and Sharon Joyce Kirker on July 10, in Assonet, MA. They will reside in Cranston, RI.

'76 Jeffrey D. Du Four, and his wife, Barbara, a son Christian Richard on January 19, 1976.

'78 Frank Stasiowski, and his wife, Anita, a daughter, Kristen on February 4, 1976.

In Memoriam

'08 Christine Danz, February 9, 1978, resided at 295 Smith Street, Cranston, RI.

'09 Keenan J. Murphy, June, 1975, resided at Curtis Corner, No. Leeds, ME.

'12 Leroy E. Davis, December 12, 1977, resided at 7911 Taylor Avenue, Evansville, IN.

'13 Elmer C. Wilbur, December 5, 1977, resided at Evans Road, Gloucester, MA.

'18 Cyril A. Rydering, July 27, 1976, resided at 1357 Wampaung Trail, E. Providence, RI.

'22 Harriet Gillespie Fuller, December 7, 1977, resided at 32 Harrington Avenue, Hope, RI.

'24 Albert L. Niles, January 1, 1978, resided at 36 North Main Street, Mayfield, NY.

'26 Earl Hintze, resided at 5 Fordson Avenue, Cranston, RI.

'32 Peter F. Calci, Sr., February 18, 1978, resided at 68 Crosseland Street, W. Warwick, RI.

'36 Ruth Wood Maher, January 20, 1978, resided at 73 Harrison Street, Pawtucket, RI.

'44 June Watson Benham, December 13, 1977, resided in Southport, CT.

'48 Philip E. Downs, August 4, 1976, resided at 300 Winston Drive, Cliffside Park, NJ.

Francis P. Sullivan, July 1, 1977, resided at 36 Winthrop Street, Riverside, RI.

'49 Lawrence A. Hackett, February 5, 1978, resided in Pembroke, MA.

'53 Joseph J. Wasserman, January 8, 1978, resided at 11 Rock Spring Road, W. Orange, NJ.

'57 William R. Irwin, October 28, 1977, resided at 431 Palo Verde Drive, Leesburg, FL.

'65 Manuel O. Castro, Jr., June 7, 1977, resided at 33 Cherry Street, Attleboro, MA.

'67 Bruce S. Broadbent, March 5, 1978, resided at 42 Iowa Ave., Ewing Township, Trenton, NJ.

By the way, if you have any more questions or need further assistance, feel free to ask.
### Lost Alumni

Take a few minutes to check over the names and addresses of your fellow alumni. We do not have their present address. Can you give us any information on where these alumni are now?

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mr. Abraham Checy Chase, MD</td>
<td>8109 Chasy Chase, MD 02920</td>
</tr>
<tr>
<td>Dr. John Wesley Snyder '47</td>
<td>8109 Kerry Lane, MD 02015</td>
</tr>
<tr>
<td>Mrs. Sarah Geary Mycroft '18</td>
<td>75 Mathewson Street, Cranston, RI 02920</td>
</tr>
<tr>
<td>Mr. Abraham Press '25</td>
<td>75 Capwell Avenue, Pawtucket, RI 02860</td>
</tr>
<tr>
<td>Mr. Jerome S. Forman '34</td>
<td>Vue De La Place, 1633 D San Diego, CA 92109</td>
</tr>
<tr>
<td>Mrs. Dorothy Francis Law '35</td>
<td>38 Fairlawn, Daly City, CA 94015</td>
</tr>
<tr>
<td>Mrs. Gloria Johnson Hopkins '46</td>
<td>497 Pontiac Avenue, Cranston, RI 02910</td>
</tr>
<tr>
<td>Mrs. Claire Fowler DeWick '47</td>
<td>(Claire Fowler De Wick) Main Street, Middlefield, CT, 06422</td>
</tr>
</tbody>
</table>

### Games mother never taught you

**A Review By Joan F. Marsella**

**Betty Lehan Harragan**  
Rawson Assoc. New York, 1977

This book must rank at the top of the plethora of current works advising women on how to make it in the business world. Corporate management, according to Harragan, is the first and only game strategy, called the X factor, in which the singular objective is to win. The prize is the executive suite.

Many women, operating in their separate reality, erroneously believe increased productivity, sound administrative decisions and development to be the goals against which their skills and talents are assessed.

It seems that women are playing checkers, while men are playing chess in which each move is a calculated strategem against every other player. To succeed, women must learn to use three critical tools of success, “power” clothes, game language, and executive imagery.

Harragan advises aspiring women that an expensive wardrobe is a sounder investment in their business future than a college course on some related business subject.

To gain skill in game strategy, women must learn to speak and to follow game argot while at the same time, never betraying their comprehension, nor reacting to earthy language and humor.

Power images are made in offices that do not include files, typewriters, pictures of family, or personal things. A cleared desk and a spare office create the background image of one who is totally in control.

Scoring is the business “lingua franca” which sums up win strategy in large and small skirmishes. It refers to victory over small personal habits, refusal to being used, and initiation of activity which leads to personal advancement.
COME BACK TO BRYANT '78

Join Your Classmates at
The Annual Alumni Festival
June 23, 24, and 25

THESE EXCITING EVENTS HAVE BEEN PLANNED TO INSURE YOUR ENJOYMENT:

- Old-fashion American Barbecue
- Monte Carlo Night in the finest French Riviera tradition
- An Italian luncheon with Senator John O. Pastore - feature speaker
- Seminars covering an array of stimulating international topics
- A gala Dinner Dance
- Athletic Events galore: Tennis, Golf, Bowling, Volleyball, Swimming
- A special Tour To Newport
- Flights over the campus
- Campus Housing at Reasonable Rates

Make Your Reservations Early, contact:
Alumni Office
Bryant College
Smithfield, R.I. 02917
401-231-1200 ext. 215